

TOSHIBA

EMPOWERING THE ART OF BUSINESS®



Toshiba Business Solutions
9803 Sterling Loop, Suite 140
Laredo, Texas 78045

July 2, 2020

Statement of Capabilities:

Webb County, Texas



July 2, 2020

Jose Angel Lopez III, CTPM
Webb County Purchasing Agent
1110 Washington Street, Suite 101
Laredo, Texas 78040

Re: Toshiba Statement of Capabilities for Webb County, Texas

Dear Mr Jose Angel Lopez III,

Toshiba Business Solutions, a division of Toshiba America Business Solutions, Inc., (TBS/Toshiba) is pleased to respond to Webb County's request for a quote, and we thank you for extending us this opportunity. This statement of capabilities provides an overview of the creative and competitive solutions Toshiba offers which will meet the hardware and product specifications outlined in your request.

As a recognized leader in the state and local government, we look forward to growing our valued partnership with Webb County. With a tenured staff of experts in Laredo, TX, Toshiba is ready to continue providing the County with responsive and comprehensive service.

Senior Account Executive Christopher Yanes is highly regarded as a strong client advocate and will be the primary point of contact for the County. Please feel welcome to contact Christopher at (210) 571-2744 or at christopher.yanes@tbs.toshiba.com with any questions you may have.

Again, on behalf of the entire Toshiba Account Team, thank you for extending us this opportunity.

Sincerely,

Scott Maccabe
President and CEO
Toshiba America Business Solutions, Inc.

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Enclosures

Toshiba Executive Overview

Toshiba is the leader in the digital imaging and business products industry. Our extensive client portfolio includes local, national, and global clients from all industries such as distribution, logistics, retail, government, education, energy, healthcare, manufacturing, financial services and legal.

Headquartered in Lake Forest, CA, Toshiba America Business Solutions, Inc. delivers imaging and retail solutions and services that help our clients' control productivity, communicate better with end-customers, and increase profitability. We manage product planning, marketing, sales, service support and distribution throughout the United States, Mexico, Brazil, Latin America, and the Caribbean. We provide responsive sales and service support locally in your neighborhood, nationwide and internationally through other Toshiba companies around the globe.

Founded in 1875, Toshiba Corporation is a world leader in high technology products providing clients with the highest quality products and systems as well as long-term service and support for projects of any size.

Toshiba sells, services, and supports Toshiba and non-Toshiba branded technology. Our core competencies include:

- End-to-End Communication and Document Solutions
- Multifunction Printers (MFPS)
- Managed Print Services (MPS)
- Imaging/Workflow Automation and Capture
- Document Security
- Visual Communication and Digital Signage Solutions
- Thermal Barcode Printers
- Point-of-Sale (POS) Systems
- Retail Kiosks
- Content Management and Creation Services

Toshiba has provided many large corporations with managed print expertise, best practice information, specifications, volume capabilities, and technical expertise, including system integration and workflow improvements. These customers include M&T Bank, Gallup Organization, Mayo Clinic, Pittsburgh Steeles, BlueCross/BlueShield, AEG, LA Galaxy, LA Kings, and many others. Our direct client base is more than 165,000 clients across the United States.

Our Vision, Mission & Values

Toshiba's vision – ***to be the most trusted print and digital communications provider that empowers new and better ways to deliver ideas and information*** - is based on our belief that the most successful organizations are those that communicate in the most effective way. Our goal at Toshiba is to be a leader in document technologies, products, services, and solutions that improve our customers' work processes and business results while exercising fiscal responsibility.

The client is at the center of everything we do at Toshiba and the philosophy that we apply to our products and services is based on the company's mission statement:

Toshiba Facts at a Glance

- ✓ Newsweek recognized our Encompass Managed Print Services (MPS) offering on its Best Business Tools for 2019.
- ✓ Ranked 371 in Fortune's Global 500
- ✓ 3rd Largest Thermal Printer Manufacturer
- ✓ 8th Largest Patent Holder in the world
- ✓ 470 Toshiba subsidiaries and affiliates globally
- ✓ 70 years since TTEC was founded; TABS was incorporated in 1999
- ✓ TTEC \$4.3 billion annual revenue
- ✓ Nearly TTEC 20,000 employees worldwide
- ✓ Toshiba serves 40,000+ clients in the United States

“As a technology company, we go way beyond printing. We are a creative and nimble organization that empowers our people to do whatever it takes to help our customers succeed.”

The values that each Toshiba employee brings are a deep commitment to delivering results and the highest level of service and care that our clients expect. Therefore, our goal for the Webb County program is to harness and focus all our experience and expertise on achieving the following key business objectives for your benefit:

- Deliver enhanced multifunction print, copy, facsimile, and scan products
- Provide fast and responsive service and consumables delivery
- Flawlessly manage your account with an experienced and caring account management team
- Introduce innovative technology and tools to improve user productivity
- Provide state-of-the-art document and information security

Position in Industry

Toshiba America Business Solutions, Inc. is an independent operating company within the Toshiba Group. Toshiba is part of a global manufacturer of information and communications products, electronic devices and components, industrial systems, power systems, consumer and business electronics, household appliances, and more.

As a diversified technology manufacturer and provider of a wide range of leading-edge technology products, Toshiba's e-STUDIO™ multifunction printers are used in more than 190 countries and we continue to expand our sales and service offerings within other emerging markets around the globe. Our products have long been the preferred choice in North America, Europe, and Japan, and we boasted the No. 1 overall market share in China for 18 years. Toshiba ranks 5th overall in the industry per leading industry research firms, IDC, and Gartner.

Toshiba is the industry leader in the MPS space, having pioneered this service in 2003, and in 2019, we were recognized by Newsweek for driving innovation through our Encompass Managed Print Services Offering on its Best in Business Tools list. Analysts have praised our strategic partnerships with HP and Lexmark, enabling us to directly provide service and supplies for HP and Lexmark products to our clients. Through our innovative MPS programs, we also support more than 1,000 different models of printers for our clients. With the award-winning Encompass™ Managed Print Services (MPS) program, e-STUDIO line of MFPs, toner products and retail information/thermal barcode printers, TABS is leading the way for businesses to print smarter, work safer and conserve resources.



