

Insight Public Sector
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Dell/EMC Data Protection Solution w/5 Year Support

Sales Quote: Q062519JS-V3
Date: 10/23/19
Shipping Terms: FOB Origin
Payment Terms: Net 30
Sales Quote is valid for 30 days

Buyer: Webb County
Name: Gus Ornelas
Phone: 956-523-4893
Email: gornelas@webbcountytx.gov

Part Number	Description	Quantity	List Price	Unit Price	Extended Price
PS-PDPAD-DDCTDP	PDP ADDON, DD CLOUD TIER	1	\$ 4,215.00	\$ 3,335.22	\$ 3,335.22
CE-PDPDPDTC0001	1 TRAINING CREDIT VALID 1YR (PDP DP)	900	\$ 1.00	\$ 0.83	\$ 743.02
PS-PDP-P30IDPA	30DAYPOSTDEPLOYASSIST IDPA	1	\$ 240.00	\$ 189.91	\$ 189.91
DP5800CTL-DP	DP5800 BASE APPLIANCE CONTROLLER	1	\$ -	\$ -	\$ -
DPRACK-1PH-DR3-DP	DP APPL RACK 40U SNGL PHASE - DELL	1	\$ -	\$ -	\$ -
PC-RK30-US-1-DP	PWR CORD 1PH US+JAP RACK DUAL-DP APPL	1	\$ -	\$ -	\$ -
DPNTWK-SW-DP	DP APPLIANCE NETWORK SWITCH	1	\$ -	\$ -	\$ -
DPSWITCH-FAKIT-DP	DP APPLIANCE NETWORK SWITCH FACKIT	1	\$ -	\$ -	\$ -
DPCMPNODE-G14-DP	DPAPPLG14COMPUTENODE	3	\$ -	\$ -	\$ -
DPXCVR-SFP-10GBE	XCVR 300 M SFP OPTICS	2	\$ 954.00	\$ 294.24	\$ 588.49
DPCBL-LC-OM4-10M	10 M LC TO LC CABLE KIT	2	\$ 60.93	\$ 18.79	\$ 37.58
DPAPPL_5800	ANCHOR DP APPLIANCE 5800	1	\$ -	\$ -	\$ -
DPDS60-4-180S-DP	DS60 SHELF 45X4TB SAS HDD G3 DP APPL	1	\$ -	\$ -	\$ -
DPFACINSTL5800-DP	DP5800 FACTORY INSTALL KIT	1	\$ -	\$ -	\$ -
IDPA_CAP_PK_60TB	IDPA 60TB CAPACITY EXPANSION PACK	1	\$ 198,749.58	\$ 61,299.95	\$ 61,299.95
PS-PDP-IDPAAEDP	PDP FOR IDPA DP5X SERIES	1	\$ 10,761.00	\$ 8,514.91	\$ 8,514.91
R-EMISHIELD-3U	EMI SHIELD FOR 3U SHELF	2	\$ 83.58	\$ 25.78	\$ 51.56
R-ES30-60S-G3-CT	OPT.ES30 SHELF,15X4TB SAS HDD,RACK CT	2	\$ 1.01	\$ 0.31	\$ 0.63
R-SAS-HDMS2-CT	R CABLE,DD,SASMINISAS HD-MINISAS,2M CT	1	\$ -	\$ -	\$ -
M-PSM-HW-DD-DD1	PROSUPPORT 4HR/MC HARDWARE SUPPORT	1	\$ 576,142.20	\$ 177,698.37	\$ 177,698.37
IDPA_DP5800_CUBE	IDPA DP5800 BASE CUBE	1	\$ 461,100.27	\$ 142,216.28	\$ 142,216.28
458-002-264	IDPA CAPACITY ENABLER=CB	3	\$ -	\$ -	\$ -
M-PSM-SW-DD-DD1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	1	\$ -	\$ -	\$ -
458-002-258	IDPA DP5800 ENV CONFIG	1	\$ -	\$ -	\$ -
456-113-309	PLUGIN FOR IDPA VREALIZE AUTOMATION=IA	1	\$ -	\$ -	\$ -
456-113-308	IDPA VREALIZE ENABLER=IA	1	\$ -	\$ -	\$ -
456-113-302	IDPA SINGLE FED REPORTING SERVER=IA	1	\$ -	\$ -	\$ -
