

Insight Public Sector
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Tempe, A 85283

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Cisco Core Upgrade Switch Solution C9300/C9500

Sales Quote: Q072519JS-CORE
Date: 10/23/2019
Buyer: Webb County
Name: Gus Ornelas
Phone: 956-523-4893
Email: gornelas@webbcountytexas.gov

Regarding tariff impacts on IPS contract quotes, Insight is communicating with the contract holder to minimize the impact of these tariffs to our clients.

Part Number	Description	Quantity	List Price	Discount	Unit Price	Extended Price
Access 1						
C9300-48P-E	Catalyst 9300 48-port PoE+, Network Essentials	1	\$ 10,005.00	45.00%	\$ 4,702.35	\$ 4,702.35
C9300-NW-E-48	C9300 Network Essentials, 48-port license	1	\$ -	45.00%	\$ -	\$ -
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	1	\$ -	45.00%	\$ -	\$ -
C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	1	\$ -	45.00%	\$ -	\$ -
C9300-DNA-E-48-3Y	C9300 DNA Essentials, 48-port - 3 Year Term License	1	\$ 1,120.00	45.00%	\$ 616.00	\$ 616.00
C9300-NM-2Y	Catalyst 9300 2 x 25GE Network Module	1	\$ 2,550.00	45.00%	\$ 1,402.50	\$ 1,402.50
CAB-SPWR-150CM	Catalyst Stack Power Cable 150 CM - Upgrade	1	\$ 100.00	45.00%	\$ 55.00	\$ 55.00
CAB-TA-NA	North America AC Type A Power Cable	2	\$ -	45.00%	\$ -	\$ -
CON-SNT-C93004PE	SN7C-8X5XNBD Catalyst 9300 48-port PoE+, Network Esse	1	\$ 720.07	20.00%	\$ 576.06	\$ 576.06
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	1	\$ -	45.00%	\$ -	\$ -
PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 Secondary Power Supply	1	\$ 1,250.00	45.00%	\$ 687.50	\$ 687.50
S9300UK9-169	UNIVERSAL	1	\$ -	45.00%	\$ -	\$ -
SFP-25G-AOC2M=	25GBASE Active Optical SFP28 Cable, 2M	1	\$ 420.00	45.00%	\$ 231.00	\$ 231.00
STACK-T1-1M	1M Type 1 Stacking Cable	1	\$ 200.00	45.00%	\$ 110.00	\$ 110.00
Access 2						
C9300-48P-E	Catalyst 9300 48-port PoE+, Network Essentials	1	\$ 10,005.00	53.00%	\$ 4,702.35	\$ 4,702.35
C9300-NW-E-48	C9300 Network Essentials, 48-port license	1	\$ -	45.00%	\$ -	\$ -
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	1	\$ -	45.00%	\$ -	\$ -
NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	1	\$ -	45.00%	\$ -	\$ -
C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	1	\$ -	45.00%	\$ -	\$ -
C9300-DNA-E-48-3Y	C9300 DNA Essentials, 48-port - 3 Year Term License	1	\$ 1,120.00	45.00%	\$ 616.00	\$ 616.00
C9300-NM-NONE	No Network Module Selected	1	\$ -	45.00%	\$ -	\$ -
C9300-SPS-NONE	No Secondary Power Supply Selected	1	\$ -	45.00%	\$ -	\$ -
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	1	\$ 95.00	45.00%	\$ 52.25	\$ 52.25
CAB-TA-NA	North America AC Type A Power Cable	1	\$ -	45.00%	\$ -	\$ -
