

## Anita Guerra

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**From:** Leticia Gutierrez  
**Sent:** Friday, July 17, 2015 1:24 PM  
**To:** Anita Guerra; Jose F. Gutierrez; Federico Calderon  
**Cc:** Juan J. Rendon; Melissa Ramos; Wayo Ruiz; Joe A. Lopez  
**Subject:** RE: Agenda item quotes

Anita

Rosie has a quote for 52,780.00 and with the same vendor with a DIR Contract this is what we needed to proceed.

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**From:** Anita Guerra  
**Sent:** Friday, July 17, 2015 10:28 AM  
**To:** Jose F. Gutierrez; Federico Calderon  
**Cc:** Juan J. Rendon; Melissa Ramos; Wayo Ruiz; Joe A. Lopez; Leticia Gutierrez  
**Subject:** FW: Agenda item quotes  
**Importance:** High

Gentlemen,

FYI: please see below. I do not know if you have two (2) other quotes that you can forward to Melissa as soon as possible or would like to consult with your vendor, Mr. Lopez, &/or Melissa regarding this requirement from the Webb County Purchasing Dept.?

Sincerely,  
Anita

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**From:** Leticia Gutierrez  
**Sent:** Friday, July 17, 2015 10:24 AM  
**To:** Melissa Ramos; Anita Guerra; Wayo Ruiz; Joe A. Lopez  
**Subject:** RE: Agenda item quotes

Joe

The item for \$56,000 does not meet the procurement process only if it is purchase on a co-op. The reason because is over \$50,000

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**From:** Melissa Ramos  
**Sent:** Friday, July 17, 2015 9:12 AM  
**To:** Anita Guerra; Wayo Ruiz; Joe A. Lopez  
**Cc:** Leticia Gutierrez; Rosalinda Moncivais; Cecilia May Moreno  
**Subject:** Fw: Agenda item quotes  
**Importance:** High

GM Anita,

Can you please enter the attached items on the agenda to make CC on 07/27/15  
Fund for items is OPSG 344 & 345



Mobile-Vision, Inc.

# QUOTE

90 Fanny Rd, Boonton, NJ 07005  
T. 800-336-8475 F. 973-257-3024

Number 203776118

Date July 17, 2015

Sold To

Ship To

Webb County Sheriff's Office  
Joe Gutierrez  
902 Victoria Street  
Laredo, TX 78042

Webb County Sheriff's Office  
Joe Gutierrez  
902 Victoria Street  
Laredo, TX 78042

Phone 956-763-3112  
Fax 956-523-5059

Phone 956-763-3112  
Fax 956-523-5059

Salesperson	P.O. Number	Ship Via	Terms
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Isidoro Valdovino

None

Line	Qty	SKU	Description	Unit Price	Ext.Price	Comments
1	2	/LPR TWO	ALPR equipment for retro fit of existing ALPR trailer	\$21,390.00	\$42,780.00	
2	2	/LPR INSTALL	LPR New Installation	\$4,000.00	\$8,000.00	
3	1	MVD-TRAN-OPS	On site professional services	\$2,000.00	\$2,000.00	

TX DIR Contract No. SDD-1348

Signing below is in lieu of a formal Purchase Order.  
Your signature will authorize acceptance of both pricing and product:

Signed: \_\_\_\_\_ Dated: \_\_\_\_\_

L-3 Shipping Terms are FOB Boonton, NJ. By signing below you agree to waive your shipping terms and ship this order FOB Boonton, NJ.

Signed: \_\_\_\_\_ Dated: \_\_\_\_\_

SubTotal	52,780.00
Tax	TBD
S&H	0.00
<b>Total</b>	<b>52,780.00</b>

Quotation is valid for 60 days from date issued. These commodities, technology or software were exported from the United States in accordance with the Export Administration regulations. Diversion contrary to US law is prohibited.  
State/local Fees and Taxes are not included.



Mobile-Vision, Inc.

# QUOTE

90 Fanny Rd. Boonton, NJ 07005  
T. 800-336-8475 F. 973-257-3024

Number 203776118

Date June 12, 2015

**Sold To**

Webb County Sheriff's Office  
Joe Gutierrez  
902 Victoria Street  
Laredo, TX 78042

Phone 956-763-3112  
Fax 956-523-5059

**Ship To**

Webb County Sheriff's Office  
Joe Gutierrez  
902 Victoria Street  
Laredo, TX 78042

Phone 956-763-3112  
Fax 956-523-5059

Salesperson P.O. Number Ship Via Terms

Isidoro Valdovino

None

Line	Qty	SKU	Description	Unit Price	Ext. Price	Comments
1	2	/LPR TWO	ALPR equipment for retro fit of existing ALPR trailer	\$23,000.00	\$46,000.00	
2	2	/LPR INSTALL	LPR New Installation	\$4,000.00	\$8,000.00	
3	1	MVD-TRAN-OPS	On site professional services	\$2,000.00	\$2,000.00	

Signing below is in lieu of a formal Purchase Order.  
Your signature will authorize acceptance of both pricing and product:

Signed: \_\_\_\_\_ Dated: \_\_\_\_\_

SubTotal	56,000.00
Tax	TBD
S&H	0.00
<b>Total</b>	<b>56,000.00</b>

L-3 Shipping Terms are FOB Boonton, NJ. By signing below you agree to waive your shipping terms and ship this order FOB Boonton, NJ.

