

Wells Fargo Insurance Services USA, Inc.
5151 Belt Line Road, Ste. 200
Dallas, Texas 75254
972-588-6456 Main
855-605-8264 Fax
214-770-1301 Cell



May 15, 2015

Re: One Beacon Government Risks Package Policy
Offer to Renew for Policy Terms 2015-16 and 2016-17

Dear Mr. Garza,

One Beacon Government Risks has tendered an offer to renew for policy terms 2015-16 and 2016-17 as follows:

"In consideration of the favorable loss results that Webb County has experienced for the past few years and the good work by the County Risk Management Department and Defense Attorney, please accept this as our offer to renew Webb County for the 10/1/15-16 policy term with rates flat per the expiring policy.

Based on the desire to continue our long term relationship with the County we propose to offer renewal for the 10/1/16 policy term with rates possibly flat but no more than 2% increase. This will be subject to acceptable loss experience and no significant change in risk acceptability.

We appreciate the opportunity to serve the insurance needs of the County and truly enjoy doing business with Wells Fargo and the County."

Please communicate this offer to the Webb County Commissioners' Court and confirm their interest. Please contact me with any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "R. Bookhammer III".

Robert S. Bookhammer III, ARM-P, CSR
Senior Vice President
National Public Sector Specialist



Wells Fargo Inc., (OneBeacon)

Coverage	Prior Year	2015-2016	2016-2017 (2%)
Property (<i>includes flood earthquake, electronic data, crime</i>).	\$165,245.00	\$165,245.00	\$168,549.90
General Liability	\$56,184.00	\$56,184.00	\$57,037.68
Auto Coverage	\$71,003.00	\$71,003.00	\$72,423.06
Professional Liability	\$159,718.00	\$159,718.00	\$162,912.36
Excess Liability	\$66,883.00	\$66,883.00	\$68,220.66
Inland Marine Misc. Articles	\$133.00	\$133.00	\$135.66
Boiler and Machinery	\$9,521.00	\$9,521.00	\$9,711.42
Aircraft	\$18,352.00	\$18,352.00	\$18,719.04
Grand Total	\$547,039.00	\$547,039.00	\$557,709.78