TOSHIBA AMERICA BUSINESS SOLUTIONS

- HQ: Lake Forest, Ca
- 2,800 Employees
- Managed Print Services
- Digital Signage Solutions



TOSHIBA TEC CORPORATION

- Main Shareholder of TABS
- HQ: Tokyo, Japan
- \$4.3B Annual Revenue
- 20,000 Employees



TOSHIBA CORPORATION

- Main Shareholder of TTEC
- HQ: Tokyo, Japan
- \$42.7 B Annual Revenue
- 153,000 Employees
- 8th largest US Patent Holder

Differentiators

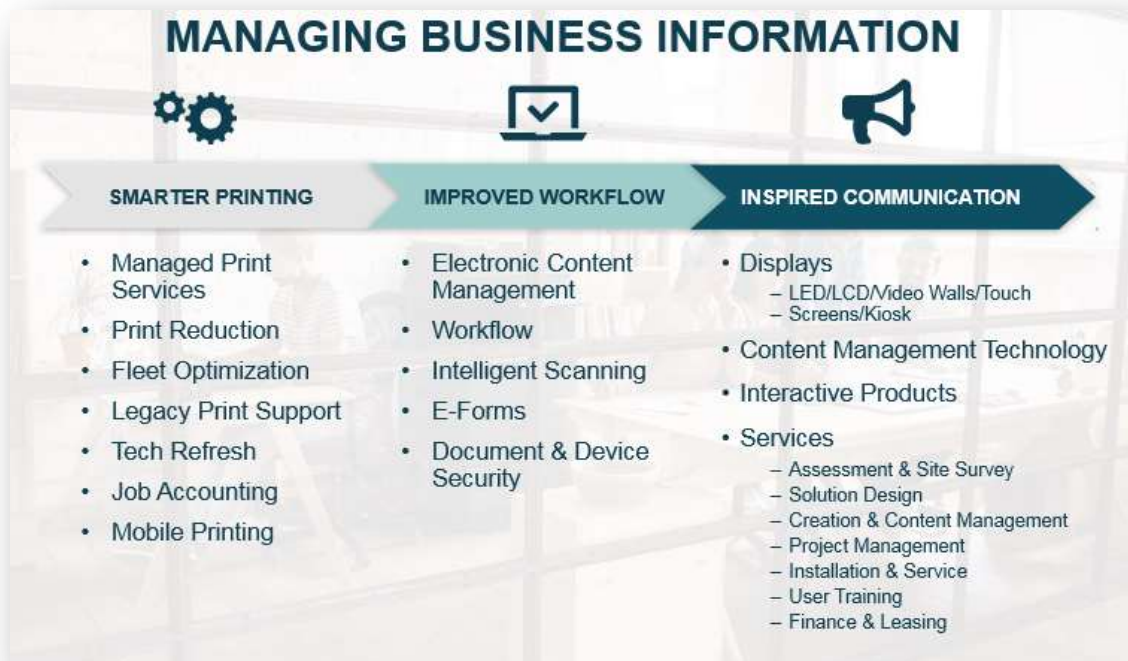
Solving business communication challenges using our unique approach and methodology is a key differentiator of Toshiba, and what distinguishes us as a market leader. Our focus on being a valued partner to our clients, offering a breath of business communications solutions with a single point of accountability, being a vendor agnostic partner and offering clients our strategic alliances, providing proven cost savings and solutions to allow our clients to do more and print less sets Toshiba apart as a world-class technology provider.

- **Valued Client Relationships** – Toshiba considers our client relationships and partnerships our most valued asset within our service offerings. We strive to consistently exceed customer expectations and closely collaborate with them to resolve any issues - service, technical or otherwise - timely and to a mutually beneficial resolution. We approach each account with the goal of delivering exactly what the customer requires and expects. We do this by first gaining a clear understanding of our customers' challenges and then developing meaningful solutions that address their unique requirements. We offer a strategic partnership like no other, this by combining our consultative approach with leading technologies.
- **Client Service** – Toshiba offers local, national, and global account management services. Our business processes are based on speed and quality of resolution for the client. Transparent online reporting and detailed information sharing enables us to provide the client a better and efficient experience with Toshiba. Beyond asset management, Toshiba provides benchmarking savings analysis to ensure the client is achieving the objectives we described and agreed upon in our contract while providing us a framework for continuous improvement. Our goal is to maintain client relationships while helping ensure consistent and incremental customer revenue.
- **Focused on Business Communications Solutions** – Unique to Toshiba is our ability to address client needs relating to output management (Managed Print Services and print reduction strategies), capture and workflow (helping companies tackle challenges associated with moving from paper-based communications to electronic ones), thermal and barcode printing, and finding digital destinations for their content (digital display signage). A key differentiator is our ability to adapt to clients' operating requirements and provide a sound improvement strategy that considers budgetary, cultural, best practices, technology, and security requirements. We work together enabling clients to print smarter, improve their process workflow and inspire communications. Toshiba's background as a global information technology company allows us to offer the latest in business communications systems such as digital signage, retail kiosks, thermal barcode printer, POS systems, and laptops and tablets.
- **Vendor Agnostic Approach** – We differentiate ourselves by offering our brand agnostic approach, meaning we can support all types and brands of office printers. When you partner with Toshiba, you partner with a global technology leader. Toshiba holds strategic partnerships with leading manufacturers such as HP, Lexmark, Brother, Kodak Alaris, Fujitsu, and others. We also have strategic alliances with numerous third-party partners whose products integrate with, or are compatible with Toshiba e-STUDIO MFPs, including, Microsoft, Pharos, Adobe, PaperCut, DocuWare, Google Cloud, and others that allow us to further enhance the capabilities of our MFPs. Toshiba extends the competitive advantages and costs savings realized through our certified vendor partnerships and alliances and extends these to our clients to provide a complete solution through a single overall source.
- **Managed Print Services** – Toshiba is about much more than products. Toshiba has earned the reputation as a true MPS partner by working collaboratively with our clients to provide detailed assessments, fleet rightsizing, optimization, and value-added services to reduce cost and reduce print. MPS has been the fastest growing portion of Toshiba's portfolio and an area where we excel. Our MPS model incorporates everything from assessments and fleet optimization, device and fleet management, document workflow efficiencies, and support for various product brands, all while

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addressing a corporate commitment to improve security and decrease paper consumption and power usage. The scalability of our offering allows us to meet the MPS needs of small, medium, and large customers anywhere in the world.

