

Proposal **Mobile Video Surveillance Trailer (MST) Solution**

For Webb County Sheriff's Office

From Tri-M Connectivity Solutions

Page | 1 of 3

Attn.:

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Proposal No.

Total Price

\$180,000.00

Summary

The following proposal outlines a plan to deliver four (4) Mobile Surveillance Trailers, along with installation & commissioning services, to Webb County Sheriff's Office. Additional services to install wireless radios are also proposed.



Figure 1 Representative Image of the Mobile Surveillance Trailer (design and configuration is subject to change without notice)

Corporate HQ

204-206 Gale Lane
Kennett Square, PA 19348
Phone (610) 444-1000
Fax (610) 444-4206

Lehigh Valley, PA

West Park Business Center
7584 Morris Court, Ste 230
Allentown, PA 18106
Phone (610) 289-2420
Fax (610) 289-2435

North Central, PA

202 Prospect Street
Lock Haven, PA 17745
Phone (570) 748-7515
Fax (570) 748-2291

North Eastern, PA

1170 Winola Road, Ste 1
Clarks Summit, PA 18411
Phone (484) 667-7742

Delaware

1050 Industrial Road
Ste 100
Middletown, DE 19709
Phone (302) 376-0150
Fax (302) 376-0550

Maryland

3915 Benson Road
Baltimore, MD 21227
Phone (410) 368-3981

Florida

Cocoa Commercial Center
3815 N US Hwy 1, Ste 23
Cocoa, FL 32926
Phone (610) 444-1000

Scope of Work

1. Mobile Surveillance Trailer

Provide a mobile surveillance trailer (MST) with a telescoping mast, onboard NVR & video analytics, camera systems, power storage, solar panels, and communications radio. The trailer body may be painted almost any mono-tone color desired. Specify desired color and finish (glossy, semi-gloss, matte) on order.

- 1.1. Mast: Aluminum body, 20 ft telescoping mast (elevates the PTZ camera to approx. 25 ft height)
- 1.2. NVR with integrated analytics to include motion detection, auto-track, object left behind/removed, virtual fence, dwell, and object counting
 - 1.1. Cameras:
 - 1.1.1. Three (3) Bosch Starlight fixed cameras
 - 1.1.2. One (1) Silent Sentinel PTZ with day/night zoom and 50mm fixed FOV thermal imager
 - 1.2. Power
 - 1.2.1. Eight (8) 100 Ah AGM batteries
 - 1.2.2. Two (2) 300 Watt rugged glass coated solar panels

Deliverables

1. Quantity four (4) MST units configured as described in section 1 of the above scope of work

Timing and Schedule Requirements

The proposal based upon work conducted during normal business hours/days (Monday – Friday, 8:00 AM to 5:00 PM). Should situations beyond our control require labor outside these normal business hours, labor rates will increase to 2x the normal rates.

The MST units will be shipped within 120 days ARO. The installation & commissioning and the additional services will be schedule for completion during the same trip. This schedule will be arranged after the MST units have been delivered and received.

Client Responsibilities

A minimum 40% down payment is required at the time the order is place. The order will be considered “received” after this order agreement has been signed by the authorized representatives of the Webb County Sheriff’s Office (WCSCO) and the Webb County Commissioner’s Court (WCCC) and the down payment has been deposited. Full payment is preferred.

Client will be required to receive the product and provide approval of this receipt in a timely manner, so that the installation & commissioning and additional services can be scheduled as quickly as possible. A 30% progress payment will be required net thirty (30) days after the MST units have been received. The remaining 30% of the contract amount will be invoiced upon completion of the installation & commissioning and additional services. This final payment will be due net thirty (30) days from the date of the invoice.

Payment Milestones Summary:

- 40% At Placement of Order

Assumptions and Clarifications

1. This proposal is valid for 90 days from the proposal date.
2. This proposal is part of the agreement and takes precedence over all other information.
3. Lead times on equipment and raw materials to be used for this project may vary significantly, depending upon availability. Thus, project timelines may need to be adjusted to account for availability issues beyond our control.
4. This proposal and all subsequent agreements are governed by Tri-M Connectivity Solutions’ Standard Terms & Conditions.

Pricing

Item	Unit Price	Qty	Extended Price
Mobile Surveillance Trailer	\$45,000.00	4	\$180,000.00
Total			\$180,000.00

Freight and Sales Tax Not Included In Pricing

- Shipping & Handling in the amount of 1.15 x Freight Cost will be appended to the final invoice.
- A sales tax of 7% will be added unless a tax-exempt certification can be provided.

Proposal Acceptance

Signing below indicates acceptance of the proposal and approval of the order, and established the contract between the client and Tri-M Connectivity Solutions to provide the products and services detailed herein.

Webb County Sheriff’s Office	Webb County Commissioner’s Court	Tri-M Connectivity Solutions
Authorized Representative	Authorized Representative	
_____	_____	Justin Thompson
Print Name	Print Name	Print Name
_____	_____	Director, TCS
Print Title	Print Title	Print Title
_____	_____	_____
Signature	Signature	Signature
Email:	Email:	Email: jthompson@tri-mgroup.com
Phone:	Phone:	Phone: 321.252.1775 x 187

Purchase Order Number	Affix Seal Here	