[Handwritten: SQL SERVERS QUANTITY 3]

[Handwritten top right: TOTAL 7 $26,927.31]

DELL

QUOTATION

Quote #:	707632158
Customer #:	6783915
Contract #:	42AFU
CustomerAgreement #:	DIR-SDD-1951
Quote Date:	5/14/2015
Customer Name:	WEBB CO TREASURER

Date: 5/14/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or

GROUP: 1	QUANTITY: 2	SYSTEM PRICE: $9,414.66	GROUP TOTAL: $18,829.32

Description	Quantity
PowerEdge R630 Server (210-ACXS)	2
PowerEdge R630 Motherboard (329-BCIY)	2
Thank you for choosing Dell ProSupport Plus. For tech support, visit http://www.dell.com/contactdell (951-	2
Dell Hardware Limited Warranty Plus On Site Service Extended Year (955-9041)	2
Dell Hardware Limited Warranty Plus On Site Service (976-7728)	2
ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch,EXT to 2 Year (976-	2
ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year (976-7789)	2
ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year (976-7796)	2
On-Site Installation Declined (900-9997)	2
US Order (332-1286)	2
PowerEdge R630 Shipping- 8 Drive Chassis (340-AKPS)	2
Riser with up to 2, x16 PCIe Slots for x8, 2 PCIe Chassis with 2 Processors (330-BBCT)	2
Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card (555-BCKP)	2
iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise (385-BBHO)	2
OpenManage Essentials, Server Configuration Management (634-BBWU)	2
Chassis with up to 8, 2.5" Hard Drives, up to 2 PCIe Slots (With Optional Riser) (321-BBKJ)	2
Bezel 8 Drive Chassis (325-BBII)	2
Performance BIOS Settings (384-BBBL)	2
RAID 1 for H330/H730/H730P (2 HDDs or SSDs) (780-BBJK)	2
PERC H730 Integrated RAID Controller, 1GB Cache (405-AAEG)	2
Intel Xeon E5-2620 v3 2.4GHz,15M Cache,8.00GT/s QPI,Turbo,HT,6C/12T (85W) Max Mem 1866MHz (338-	2
Upgrade to Two Intel Xeon E5-2620 v3 2.4GHz,15M Cache,8.00GT/s QPI,Turbo,HT,6C/12T (85W) (374-	2
16GB RDIMM, 2133 MT/s, Dual Rank, x4 Data Width (370-ABUG)	16
2133MT/s RDIMMs (370-ABUF)	2
Performance Optimized (370-AAIP)	2
600GB 15K RPM SAS 6Gbps 2.5in Hot-plug Hard Drive,13G (400-AEEV)	4
Electronic System Documentation and OpenManage DVD Kit, PowerEdge R630 (343-BBDK)	2
DVD ROM SATA Internal for 8HD Chassis (429-AAQM)	2
ReadyRails Sliding Rails With Cable Management Arm (770-BBBL)	2
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (450-ADWS)	2
C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America (492-BBDI)	4
Windows Server 2012R2 Standard Edition,Factory Installed, No Media, 2 Socket, 2 VMs,NO CALs (618-	2
Windows Server 2012R2 Standard, Media, FI Standard Ed Downgrade image, Eng (634-BBOZ)	2
DIMM Blanks for System with 2 Processors (370-ABWE)	2
120W Heatsink for PowerEdge R630 (412-AAEE)	2
120W Heatsink for PowerEdge R630 (412-AAEE)	2

[Handwritten: PRODUCTION]
[Handwritten: 12c/24T EA.]
[Handwritten: 128Gb EA.]
[Handwritten: RAID 1 = 600GB EA.]

GROUP: 2	QUANTITY: 1	SYSTEM PRICE: $8,097.99	GROUP TOTAL: $8,097.99

Description	Quantity
PowerEdge R630 Server (210-ACXS)	1
PowerEdge R630 Motherboard (329-BCIY)	1
Thank you for choosing Dell ProSupport Plus. For tech support, visit http://www.dell.com/contactdell (951-	1
Dell Hardware Limited Warranty Plus On Site Service (976-7728)	1

[Handwritten: NON-PRODUCTION]