- **Award Winning Products** – Foremost, we offer a full line of award-winning multifunction printers (MFPs) ranging from compact desktop to high-speed digital systems to meet the demands of any size business. Each e-STUDIO MFP features our advanced e-BRIDGE single board technology that integrates copy, print, scan, facsimile, and other networking capabilities in one single board within the device. This unified design shares system resources to control multiple functions and efficiently process information. A completely scalable open architecture allows seamless integration of our MFPs into customer workflows and a wide variety of business applications.
- **Print Less** – Unlike our competitors, Toshiba's strategy to improve cost savings and sustainability helps customers print less. While moving to a completely paperless office may seem like too ambitious a task, a great place you can start is by eliminating unnecessary printing and the associated paper, toner, and cost per page charges. Toshiba enables our clients to print less by providing education, tools, and powerful print management software to help reduce paper and toner consumption by as much as half. As experts in MPS, we help businesses print smarter, reduce office waste, and practice sustainable consumption by carefully managing office printing behavior.



New Product Features and Benefits at a Glance

Toshiba's 2019 line of e-STUDIO monochrome and color MFPs, has a bold new look and come with numerous outstanding features, which we have highlighted below:

New Product Features	Benefits to Webb County
<i>Next Generation e-BRIDGE Technology</i>	Next generation e-BRIDGE Technology (eBN) built on Linux enables 3 rd -party integration and support for internally driven solutions.
<i>Fast Processor, 4GB RAM & 320GB SED</i>	Intel Atom™ E3825 1.33GHz (Dual Core) processor provides the power to crunch tough jobs and perform multi-tasking such as embedded OCR
<i>eFMS & Cloud Connect</i>	e-BRIDGE Fleet Management Software and e-BRIDGE Cloud Connect minimizes downtime allowing IT and facilities managers to easily manage entire fleet of Toshiba and selected other devices
<i>New 10.1" Tablet-Style Full-Color Tilting Touch Screen Panel</i>	New Tablet Style Touch Swipe User Interface (U/I) is Section 508 Compliant, easy to read and intuitive to use. Same U/I across entire product line to allow for easy operation between models.
<i>"Print Around"</i>	Moves to next job in queue when current job requires toner or paper that has run out in MFP
<i>Saddle/Fold Capabilities</i>	Saddle stitch finishing and ability to fold without stapling. Cascade finishing allows for double the capacity before needing to empty the saddle tray
<i>Server-less Multi-Station Printing</i>	Retrieve your print job from any available MFP via simple authentication without costly 3 rd -party solutions – Now supports up to 50 devices!
<i>Safe and Secure</i>	320GB Self-Encrypting Drive (SED) with Automatic Drive Invalidation (ADI) & Data Overwrite capability provides unparalleled level of security.
<i>Environmentally Friendly</i>	RoHS compliant, Recycled plastics, Low-Power (1W) Super Sleep Mode, e-BRIDGE Plus for Green front panel app. ecoSmart Recycling Program
<i>EPEAT Gold Certification</i>	EPEAT is the definitive global registry for greener electronics. It's designed to help purchasers choose products that reduce environmental impact
<i>Energy Star Tier 2*</i>	Product family meets the latest, most stringent requirement.
<i>Single Pass Dual Scan Document Feeder (Optional, 35ppm+ devices)</i>	Scans both sides of the page in a single pass, saving time and increasing productivity
<i>New High-Speed, High Capacity Dual Side Document Feeder (Optional, 35ppm+ devices)</i>	300-sheet DSDF provides 120 SPM simplex (70 SPM when copying) and 240 SPM duplex scan speed improve overall document processing time
<i>PCL 6, PS3, XPS Univ Drivers</i>	Connectivity to Windows, Macintosh & More – No Problem!

Cloud Based App Support	Scan-to or Print-from popular cloud-based apps like Google Drive, DropBox and more - right from the front panel - No PC required.
Driver Plug-ins	Driver Plug-ins improve productivity and increase functionality Job Point – Split large print jobs over multiple Toshiba MFPs (up to 10) Job Replicator – Multi-part form replacement (3 prints) Job Separator – Easily perform batch printing from any Windows app Job Build – Print different document types together as a set
Mobile Printing Support	Support for Apple AirPrint & Android mobile printing with advanced document control using e-BRIDGE Print & Capture application
Embedded Optical Character Recognition (Optional)	Simplifies the creation of searchable PDFs or editable document formats such as Microsoft Word
Elevate Customized U/I (Optional)	Unique approach simplifies menu structure, improving productivity and minimizing user errors for those with more specific task-oriented routines
External Keyboard Support (Optional)	Optional Accessory Tray allows the addition of an external keyboard for document workflow processes
Card Reader Pocket (Optional)	Enables Authentication Reader to reside inside MFP for a safe & clean look

Hard Disk Drive Security

Toshiba recognizes that security is a growing concern for companies of all sizes; therefore, we employ innovative methods to protect valuable data.

Each Toshiba MFP comes standard with **Self-Encrypting Drive (SED)** Technology using **Toshiba's proprietary Wipe Technology which allows sensitive user data to be securely erased when a system is powered down or when a SED Hard Disk Drive (HDD) is removed.** The SED **encrypts all data on the HDD using an Advanced Encryption Standard (AES) 256-bit algorithm.** Therefore, even if the HDD is stolen and installed in another product and an attempt is made to read data from the HDD, data invalidation works to prevent information leaks. When an **MFP is at the end of its lease or removed from company premises, data can be instantly invalidated by the service technician.**



Toshiba's Data Overwrite Kit, also standard on Toshiba products, overwrites the HDD from one to five times at the end of each copy, print, scan, or facsimile job or at regular time intervals to prevent storage of private or confidential data. This overwrite process meets the standards established by the U.S. Department of Defense 5220.22M. These outstanding security features have earned Toshiba's latest e-STUDIO line an exceptional Common Criteria Evaluation Assurance Level rating of three (EAL3).