456-113-340	DATA PROTECTION CENTRAL=IA	1	\$ -	\$ -	\$ -
456-113-301	IDPA BU APP ENABLER=IA	1	\$ -	\$ -	\$ -
456-113-300	IDPA CTRL FS 800GB 0.8TB RAW =CF	4	\$ -	\$ -	\$ -
456-113-324	IDPA DP5800 BASE OE=IA	1	\$ -	\$ -	\$ -
456-113-303	IDPA BU SEARCH ENABLER=CA	1	\$ -	\$ -	\$ -
456-112-812	DP APPLIANCE SOLUTION=IA	1	\$ -	\$ -	\$ -
456-113-326	IDPA TARGET REPL 1TB RAW ENABLER=CB	180	\$ -	\$ -	\$ -
456-113-304	IDPA BACKUP G ENABLER=CC	180	\$ -	\$ -	\$ -
456-113-306	IDPA ANALYTICS ENABLER=CB	180	\$ -	\$ -	\$ -
456-113-305	IDPA TARGET PROTOCOL ENABLER=CA	180	\$ -	\$ -	\$ -
456-113-325	IDPA TARGET BOOST 1TB RAW ENABLER=CB	180	\$ -	\$ -	\$ -
456-113-780	IDPA BOOST FS=CA	180	\$ -	\$ -	\$ -
M-PSM-SW-DD-DD1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	1	\$ -	\$ -	\$ -
DDOS-62-DP	DDOS 6.2 IDPA=IA	1	\$ -	\$ -	\$ -
IDPA_2-3	INTEGRATED DATA PROTECTION APP V2_3=IA	1	\$ -	\$ -	\$ -
458-002-284	DP5800 CLOUD TIER LICENSE	1	\$ -	\$ -	\$ -
456-113-337	LICCLD TIER 1TBSW CAP=CC	190	\$ 402.80	\$ 124.23	\$ 23,604.19
M-PSM-SW-DD-DD1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	1	\$ 68,878.80	\$ 21,244.19	\$ 21,244.19
458-002-484	EMC GRANULAR RECOVERY MICROSOFT HIGH=CA	180	\$ -	\$ -	\$ -
M-PS-SW-DD-H1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ -	\$ -	\$ -
DD6800-CTL	SYSTEM DD6800 CTL NFS CIFS	1	\$ 37,085.80	\$ 11,438.30	\$ 11,438.30
DDOS-61	DD OS 6.1=IA	1	\$ -	\$ -	\$ -
C-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT	1	\$ 4,078.35	\$ 1,257.87	\$ 1,257.87
PS-PDP-P30DD	30DAYPOSTDEPLOYASSIST DD	1	\$ 240.00	\$ 189.91	\$ 189.91
PS-PDPAD-DDDSAIN	PDP ADDON, DD DS SHELF INSTALL	1	\$ 1,320.00	\$ 1,044.49	\$ 1,044.49
DD6800	SYSTEM DD6800 NFS CIFS	1	\$ -	\$ -	\$ -
C-DD6800SSDBASEKIT	DD6800 BASE KIT -SSD	1	\$ -	\$ -	\$ -
M-PS-HW-DD-DD1	PROSUPPORT W/NBD-HARDWARE SUPPORT	1	\$ 78,739.20	\$ 24,285.35	\$ 24,285.35
PS-PDP-DDBDBADP	PDP FOR DATA DOMAIN BOOST DATABASE APPS	1	\$ 5,790.00	\$ 4,581.48	\$ 4,581.48
C-FLDIN6800	DD6800 OPTION - FIELD INSTALL KIT	1	\$ -	\$ -	\$ -
PS-PDP-DDIBDP	PDP FOR DATA DOMAIN (BASE)	1	\$ 9,730.00	\$ 7,699.10	\$ 7,699.10
C-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD G3	1	\$ 120,392.89	\$ 37,132.55	\$ 37,132.55
458-001-921	DD6800 SSD CAPACITY LICENSE	1	\$ -	\$ -	\$ -
M-PS-SW-DD-DD1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ -	\$ -	\$ -
456-111-330	FS 800GB 0.8TB RAW=CF	2	\$ -	\$ -	\$ -