ProSupport Plus: 7x24 Next Business Day Onsite Service, 5 Year (976-7763)	1
ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year (976-7770)	1
On-Site Installation Declined (900-9997)	1
US Order (332-1286)	1
PowerEdge R630 Shipping- 8 Drive Chassis (340-AKPS)	1
Riser with up to 2, x16 PCIe Slots for x8, 2 PCIe Chassis with 2 Processors (330-BBCT)	1
Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card (555-BCKP)	1
iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise (385-BBHO)	1
OpenManage Essentials, Server Configuration Management (634-BBWU)	1
Chassis with up to 8, 2.5" Hard Drives, up to 2 PCIe Slots (With Optional Riser) (321-BBKJ)	1
Bezel 8 Drive Chassis (325-BBII)	1
Performance BIOS Settings (384-BBBL)	1
RAID 1 for H330/H730/H730P (2 HDDs or SSDs) (780-BBJK)	1
PERC H730 Integrated RAID Controller, 1GB Cache (405-AAEG)	1
Intel Xeon E5-2620 v3 2.4GHz,15M Cache,8.00GT/s QPI,Turbo,HT,6C/12T (85W) Max Mem 1866MHz (338- *12C/24T*	1
Upgrade to Two Intel Xeon E5-2620 v3 2.4GHz,15M Cache,8.00GT/s QPI,Turbo,HT,6C/12T (85W) (374-	1
16GB RDIMM, 2133 MT/s, Dual Rank, x4 Data Width (370-ABUG) *128GB EA.* *EA.*	8
2133MT/s RDIMMs (370-ABUF)	1
Performance Optimized (370-AAIP)	1
600GB 15K RPM SAS 6Gbps 2.5in Hot-plug Hard Drive,13G (400-AEEV) *RAID 1 = 600GB*	2
Electronic System Documentation and OpenManage DVD Kit, PowerEdge R630 (343-BBDK)	1
DVD ROM SATA Internal for 8HD Chassis (429-AAQM)	1
ReadyRails Sliding Rails With Cable Management Arm (770-BBBL)	1
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (450-ADWS)	1
C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America (492-BBDI)	2
Windows Server 2012R2 Standard Edition,Factory Installed, No Media, 2 Socket, 2 VMs,NO CALs (618-	1
Windows Server 2012R2 Standard, Media, FI Standard Ed Downgrade image, Eng (634-BBOZ)	1
DIMM Blanks for System with 2 Processors (370-ABWE)	1
120W Heatsink for PowerEdge R630 (412-AAEE)	1
120W Heatsink for PowerEdge R630 (412-AAEE)	1

*Total Purchase Price:	**$26,927.31**
Product Subtotal:	$26,927.31
Tax:	$0.00
Shipping & Handling:	$0.00
State Environmental Fee:	$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in $)

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Statement of Conditions

The information in this document is believed
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responsibility for inaccuracies, errors, or
omissions, and shall not be liable for direct,
indirect, special, incidental, or consequential
damages resulting from any such error or
omission. Dell is not responsible for pricing
or other errors, and reserves the right to
cancel orders arising from such errors.

[handwritten top:] ESXi VIRTUAL SERVERS

[handwritten:] 17 VIRTUAL SERVERS

DELL

QUOTATION

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire

Sales Professional Information

SALES REP:	MARLENE S	PHONE:	1800 - 4563355
Email Address:	Scott_Towle@DELL.com	Phone Ext:	80000

GROUP: 1	QUANTITY: 3	SYSTEM PRICE: $12,746.29	GROUP TOTAL: $38,238.87

Description	Quantity
PowerEdge R630 Server (210-ACXS)	3
PowerEdge R630 Motherboard (329-BCIY)	3
Thank you for choosing Dell ProSupport Plus. For tech support, visit http://www.dell.com/contactdell (951-	3
Dell Hardware Limited Warranty Plus On Site Service Extended Year (955-9041)	3
Dell Hardware Limited Warranty Plus On Site Service (976-7728)	3
ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch,EXT to 2 Year (976-	3
ProSupport Plus: Mission Critical 8-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year (976-7789)	3
ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year (976-7796)	3
On-Site Installation Declined (900-9997)	3
US Order (332-1286)	3
PowerEdge R630 Shipping- 8 Drive Chassis (340-AKPS)	3
Intel X710 Quad Port 10Gb DA/SFP+ Ethernet, Network Daughter Card (555-BCKP) *[handwritten: 40Gb p/SERVER]*	3
iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise (385-BBHO)	3
OpenManage Essentials, Server Configuration Management (634-BBWU)	3
Chassis with up to 8, 2.5" Hard Drives, Software RAID, 3 PCIe Slots (321-BBKK)	3
Bezel 8 Drive Chassis (325-BBII)	3
Performance BIOS Settings (384-BBBL)	3
Diskless Configuration (No RAID, No Controller) (780-BBJB)	3
No Controller (405-AACD)	3
Intel Xeon E5-2650 v3 2.3GHz,25M Cache,9.60GT/s QPI,Turbo,HT,10C/20T (105W) Max Mem 2133MHz	3
Upgrade to Two Intel Xeon E5-2650 v3 2.3GHz,25M Cache,9.60GT/s QPI,Turbo,HT,10C/20T (105W) (374- *[handwritten: 20C/40T]*	3
16GB RDIMM, 2133 MT/s, Dual Rank, x4 Data Width (370-ABUG) *[handwritten: EA.]*	36
2133MT/s RDIMMs (370-ABUF) *[handwritten: 192GB RAM]*	3
Performance Optimized (370-AAIP)	3
No Hard Drive (400-ABHL)	3
Electronic System Documentation and OpenManage DVD Kit, PowerEdge R630 (343-BBDK)	3
DVD ROM SATA Internal for 8HD Chassis (429-AAQM)	3
ReadyRails Sliding Rails With Cable Management Arm (770-BBBL)	3
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (450-ADWS)	3
C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America (492-BBDI)	6
Internal Dual SD Module (330-BBCL)	3
Redundant SD Cards Enabled (385-BBCF)	3
16GB SD Card For IDSDM (385-BBHV)	3
16GB SD Card For IDSDM (385-BBHV)	3
No Operating System, No Utility Partition (611-BBBG)	3
MS2012R2 Standard Edition,Additional License for Second OS,2 Socket and/or 2 VMs (634-BBLR) *[handwritten: 18 LICENSES]*	15
Windows Server 2012R2, Standard Edition,Media Kit (618-BBDF)	3
Windows Server 2012R2, Standard Edition,Secondary OS, No MEDIA, 2 Socket, 2 VMs (618-BBEG)	3
30 days Trial License for Vmware Enterprise Plus (600-BBBC)	3
VMware ESXi 5.5 U2 Embedded Image on Flash Media (600-BBQB)	3
DIMM Blanks for System with 2 Processors (370-ABWE)	3
120W Heatsink for PowerEdge R630 (412-AAEE)	3
120W Heatsink for PowerEdge R630 (412-AAEE)	3