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Total Quality Commitment



Toshiba works diligently to ensure that our devices are functioning per our standards; and our commitment to quality and reliability is renowned. In fact, Toshiba benchmarks its products and services against those offered by other office product manufacturers to ensure we remain competitive from both a technology and pricing standpoint. Toshiba's sales and marketing staff keep abreast of current and future customer and market requirements, as well as quality issues, and communicate them to our parent company for inclusion in their product development. Toshiba's newest e-STUDIO line of MFPs has already been recognized for their outstanding reliability, durability, and value. For example, our e-STUDIO5005AC color MFP was rated "Highly Recommended" by Buyer's Laboratory (BLI), calling attention to its outstanding reliability and fast job stream speeds among other details. They also noted fast scan speeds with the new 300-sheet Duplex Single Pass Feeder.

We are so confident in the performance of our products that we offer an industry-leading guarantee that ensures the utmost in advanced technology, dependability, service, and support. The **Toshiba Quality Commitment** is our guarantee that Toshiba stands squarely behind our promise with the assurance of complete satisfaction. Toshiba's **Total Quality Commitment (TQC) Program** is our guarantee that our products will perform to specifications during the term of the lease or be replaced. How it works:

- **FREE REPLACEMENT**: If the Toshiba copier/MFP or its accessories do not operate within Toshiba's product specifications during the term of this program, and if the product cannot be repaired to perform within product specification, Toshiba replaces the MFP or accessory at no charge with a model of equal or better features and specifications.
- **FREE LOANER**: If the copier/MFP is out of service for more than two (2) consecutive days (48 hours) after notifying us or requires off-site service, a loaner MFP will be provided by Toshiba at no additional charge.

Toshiba firmly stands behind our promise with the assurance of complete satisfaction. Everything we do contributes to that goal—from setting the industry standard for research and development, to providing instant access to Toshiba support personnel.

Service Solutions

Toshiba is recognized as the service leader in the industry, as evidenced by numerous awards and an outstanding performance record. This also is due to the high standards that we require and enforce with our service providers as well as the training and certification programs we administer to ensure that all service technicians are knowledgeable and have all the necessary resources when dispatched for service.



Toshiba has more than 3,500 service technicians nationwide to support our customers. Our service infrastructure includes Toshiba Engineers, Advanced Technical Service Specialists, Network Professionals, Solutions Design Experts, and other support personnel to attend to your product and service needs. Each technician servicing your product is backed by a service manager, network specialists, and alternate technicians, if needed.

Toshiba's local service and support model focuses on the use of highly experienced, certified, and responsive technicians; adherence to strict maintenance schedules; tracking product performance; and compliance with manufacturer specifications. With one of the largest service organizations in our industry, we can provide WEBB COUNTY with consistent, high-quality service locally in Laredo throughout the term of the contract. We have proven the effectiveness of our service model on thousands of contracts where we are or

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have been providing products, services, and fleet assessment and print optimization. Our value-added service and maintenance programs include:

- **Service Dispatch** - Toshiba's local Dispatch Center will support all WEBB COUNTY end users by receiving, logging, and tracking all service and supply requests in a centralized environment.
- **Onsite Service** - Trained and certified service technicians will correct any deficiencies and perform repairs in response to service calls. This includes necessary adjustments to products, repairs, or replacement of parts, which Toshiba determines to be unserviceable.
- **Preventive Maintenance** - We will perform all scheduled preventive maintenance on time and to your satisfaction, ensuring your products are always operating at optimum levels. This includes identifying potential problems and correcting them before they occur to increase the uptime of your units and reduce the number of service calls.
- **Escalation Management** - We offer a clearly defined escalation process to resolve poor performance issues quickly, efficiently, and to your complete satisfaction
- **Parts/Supplies** - We will provide all parts and consumables on time and in the correct types and quantities. Each of our service providers maintains a fully stocked inventory of common replacement parts and supplies.
- **Fleet Monitoring** - Remote and continuous fleet monitoring is part of ensuring business continuity through improved device uptime and reliability.
- **Toner Recycling** - To support local recycling and conservation, Toshiba extends our "Zero Waste to Landfill" recycling program to all locations for disposing of Toshiba-branded spent consumable supplies.
- **Total Satisfaction Guarantee** - Each Toshiba MFP comes with our exclusive Total Quality Commitment (TQC) guarantee that your product will perform to specifications during the term of the lease or the product will be replaced. No other manufacturer matches this guarantee.
- **Account Reviews** - Toshiba will hold performance review meetings with WEBB COUNTY where account team members will consult with you and address any issues you may have. During the meeting, we will discuss our service performance and present metrics.
- **Service Hours** - Toshiba will respond to service calls during normal working hours, Monday through Friday, 8 a.m. to 5 p.m., excluding holidays. Toshiba's National Dispatch Center is open from 5 a.m. to 5 p.m. Pacific Time, Monday through Friday excluding holidays, to receive service calls and supply requests.

Training

At no cost, Toshiba will conduct user training on all Toshiba products for as many users as required. As devices are installed, Toshiba's Training Team at each campus location will coordinate onsite training covering basic copying, printing, scanning, and faxing. Basic training will ensure your staff's ability to perform common daily functions; Key Operator training will cover more advanced functions.

Training schedules, location, and frequency of sessions will be mutually agreed upon with appropriate WEBB COUNTY representatives. The actual length of each course will vary based on training users' needs and background, previous knowledge and machine features and software applications. Training is considered complete when users and key operators are comfortable and feel competent in the complete operation of the hardware.

This training is designed to ensure that all end users are proficient in our product and achieve maximum benefits from our products and solutions. Training is delivered on site by specialized instructors or via web-



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based applications. The instructor will work closely with your staff to explain, in detail, the features, functions, and benefits of our product to ensure the transition to Toshiba product is a positive experience.

