

Webb County

**Fred M. & Anita Bruni
Community Center**

**Document Copying
and Printing
Solutions Proposal**

PREPARED BY:

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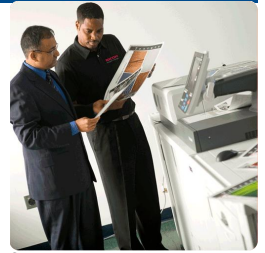
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***Proposal Submitted:
6/29/2015***

RICOH
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Proposed Solution

Ricoh Aficio MP 3353SP *Black/White Multifunctional Device*



The new MP 3353SP will help you print, copy, share and secure a wider range of documents in more places, more conveniently. Use it as your information portal and connect to cloud services and applications directly from the operation panel. With a host of advanced document management capabilities packed into a space-saving, eco-friendly design, it's ideal for any small office or workgroup looking to streamline workflow and enhance output from creation to finish

Key Features

- Fast output speed of 33 pages per minute
- 1,150 sheet paper capacity
- Warm up time of 14 seconds
- First copy speed of 4.2 seconds
- 1.5GB RAM and 250GB Hard Disk Drive
- Up to 42 lb paper weight
- 600 x 600 dpi copy resolution
- Energy Star® compliant

Benefits

- Improve paper handling
- Improve uptime performance
- Introduce newer technology
- Copy
- Print
- Scan
- Staple/Sort



Financial Considerations

Investment Details



Pricing Components

- Equipment
- Installation
- Operator training
- Service performed by Ricoh customer service technicians (*you will incur no additional charges for parts or labor*)
- Gold Service Entitlements. Includes all supplies. Parts , Labor, and staples.
- Professional services are included to connect to the network for print and scan

Financial Considerations

48 - month Lease Option

Monthly Payment

\$149.50

- *Pricing is based on an average monthly volume of 3000 pages with a \$0.0081 per-copy average charge*
- *This price is based on a 48 - month agreement*

Monthly Cost Comparison		
	Current	Proposed
Service	\$175.89	\$24.30
Supplies	\$0.00	\$0.00
Lease	\$0.00	\$125.20
Total	\$175.89	\$149.50

Proposal Terms Valid Until: INSERT DATE

RICOH

imagine. change.

Our Approach. Our Solutions.

Ricoh believes that the key to transforming the way a company works starts with harnessing the collective imagination of people. This idea, paired with our award-winning technology and services, is how we are breathing new life into established forms of knowledge-sharing—helping companies move beyond paper and beyond the office, so employees can collaborate like never before. Services-led, technology-enabled and people-driven, Ricoh is committed to helping each customer leverage the powerful information and knowledge that already exists throughout its organization—often untamed, untapped and buried—to create the future it wants.



Quote Document for

WEBB COUNTY

Date: June 29,2015

<u>Quantity</u>	<u>Item Description</u>	<u>Ext Selling Price</u>
1	RICOH MP3554SP CONFIGURABLE PTO MODEL RICOH MP3554SP BRANDING SET INTERNAL FINISHER SR3180 POSTSCRIPT3 UNIT TYPE M12 CABINET TYPE F XG-PCS 120/15D RIC AMP SURGE PROTECTOR	
5	[OOD]ECOPY PDF PRO OFF VOL COMM 5-39 SEATS 1Y	

Technology Service

<u>Quantity</u>	<u>Description</u>	<u>Ext Rate</u>
1	RICOH MP3554SP CONFIGURABLE PTO MODEL <i>Includes</i> 9,000 B&W copies per Quarter per unit overages at 0.0081 cents per page 0 color copies per Quarter per unit overages at cents per page GOLD - includes Parts, Labor, Toner and Staples, excludes Paper	

**48 month IMP of \$149.50
per month**

Reservation of Rights?This quote is based upon the information provided by you, and the assumptions made by us in preparing the information contained herein. While care has been taken to ensure the accuracy of this quote, we make no representations or warranties about the accuracy, completeness or adequacy of the information contained herein, and shall not be liable for any errors or omissions. We recognize your right to negotiate and approve the terms of any resulting contract and we reserve the same right.We also acknowledge that all contract terms and conditions must be mutually agreed upon by both of

us. THIS QUOTE IS PROVIDED FOR INFORMATIONAL PURPOSES ONLY AND IS NOT, NOR SHOULD IT BE CONSTRUED AS, AN OFFER TO SELL/LEASE THE GOODS OR SERVICES LISTED HEREIN.

Rev. 04/13

Quote Number 16315529

Expires on July 31, 2015