CON-SNT-C93004PE	SN7C-8X5XNBD Catalyst 9300 48-port PoE+, Network Esse	1	\$ 720.07	20.00%	\$ 576.06	\$ 576.06
PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	1	\$ -	45.00%	\$ -	\$ -
S9300UK9-169	UNIVERSAL	1	\$ -	45.00%	\$ -	\$ -
STACK-T1-50CM	50CM Type 1 Stacking Cable	1	\$ 100.00	45.00%	\$ 55.00	\$ 55.00
Access 3						
C9300-48T-E	Catalyst 9300 48-port data only, Network Essentials	1	\$ 8,385.00	57.00%	\$ 3,605.55	\$ 3,605.55
C9300-NW-E-48	C9300 Network Essentials, 48-port license	1	\$ -	45.00%	\$ -	\$ -
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	1	\$ -	45.00%	\$ -	\$ -
NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	1	\$ -	45.00%	\$ -	\$ -
C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	1	\$ -	45.00%	\$ -	\$ -
C9300-DNA-E-48-3Y	C9300 DNA Essentials, 48-port - 3 Year Term License	1	\$ 1,120.00	45.00%	\$ 616.00	\$ 616.00
C9300-NM-NONE	No Network Module Selected	1	\$ -	45.00%	\$ -	\$ -
C9300-SPS-NONE	No Secondary Power Supply Selected	1	\$ -	45.00%	\$ -	\$ -
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	1	\$ 95.00	45.00%	\$ 52.25	\$ 52.25
CAB-TA-NA	North America AC Type A Power Cable	1	\$ -	45.00%	\$ -	\$ -
CON-SNT-C930048E	SN7C-8X5XNBD Catalyst 9300 48-port data only, Network	1	\$ 611.51	20.00%	\$ 489.21	\$ 489.21
PWR-C1-350WAC-P	350W AC 80+ platinum Config 1 Power Supply	1	\$ -	45.00%	\$ -	\$ -
S9300UK9-169	UNIVERSAL	1	\$ -	45.00%	\$ -	\$ -
STACK-T1-50CM	50CM Type 1 Stacking Cable	1	\$ 100.00	45.00%	\$ 55.00	\$ 55.00
Access 4						
C9300-48T-E	Catalyst 9300 48-port data only, Network Essentials	1	\$ 8,385.00	57.00%	\$ 3,605.55	\$ 3,605.55
C9300-NW-E-48	C9300 Network Essentials, 48-port license	1	\$ -	45.00%	\$ -	\$ -
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	1	\$ -	45.00%	\$ -	\$ -
NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	1	\$ -	45.00%	\$ -	\$ -
C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	1	\$ -	45.00%	\$ -	\$ -
C9300-DNA-E-48-3Y	C9300 DNA Essentials, 48-port - 3 Year Term License	1	\$ 1,120.00	45.00%	\$ 616.00	\$ 616.00
C9300-NM-NONE	No Network Module Selected	1	\$ -	45.00%	\$ -	\$ -
C9300-SPS-NONE	No Secondary Power Supply Selected	1	\$ -	45.00%	\$ -	\$ -
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	1	\$ 95.00	45.00%	\$ 52.25	\$ 52.25
CAB-TA-NA	North America AC Type A Power Cable	1	\$ -	45.00%	\$ -	\$ -
CON-SNT-C930048E	SN7C-8X5XNBD Catalyst 9300 48-port data only, Network	1	\$ 611.51	20.00%	\$ 489.21	\$ 489.21
PWR-C1-350WAC-P	350W AC 80+ platinum Config 1 Power Supply	1	\$ -	45.00%	\$ -	\$ -
S9300UK9-169	UNIVERSAL	1	\$ -	45.00%	\$ -	\$ -
STACK-T1-50CM	50CM Type 1 Stacking Cable	1	\$ 100.00	45.00%	\$ 55.00	\$ 55.00