During each session, we will cover product features, programming, functional operations, operator maintenance, replacement of toner cartridges and paper, and address any questions. Toshiba's assigned Implementation Project Manager will coordinate the scheduling of your initial training sessions. The number and types of units by location, system functionality, and specialized applications will be used in designing our training curriculum. These sessions cover, at a minimum:

- Basic print, copy, scan and/or fax
- Hands-on operating experience
- Feeder functionality and paper supplies
- Finishing options and exposure settings
- How to make a copy from glass and/or PC
- How to make a duplex copy
- How to reprogram drawers
- Zoom features and functions
- Special Applications
- Who to notify if service is needed

Key Operator Training:

This training provides a dedicated individual (Key Operator) with a more in-depth overview of the product than a basic user. An important objective is to give Key Operators hands-on training in non-technical maintenance, such as replacing toner, and cleaning the glass. These sessions cover topics such as:

- Overview of all functions of the product
- Problem determination/correction procedures
- How to add paper and staples
- How to clear a misfeed
- Administrative issues (supplies ordering, service call procedures, contacts and, etc.)

Web-based Training:

For ongoing or refresher training, Toshiba offers self-paced online training for all current Toshiba models. These tutorials will help you learn how to perform various user functions at your device, such as:

- Copy/Print/Scan/Fax Functions
- e-Filing
- Toner/Paper Replacement
- Understanding Software
- Troubleshooting
- Special Functions

Additional / Customized Training:

Toshiba will work with WEBB COUNTY to determine any additional tools and training that may be appropriate and can provide customized training specific to your company and organization. Our goal is to support you and ensure the entire team understands the basic and value-added features and benefits of our machines and program. If there are additional charges associated with this training, we will first receive approval prior to conducting any sessions.

Toshiba Fleet Management

There are several fleet monitoring, management, and reporting tools available at no cost. These tools are valuable enterprise-level fleet management tools that leverage SNMP communication in alerting low supplies as well as more critical errors. These tools will allow each of your IT administrators to monitor as well as manage device settings, deploy firmware and embedded machine applications.

FM Audit

FMAudit, an integrated software platform, is a data collection agent (DCA) for reporting across the fleet regardless of make, model or manufacturer. Information is captured by MIB via SNMP. It collects information related to meter reads, device alerts consumable levels, etc. across the entire fleet.

FMAudit can identify fields such as manufacturer, model, serial number, and IP address of each system. FMAudit will also capture meters, totals as well as monochrome and color meters. This will also be a tool used to track toner levels. FMAudit captures all this information regardless of the type of system or manufacturer of each system. FMAudit is firewall friendly and non-intrusive that requires no manual intervention by the customer to pull data from all devices on the network.

TopAccess

At the device level, with Toshiba's browser-based software, TopAccess, resides on each MFP controller. TopAccess is a web-based job and device management tool developed and owned by Toshiba that allows users to monitor all jobs, control their own current jobs and confirm the status of the system. TopAccess also allows network administrators to configure the device for their specific network environment and establish the parameters to suit their facility's needs. The only requirement is that the user has Internet browser software, (i.e., Internet Explorer or Chrome).

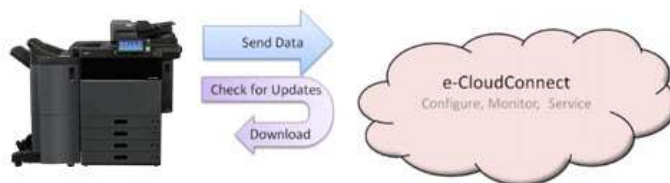
TopAccess enables us to:

- Remotely change the configuration of some or all networked devices quickly.
- Provide automated alerts to the service team.
- Enable remote diagnosis which facilitates proactive service resolution.
- Provide automated volume statistics which will feed into quarterly reports.

e-BRIDGE CloudConnect

As a value-added service, we will utilize our exclusive e-BRIDGE CloudConnect, an innovative cloud-based application that allows our technical staff to remotely update firmware, push down service codes and find error history within products to help with diagnostics and proactive maintenance of your fleet. Since introduction, this tool has significantly improved our customers' working environment by increasing uptime, reducing workload, and optimizing device management.

CloudConnect works behind the scenes for you in managing your devices remotely by gathering information about your machine via the cloud. That means you can spend less time managing your devices and free up your resources with remote meter reads, firmware updates, and toner alerts to trigger automatic supplies deliveries. It's easy to set up too, with no software installation required—simply install as a firmware update.



Offer Summary

Our proposal offers Webb County Toshiba devices and related services. By selecting Toshiba as your continued business partner, you will receive a comprehensive program including:

<p>Pricing</p>	<p>Competitive pricing for Toshiba's award-winning ENERGY STAR multifunctional devices (MFDs) and services that will meet your technical needs:</p> <ul style="list-style-type: none"> ➤ Competitive pricing options for Toshiba MFPs ➤ Competitive Cost Per Page pricing ➤ Purchase and lease pricing options ➤ Net 30-day pricing term ➤ Transition to Toshiba equipment, delivery, installation & connectivity ➤ Maintenance coverage comprised of all parts, labor, service ➤ Consumable supplies, including staples (excluding paper) ➤ Dedicated Account Team
<p>Service Level Agreement</p>	<ul style="list-style-type: none"> ➤ Extended maintenance that covers on-site service, labor, travel, replacement parts, toner, and consumable supplies ➤ Factory trained, certified technicians ➤ Daily onsite service M-F, 8 a.m.-5 p.m. local time ➤ 1-hour call back response for over-the-phone 1st-level triage ➤ 95% fleet average uptime, quarterly ➤ 4-hour average onsite response time ➤ Toll-free number and online service requests ➤ Toshiba's Total Quality Commitment for Toshiba MFPs
<p>Training Plan</p>	<ul style="list-style-type: none"> ➤ End users will receive onsite and online training modules to learn the basic product functions ➤ Advanced Key Operator training will be provided to your identified champions for the term of the program at no additional charge
<p>Management and Reporting</p>	<ul style="list-style-type: none"> ➤ Automated meter collection of networked multifunctional printers/copiers to reduce administrative burden of manually collecting data ➤ Monitoring tools to observe trends and print volumes ➤ Development of a print policy to reduce printed pages ➤ Real-time user notification of problem conditions, consumables levels and product status ➤ Automated asset and fleet management, reporting and dispatching ➤ Quarterly Business Reviews
<p>Included at NO additional Cost</p>	<ul style="list-style-type: none"> ➤ Cloud Based Diagnostics ➤ SED Hard Drive Security ➤ Advanced Encryption ➤ Remote Based Diagnostics

