

# QUOTATION

CREATED 3/8/2016 | REVISED 8/10/2016 | Valid Through 11/10/2016

## Webb County Fire Department: Fire & Emergency Medical Station

Quote Number: 16RFB-276033/C

KI is pleased to present the enclosed quotation. The following items are included:

- Detailed PO requirements
- Quote Summary
- Itemized Quote
- Product Options



### Sales Team:

Mitch Rabanal | Sales Specialist | [mitch@insideevolutions.com](mailto:mitch@insideevolutions.com) | 210-445-7858

Dolan Wort | Inside Sales Specialist | [dolan.wort@ki.com](mailto:dolan.wort@ki.com) | 855.681.9080



# QUOTATION

Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at [www.KI.com/terms](http://www.KI.com/terms)

Prepared by Dolan Wort

**"Reference Only"**

Market Code: 3=3=Health Care

Drawing # Revision Date  
276033 TXT Mar 14

Opportunity #: 276033

Quote Filename: Webb County Fire Department: Fire & Emergency Medical Station - 16RFB-276033

Proj Num - 16RFB-276033/C

Model Opt: Y GSA: N

Proj Totals: Y

Pricing Selection: Net Only

**Mitch Rabanal**

Sales Specialist

[mitch@insideevolutions.com](mailto:mitch@insideevolutions.com)

210-445-7858

**Dolan Wort**

Inside Sales Specialist

[dolan.wort@ki.com](mailto:dolan.wort@ki.com)

855.681.9080

**Final Considerations:**

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:  
KI  
1330 Bellevue Street  
Green Bay, WI 54302
2. The following items must be included on all purchase orders:
  - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
  - Ship To Information: complete legal name, address, contact name, contact phone number
  - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
  - Issue Date: date the purchase order was issued
  - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
  - Purchase Order Total: total of all items and services included on the purchase order
  - Authorization: signature of authorized purchasing agent or buying entity
  - Order Details: reference a fully optioned KI quote (ex: 11KGGH-85432) or include all the information listed below
    - Quantity of each item
    - Complete model number, including all finish and option information (by line item)
    - Net purchase price (by line item)
    - Extended net purchase price (all line items)
    - Any additional applicable charges (ex: installation and/or delivery charges)
    - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.
4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

**Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.**



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*CREATED 3/8/2016*

*REVISED 8/10/2016*

**Valid Through 11/10/2016**

PRODUCT TOTALS	\$18,938.88
Other- See Quote Details	\$0.00
<b>GRAND TOTAL</b>	<b>\$18,938.88</b>

**KI Offers A Lease Finance Option For All of Your Furniture Needs. Contact Us For A Quote.**

**Contract Info**

NJPA #031715-KII NJPA #031715-KII

**Requested Delivery Date**

**To be Determined**

**Sold To**

To be Determined

**End User**

Webb County Fire Department  
7210 E Saunders  
Laredo, TX 78041

P. (956) 523-4127 F. (956) 523-5010

**Ship To**

To be Determined

**Installation**






To be Determined

**Client Notes:**

Install by G&S Office Designs


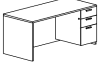
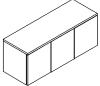



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Line	Model	Qty.	Sell Price	Extended Total	TBD Options
2.1	21MT.1207  <b>MK: F01</b> <b>Price Description: Delivered/Open Market</b>	8	\$186.24	\$1,489.92	
2.4	RMSSB  <b>MK: F01</b> <b>Price Description: Delivered/Open Market</b>	8	\$330.24	\$2,641.92	
2.6	5643/NC  <b>MK: F05</b> <b>Price Description: Delivered/Open Market</b>	2	\$1,204.80	\$2,409.60	
2.7	96NAG  <b>MK: F07</b> <b>Price Description: Delivered/Open Market</b>	6	\$220.80	\$1,324.80	
2.8	P37F-74P  <b>MK: F08</b> <b>Price Description: Delivered/Open Market</b>	1	\$622.56	\$622.56	