Access 5							
C9300-48T-E	Catalyst 9300 48-port data only, Network Essentials	1	\$ -	45.00%	\$ -	\$ -	
C9300-NW-E-48	C9300 Network Essentials, 48-port license	1	\$ 8,385.00	57.00%	\$ 3,605.55	\$ 3,605.55	
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	1	\$ -	45.00%	\$ -	\$ -	
C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	1	\$ -	45.00%	\$ -	\$ -	
C9300-DNA-E-48-3Y	C9300 DNA Essentials, 48-port - 3 Year Term License	1	\$ 1,120.00	45.00%	\$ 616.00	\$ 616.00	
C9300-NM-2Y	Catalyst 9300 2 x 25GE Network Module	1	\$ 2,550.00	45.00%	\$ 1,402.50	\$ 1,402.50	
C9300-SPS-NONE	No Secondary Power Supply Selected	1	\$ -	45.00%	\$ -	\$ -	
CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	1	\$ 95.00	45.00%	\$ 52.25	\$ 52.25	
CAB-TA-NA	North America AC Type A Power Cable	1	\$ -	45.00%	\$ -	\$ -	
CON-SNT-C930048E	SNTC-8X5XNBD Catalyst 9300 48-port data only, Network	1	\$ 611.51	20.00%	\$ 489.21	\$ 489.21	
PWR-C1-350WAC-P	350W AC 80+ platinum Config 1 Power Supply	1	\$ -	45.00%	\$ -	\$ -	
S9300UK9-169	UNIVERSAL	1	\$ -	45.00%	\$ -	\$ -	
SFP-25G-AOC2M=	25GBASE Active Optical SFP28 Cable, 2M	1	\$ 420.00	45.00%	\$ 231.00	\$ 231.00	
STACK-T1-50CM	50CM Type 1 Stacking Cable	1	\$ 100.00	45.00%	\$ 55.00	\$ 55.00	
Core 1							
C9500-48Y4C-A	Catalyst 9500 48-port x 1/10/25G + 4-port 40/100G, Advantage	1	\$ 23,500.00	45.00%	\$ 12,925.00	\$ 12,925.00	
C9500-NW-A	C9500 Network Stack, Advantage	1	\$ -	45.00%	\$ -	\$ -	
C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	1	\$ -	45.00%	\$ -	\$ -	
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	1	\$ -	45.00%	\$ -	\$ -	
S9500UK9-169	UNIVERSAL	1	\$ -	45.00%	\$ -	\$ -	
C9500-DNA-48Y4C-A	C9500 DNA Advantage, Term License	1	\$ -	45.00%	\$ -	\$ -	
C9500-DNA-A-3Y	Cisco Catalyst 9500 DNA Advantage 3 Year License	1	\$ 12,100.00	45.00%	\$ 6,655.00	\$ 6,655.00	
C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	1	\$ -	45.00%	\$ -	\$ -	
C9K-PWR-650WAC-R/2	650W AC Config 4 Power Supply front to back cooling	1	\$ 2,100.00	45.00%	\$ 1,155.00	\$ 1,155.00	
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	\$ -	45.00%	\$ -	\$ -	
CON-SNT-C9504YA4	SNTC-8X5XNBD Catalyst 9500 48-port 25/100G only, Adva	1	\$ 1,692.00	20.00%	\$ 1,353.60	\$ 1,353.60	
QSFP-100G-CU1M=	100GBASE-CR4 Passive Copper Cable, 1m	1	\$ 325.00	45.00%	\$ 178.75	\$ 178.75	
Core 2							
C9500-48Y4C-A	Catalyst 9500 48-port x 1/10/25G + 4-port 40/100G, Advantage	1	\$ 23,500.00	45.00%	\$ 12,925.00	\$ 12,925.00	
C9500-NW-A	C9500 Network Stack, Advantage	1	\$ -	45.00%	\$ -	\$ -	
C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	1	\$ -	45.00%	\$ -	\$ -	
NETWORK-PNP-LIC	Network Plug-n-Play License for zero-touch device deployment	1	\$ -	45.00%	\$ -	\$ -	
S9500UK9-169	UNIVERSAL	1	\$ -	45.00%	\$ -	\$ -	
C9500-DNA-48Y4C-A	C9500 DNA Advantage, Term License	1	\$ -	45.00%	\$ -	\$ -	
C9500-DNA-A-3Y	Cisco Catalyst 9500 DNA Advantage 3 Year License	1	\$ 12,100.00	45.00%	\$ 6,655.00	\$ 6,655.00	
C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	1	\$ -	45.00%	\$ -	\$ -	
C9K-PWR-650WAC-R/2	650W AC Config 4 Power Supply front to back cooling	1	\$ 2,100.00	45.00%	\$ 1,155.00	\$ 1,155.00	
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	\$ -	45.00%	\$ -	\$ -	
CON-SNT-C9504YA4	SNTC-8X5XNBD Catalyst 9500 48-port 25/100G only, Adva	1	\$ 1,692.00	20.00%	\$ 1,353.60	\$ 1,353.60	
QSFP-100G-CU1M=	100GBASE-CR4 Passive Copper Cable, 1m	1	\$ 325.00	45.00%	\$ 178.75	\$ 178.75	
GLC-SX-MMD=	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	40	\$ 500.00	45.00%	\$ 275.00	\$ 11,000.00	
SFP-10G-SR-S=	10GBASE-SR SFP Module, Enterprise-Class	40	\$ 700.00	45.00%	\$ 385.00	\$ 15,400.00	
			\$ -	45.00%	\$ -	\$ -	
			\$ -	45.00%	\$ -	\$ -	
			\$ -	45.00%	\$ -	\$ -	
			\$ -	45.00%	\$ -	\$ -	
			\$ -	45.00%	\$ -	\$ -	
			\$ -	45.00%	\$ -	\$ -	
The U.S. government has imposed tariffs on technology-related goods. Many of Insight's OEM and distribution partners have notified Insight that these tariffs will result in frequent and significant price increases. Some of our major partners have already provided Insight with cost increases, in some instances multiple times per day, while other providers are still assessing their situations. Due to the situation it is possible this quote may be subject to cost changes for Insight which will necessitate changes to the quoted pricing or withdrawal of the quote.							

TOTAL \$101,404.30

TERMS AND CONDITIONS

Transaction is governed by the applicable contract between Insight Public Sector and the Texas Department of Information Resources
Pursuant to that contract, the warranties and disclaimers located at the following URL apply to this transaction: www.insight.com/pages/legal.web#

The above referenced contract and warranties and disclaimers are hereby incorporated herein by this reference.
INSIGHT PUBLIC SECTOR SPECIFICALLY OBJECTS TO ANY ADDITIONAL TERMS BEING ADDED THROUGH A PURCHASE ORDER OR OTHER SIMILAR DOCUMENT OR COMMUNICATION (A PURCHASE ORDER). BY ORDERING ANY OF THE ITEMS IDENTIFIED HEREIN, CUSTOMER AGREES THAT ANY ADDITIONAL TERMS CONTAINED IN A PURCHASE ORDER SHALL NOT BECOME PART OF THE AGREEMENT BETWEEN THE PARTIES AND SPECIFICALLY THAT THE TERMS AND CONDITIONS CONTAINED