**WEBB COUNTY, TX
OWNED EQUIPMENT**



WEBB COUNTY OWNED EQUIPMENT (30 units):

Department	Model	Serial Number
406th District Court	Lexmark XS466DE	35P9810
49th District Court	Lexmark X264DN	350DPDC
Auditor's	E-Studio 6550C	CLD211417
Bail Bond	E-Studio 350	CPC537814
Building Maintenance	Lexmark M463de	35PCKX3
Commissioners Court Executive Administrator	E-Studio 3555C	C7JD16869
Commissioner Pct. 1	Lexmark XC4140	75289310F48NX (recommend to keep)
Commissioner Pct. 3	Lexmark XC4140	752888012HC6 (recommend to keep)
Commissioner Pct. 4	Lexmark XC4140C	75288450F36Y2 (recommend to keep)
Constable Pct. 1	E-Studio 3540C	CQC224255
Constable Pct. 4	E-Studio 3055C	C7AD41144
District Attorney	E-Studio 6570C E-Studio723 Lexmark X463de	CSHE21150 CRB818398 35PDHBH
District Clerk	E-Studio 857	CAID14961
Engineering	E-Studio 2500 HP DesignJet T1200 HD	CBF610151 CN0CK4H01Y
Indigent Health Care Services	E-Studio 6570CT	CSCSD10521
Indigent Health Care Services	E-Studio 2830C	CXK028008
Information Technology	E-Studio 3555C	C7GD73759
Judicial Collections	Lexmark XC4140	75288450F36X0 (recommend to keep)
Justice of the Peace Pct. 1 Pl. 1	E-Studio 3530C	CZL019492
Justice of the Peace Pct. 3	Lexmark XC4140	75288450F36N8 (recommend to keep)
Justice of the Peace Pct. 4	E-Studio 453	CIG845321
Justice of the Peace Pct. 4	E-Studio 455	CQE025415
Justice of the Peace Pct. 4	E-Studio 456	C2L214972
Records Management	E-Studio 352	CGD733933
Water Utilities	Lexmark XC4140 Lexmark XC4140	75889140F3W6B (recommend to keep) 75289160F3X8H (recommend to keep)
Youth Village	E-Studio 450S	JWE810690

TOSHIBA

**WEBB COUNTY, TX
\$1 LEASE END WITH EQUIPMENT TO BE OWNED
BY WEBB COUNTY**



\$1 LEASE END EQUIPMENT TO BE OWNED BY WEBB COUNTY

DEPARTMENT	MODEL	SERIAL NUMBER	LEASE NUMBER	LEASE PAYMENT
Webb County Consolidated Lease Agreement:				
111th District Court	E-Studio 6570CT	CSIE22078	026-1346948-000	\$2,469.92
111th District Court	Lexmark XM3150	70165PHH06LBV	026-1346948-000	
Auditor's	E-Studio 6570CT	CSFE19893	026-1346948-000	
Business Office	E-Studio 4555C	C7GE70706	026-1346948-000	
County Clerk	E-Studio 6570CT	CSJE22239	026-1346948-000	
County Court at Law 1	E-Studio 5560CT	CSLD157563	026-1346948-000	
J.J.A.E.P.	E-Studio 857	CACE20335	026-1346948-000	
Law Library	E-Studio 457	CELD48993	026-1346948-000	
Medical Examiner	E-Studio 4555C	C7JE34987	026-1346948-000	
Planning	E-Studio 6570CT	CSHD13795	026-1346948-000	
Public Defender (Juvenile)	E-Studio 6570CT	CSLD15906	026-1346948-000	
Risk Management	E-Studio 6570C	CSFD12562	026-1346948-000	
Veteran's Office	E-Studio 3055C	C7HD78639	026-1346948-000	
Larga Vista Community Center	E-Studio 357	CEHD28503	026-1346948-000	
406th District Court	E-Studio 6508A	CIDG18097	025-1290179-000	\$386.88
406th District Court Drug Treatment Center	E-Studio 4508A	CGCG63792	025-1290179-000	
County Clerk	E-Studio 8508A	SCIDG18723	013-1281973-000	\$993.20
	E-Studio 8508A	SCIGG21559	013-1281973-000	
(recommend to keep)	KIP 770	13310990	013-1281973-000	
County Court at Law 2	E-Studio 6508A	CIIG22597	003-1296779-000	\$246.90
District Attorney	E-Studio7506AC	CHBG15928	003-1234698-000	\$928.76
	E-Studio7506AC	CHBG15917	003-1234698-000	
District Clerk	E-Studio527S	TXCE61404	014-1289522-000	\$454.33
	E-Studio8508A	CIIG22660	014-1289522-000	
Economic Development	E-Studio 3518A	CZHH16555	003-1393547-000	\$211.17
Elections	E-Studio 8508A	CIGF10474	026-1226808-000	\$212.19
Head Start- Annex	E-Studio 8508A	SCIGG21068	003-13008800-000	\$1,035.01
	E-Studio 7506ACT	SCNGG20065	003-13008800-000	
Head Start- Sierra Vista	E-Studio 4508A	SCGIG30990	003-13008800-000	
Head Start - Ardnt	Lexmark XM1242	S7017815000H0Y	003-1364055-000	\$168.65
Head Start - Prada Elementary	Lexmark XM1242	S7017815000H0R	003-1364055-000	
Head Start- Dovalina	Lexmark XM1145	570157PHH1N7PC	014-1282762-000	\$766.75
Head Start- Finley	Lexmark XM1145	57015PHH1N7L8	014-1282762-000	
Head Start- Freedom	Lexmark XM1145	570157PHH1N7PO	014-1282762-000	
Head Start- Heights	Lexmark XM1145	570157PHH1N7PD	014-1282762-000	
Head Start- Henry Cuellar	Lexmark XM1145	570157PHH1N7PN	014-1282762-000	
Head Start- J.C. Martin	Lexmark XM1145	570157PHH1N7NR	014-1282762-000	

