

## Webb County

Attn: Cesar Guerra

Thank you for your interest in GovSpend. Hundreds of local, county, state and federal agencies are using GovSpend to realize significant financial savings and efficiencies in their purchasing efforts.

With this product, government Agencies benefit from GovSpend's database of hundreds of millions of local, state and federal purchase order records to:

- 1) find the best price on products and services they need to purchase
- 2) easily find hard to locate products
- 3) find the vendors - and their contact information - who offer these products and services
- 4) complete a one-click request for quotes from these vendors
- 5) see an Agency's aggregated purchasing information and performance
- 6) provide community access to the Agency's purchasing information
- 7) validate sole source companies

GovSpend represents a suite of proprietary software applications developed and offered exclusively by GovSpend and patented by the United States Patent & Trademark Office (U.S. Patent No. US 2014/0188948 A1).

These applications are the only solutions on the market which use a national database of purchase order records to create purchasing intelligence to drive increased government procurement efficiency and cost savings. GovSpend is unaware of any product, application or platform in the market that does this.

At GovSpend, we take great pride in knowing that our suite of products drive tremendous financial savings and procurement efficiency - in a way that's easy to deploy and easy to use. We appreciate your consideration of GovSpend's products and look forward to working together.

Best Regards,

**Stephen Mailloux**

Government Manager

**GovSpend**

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