*Total Purchase Price:	$38,238.87
Product Subtotal:	$38,238.87
Tax:	$0.00
Shipping & Handling:	$0.00
State Environmental Fee:	$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in $)

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(handwritten, top right:) SAN
-75TB USEABLE STORAGE
$66,537.55

Rough Order of Magnitude (ROM) Configuration for WEBB COUNTY, TEXAS

Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

ROM Configuration #:	DLA90821E
Prepared By:	Nick Ryan Loranc
SFDC Deal Id:	8553501
Type:	System

Bill To:

WEBB COUNTY, TEXAS
1000 Houston St
Laredo, TX 78040

Description	Model Number	Dell SKU	Quantity	List Price	Subtotal
Hardware & Drives					
SC4020 10Gb iSCSI - 4ports (Single drives)	CT-SC4020-BASE-ISCSI		1		
6TB, SAS, 12Gb, 7K HDD	DS-SAS12-35-6000X7K-D		12	*(handwritten)* 72TB	
Dell 1.2TB, SAS, 6Gb, 2.5", 10K, HDD	DS-SAS6-25-1200X10K-Y		12	*(handwritten)* 14.4TB	
Enclosure Blank, SAS, Drive Bay Blanks, 2.5"	EN-BLNK-SAS6-25-Y		12		
Compellent SC200 Enclosure, 3.5" 12-Bay	EN-SC200-1235		1		
6Gb Mini-SAS to Mini-SAS Cable, 2M, Qty 2	PA-CBL-SAS-2M-D		1		
C13-C14, PDU, 12AMP, 6.5 FT (2m), Power Cord, Qty2	PA-PC-2M-D		1		
C13-C14, PDU, 12AMP, 6.5 FT (2m), Power cord, Qty2	PA-PC-2M-Y		1		
Ready Rails II Static Rails for 4-post Racks	PA-RK-RR2-D		1		
Software					
SW, Storage Center OS Core Base License	SW-CORE-BASE48		1		
SW, Performance Bundle Base License	SW-PERF-BASE48		1		
SW, Replay Manager Management Suite, Single Host	SW-RMSV-MS	A7389502	1		
Training					
DES-ILT Compellent Admin Training 4 Day	973-7428		1		
Professional Services					
Installation and Implementation of a Dell Compellent SC4xxx Storage Array, up to 8 hosts	975-2973		1		

Totals		**Discount Comments**			
Power (Watts):	950	5 year support term includes a 25% discount	Hardware Total		$76,346.12
Heat (BTUs):	3,243.00		Software Total		$0.00
Rack Units:	4		VA Software Total		$7,980.00
Weight (Lbs):	111		Copilot Support Total		$15,153.42
FC (Raw TB):	0		VA Software Support Total		$10,335.15
SATA (Raw TB):	0		Training Total		$4,995.00
SSD (Raw TB):	0		Professional Services Total		$5,562.86
SAS (Raw TB):	86.4		**Subtotal**		**$120,372.55**
Total (Raw TB):	86.4		Discount		($54,167.00)
			Freight		$332.00
			***Grand Total**		**$66,537.55**

24x7 Support Center w/ Priority On-Site (8 hour) *

*Plus applicable taxes

***Copilot Support Term: 5 year (60 months)

****The pricing is displayed in the US Dollar currency.

MEDIA SERVER

SYMANTEC BACKUP EXEC WILL BE INSTALLED ON THIS SERVER

QUOTATION

Date: 5/14/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or

Sales Professional Information

SALES REP:	MARLENE S	**PHONE:**	1800 - 4563355
Email Address:	Scott_Towle@DELL.com	**Phone Ext:**	80000

