



P.O. Box 400
Austin, TX 78767-0400
800.695.2919 | 512.467.0222 | Fax: 800.211.5454
buyboard.com

October 10, 2016

Sent via Email to:bill.walter@pb.com

Bill Walter
Pitney Bowes
2225 American Drive SUITE 310
Neenah WI 54956

Re: Office Supplies & Equipment
BuyBoard Contract 496-15

The Local Government Purchasing Cooperative (BuyBoard) awarded your company Office Supplies & Equipment Proposal, RFP 496-15, effective November 1, 2015 through October 31, 2016, with two possible one-year renewals. At this time, we are renewing your contract through October 31, 2017.

All discounts, terms, and conditions of your proposal contract will remain the same. If you agree to this renewal, there is nothing you need to do. However, if you do not agree to this renewal, you must notify me immediately via email at connie.burkett@tasb.org.

Reminder: Once a BuyBoard contract is awarded, vendors must generate a minimum of \$15,000 annually or they may not be offered a contract renewal. Evaluations will be made annually, prior to the expiration date of the contract term, and the BuyBoard reserves the right to discontinue the vendor's contract at that time.

Additionally, **receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative.** Accepting orders directly from a member entity may result in a violation of the State of Texas competitive bid statutes, and could cause cancellation of this proposal award. Therefore, all orders must be processed through the Cooperative in order to comply with the contract. We request your assistance in immediately forwarding any orders received directly from member entities. Purchase orders may be sent to us either by fax (800-211-5454) or by email (info@buyboard.com). If by chance an order sent directly to you has been unintentionally processed, please forward it to the Cooperative and note it as **RECORD ONLY** to prevent duplication.

If you have questions or comments concerning this renewal, please contact me as soon as possible at connie.burkett@tasb.org. We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely,

Connie W Burkett
Contract Administrator



The Local Government Purchasing Cooperative is endorsed by the Texas Association of School Boards, Texas Municipal League, Texas Association of Counties, and the Texas Association of School Administrators.

Joe A. Lopez

Subject: FW: following up on request

From: Bill R Walter [<mailto:Bill.Walter@pb.com>]
Sent: Tuesday, February 21, 2017 3:36 PM
To: Joe A. Lopez
Subject: FW: following up on request

Joe

I was able to get the worksheets from Stamford. The breakdown is:

TI70	Relay 7000	\$864.92
TI0K	Installation and training	\$ 22.98
F7TB	OMR scanning	\$ 53.59
F7SB	Barcode scanning software	\$ 34.80
DITS	Scanning install and train	\$ 9.50
F780183	Sheet tray (quantity 3)	\$ 10.38
F780184	Insert tray (quantity 2)	\$ 6.92
TIET	Exit Transport	\$ 33.71
TIVP	Power stacker	\$ 32.35
DITV	Stacker install and train	\$ 3.75
Total		\$ 1072.90

Thank you.

Bill Walter
Director, Government Sales
West Region

M +1 480 206 2984
bill.walter@pb.com
pitneybowes.com

Pitney Bowes

From: Bill R Walter
Sent: Tuesday, February 21, 2017 2:14 PM
To: 'Joe A. Lopez' <joel@webbcountytx.gov>
Subject: RE: following up on request

Mr. Lopez

Thank you for the email. Yes we have active BuyBoard contract #496-15. I have attached documentation that it was extended through October 31, 2017.

I get inquiries as to the pricing as many of us only look up the Relay 7000 base unit which you are correct, on posted BuyBoard price book is \$864.92 per month on a 60 month term. There are additional pieces that make up a complete system. I will try calling you live to discuss.

Thank you.

Bill Walter
Director, Government Sales
West Region

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