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		BY ACCEPTING THIS SALES QUOTE, CLIENT AGREES TO THE ATTACHED TERMS AND CONDITIONS WITHOUT MODIFICATION			
458-001-415	DD6800 OPERATING ENVIRONMENT SOFTWARE	1	\$ -	\$ -	\$ -
456-109-724	LICENSE BASE DD OE DD6800=IA	1	\$ 16,313.40	\$ 5,031.51	\$ 5,031.51
M-PS-SW-DD-DD1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ 8,157.00	\$ 2,515.81	\$ 2,515.81
458-001-800	DD SOFTWARE=CB	180	\$ 1,223.51	\$ 377.36	\$ 67,924.88
M-PS-SW-DD-DD1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ 110,115.60	\$ 33,962.79	\$ 33,962.79
458-001-920	DD6800 RAW SHELF CAPACITY LICENSE	1	\$ -	\$ -	\$ -
456-111-963	DS60 4TB ACT 60TB RAW=CB	3	\$ -	\$ -	\$ -
M-PS-SW-DD-DD1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ -	\$ -	\$ -
458-001-802	DD REPLICATION SOFTWARE OPTION=CB	180	\$ 80.56	\$ 24.85	\$ 4,472.79
M-PS-SW-DD-DD1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ 11,600.40	\$ 3,577.67	\$ 3,577.67
458-001-801	DD BOOST SOFTWARE OPTION=CB	180	\$ 60.42	\$ 18.64	\$ 3,355.12
M-PS-SW-DD-DD1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ 8,700.60	\$ 2,683.26	\$ 2,683.26
PS-PDPAD-AVIG	PDP ADDON, AVAMAR DD BOOST INTEG	1	\$ 14,820.00	\$ 11,726.70	\$ 11,726.70
PS-PDP-AVSNPD	PDP FOR AVAMAR SINGLE NODE DEPLOY	1	\$ 9,995.00	\$ 7,908.79	\$ 7,908.79
PC-NA120V-1	POWER CORD NORAMERICA120V 5-15P C13 2M	2	\$ -	\$ -	\$ -
AVMFIELDKITG4TD	AVAMAR G4T FIELD KIT COBRANDED	1	\$ -	\$ -	\$ -
AVMA1200FG4TD	AVAMAR G4T M1200 SVR FLD INSTL	1	\$ 24,904.75	\$ 7,278.77	\$ 7,278.77
W-PS-HW-001	PROSUPPORT W/NBD-HARDWARE WARRANTY	1	\$ -	\$ -	\$ -
M-PS-HW-DP-M1	PROSUPPORT W/NBD HARDWARE SUPPORT	1	\$ 5,230.08	\$ 1,528.74	\$ 1,528.74
AVM10GBMCU	AVAMAR G4T QUAD 10GB CU MANF INSTL	1	\$ -	\$ -	\$ -
AVM10GBMOPT-SFP	AVAMAR G4T QUAD 10GB OPT+SFP MANF INSTL	1	\$ -	\$ -	\$ -
PS-PDP-P30AVAMAR	30DAYPOSTDEPLOYASSIST AVAMAR	1	\$ 240.00	\$ 189.91	\$ 189.91
CE-PDPPDPTC0001	1 TRAINING CREDIT VALID 1YR (PDP DP)	700	\$ 1.00	\$ 0.83	\$ 577.91
458-000-189	AVAMAR BACKUP AND RECOVERY SW	1	\$ -	\$ -	\$ -
456-110-493	AVAMAR F 1 TB BACKEND CAPACITY=CA	1	\$ 12,000.00	\$ 3,185.55	\$ 3,185.55
M-PS-SW-DD-H1	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ 22,050.00	\$ 5,853.49	\$ 5,853.49
456-110-495	AVAMAR F 1TB REPLICATION CAPACITY=CA	1	\$ -	\$ -	\$ -