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: $5,856.17	GROUP TOTAL: $5,856.17

Description	Quantity
PowerEdge R530 Server (210-ADLM)	1
PowerEdge R430/R530 Motherboard (329-BCBR)	1
Thank you for choosing Dell ProSupport Plus. For tech support, visit http://www.dell.com/contactdell (951-	1
Dell Hardware Limited Warranty Plus On Site Service (997-1979)	1
ProSupport Plus: 7x24 Next Business Day Onsite Service, 5 Year (997-2006)	1
ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year (997-2007)	1
Dell Proactive Systems Management - Declined - www.dell.com/Proactive (909-0259)	1
On-Site Installation Declined (900-9997)	1
Declined Remote Consulting Service (973-2426)	1
US Order (332-1286)	1
SHIP,R530,NO,NO,DAO (340-AMMW)	1
Riser (330-BBEC)	1
On-Board LOM 1GBE (Dual Port for Towers, Quad Port for Racks) (542-BBCO)	1
QLogic 57810 Dual Port 10Gb Direct Attach/SFP+ Low Profile Network Adapter (540-BBBJ)	1
SAS 12Gbps HBA External Controller (405-AAEB) — *WILL CONNECT TL2000*	1
iDRAC Port Card (330-BBDX)	1
iDRAC8, Express (385-BBIK)	1
3.5" Chassis with up to 8 Hard Drives (321-BBOO)	1
Bezel (350-BBEJ)	1
Performance BIOS Settings (384-BBBL)	1
RAID 1 for H330/H730/H730P (2 HDDs or SSDs) (780-BBOQ)	1
PERC H330 Integrated RAID Controller (405-AAEF)	1
Intel Xeon E5-2620 v3 2.4GHz,15M Cache,8.00GT/s QPI,Turbo,HT,6C/12T (85W) Max Mem 1866MHz (338-	1
Upgrade to Two Intel Xeon E5-2620 v3 2.4GHz,15M Cache,8.00GT/s QPI,Turbo,HT,6C/12T (85W) (374- *12 CORES*	1
8GB RDIMM, 2133MT/s, Dual Rank, x8 Data Width (370-ABUJ) — *32GB RAM*	4
2133MT/s RDIMMs (370-ABUF)	1
Performance Optimized (370-AAIP)	1
2TB 7.2K RPM NLSAS 6Gbps 3.5in Hot-plug Hard Drive,13G (400-AEGB)	2
Electronic System Documentation and OpenManage DVD Kit for R530 (430-XYJR)	1
DVD ROM, SATA, INTERNAL (429-AAPU)	1
ReadyRails Sliding Rails With Cable Management Arm (770-BBBR)	1
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (450-AEHH)	1
C13 to C14, PDU Style, 12 AMP, 6.5 Feet (2m) Power Cord, North America (492-BBDI)	2
Windows Server 2012R2 Standard Edition,Factory Installed, No Media, 2 Socket, 2 VMs,NO CALs (618-	1
Windows Server 2012R2 Standard, Media, FI Standard Ed Downgrade image, Eng (634-BBOZ)	1
Up to 135W Heatsink for PowerEdge R530 (412-AAFF)	1
Up to 135W Heatsink for PowerEdge R530 (412-AAFF)	1
Fan for 2 CPUs (750-AAGH)	1

***Total Purchase Price:**	$5,856.17
Product Subtotal:	$5,856.17
Tax:	$0.00
Shipping & Handling:	$0.00
State Environmental Fee:	$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in $)

*MODULES FOR DELL
SWITCHES TO CONNECT TO OUR 6509.

QUOTATION

Quote #:	707594510
Customer #:	6783915
Contract #:	42AFU
CustomerAgreement #:	DIR-SDD-1951
Quote Date:	05/13/2015
Customer Name:	WEBB CO

Date: 5/13/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact your sales professional as soon as possible.

Sales Professional Information

SALES REP:	MARLENE S	**PHONE:**	1800 - 4563355
Email Address:	Scott_Towle@DELL.com	**Phone Ext:**	80000

SOFTWARE & ACCESSORIES   GROUP TOTAL: $1,795.16

Product	Quantity	Unit Price	Total
Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach - Kit (407-BBOU)	4	$432.00	$1,728.00
C2G Duplex 50/125 Multimode Fiber Optic Cable - fiber optic cable - 19.7 ft - aqua (A8044582)	4	$16.79	$67.16

SC - LC

*Total Purchase Price:	**$1,795.16**
Product Subtotal:	$1,795.16
Tax:	$0.00
Shipping & Handling:	$0.00
State Environmental Fee:	$0.00
Shipping Method:	LTL 5 DAY OR LESS

