



Webb County
Purchasing Dept.
Bid Tabulation

| Square Feet | ITEM DESCRIPTION | Price | Price | Price | Price |
|--|---|--|---|---|-------------|
| BIDS 2017-70 Annual Contract for Paint & Body (Decals Included) Contract Term: Oct. 1, 2016 to Sept. 30, 2017 If extended expires: Sept. 30, 2018 | | | | | |
| | H & M Collision Center c/o Horacio Cavazos 209 Market Laredo, TX 78040 956-722-3870 hmcollision.center@yahoo.com | Frank Lozano Body Shop c/o Frank Lozano 319 E. Frost Laredo, TX 78040 956-206-7827 lozanobodyshop@yahoo.com | Pete Lozano Body Shop c/o Pete Lozano 3301 Santa Maria Ave. Laredo, TX 78040 956-237-9339 petelozano@hotmail.com | South Texas Auto Rebuilders c/o Joe Villarreal 2720 Guadalupe Laredo, TX 78043 956-723-8711 sotxauto@yahoo.com | |
| | Non Responsive (ICAR Certification not included) | | | | |
| | Paint- Complete Paint Job (Current Year Models) | | | | |
| | Material (CARS) | \$ 600.00 | \$ 700.00 | \$ 400.00 | \$ 500.00 |
| | Labor (CARS) | \$ 1,140.00 | \$ 100.00 | \$ 400.00 | \$ 500.00 |
| | Material (SUVs) | \$ 800.00 | \$ 650.00 | \$ 400.00 | \$ 600.00 |
| | Labor (SUVs) | \$ 1,200.00 | \$ 1,100.00 | \$ 400.00 | \$ 600.00 |
| | Material (TRUCKS) | \$ 800.00 | \$ 650.00 | \$ 400.00 | \$ 500.00 |
| | Labor (TRUCKS) | \$ 1,500.00 | \$ 1,100.00 | \$ 400.00 | \$ 500.00 |
| | | \$ 6,040.00 | \$ 4,300.00 | \$ 2,400.00 | \$ 3,200.00 |
| | Paint- Complete Paint Job (OLDER Models) | | | | |
| | Material (CARS) | \$ 600.00 | \$ 600.00 | \$ 800.00 | \$ 500.00 |
| | Labor (CARS) | \$ 990.00 | \$ 900.00 | \$ 1,200.00 | \$ 500.00 |
| | Material (SUVs) | \$ 800.00 | \$ 750.00 | \$ 900.00 | \$ 600.00 |
| | Labor (SUVs) | \$ 1,050.00 | \$ 1,200.00 | \$ 1,200.00 | \$ 600.00 |
| | Material (TRUCKS) | \$ 800.00 | \$ 750.00 | \$ 900.00 | \$ 500.00 |
| | Labor (TRUCKS) | \$ 1,350.00 | \$ 1,200.00 | \$ 1,200.00 | \$ 500.00 |
| | | \$ 5,590.00 | \$ 5,400.00 | \$ 6,200.00 | \$ 3,200.00 |
| | Paint- Complete Paint Job (FRONT & REAR CLIPS only) (Current Year Models) | | | | |
| | Material (CARS) | \$ 94.50 | \$ 450.00 | \$ 750.00 | \$ 500.00 |
| | Labor (CARS) | \$ 17.50 | \$ 725.00 | \$ 850.00 | \$ 500.00 |
| | Material (SUVs) | \$ 64.00 | \$ 525.00 | \$ 750.00 | \$ 600.00 |
| | Labor (SUVs) | \$ 30.00 | \$ 1,100.00 | \$ 1,150.00 | \$ 600.00 |
| | Material (TRUCKS) | \$ 64.00 | \$ 525.00 | \$ 750.00 | \$ 500.00 |
| | Labor (TRUCKS) | \$ 30.00 | \$ 1,100.00 | \$ 1,150.00 | \$ 500.00 |
| | | \$ 300.00 | \$ 4,425.00 | \$ 5,400.00 | \$ 3,200.00 |
| | Paint- Complete Paint Job (FRONT & REAR CLIPS only) (Older Models) | | | | |
| | Material (CARS) | \$ 94.00 | \$ 450.00 | \$ 750.00 | \$ 500.00 |
| | Labor (CARS) | \$ 17.00 | \$ 725.00 | \$ 850.00 | \$ 500.00 |
