



## Webb County Menu Pricing

### Equity Lease Menu Pricing

Vehicle Type	Year	Make	Model
1/2 Ton Pick-Up Regular Cab	2016	Ford	F-150 XL Reg Cab 6.5 foot box 122 WB
<b>Road and Bridge</b>			
1/2 Ton Pick-Up Crew Cab	2016	Ford	F-150 XL SuperCrew 6.5 foot box 157 WB
<b>Building and Maintenance</b>			
1/2 Ton Pick-Up Crew Cab	2016	Ford	F-150 XL SuperCrew 6.5 foot box 157 WB
<b>Planning Department</b>			

Quantity by type	Term	Estimated Annual Mileage	Monthly Cost Including Maintenance	Annual Cost Including Maintenance	Annual Cost Including Maintenance by Quantity
5	48	10000	\$399.48	\$4,793.76	\$23,968.80
5			<b>Annual Payments Including Maintenance</b>		<b>\$23,968.80</b>
2	48	10000	\$480.72	\$5,768.64	\$11,537.28
2			<b>Annual Payments Including Maintenance</b>		<b>\$11,537.28</b>
1	48	10000	\$463.60	\$5,563.20	\$5,563.20
1			<b>Annual Payments Including Maintenance</b>		<b>\$5,563.20</b>
<b>Total Annual Payment Including Estimated Resale Value for</b>					<b>\$41,069.28 ???</b>

**Lease rates are based upon factory order pricing and miles per year**  
**Lease rates include: Maintenance (one set of brakes every 26,000 miles and no tires)**  
**Pricing does not include any applicable taxes**  
**Pricing does not include expected return on equity at end of lease**  
**Estimated Resale Value for Current Vehicles is a sight unseen estimate**

Quote based on estimated annual mileage of 10,000  
 (Current market and vehicle conditions may also affect value of vehicle)  
 (Quote is Subject to Customer's Credit Approval)  
 Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**  
 Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

**LESSEE** County of Webb  
**BY** \_\_\_\_\_ **TITLE** \_\_\_\_\_ **DATE** \_\_\_\_\_

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.  
<sup>1</sup> Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.  
<sup>2</sup> Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).  
<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.