(* Amount denoted in $)

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ENTERPRISE

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QUOTATION

Quote #:	**707389872**
Customer #:	103899065
Contract #:	70137
CustomerAgreement #:	Dell Std Terms
Quote Date:	5/11/2015
Customer Name:	WEBB COUNTY PURCHASING DEPT

Date: 5/11/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or

Sales Professional Information

SALES REP:	MARLENE S	**PHONE:**	1800 - 4563355
Email Address:	Emanuel_Shelton@Dell.com	**Phone Ext:**	80000

SOFTWARE & ACCESSORIES   GROUP TOTAL: $40,376.54

Product	Quantity	Unit Price	Total
VLA ORAN VSPHERE 6 WITH OPS MANAGEMENT ENT ACCELERATION KIT FOR 6 PROCESSORS (A8284893)	1	$12,964.54	$12,964.54
VLA VMWARE PROD SNS VSPHERE W/ OPS MNGT ENT ACCEL KIT 6 PROCESSORS 1YR (A8290792)	5	$5,482.40	$27,412.00
ELECTRONIC LICENSE CONFIRMATION elec dwnld only (A3458532)	1	$0.00	$0.00

handwritten, highlighted: 5 YEARS

*Total Purchase Price:		**$40,376.54**
Product Subtotal:		$40,376.54
Tax:		$0.00
Shipping & Handling:		$0.00
State Environmental Fee:		$0.00
Shipping Method:		LTL 5 DAY OR LESS
		(* Amount denoted in $)

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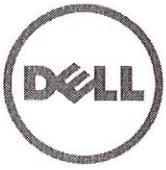
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Terms of Sale

![Dell logo]

QUOTATION

Date: 5/11/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you

Sales Professional Information

SALES REP:	MARLENE S	PHONE:	1800 - 4563355
Email Address:	Nicholas_Loranc@DELL.com	Phone Ext:	80000

SOFTWARE & ACCESSORIES   GROUP TOTAL: $4,350.43

Product	Quantity	Unit Price	Total
Dell Digital KVM Switch DMPU108e - TAA Compliant (A7546773) — *8 PORT KVM*	1	$1,671.99	$1,671.99
Dell Avoocent;USB/VGA;Server Interface Pod;- for Dell DMPU and DAV KVM and PowerEdge KVMs 1082DS, 2162DS, 4322DS, 1081AD (A7547276)	8	$101.59	$812.72
Dell 18.5 in 1U Rackmount LED KMM Console - English Language Keyboard (A7546778)	1	$1,275.99	$1,275.99
Dell 1U KVM Mounting Bracket (A7485911)	1	$77.59	$77.59
American Power Conversion AP7541 Zero U Basic Rack Power Distribution Unit (A7284203) *L6-30 PLUGS*	2	$256.07	$512.14

*Total Purchase Price:	**$4,350.43**
Product Subtotal:	$4,350.43
Tax:	$0.00
Shipping & Handling:	$0.00
State Environmental Fee:	$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in $)

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Statement of Conditions

Backup To Disk

X8 compression

QUOTATION

Quote #:	707332657
Customer #:	6783915
Contract #:	42AFU
CustomerAgreement #:	DIR-SDD-1951
Quote Date:	5/8/2015
Customer Name:	WEBB CO TREASURER

Date: 5/8/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire

Sales Professional Information

SALES REP:	MARLENE S	PHONE:	1800 - 4563355
Email Address:	Nicholas_Loranc@DELL.com	Phone Ext:	80000

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: $35,931.02	GROUP TOTAL: $35,931.02

Description	Quantity
DR4100 27TB (210-ABGE)	1
DR TPM Motherboard (329-BBHT)	1
DR4100 Ship Documents for DAO (340-ADED)	1
20 x DIMM Filler Blank (370-AAZR)	1
DR4100 Base Components (384-BBBQ)	1
2 x 300GB SAS 6Gbps 10k 2.5" Hard Drive Hot Plug (400-ABLY)	1
12 x 3TB Near Line SAS 6Gbps 7.2k 3.5" Hard Drive Hot Plug (400-ABME)	1
PERC H810 RAID Adapter for External JBOD, 1Gb NV Cache (405-AABK)	1
Dell Hardware Limited Warranty Initial Year (972-1503)	1
Dell Hardware Limited Warranty Extended Year(s) (972-1504)	1
ProSupport: Next Business Day Onsite Service After Problem Diagnosis,Initial Year (972-1540)	1
ProSupport: Next Business Day Onsite Service After Problem Diagnosis,4 Year Extended (972-1544)	1
ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year (972-1555)	1
Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	1
Remote Implementation of a Dell DR Series Appliance (939-8118)	1
Declined Remote Consulting Service (973-2426)	1
Dell Software Non-Returnable Product (800-BBKI)	1
QLogic 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card (540-BBBY)	1
ReadyRails Sliding Rails With Cable Management Arm (770-BBBR)	1
Dual, Hot-plug, Redundant Power Supply (1+1), 750W (450-AAGR)	1
C13 to C14, PDU Style, 10 AMP, 2m Power Cord (450-AADY)	2

