

**To:** Mary Serna <[mserna@webbcountytx.gov](mailto:mserna@webbcountytx.gov)>

**Subject:** JP2 cameras

Good afternoon Mrs. Serna,

After inspecting the surveillance cameras installed outside the JP2 building, I noticed that the sunlight entirely disintegrated the plastic conduit that used to protect the cabling. Also, the analog cabling is sunburned and crumbling, therefore unusable. I recommend installing a whole new surveillance system with new wiring, NVR, and cameras.

Please let me know if you have any questions.

**Manuel Peña**

Webb County Information Technology

1110 Washington St. Suite 304

Laredo, Texas 78040

**(956) 523-4847**

# NOVASTAR COMMUNICATIONS

## Proposal

**SINCE-1986**

<b>Customer</b>		<b>Date</b> <u>6/4/2020</u>	
Name <u>WEBB COUNTY- Judge Quintana</u>		<b>Order No.</b> <u>CCTV</u>	
Address <u>NEW Security Camera HD System</u>		Rep <u>JOSE</u>	
City <u>LAREDO</u> State <u>TX</u> ZIP <u>78040</u>		FOB <u>LAREDO, TX.</u>	
Phone <u>ATTN: mserna@webbcountytx.gov 523-5359</u>			

Qty	Description	Unit Price	TOTAL	
2	PTZ (pan-tilt-zoom) HIGH POWER DIGITAL 27X ZOOM COLOR 360' ROTATION 90' ANGLE	    		
2	INDUSTRIAL AUDIO MIC INDOOR-OUTDOOR			
1	16-Ch DVR HD-1080P full super high defenition , H.264 format			
14	Indoor/Outdoor HD-1080p Dome Cameras Super H. Defe.			
1	SINGLE OUTPUT TRANSFORMER POWER SUPPLY 12VDC 24VA			
1	16ch Master Power Supply 115vac to 1'2vdc regulated			
1	2-TB Hard Drive for New HD DVR ( Surveillance Type )			
16	Take Down & Re-Install New Equipment /DVR-Cameras			
1	Full 1080p HD complete 16ch kit with PTZ upgrade- bundle			\$5,069.00
16	New cat6 cable runs for new camera 450Mhz speed		\$25.00	\$400.00
16	New video balun with DC voltage terminals		\$10.00	\$160.00

email: novacomm@sbcglobal.net / www.novastartx.com

<b>SUB-TOTAL</b>	\$0.00
<b>TAX</b>	\$0.00
<b>SHIPPING</b>	\$0.00
<b>TOTAL</b>	<b>\$5,629.00</b>

**Payment Details**

Cash P.O  
 Check  
 Payment Options

Monthly \_\_\_\_\_  
 % Down \_\_\_\_\_

Balance Due \$5,629.00  
 Total \$5,629.00

**TX-DPS-PSB  
LIC # C-13986**



A 25% Restocking Fee on all returned Merchandise / Cancellations or Special Orders /  
 903 San Dario Ave. Laredo, TX. 78040 (956)726-1600 Fax 726-0222



ACCEPTED BY: \_\_\_\_\_

LCD TV - TWO WAY RADIO COMM. - CCTV CAMERAS  
DIGITAL D.V.R.'s - GPS TRACKERS AUDIO VIDEO SYSTEMS



1.

# ESTIMATE



"Delivering Real Computer Solutions"

Lan-Tech  
5517 McPherson Rd. Ste. # 20  
Laredo, TX 78041

(956) 791-4837  
(956) 791-3856 fax

Customer Name: Judge Quintana  
Address: [901 So Milmo 1st Floor](#)  
email: [bquintana@webbcountytx.gov](mailto:bquintana@webbcountytx.gov)  
Phone: 956-523-5360

Contact: Mary Serna  
[mserna@webbcountytx.gov](mailto:mserna@webbcountytx.gov)

## 8mp IP Camera and NVR Quote

Description of Services	Price	Quantity	Total
<b>Equipment Needed:</b>			
16Ch up to 8mp IP NVR with 4tb HD with internet viewing and 16ch POE	\$ 750.00	1	\$ 750.00
8mp IP Matrix Dome Cameras	\$ 150.00	14	\$ 2,100.00
4mp IP IR PTZ Dome Cameras	\$ 750.00	2	\$ 1,500.00
Installation and Termination of Cat6 data Cable for cameras	\$ 100.00	16	\$ 1,600.00
Installation of 16 new cameras and configuration of IP cameras on NVR.	\$ 300.00	1	\$ 300.00
		Sub Total	\$ 6,250.00

Any work or materials not mentioned in this quote will be charged extra.

All equipment Installed remains property of Lan-Tech until full payment of services rendered is received.

Customer Signature: \_\_\_\_\_

Date: \_\_\_\_\_

For more information visit us online at  
[www.lan-techs.net](http://www.lan-techs.net)

2.



101W. Hillside Rd., Ste 11B  
 Laredo, TX 78041  
 (956)712-8249 Office (956)712-4436 Fax

# Estimate

Number: E3876  
 Date: 6/4/2020

Bill To:

Webb County JP 2 Laredo, TX, 78043
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Ship To:

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Terms	Customer #	Service Rep.	Project
			New System IP

Description	Qty/Ho	Price/Ra T	Amount
HikVision N7616QP4T 16Ch NVR with POE 4tb and up to 8mp Res	1.00	\$754.00	\$754.00
HikVision NOD4A425I 4mp PTZ Outdoor 5-120mm Lens Includes corner mount and pendant bracket	2.00	\$995.00	\$1,990.00
HikVision OD2123F2 2mp Indoor/Outdoor Dome 2mp	14.00	\$172.00	\$2,408.00
Install Camera (Mount, Adjust, and Cable) IP Camera	16.00	\$150.00	\$2,400.00
HikVision WMP Wall Bracket	1.00	\$45.00	\$45.00

Amount Paid	\$0.00	Discount	\$0.00
Amount Due	\$7,597.00	SubTotal	\$7,597.00
		State Tax 8.25% on \$0.00	\$0.00
		<b>Total</b>	<b>\$7,597.00</b>



AUDIO  
 DYNAMICS inc

3.

