



# CITY OF LAREDO

## LAREDO INTERNATIONAL AIRPORT

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November 25, 2019

Re: Minor Boundary Modification  
Foreign-Trade Zone No. 94  
Vilore Foods Company, Inc.

To whom it may concern,

As Grantee of Foreign Trade Zone #94, I hereby request your consideration of a minor boundary modification for Vilore Foods Company, Inc. located within the city limits of Laredo, Texas and Webb County as approved under current FTZ #94 program area.

The proposed FTZ operator Vilore Foods Company, Inc. is requesting a letter of concurrence from your organization in support of establishing an FTZ designation at its campus located at 8220 San Lorenzo, Laredo Texas. Vilore Foods wishes to submit application for usage-driven FTZ designation in Laredo, Texas.

The proposed activity will include warehousing and distribution of non-perishable of can goods.

For your review and consideration, see attached letter of request from operator and site layout.

Sincerely,

Elsy D. Borgstedte  
Assistant Airport Director

**MILLER  
& COMPANY P.C.**

ATTORNEYS AT LAW

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November 25, 2019

Ms. Elsy D. Borgstedte  
Acting Operations Manager  
Laredo International Airport  
5210 Bob Bullock Loop  
Laredo, Texas 78041

Dear Ms. Borgstedte:

We represent Vilore Foods Co. Inc. and its proposed Boundary Modification to establish a subzone at its campus located at 8220 San Lorenzo in Laredo, Texas. The proposed activity would initially include the warehousing, reworking, repalletizing, and distribution of non-perishable can goods, CPG. We request sponsorship by the City of Laredo, Grantee of Foreign-Trade Zone No. 94.

The Company has been in the process of assembling property to create an on-site campus. It is replatting all parcels into one large parcel. There are currently seven (7) buildings totaling 420,000 square feet. The Company employs 90 workers. It has a \$10 million expansion that raised the roof on its building 14 feet so that it can have more room for its distribution operatives which serve the U.S. and Canada. Products include La Costeña, Jumex, Cal-c-Tose, Choco Milk, Aerial, Congoli, and Downy. Vilore Foods is the market leader of blue chip Mexican food brands that encompass a wide spectrum of categories including Peppers, Beans, Hot Sauces, Moles, Olives, Menudo, Quince Paste, Gelatins, and Fruit Nectars across the U.S. and Canada.

The subzone will help Vilore meet the demands of its customers such as Target and Walmart which are running a 24 hour/7 day a week schedule and the zone allows for Direct Delivery procedures to expedite the movement of merchandise. This also provides an opportunity to grow Vilore's export business. Attached is a site plan that shows the proposed subzone. The Company considers this one subzone site.

Sincerely,

  
Scott S. Taylor

SST:mkc  
enclosure

MKC/CORR/164518 (4145)

PLEASE REPLY TO THE KANSAS CITY OFFICE



Vilore Foods Co. Inc.  
8220 San Lorenzo Drive  
Laredo, Texas