*Total Purchase Price:	$35,931.02
Product Subtotal:	$35,931.02
Tax:	$0.00
Shipping & Handling:	$0.00
State Environmental Fee:	$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in $)

Order this quote easily online through your Premier page, or if you do not have Premier, using Quote to Order

Statement of Conditions

(handwritten, highlighted) 10 GB SWITCHES

(handwritten) 2 - FOR REDUNDANCY

DELL

QUOTATION

Quote #:	707332173
Customer #:	6783915
Contract #:	42AFU
CustomerAgreement #:	DIR-SDD-1951
Quote Date:	5/8/2015
Customer Name:	WEBB CO TREASURER

Date: 5/8/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire

Sales Professional Information

SALES REP:	MARLENE S	PHONE:	1800 - 4563355
Email Address:	Nicholas_Loranc@DELL.com	Phone Ext:	80000

GROUP: 1	QUANTITY: 2	SYSTEM PRICE: $6,342.57	GROUP TOTAL: $12,685.14

Description	Quantity
Dell Networking N4032F, 24x 10GbE SFP+ Fixed Ports, 1x Modular bay, 2x Power Supplies Included (210-	2
Dell Hardware Limited Warranty Initial Year (966-6411)	2
Dell Hardware Limited Warranty Extended Year(s) (966-6413)	2
Lifetime Limited Hardware Warranty with Basic Hardware Service Next Business Day Parts Only on Your	2
Software Support,NW,90 Day (966-6423)	2
ProSupport: Next Business Day Onsite Service After Problem Diagnosis, Initial Year (966-6424)	2
ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 4 Year Extended (966-6432)	2
ProSupport: 7x24 HW / SW Tech Support and Assistance, 5 Year (966-6484)	2
Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	2
Remote Implementation of a Layer 2 Ethernet Switch (923-2669)	2
Declined Remote Consulting Service (973-2426)	2
US Order (332-1286)	2
Documentation Kit, N4000 Series Switch (340-AGNR)	2
Dell Networking, Jumper Cord, 250V, 12A, 2 Meters, C13/C14, US (450-AASX)	4
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 3 Meter (470-AAGP)	18
Dell Networking, Cable, SFP+ to SFP+, 10GbE, Copper Twinax Direct Attach Cable, 1 Meter (470-AAGN)	12

(handwritten) 30

SOFTWARE & ACCESSORIES	GROUP TOTAL: $0.00		

Product	Quantity	Unit Price	Total
Dell Education Services - Dell Campus Networking - No Training Selected (975-2188)	2	$0.00	$0.00

*Total Purchase Price:	$12,685.14
Product Subtotal:	$12,685.14
Tax:	$0.00
Shipping & Handling:	$0.00
State Environmental Fee:	$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in $)

Order this quote easily online through your Premier page, or if you do not have Premier, using Quote to Order

Statement of Conditions

(handwritten) 3 METERS = 9.84 FEET

(handwritten) 5 METERS = 16.40 FEET

(handwritten, highlighted) AUTO LOADER

(handwritten, highlighted) BACKUP TO TAPE

QUOTATION

Quote #:	707326257
Customer #:	6783915
Contract #:	42AFU
CustomerAgreement #:	DIR-SDD-1951
Quote Date:	5/8/2015
Customer Name:	WEBB CO TREASURER

Date: 5/8/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire

Sales Professional Information

SALES REP:	MARLENE S	PHONE:	1800 - 4563355
Email Address:	Nicholas_Loranc@DELL.com	Phone Ext:	80000

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: $15,677.63	GROUP TOTAL: $15,677.63

Description	Quantity
PowerVault TL2000 Tape Library, 2U, 24 Slot, 1 or 2 Drives (225-4565)	1
Thank you for choosing Dell ProSupport Plus. For tech support, visit http://www.dell.com/contactdell (951-2015)	1
ProSupport Plus: 7x24 Next Business Day Onsite Service, 4 Year Extended (951-4901)	1
ProSupport Plus: 7x24 Next Business Day On-Site Service, Initial Year (951-4903)	1
ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year (951-4908)	1
Dell Hardware Warranty, Extended Year(s) (985-3228)	1
Dell Hardware Warranty Plus OnSite Service Inital YR (985-3267)	1
Remote Configuration of a DellPowerVault Tape Library (to s chedule, email US_Remote_Services@dell.com)	1
LTO-6 Media 30 PK (342-5577)	1
LTO6 Tape Labels 1 - 60 (412-1107)	1
Documentation and Shipping (340-AKUK)	1
6Gb Mini to HD-Mini SAS Cable, 2M (470-AAZS)	2
LTO-6 SAS Tape Drive (445-BBBI)	2
LTO-6 Media 30 PK (342-5577)	1