| | Material (SUVs) | \$ 64.00 | \$ 525.00 | \$ 750.00 | \$ 600.00 |
| | Labor (SUVs) | \$ 30.00 | \$ 1,100.00 | \$ 1,150.00 | \$ 600.00 |
| | Material (TRUCKS) | \$ 64.00 | \$ 525.00 | \$ 750.00 | \$ 500.00 |
| | Labor (TRUCKS) | \$ 30.00 | \$ 1,100.00 | \$ 1,150.00 | \$ 500.00 |
| | | \$ 299.00 | \$ 4,425.00 | \$ 5,400.00 | \$ 3,200.00 |
| | Body Work- Roof Panel Repair & Refinish (Paint) | | | | |
| | Labor Rate per/hour (Cars, Trucks, & SUVs) | \$ 30.00 | \$ 30.00 | \$ 25.00 | \$ 24.00 |
| | Labor Rate per/hour (Buses) | \$ 35.00 | \$ 30.00 | \$ 55.00 | \$ 50.00 |
| | Parts-Roof CAR | \$ 990.00 | \$ 475.00 | \$ 650.00 | \$ 300.00 |
| | Parts-Roof TRUCKS | \$ 990.00 | \$ 475.00 | \$ 400.00 | \$ 250.00 |



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|---|--|---|--|---|---|
| BIDS 2017-70 | | | | | |
| Annual Contract for Paint & Body (Decals Included) | | | | | |
| Contract Term: Oct. 1, 2016 to Sept. 30, 2017 | | Non Responsive | | | |
| If extended expires: Sept. 30, 2018 | | (ICAR Certification not included) | | | |
| Square Feet | ITEM DESCRIPTION | Price | Price | Price | Price |
| | Parts-Roof SUVs | \$ 990.00 | \$ 575.00 | \$ 650.00 | \$ 500.00 |
| | Parts-Roof Bus | \$ 2,310.00 | \$ 650.00 | \$ 800.00 | \$ 800.00 |
| | | \$ 5,345.00 | \$ 2,235.00 | \$ 2,580.00 | \$ 1,924.00 |
| Body Work-Bumper Repair & Refinish | | | | | |
| | Labor Rate per/hour (Cars, Trucks, & SUVs) | \$ 30.00 | \$ 30.00 | \$ 25.00 | \$ 24.00 |
| | Labor Rate per/hour (Buses) | \$ 35.00 | \$ 30.00 | \$ 55.00 | \$ 50.00 |
| | Parts-Bumper CAR | \$ 450.00 | \$ 350.00 | \$ 400.00 | \$ 250.00 |
| | Parts-Bumper TRUCKS | \$ 390.00 | \$ 450.00 | \$ 600.00 | \$ 250.00 |
| | Parts-Bumper SUVs | \$ 450.00 | \$ 450.00 | \$ 600.00 | \$ 250.00 |
| | Parts-Bumper Bus | \$ 980.00 | \$ 425.00 | \$ 600.00 | \$ 300.00 |
| | | \$ 2,335.00 | \$ 1,735.00 | \$ 2,280.00 | \$ 1,124.00 |
| Body Work-Fender Repair & Refinish | | | | | |
| | Labor Rate per/hour (Cars, Trucks, & SUVs) | \$ 30.00 | \$ 30.00 | \$ 25.00 | \$ 24.00 |
| | Labor Rate per/hour (Buses) | \$ 35.00 | \$ 30.00 | \$ 55.00 | \$ 50.00 |
| | Parts-Fender CAR | \$ 350.00 | \$ 325.00 | \$ 235.00 | \$ 200.00 |
| | Parts-Fender TRUCKS | \$ 510.00 | \$ 325.00 | \$ 245.00 | \$ 200.00 |
| | Parts-Fender SUVs | \$ 360.00 | \$ 275.00 | \$ 245.00 | \$ 200.00 |
| | Parts-Fender Bus | \$ 700.00 | \$ 325.00 | \$ 245.00 | \$ 250.00 |
| | | \$ 1,985.00 | \$ 1,310.00 | \$ 1,050.00 | \$ 924.00 |
| Body Work-Side/Quarter Panels | | | | | |
| | Labor Rate per/hour (Cars, Trucks, & SUVs) | \$ 30.00 | \$ 30.00 | \$ 25.00 | \$ 24.00 |
| | Labor Rate per/hour (Buses) | \$ 35.00 | \$ 30.00 | \$ 55.00 | \$ 50.00 |