Signed: \_\_\_\_\_ Dated: \_\_\_\_\_

Quotation is valid for 60 days from date issued. These commodities, technology or software were exported from the United States in accordance with the Export Administration regulations. Diversion contrary to US law is prohibited.  
State/local Fees and Taxes are not included.



communications

Mobile-Vision, Inc.  
90 Fanny Road  
Boonton, NJ 07005  
Tel: (800) 336-8475 (973) 263-1090 Fax: (973) 257-3024  
[www.L-3com.com/mv](http://www.L-3com.com/mv)

April 28, 2015

Mr. Joe Gutierrez  
IT Analyst  
Webb County Sheriff's Office  
902 Victoria Street  
Laredo, TX 78042

RE: Sole Source Letter

Dear Mr. Gutierrez:

The L-3 Communications Mobile-Vision, Inc. V-One All-In-One Computer, Flashback2, Flashback3 and FlashbackHD DVR, along with CycleVision, BodyVision and Interview Room products and all associated spare parts and accessories are designed and manufactured exclusively by L-3 Communications Mobile-Vision, Inc. and are not available from another source. In addition, all Extended Warranty Services, repair and warranty claims are managed exclusively by L-3 Mobile-Vision. Any work performed by non-authorized personnel will void all warranties and claims.

The Digital Evidence Series™ of digital evidence management solutions and PatrolScout AVL/video streaming equipment and software is a series of software and workstation/server products designed specifically, and only, by L-3 Communications Mobile-Vision, Inc. to support its Flashback2 and Flashback3 digital in-car video solution. For L-3 to maintain the equipment (servers and raid, etc.), they will need to be purchased through L-3 Mobile Vision directly.

The series includes versions of the Digital Evidence Pro™, and Digital Evidence Viewer™ that are configured with various levels of software and hardware that accommodate an agency based on fleet size and/or evidence volume. Digital Evidence Pro modules enable the following exclusive, sole source capabilities:

- Intelligent Wireless Transfer™ leveraging multi-channel usage for high-speed transfers
- Automated Intelligent Volume Management™
- Case Management Features
- We use a Linux based platform that provides greater security than a web-based platform, which reduces the chances of viruses and hacking.
- We can integrate in-car video systems, body worn cameras and interview rooms into a single back end solution.

Please call me if you have any questions or need additional information.

Sincerely,

Chief Mike Burrige (Ret.)  
Vice President  
Sales & Marketing

## Anita Guerra

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**From:** Anita Guerra  
**Sent:** Wednesday, July 15, 2015 8:33 AM  
**To:** Jose F. Gutierrez; Federico Calderon  
**Cc:** Melissa Ramos; Joe A. Lopez  
**Subject:** FW: FY2013 OPSG Approval Texas – Zapata 14-LRTLRT-03-001 V3.pdf, 14-LRTLRT-03-001 Version 3.pdf  
**Attachments:** Justification Letter Info

**Importance:** High

Tracking:	Recipient	Delivery	Read
	Jose F. Gutierrez	Delivered: 7/15/2015 8:33 AM	Read: 7/15/2015 9:03 AM
	Federico Calderon	Delivered: 7/15/2015 8:33 AM	
	Melissa Ramos	Delivered: 7/15/2015 8:33 AM	Read: 7/15/2015 8:37 AM
	Joe A. Lopez	Delivered: 7/15/2015 8:33 AM	

Gentlemen,

Below are the accounts for the quotes. As you all are aware of the time constraints, please work closely with Melissa on these items.

G/L Account Number	Description	Amount
345-2001-6402	Skybox batteries/maintenance	\$ 2,300.00
345-2001-8801	ALPR system (upgrades/install)	\$ 56,000.00

May you all have a wonderful day!

Sincerely,  
Anita L. Guerra, MA, MPA  
Grant Writer  
Webb County Sheriff's Office  
Webb County Sheriff's Office Admin. Building  
902 Victoria Street  
Laredo, Texas 78040  
Phone: 956.523.4521  
Fax: 956.523.5119  
[aguerra@webbcountytexas.gov](mailto:aguerra@webbcountytexas.gov)



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**From:** Carlos Guerra  
**Sent:** Tuesday, July 14, 2015 2:03 PM  
**To:** Joe A. Lopez; Anita Guerra  
**Cc:** Melissa Ramos  
**Subject:** RE: FY2013 OPSG Approval Texas – Zapata 14-LRTLRT-03-001 V3.pdf, 14-LRTLRT-03-001 Version 3.pdf

Joe,

The budget for 2013-OPSG (through Jim Hogg County allocation) has been entered as per grant documents. Below are the accounts set up:

G/L Account Number	Description	Amount
345-2001-6402	Skybox batteries/maintenance	\$ 2,300.00
345-2001-8801	ALPR system (upgrades/install)	\$ 56,000.00

Do not hesitate to contact me if you have any questions.

Sincerely,

**Carlos Guerra, CPA**

Senior Principal Accountant  
Webb County Auditor's Office  
(956) 523-4005

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**From:** Anita Guerra  
**Sent:** Tuesday, July 14, 2015 11:21 AM  
**To:** Melissa Ramos; Joe A. Lopez; Jose F. Gutierrez; Federico Calderon  
**Cc:** Wayo Ruiz; Carlos Guerra; Juan J. Rendon; Art Mendez ([Arturo.Mendez@dps.texas.gov](mailto:Arturo.Mendez@dps.texas.gov))  
**Subject:** FW: FY2013 OPSG Approval Texas – Zapata 14-LRTLRT-03-001 V3.pdf, 14-LRTLRT-03-001 Version 3.pdf  
**Importance:** High

As previously discussed, please see attached/below and please advise as to the viability of this tight timeline.

May you all have a great lunch!

Sincerely,  
Anita L. Guerra, MA, MPA  
Grant Writer