(handwritten) 2 DRIVES

(handwritten) 60 - LTO6 TAPES

*Total Purchase Price:	$15,677.63
Product Subtotal:	$15,677.63
Tax:	$0.00
Shipping & Handling:	$0.00
State Environmental Fee:	$0.00
Shipping Method:	LTL 5 DAY OR LESS
	(* Amount denoted in $)

Order this quote easily online through your Premier page, or if you do not have Premier, using Quote to Order

Statement of Conditions

The information in this document is believed to be accurate. However, Dell assumes no responsibility for inaccuracies, errors, or omissions, and shall not be liable for direct, indirect, special, incidental, or consequential damages resulting from any such error or omission. Dell is not responsible for pricing or other errors, and reserves the right to cancel orders arising from such errors.

Insight
PUBLIC SECTOR

Current Date: 5/13/2015

From: Michael Thamontri
Insight Public Sector

Webb County
1110 Washington Street ste.304
Laredo, TX 78040
956-523-4893

Phone: 480-409-6104
Fax: 480-760-8034
E-mail: michael.thamontri@insight.com

US COMMUNITIES - MEMBER ID 746001587
Maintenance Hours

Product	Serial #/ Description	Quantity	Price	Total
Maintenance and Technical Support	Basic maintenance and technical support for repair and upkeep of eligible hardware, basic technical support and configuration changes.	24	$ 150.00	$3,600.00

Insight Public Sector
6820 South Harl Avenue
Tempe, AZ 85283

Sales Solutions: Tim Fain
Phone: 512-691-2026
Fax: 512-691-9480
timothy.fain@insight.com

Account Executive: Michael Thamontri
Phone: 800-467-4448 Ext. 6104
Fax: 480.760.8034
michael.thamontri@insight.com

Insight® PUBLIC SECTOR

Sales Quote:	216540490
Date:	5/13/2015
Shipping Terms:	FOB Origin
Payment Terms:	Net 30
Sales Quote is valid for 30 days	

Buyer:	Webb County
Name:	Gus Ornelas
Phone:	956-523-4893
Email:	GORNELAS@WEBBCOUNTYTX.GOV

Part Number	Description	Quantity	List Price	Discount	Unit Price	Extended Price
	5 Yr option QTY 1					
LM3-4000-P	LOADMASTER LM-4000 with	1			$ 11,757.46	$ 11,757.46
EP--LM-4000	1YR PREM24X7 SUP EXT OR RENEWAL FOR LM-4000 INCL ADV REPL	2			$ 1,735.07	$ 3,470.14
PCS-BASE	LOADMASTER REMOTE CONFIG SVC SVCSINCL1 APP WORKLOAD	1			$ 868.86	$ 868.86
PCS-WL-APP	LOADMASTER REMOTE CONFIG SVC SVCSADD ON APP WORKLOAD	5			$ 443.76	$ 2,218.80
SFP-10G-SR-AX	Axiom- SFP+Transceiver Module	2			$ 331.91	$ 663.82
	Total					**$ 18,979.08**

THE TERMS AND CONDITIONS AND RETURN POLICY
AND PROCEDURES SET FORTH ON
http://www.insight.com/us/en/terms-conditions/terms-of-sale-products.html
ARE SPECIFICALLY INCORPORATED HEREIN.

6509 Module - 10Gib

Insight
PUBLIC SECTOR

SOLD-TO PARTY   10470358

WEBB COUNTY TEXAS
1110 WASHINGTON ST STE 201
LAREDO TX 78040-4470

SHIP-TO PARTY

WEBB COUNTY TEXAS
1110 WASHINGTON ST STE 101
LAREDO TX 78040-4466

We deliver according to the following terms:

Payment Terms	:	Net 30 days
Ship Via	:	Insight Assigned Carrier/Ground
Terms of Delivery	:	FOB DESTINATION
Currency	:	USD

Quotation

Quotation Number	:	216751650
Document Date	:	12-MAY-2015
PO Number	:	
PO Release	:	
Sales Rep	:	Michael Thamontri
Email	:	MTHAMONT@INSIGHT.COM
Telephone	:	8004674448 X 6104

Material	Material Description	Quantity	Unit Price	Extended Price
X2-10GB-SR=	Cisco X2 - X2 transceiver module - 10 Gbps Lead time (days): 14 STATE OF TEXAS- DIR CISCO AGENT BRANDED EQUIPMENT & SERVICES(# DIR-TSO-2542) MSRP: 1995.00 Discount %: 38.00%	4	1,236.90	4,947.60

_SC To LC_

Product Subtotal	4,947.60
TAX	0.00
Total	4,947.60

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Michael Thamontri
8004674448 X 6104
MTHAMONT@INSIGHT.COM
Fax   480760-8034