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Line	Model	Qty.	Sell Price	Extended Total	TBD Options
2.9	<b>KIUV72/KR200</b> 	5	\$251.52	\$1,257.60	
	Avail Task,Adjustable Task Arm Back Panel Color Black /BL Base Option Hard floor casters /S Upholstery Grade/Color Compliance to TB 117-2013 NFR Avail Upholstery Fabric Grade 1 GRD1 G1 Fabric 1W FREEWAY 1WUPHFREEW 1W FREEWAY TAUPE /1WTP <b>MK: F15</b> <b>Price Description: Delivered/Open Market</b>				
2.13	<b>KSPR6630B.H</b> 	4	\$644.64	\$2,578.56	
	Aristotle Single Ped Desk,Full MP,BBF Ped RT,66x30" Laminate (Horizontal) Copacabana /LCP Laminate Base (Vertical) Copacabana /LBCP End Panel Option Recessed end panel left side /CGL File Pull Standard integral pull /NP Key Option Key standard - 1 lock /KS <b>MK: F11</b> <b>Price Description: Delivered/Open Market</b>				
2.14	<b>KWMOD48.H</b> 	1	\$516.96	\$516.96	
	Aristotle Wall-Mounted Overhead,Closed,48"W Laminate (Horizontal) Copacabana /LCP Laminate Base (Vertical) Copacabana /LBCP Lock Option With lock /L Key Option Key standard - 2 locks /KS <b>MK: F11</b> <b>Price Description: Delivered/Open Market</b>				
2.15	<b>SNNAU</b> 	4	\$216.48	\$865.92	
	Strive Nesting Armless Chair,Uphol Seat Frame Color Champagne Metallic /CM Upholstery Grade/Color Compliance to TB 117-2013 /NFR Upholstery Grade/Color Fabric Grade 1 GRD1 G1 Fabric 1I RIVERWALK 1IUPHRIVERWA 1I RIVERWALK BANYAN 1383 /1IBN Poly Seat & Back Color No Fire Retardant -NFR Poly Seat & Back Color Bronze, Translucent (Armcaps-if applicable-will be Chocolate if frame is chrome, metallic or hammertone) /PBT Base Option Hard floor casters (black only) /S <b>MK: F10</b> <b>Price Description: Delivered/Open Market</b>				
2.16	<b>2207/L-74P</b> 	1	\$323.04	\$323.04	
	Soltice Metal Square Lamp Table,Laminate Top,74P Edge,24x24x16"H Base Finish Champagne Metallic /CM Laminate Color KI Laminates Standard KI Laminates RIVER CHERRY LAM 7937-38 /LRY Edge Color River Cherry edge /ERY Glide Color Natural (Cream) /NGNT <b>MK: F14</b> <b>Price Description: Delivered/Open Market</b>				
2.17	<b>2207/L-74P</b> 	1	\$323.04	\$323.04	
	Soltice Metal Square Lamp Table,Laminate Top,74P Edge,24x24x16"H Base Finish Champagne Metallic /CM Laminate Color KI Laminates Standard KI Laminates RIVER CHERRY LAM 7937-38 /LRY Edge Color River Cherry edge /ERY Glide Color Natural (Cream) /NGNT <b>MK: F24</b> <b>Price Description: Delivered/Open Market</b>				

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Line	Model		Qty.		Sell Price	Extended Total	TBD Options
2.18	KSLF33020.H	Aristotle Lateral File,3 Drawer,Freestanding,30x20x44"	1		\$854.40	\$854.40	
		Laminate (Horizontal) Copacabana /LCP Laminate Base (Vertical) Copacabana /LBCP File Pull Standard integral pull /NP Key Option Key standard - 2 locks /KS					
		<b>MK: F27</b> <b>Price Description: Delivered/Open Market</b>					
2.19	KBC2465.H	Aristotle Bookcase,3 Adj Shelf,24x14x65"H	2		\$330.24	\$660.48	
		Laminate (Horizontal) Copacabana /LCP Laminate Base (Vertical) Copacabana /LBCP					
		<b>MK: F26</b> <b>Price Description: Delivered/Open Market</b>					
2.21	CZSCS72180BFO	CZ Steel Credenza 24" H,Box/Lateral File Left,Open w/Adjustable Shelf Right,72"Wx18"D	4		\$767.52	\$3,070.08	
		Key Option Key standard /KS Shell Paint Color Champagne Metallic /CM Drawer Paint Color Sand /FSA Pull Style Connection Zone Pull /CZP					
		<b>MK: F25</b> <b>Price Description: Delivered/Open Market</b>					
Tag 1					WorkGroup Product Subtotal	\$18,938.88	

	<b>Product SubTotal:</b>	\$18,938.88
	<b>Estimated Sales Tax:</b>	See Note Below
	<b>Quote Total:</b>	\$18,938.88

Images shown above are intended for approximate visual reference only and may not represent the exact models, numbers, descriptions or options selected. Refer to the model number/description/options shown for full product specifications.

**Sales Tax (For Shipment within the United States Only):** Estimated sales/use tax will be calculated when order is entered. It is the customers's responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI's Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer's invoice.