

**Webb County Head Start/Early Head Start/Early Head Start Child Care Partnership  
&  
Sandra S. Morales, M.ED**

**Educational Services Agreement**

*Sandra S. Morales* Educational Consultant agrees to be available as a professional resource to the Webb County Commissioners' Court to assure that the delivery of educational services to Head Start/Early Head Start children and families is in compliance with federal, state, and local laws and regulations. Through training and technical assistance and other forms of support, *Sandra S. Morales*, Educational Consultant will assist with the design, implementation, and coordination of educational activities, the improvement of instructional operations and performance, and the development and realization of educational priorities and improvement initiatives.

It is the intent of this agreement to enable Webb County Commissioners' court to maintain the Head Start/Early Head Start Core Values (related to education component) in governance activities. The term of this agreement shall be from September 1, 2016 through August 31, 2018. The Head Start/Early Head Start Core Values related to the education component include commitments to:

- Establish and maintain a supportive learning environment for children, parents, and staff, in which the process of enhancing awareness, refining skills, and increasing understanding are valued and promoted.
- Recognize that the Head Start/Early Head Start community-children, families, and staff-have roots in many cultures. Head Start/Early Head Start families and staff working together as a team can effectively promote respectful, sensitive, and proactive approaches to diversity issues.
- Understand that the empowerment of families occurs when program governance is a responsibility shared by families, governing bodies, and staff, and when ideas and opinions of families are heard and respected.
- Respect the importance of all aspects of an individual's development including social, emotional, cognitive, and physical growth.
- Build a community in which each child and adult is treated as an individual while at the same time, a sense of belonging to the group is reinforced.
- Develop a continuum of care, education, and services that provide stable, uninterrupted support to families and children during and after their Head Start experience.

**Webb County Head Start  
 Fee Schedule for Educational Services  
 Sandra S. Morales, M.ED  
 1002 E. Bustamante St.  
 Laredo, Texas 78041 (956) 763-4096  
 September 1, 2016 to August 31, 2018**

DESCRIPTION OF SERVICES	CONSULTANT FEE	IN KIND TO HEAD START	CONSULTANT DISCOUNT FEE
<b><u>Child Development Advocate Credential Training</u></b> <b><u>7 Months Course Work</u></b>	Cost Per Staff	Cost Per Staff	Cost Per Staff
<i>Cost per staff - 3 hours session X 10 Course Sessions (\$25.00 hourly fee)</i>	<b>\$750.00</b>	<b>\$175.00</b>	<b>\$575.00</b>
<i>Site visit- 1 hour follow up visit (\$25.00 X 10 visits)</i>	<b>\$250.00</b>	<b>\$125.00</b>	<b>\$125.00</b>
<i>Mileage, Planning, Copies, Emails, Telephone Conference Calls, Postage, Preparation for Verification Visit, Preparation for Test, and all additional visits requested by staff or support besides scheduled visits -\$100.00</i>	<b>\$100.00</b>	<b>\$75.00</b>	<b>\$25.00</b>
<b><u>CLASS Observations</u></b>	Cost per Classroom	Cost per Classroom	Cost per Classroom
<i>Number of cycles-2 observation cycles each classroom, compute scores, complete Head Start Summary Sheet, and provide feedback/signature from staff</i>	<b>\$125.00</b>	<b>\$55.00</b>	<b>\$70.00</b>
<i>Mileage- travel to site</i>	<b>\$.55 per mile</b>	<b>\$.55 per mile</b>	<b>No Cost</b>
<b><u>Training requested for In Service or Staff Development</u></b>	Cost per Training	Cost per Training	Cost per Training
<i>Topic-As per request from Head Start/Early Head Start. Inclusive to generating a customized PowerPoint Presentation, provide training based on need of head start without a base limit of time. Flexible time to meet needs.</i>	<b>\$150.00 per hour</b>	<b>\$50.00 per hour</b>	<b>\$100.00 per hour</b>
<i>Presentation Material &amp; Manipulative Preparation Fee</i>	<b>\$175.00</b>	<b>\$175.00</b>	<b>No Cost</b>
<i>Mileage- travel to site</i>	<b>\$150.00</b>	<b>\$50.00</b>	<b>\$100.00</b>
	<b>\$.55 per mile</b>	<b>\$.55 per mile</b>	<b>No Cost</b>

AGREED:

\_\_\_\_\_

Educational Consultant

Date

---

Aliza F. Oliveros, Executive Head Start Director

---

Date

**COUNTY OF WEBB**

---

Hon. Tano E. Tijerina  
Webb County Judge

---

Date

ATTEST:

---

Margie Ramirez Ibarra  
Webb County Clerk

---

Date

---

Marco Montemayor  
Webb County Attorney

---

Date

\*By law, the county attorney's office may only advise or approve contracts on behalf of its clients. It may not advise or approve a contract on behalf of other parties. Our review of this document was conducted solely from the legal perspective of our client. Our approval of this document was offered solely for the benefit of our client. Other parties should not rely on this approval, and should seek review and approval of their own respective attorney(s).