TOSHIBA

DEPARTMENT	MODEL	SERIAL NUMBER	LEASE NUMBER	LEASE PAYMENT
Head Start- Jesus Garcia	Lexmark XM1145	570156PHH1BVFC	014-1282762-000	
Head Start- Jorge De La Garza	Lexmark XM1145	570157PHH1N7M8	014-1282762-000	
Head Start- Larga Vista	Lexmark XM1145	570157PHH1N7MF	014-1282762-000	
Head Start- Larga Vista	Lexmark XM1145	570167PHH0C1XC	014-1282762-000	
Head Start- Little Folks	Lexmark XM1145	570157PHH1N7PT	014-1282762-000	
Head Start- Little Palominos	Lexmark XM3150	570157PHA0D1XC	014-1282762-000	
Head Start- Newman	Lexmark XM1145	570157PHH1N7PF	014-1282762-000	
Head Start- Prada	Lexmark XM1145	570157PHH1W7HN	014-1282762-000	
Head Start- Roosevelt	Lexmark XM1145	570157PHH1N7P7	014-1282762-000	
Head Start- Roosevelt Elementary	Lexmark XM1145	570157PHH1N7PL	014-1282762-000	
Head Start- Sanchez Ochoa	Lexmark XM1145	570157PHH1N7PK	014-1282762-000	
Headstart - Ochoa Elementary	Lexmark XM1145	S70157PHH1N7PR	014-1282762-000	
Head Start-Springfield	Lexmark XM1145	570156PHH1BVFF	014-1282762-000	
Head Start- Tatangelo II	Lexmark XM1145	570157PHH17N7ML	014-1282762-000	
Head Start- Tatangelo II	Lexmark XM1145	570157PHH17N7PM	014-1282762-000	
Head Start- Zachary	Lexmark XM1145	570157PHH1N7PW	014-1282762-000	
Head Start- Zaffirini	Lexmark XM1145	570157PHH177PN	014-1282762-000	
Head Start- Zaffirini	Lexmark XM1145	570157PHH1N7PG	014-1282762-000	
Head Start- Regina's School House	Lexmark XM1242	S701782210206H	003-1393549-000	\$126.36
Head Start - Education Center	Lexmark XM1242	S701782210206C	003-1393549-000	
Justice of the Peace Pct 2 Pl. 2 (recommend relocating to Records Management)	E-Studio 4505AC	CFIG48764	014-1288828-000	\$268.38
Meals on Wheels	E-Studio 2508a	CGBH56806	025-1349798-000	\$116.69
Public Defender	E-Studio 7506ACT	CHFG19160	025-1287102-000	\$330.86
Purchasing	E-Studio 7506AC	CHGG19737	003-1289582-000	\$345.39
Self Help Center	E-Studio 3508a	CGKG43168	003-1314962-000	\$113.96
Sheriff's Department				
911 Dispatch	Lexmark XM3150	S70188120004ZR	003-1447654-000	\$1,177.91
Substation	Lexmark XC4140	75288500F3F8F	003-1447654-000	
Jail (Medical)	E-Studio 3515AC	CNBJ33334	003-1447654-000	
Jail (Classification)	Lexmark XC4140	75288450F36LC	003-1447654-000	
Substation Administration	E-Studio 4505AC	CFJG54746	003-1302397-000	\$2,098.35
Finance	E-Studio 4505AC	CFJG54684	003-1302397-000	
Jail (Bonds)	E-Studio 4505AC	CFJG54665	003-1302397-000	
Special Operations	E-Studio 4505AC	CFJG54675	003-1302397-000	
	E-Studio 4505AC	CFJG540747	003-1302397-000	
Records Civil & Warrants	Lexmark XC4140	75289140F3W66	003-1479254-000	\$409.96
	Lexmark XC4140	75289140F3W60	003-1479254-000	

TOSHIBA

DEPARTMENT	MODEL	SERIAL NUMBER	LEASE NUMBER	LEASE PAYMENT
Texas A&M Agriculture Extension	E-Studio 4508A	CGJG34914	014-1297962-000	\$234.71
Water Utilities	E-Studio 8508A	CIBG16709	25448252	\$299.31
Youth Village	E-Studio 8508A	CIJG23405	014-1310748-000	\$998.96
Youth Village	E-Studio 8508A	CIJG23389	014-1310748-000	
Youth Village	E-Studio 8508A	CIJG23387	014-1310748-000	
Youth Village	Lexmark XM5270	74636C6602HL9	014-1310748-000	
TOTAL MONTHLY LEASE PAYMENT				\$14,394.60