456-110-496	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA	1	\$ 9,000.00	\$ 2,389.16	\$ 2,389.16
458-002-352	DELL EMC ESA FOR VROPS=IC	1	\$ -	\$ -	\$ -
M-PS-SW-D3-001	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ -	\$ -	\$ -
PS-PD-DPADP	PD FOR DPA DEPLOY	1	\$ 6,270.00	\$ 4,961.29	\$ 4,961.29
458-000-325	DATA PROTECTION ADVISOR 6.1 PRODUCT	1	\$ -	\$ -	\$ -
M-PSM-SW-DD-H1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	1	\$ 458.88	\$ 121.81	\$ 121.81
456-104-858	DPA: 1TB AVAMAR CAPACITY=CB	1	\$ 1,995.00	\$ 583.07	\$ 583.07
458-002-484	EMC GRANULAR RECOVERY MICROSOFT HIGH=CA	1	\$ -	\$ -	\$ -
M-PSM-SW-DD-H1	PROSUPPORT 4HR/MC SOFTWARE SUPPORT	1	\$ -	\$ -	\$ -
PS-PDPAD-ECSAD1NIN	PDP ADDON, ECS ADD ONE NODE	4	\$ 2,400.00	\$ 1,899.06	\$ 7,596.23
ECS5-SLES	ECS5 SUSE LINUX ENTPRSE SERVER OS TRCK	1	\$ -	\$ -	\$ -
ECS-PSNT	ECS PRODUCT SERIAL NUMBER TAG	1	\$ -	\$ -	\$ -
PS-PDPAD-ECSADCRIN	PDP ADDON, ECS ADD RACK & CABLE	5	\$ 1,200.00	\$ 949.53	\$ 4,747.67
CE-PDPECSTC0001	1 TRAINING CREDIT VALID 1YR (PDP ECS)	2200	\$ 1.00	\$ 0.83	\$ 1,816.28
PS-PDP-P30ECS	30DAYPOSTDEPLOYASSIST ECS	1	\$ 240.00	\$ 189.91	\$ 189.91
ESS-SVR-B4-D-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	1	\$ -	\$ -	\$ -
ESS-SVR-B1-D-X	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	1	\$ -	\$ -	\$ -
PS-PDP-ECSDP	PDP FOR ECS	1	\$ 8,480.00	\$ 6,710.01	\$ 6,710.01
M-PS-HW-V-002	PROSUPPORT W/NBD HARDWARE SUPPORT	1	\$ 68,877.60	\$ 35,103.49	\$ 35,103.49
ESS-10-T8-X	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X	5	\$ 19,341.50	\$ 9,857.37	\$ 49,286.86
ESS-V2-SWGB-X	1 GBE SWC, FLD INSTL, STOR OR CUSS RACK	1	\$ 12,483.60	\$ 6,362.24	\$ 6,362.24
ESS-V2-SW10GB-X	10 GBE SWC, FLD INSTL, STOR OR CUSS RACK	2	\$ 12,928.00	\$ 6,588.74	\$ 13,177.49
ESS-10G-SFP	10GBE OPTICAL SFP	4	\$ 676.70	\$ 344.88	\$ 1,379.53
458-002-509	ECS DARE CAPACITY GEN 2	1	\$ -	\$ -	\$ -
M-PS-SW-V-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ -	\$ -	\$ -
456-113-790	ECS DARE CAPACITY LICENSE GEN 2 1TB=CB	1	\$ -	\$ -	\$ -
458-000-872	ELASTIC CLOUD STRG	1	\$ -	\$ -	\$ -
M-PS-SW-V-002	PROSUPPORT W/NBD-SOFTWARE SUPPORT	1	\$ 16,159.80	\$ 8,236.05	\$ 8,236.05
456-110-347	ECS PROMOTION SW=CB	400	\$ 80.80	\$ 41.17	\$ 16,469.77
CE-ONDEMAND4	PROMO ONDEMAND SUBSCRIPTION 4USERS1YR=UD	1	\$ 15,000.00	\$ 12,401.03	\$ 12,401.03
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TOTAL					\$860,458.93