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https://www.ips.insight.com/us/en/terms-conditions/terms-of-sale-products.html

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Government Solutions

WEBB CO

Account Representative

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1110 WASHINGTON ST
LAREDO, TX 78040
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Phone: (956) 523-4893
Fax:
Email: gornelas@webbcountytx.gov

Kerri Fitzmorris
1301 South Mo-Pac Expressway
Suite 375
Austin, TX 78746
Texas@shi.com*
Phone: 1-800-870-6079
Fax: 512-732-0232
Email: Kerri_Fitzmorris@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Symantec Backup Exec 2014 - License + 1 Year Essential Support - 1 server - Symantec Buying Programs : Express - level S (1+) - Win Symantec - Part#: 0L3LWZF1-EI1ES *ACTUAL LICENSE*	1	$684.00	$684.00
2	Symantec Backup Exec 2014 Agent for VMware and Hyper-V - License + 1 Year Essential Support - 1 host server - Symantec Buying Programs : Express - level S (1+) - Win Symantec - Part#: E39FWZF1-EI1ES *VMWARE*	3	$1,097.00	$3,291.00
3	Symantec Backup Exec 2014 Agent for Applications and Databases - License + 1 Year Essential Support - 1 server - Symantec Buying Programs : Express - level S (1+) - Win Symantec - Part#: LITGWZF1-EI1ES *SQL*	3	$684.00	$2,052.00
			Total	$6,027.00

Additional Comments

Thank you for choosing SHI Government Solutions.

The Products and Services above are available from SHI Government Solutions via DIR Contract # DIR-SDD-2500

Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.

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Government Solutions

Pricing Proposal
Quotation #: 9426531
Created On: 3/26/2015
Valid Until: 3/31/2015

WEBB CO

Account Representative

Gus Ornelas
1110 WASHINGTON ST
LAREDO, TX 78040
United States
Phone: (956) 523-4893
Fax:
Email: gornelas@webbcountytx.gov

Kerri Fitzmorris
1301 South Mo-Pac Expressway
Suite 375
Austin, TX 78746
Texas@shi.com*
Phone: 1-800-870-6079
Fax: 512-732-0232
Email: Kerri_Fitzmorris@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Microsoft SQL Server 2014 Standard Core - License - 2 cores - Select, Select Plus - Win - Single Language Microsoft - Part#: 7NQ-00599	6	$2,315.40	$13,892.40
2	Microsoft SQL Server 2012 Standard Core Edition - Media - volume - DVD - Win - English Microsoft - Part#: 7NQ-00004	1	$23.00	$23.00
			Total	$13,915.40

Additional Comments

Thank you for choosing SHI Government Solutions.

The Products and Services above are available from SHI Government Solutions via DIR Contract # DIR-SDD-2503.

Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.

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Government Solutions

Pricing Proposal
Quotation #: 9426524
Created On: 3/26/2015
Valid Until: 3/31/2015

WEBB CO

Gus Ornelas
1110 WASHINGTON ST
LAREDO, TX 78040
United States
Phone: (956) 523-4893
Fax:
Email: gornelas@webbcountytx.gov

Account Representative

Kerri Fitzmorris
1301 South Mo-Pac Expressway
Suite 375
Austin, TX 78746
Texas@shi.com*
Phone: 1-800-870-6079
Fax: 512-732-0232
Email: Kerri_Fitzmorris@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Microsoft SQL Server 2014 Standard Core - License - 2 cores - Select, Select Plus - Win - Single Language Microsoft - Part#: 7NQ-00599	6	$2,315.40	$13,892.40
2	Microsoft SQL Server 2012 Standard Core Edition - Media - volume - DVD - Win - English Microsoft - Part#: 7NQ-00004	1	$23.00	$23.00
			Total	$13,915.40

Additional Comments

Thank you for choosing SHI Government Solutions.

The Products and Services above are available from SHI Government Solutions via DIR Contract # DIR-SDD-2503.

Thank You for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, and E-Mail Address when submitting a Purchase Order. For any additional information including Hardware and Software Contract Numbers, please contact an SHI-GS Sales Representative at 800-870-6079.

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.

Non- Production SQL

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Government Solutions

Pricing Proposal
Quotation #: 9426521
Created On: 3/26/2015
Valid Until: 3/31/2015

WEBB CO

Account Representative

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Kerri Fitzmorris
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Phone: 1-800-870-6079
Fax: 512-732-0232
Email: Kerri_Fitzmorris@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Microsoft SQL Server 2014 Standard Core - License - 2 cores - Select, Select Plus - Win - Single Language Microsoft - Part#: 7NQ-00599	6	$2,315.40	$13,892.40
2	Microsoft SQL Server 2012 Standard Core Edition - Media - volume - DVD - Win - English Microsoft - Part#: 7NQ-00004	1	$23.00	$23.00
			Total	$13,915.40

Additional Comments

Thank you for choosing SHI Government Solutions.

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