

HBLogistics, Inc.

"Reaching Beyond Borders"

January 10, 2019

Mr. Manuel De Luna Jr.
Operator of Foreign Trade Zone No. 94
Laredo International Airport
5210 Bob Bullock Loop
Laredo Texas 78041

Mr. Luna,

We are hereby respectfully requesting that the City of Laredo take into consideration HBLogistics's request to become an FTZ operator.

The planned FTZ site request for HBLogistics Inc. would be in the amount of 2,200 square ft. of warehouse space. The proposed area lies within Webb County (Foreign Trade Zone No. 94) at 822 Union Pacific Blvd. Laredo, TX 78045. (San Isidro East Point Ind. Park)

NOTE: We have attached site layout plan designating the area we wish to activate which is noted in red for your convenience.

Should you have any questions, please feel free to contact me.

Regards,

A handwritten signature in black ink, appearing to read "H. G. Boubel".

Howard G. Boubel
HBLogistics, Inc.
President
(956) 753-6489 Office
(956) 237-3774 Mobil
howard.boubel@hblogisticsinc.com

HB Logistics, Inc.

822 Union Pacific Blvd. – Laredo, Texas 78045 – Telephone: (956) 753-6489

Laredo, Texas

HBL

Alternative Site Framework

**APPLICATION FOR SUBZONE OR USAGE-DRIVEN
DESIGNATION ("MINOR BOUNDARY MODIFICATION")**

QUESTIONS

1. Please mark the appropriate space below to indicate whether you are requesting "Subzone" or "Usage-Driven" designation for the proposed site(s):

Subzone Usage-Driven

2. List the address of the site(s), including the jurisdiction in which the site(s) falls (town, city, county).

**822 Union Pacific Blvd.
Laredo, Texas 78045
San Isidro East Point Ind. Park
Webb County (Foreign Trade Zone No. 94)**

3. Explain how the proposed site(s) is within the grantee's approved ASF service area.

**Proposed site is within an existing approved ASF service area: (See Attached)
822 Union Pacific Blvd.
Laredo, Texas 78045
San Isidro East Point Ind. Park
Webb County (Foreign Trade Zone No. 94)
(US Dept. of Commerce Foreign Zone Board Order # 1852)**

**FTZ No. 94 Laredo Grantee: City of Laredo Operator: Laredo International Airport
Operator of Foreign-Trade Zone No. 94 5210 Bob Bullock Loop, Laredo, TX 78041 Contact
Manuel de Luna (956) 795-2000**

4. State the proposed acreage of the site(s).

**Total site acreage: 8 acres (254k sq. ft of warehousing)
FTZ request: 2,200 sq. ft.**

5. Indicate the company for which the site(s) will be designated.

**HBLogistics, Inc.
Employer ID # 27-3654728**

6. Provide a summary of the company's planned activities.

Freight Forwarding

- **Merchandise Storage**
- **Order Processing**
- **Pick-and-pack**
- **Distribution**

7. Indicate the current zoning and the existing and planned buildings (including square footage) for the site(s). (Note: Sites (or areas within a site) with inappropriate zoning – such as agricultural, retail, or residential – are not eligible for FTZ status and should not be proposed in any MBM request.)

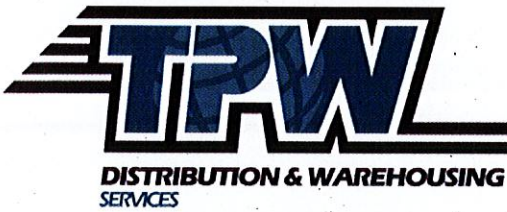
**See Attached (Building Plan – FTZ footage request)
(Foreign Trade Zone No. 94)**

8. Confirm that FTZ designation or the use of FTZ procedures is not a requirement or a precondition for future activity or construction at the site(s).

N/A

9. List the owner(s). (If a site(s) is not owned by the grantee or the company planning to use the site(s) – as named in response to Question 5 above – then provide a "Right to Use" attachment with documentation demonstrating the right to use the site(s). Such evidence could be a signed letter from the proposed operator on its letterhead attesting to its right to use the property or a letter of concurrence from the owner of the proposed site(s).)

Owner: Ermilo Richer Mounetou
Right to Use: See attached letter



January 13, 2020

Sub: FTZ (Consent)

Dear Mr. Luna:

I give my consent and authorization for HB Logistics, Inc. as our tenant to pursue Foreign Trade Zone operator approval. The proposed FTZ site area lies within Webb County and is located at East Point Industrial Park at our 822 Union Pacific Blvd. Laredo, Texas location.

If you should have any questions, please feel free to contact me.

Regards,

A handwritten signature in blue ink, appearing to read "Gerardo Garza". The signature is fluid and cursive, with a long horizontal stroke at the end.

Gerardo Garza
Manager