| | Parts-Side/Quarter Panels CAR | \$ 1,290.00 | \$ 525.00 | \$ 450.00 | \$ 300.00 |
| | Parts-Side/Quarter Panels Trucks | \$ 810.00 | \$ 475.00 | \$ 650.00 | \$ 300.00 |
| | Parts-Side/Quarter Panels SUVs | \$ 960.00 | \$ 525.00 | \$ 450.00 | \$ 350.00 |
| | Parts-Side/Quarter Panels Bus | \$ 1,050.00 | \$ 625.00 | \$ 800.00 | \$ 650.00 |
| | | \$ 4,175.00 | \$ 2,210.00 | \$ 2,430.00 | \$ 1,674.00 |
| Body Work-Trunk Lids | | | | | |
| | Labor Rate per/hour (Cars, Trucks, & SUVs) | \$ 30.00 | \$ 30.00 | \$ 25.00 | \$ 24.00 |
| | Labor Rate per/hour (Buses) | \$ 35.00 | \$ 30.00 | \$ 55.00 | \$ 50.00 |
| | Parts-Trunk CAR | \$ 630.00 | \$ 350.00 | \$ 475.00 | \$ 250.00 |
| | Parts-Tailgate TRUCKS | \$ 630.00 | \$ 350.00 | \$ 550.00 | \$ 250.00 |
| | Parts-Rear Lid SUVs | \$ 930.00 | \$ 350.00 | \$ 650.00 | \$ 300.00 |
| | Parts-Rear Door Bus | \$ 1,225.00 | \$ 500.00 | \$ 500.00 | \$ 200.00 |
| | | \$ 3,480.00 | \$ 1,610.00 | \$ 2,255.00 | \$ 1,074.00 |
| BodyWork-Doors | | | | | |
| | Labor Rate per/hour (Cars, Trucks, & SUVs) | \$ 30.00 | \$ 30.00 | \$ 25.00 | \$ 24.00 |
| | Labor Rate per/hour (Buses) | \$ 35.00 | \$ 30.00 | \$ 55.00 | \$ 50.00 |
| | Parts-Doors CAR | \$ 660.00 | \$ 275.00 | \$ 450.00 | \$ 200.00 |
| | Parts-Doors TRUCKS | \$ 600.00 | \$ 275.00 | \$ 580.00 | \$ 200.00 |
| | Parts-Doors SUVs | \$ 660.00 | \$ 325.00 | \$ 580.00 | \$ 20.00 |
| | Parts-Rear Door Bus | \$ 875.00 | \$ 40.00 | \$ 550.00 | \$ 300.00 |
| | | \$ 2,860.00 | \$ 975.00 | \$ 2,240.00 | \$ 794.00 |
| Body Work- Vehicle Frame Repair | | | | | |
| | Labor Rate per/hour (Cars, Trucks, & SUVs) | \$ 50.00 | \$ 30.00 | \$ 60.00 | \$ 24.00 |
| | Labor Rate per/hour (Buses) | \$ 60.00 | \$ 30.00 | \$ 85.00 | \$ 30.00 |
| | | \$ 110.00 | \$ 60.00 | \$ 145.00 | \$ 54.00 |
| Headlights / Fog Lights / Rear Tail Lamps | | 10% | 0% | 0% | 15% |
| Discount | | Body Shop | | List Price | All Data |
| Source of Discount | | | | | |



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| | Non Responsive (ICAR Certification not included) | | | | |
| Additional Paint & Body Work: | | | | | |
| | Sand, Buff, & Wax | \$ 250.00 | \$ 350.00 | \$ 350.00 | \$ 150.00 |
| | Decal Removal | \$ 150.00 | \$ 425.00 | \$ 200.00 | \$ 300.00 |
| | Wheel Refinish & Paint | \$ 50.00 | \$ 150.00 | \$ 75.00 | \$ 75.00 |
| | Touchup on Paint - Labor Rate per /Hr | \$ 30.00 | \$ 30.00 | \$ 40.00 | \$ 24.00 |
| | Dent Removal- Labor Rate per/Hr | \$ 30.00 | \$ 30.00 | \$ 60.00 | \$ 24.00 |
| | | \$ 510.00 | \$ 985.00 | \$ 725.00 | \$ 573.00 |
| Decals | | | | | |
| 35 | Sheriff's Office (CAR) | no bid | \$ 1,100.00 | \$ 883.50 | no bid |
| 43 | Sheriff's Office (Truck) | no bid | \$ 1,200.00 | \$ 1,044.50 | no bid |
| 43 | Sheriff's Office (SUV) | no bid | \$ 1,200.00 | \$ 1,044.50 | no bid |
| 35 | Constable Pct. 1 (CAR) | no bid | \$ 1,100.00 | \$ 883.50 | no bid |
| 50 | Constable Pct. 1 (TRUCK) | no bid | \$ 1,300.00 | \$ 1,150.00 | no bid |
| 50 | Constable Pct. 1 (SUV) | no bid | \$ 1,300.00 | \$ 1,150.00 | no bid |
| 46 | Constable Pct. 2 (CAR) | no bid | \$ 1,200.00 | \$ 1,280.00 | no bid |
| 64 | Constable Pct. 2 (TRUCK) | no bid | \$ 1,300.00 | \$ 1,280.00 | no bid |
| 64 | Constable Pct. 2 (SUV) | no bid | \$ 1,300.00 | \$ 1,080.00 | no bid |
| 51 | Constable Pct. 3 (CAR) | no bid | \$ 1,200.00 | \$ 1,350.00 | no bid |
| 65 | Constable Pct. 3 (TRUCK) | no bid | \$ 1,400.00 | \$ 1,085.00 | no bid |
| 51 | Constable Pct. 3 (SUV Mid SIZE) | no bid | \$ 1,200.00 | \$ 1,205.00 | no bid |
| 65 | Constable Pct. 3 (SUV Full SIZE) | no bid | \$ 1,400.00 | \$ 1,300.00 | no bid |
| 58 | Constable Pct. 4 (CAR) | no bid | \$ 1,100.00 | \$ 1,260.00 | no bid |
| 70 | Constable Pct. 4 (TRUCK) | no bid | \$ 1,300.00 | \$ 1,150.00 | no bid |
| 70 | Constable Pct. 4 (SUV Mid SIZE) | no bid | \$ 1,300.00 | \$ 1,350.00 | no bid |
| 58 | Constable Pct. 4 (SUV Full SIZE) | no bid | \$ 1,100.00 | \$ 1,300.00 | no bid |
| | | | \$ 21,000.00 | \$ 19,796.00 | |
| Additional Work-DECALS | | | | | |
| | Decal Removal | no bid | \$ 650.00 | \$54.00 p/hr | no bid |
| | Decal Installation (Price per hour) | no bid | \$ 30.00 | \$ 54.00 | no bid |
| | Additional Square Footage (Charge p/sqare foot) | no bid | \$ 175.00 | \$ 16.00 | no bid |
| | Decreased Square Footage (Credit p/square foot) | no bid | no bid | (16.00) | no bid |
| | Design Fee/Art Work | no bid | no bid | 750 p/pct. | no bid |
| | Additional Decals: (Roof Unit #) | no bid | \$ 350.00 | \$16.00 p/sq ft | no bid |
| | Additional Decals: (Vehicle Rear Caution Striple) | no bid | \$ 250.00 | \$16.00 p/sq ft | no bid |
| | Reflective Die Cut Graphics | no bid | \$ 325.00 | \$16.00 p/sq ft | no bid |
| | Specialty Die Cut Black Wrap Vinyl Graphics | no bid | \$ 325.00 | \$16.00 p/sq ft | no bid |
| Warranty | | | | | |
| | Paint Jobs | not stated | 1 year | 2 Years | Life Time |
| | Body Work | not stated | 1 year | 2 Years | Life Time |
| | Decals | not stated | 1 year | 2 Years | |
| Turn around Time | | | | | |
| | Paint Work | not stated | same day | 1 week | 7 days |
| | Body Work | not stated | same day | 1 week | 7 days |
| | Decals | not stated | same day | 1 week | 7 days |
| | ICAR Certification included? (Yes/NO) | NO | YES | YES | YES |
| | Grand Total Paint, Body : | \$ 33,029.00 | \$ 29,670.00 | \$ 33,105.00 | \$ 20,941.00 |
| | Grand Total Decals: | | \$ 21,000.00 | \$ 19,796.00 | |