TOSHIBA

**WEBB COUNTY, TX
LEASED EQUIPMENT TO BE RETURNED TO LESSOR**



LEASE EQUIPMENT TO BE RETURNED TO LESSOR BY TOSHIBA IN BEHALF OF WEBB COUNTY

Department	Model	Serial Number	Lease Number	Lease Payment
341st District Court	E-Studio 6560C Lexmark XM1145	CSCF25468 70156PHH12KX5	25398159 25398159	\$268.87
49th District Court	E-Studio 6560C	CSLE23587	25401134	\$205.79
Building Maintenance	E-Studio 4505AC	CFHF47889	25417080	\$223.02
Child Protective Services Court	E-Studio 457	CEIE37564	25366454	\$119.94
Community Supervision	Ricoh MP6503SP Ricoh MP6503SP	unknown unknown	unknown	\$500.00
Constable Pct. 2	Lexmark XC4150	752861101023T	25412868	\$106.09
County Attorney	E-Studio 8508A E-Studio 6570CT	CIHF10766 CSBF24650	25419112	\$175.30
County Judge	E-Studio 6560C	CSGE20846	25366487	\$252.81
El Aguila Rural Transportation	E-Studio 3505AC	CFDF31587	25429063	\$154.54
Engineering	E-Studio 6560CT	CSAF24498	25393465	\$219.93
Head Start- Floyd Head Start- Main Office	E-Studio 4508A E-Studio 6560C	CGEF15163 CSEF26121	003-1160558-000 003-1160558-000	\$343.36
Human Resources	E-Studio 4555C	C7HE79142	25366526	\$218.08
Indigent Defense	E-Studio 3555c	C7C59835	25398102	\$184.64
Justice of the Peace Pct. 1 Pl. 2	E-Studio507	CEIE35694	25369084	\$149.72
Public Defender	Lexmark XM5170	74634C66012NN	25428393	\$90.12
Road & Bridge	E-Studio 6560C	CSCF25151	25393746	\$230.99
Jail (Booking)	E-Studio 8508A	CILF15611	003-1290172-000	\$216.97
Treasurer's	E-Studio 5055C	C7HE75163	25366422	\$206.81
Youth Village	E-Studio 8508A Lexmark XM5270	SCIIF12683 S74636C6601H5Z	25428383 25428383	\$227.08
TOTAL MONTHLY LEASE PAYMENT				\$4,094.03

**WEBB COUNTY, TX
EQUIPMENT MAINTENANCE AGREEMENTS
(CURRENT)**

Webb County Maintenance Agreement Average Monthly Billing - Current

Department	Equipment Model	Serial Number	Monthly Base Charge	B/W Monthly Allowance	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Color Monthly Allowance	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
111th District Court	E-Studio 6570CT	CSIE22078		0	6,078	0.0052	\$31.61	0	1,281	0.0295	\$37.79	\$69.40
111th District Court	Lexmark XM3150	70165PHH06LBV		0	788	0.0095	\$7.49					\$7.49
341st District Court	E-Studio 6560C	CSCF25468		0	3,618	0.055	\$198.99	0	1,985	0.0325	\$64.51	\$263.50
341st District Court	Lexmark XM1145	70156PHH12KX5		0	461	0.0125	\$5.76					\$5.76
406th District Court	Lexmark XS466DE	35P9810	\$28.83	0	7	0.016	\$0.11					\$28.94
406th District Court	E-Studio 6508A	CIDG18097	\$0.00	6,500		0.0048	\$0.00					\$0.00
406th District Court-Drug Treatment Center	E-Studio 4508A	CGCG63792	\$0.00	6,000	5,207	0.0059	\$0.00					\$0.00
49th District Court	E-Studio 6560C	CSLE23587	\$0.00	0	2,704	0.0055	\$14.87	0	434	0.0325	\$433.97	\$448.84
49th District Court	Lexmark X264DN	350DPDC	\$0.00	0		0	\$0.00					\$0.00
Auditor's	E-Studio 6570CT	CSFE19893		0	1,000	0.0052	\$5.20	0	916	0.0295	\$27.02	\$32.22
Auditor's	E-Studio 6550C	CLD211417	\$99.83	15,000	2,104	0.007	\$0.00	0	574	0.0515	\$29.56	\$129.39
Bail Bond	E-Studio 350	CPC537814	\$0.00	0	0	0	\$0.00					\$0.00
Building Maintenance	E-Studio 4505AC	CFHF47889	\$0.00	0	1,041	0.0084	\$8.74		839	0.0419	\$35.15	\$43.90
Building Maintenance	Lexmark M463de	35PCKX3	\$0.00	0	0	0	\$0.00					\$0.00
Business Office	E-Studio 4555C	C7GE70706	\$0.00	0	1,112	0.008	\$8.90	0	1,932	0.0415	\$80.18	\$89.07
Child Protective Services Court	E-Studio 457	CEIE37564	\$0.00	0	679	0.0055	\$3.73					\$3.73
Commissioners Court Executive Administrator	E-Studio 3555C	C7JD16869	\$0.00	0	0	0	\$0.00	0	0		\$0.00	\$0.00
Commissioner Pct. 1	Lexmark XC4140	75289310F48NX	\$0.00	0	0	0	\$0.00	0	0		\$0.00	\$0.00
Commissioner Pct. 3	Lexmark XC4140	7528818012HC6	\$15.98	0	561	0.00985	\$5.53	0	361	0.066	\$23.83	\$45.33
Commissioner Pct. 4	Lexmark XC4140C	75288450F36Y2	\$15.98	0	341	0.00985	\$3.36	0	677	0.066	\$44.68	\$64.02
Constable Pct. 1	E-Studio 3540C	CQC224255	\$18.32	1,083	1,590	0.00865	\$4.39	167	1,626	0.056	\$81.70	\$104.41
Constable Pct. 1	Lexmark MX421ade (PRINTER)	70179310F14X					\$0.00					\$0.00
Constable Pct. 2	Lexmark XC4150	752861101023T	\$0.00	0	1,455	0.00985	\$14.33	0	1,577	0.066	\$104.08	\$118.41
Constable Pct. 4	E-Studio 3055C	C7AD41144	\$33.55	0	530	0.009482	\$5.03	0	307	0.077	\$23.64	\$62.21
County Attorney	E-Studio 8508A	CIHF10766	\$0.00	0	9,849	0.0043	\$42.35		0			\$42.35
County Attorney	E-Studio 6570CT	CSBF24650	\$0.00	0	479	0.0052	\$2.49	0	133	0.0295	\$3.92	\$6.41
County Clerk	E-Studio 6570CT	CSJE22239	\$0.00	0	13,027	0.0052	\$67.74	0	1,837	0.0295	\$54.19	\$121.93
County Clerk	E-Studio 8508A	SCIDG18723	\$0.00	10,000		0.0043						\$0.00
County Clerk	E-Studio 8508A	SCIGG21559	\$0.00		4,121		\$0.00		0			\$0.00
County Clerk	KIP 770	13310990	\$0.00	300	175	0.046	\$0.00					\$0.00
County Court at Law 1	E-Studio 5560CT	CSLD15753	\$0.00	0	2,444	0.0675	\$164.97	0	460	0.0375	\$17.25	\$182.22
County Court at Law 2	E-Studio 6508A	CIIG22597	\$0.00	7,200	11,956	0.0056	\$26.63					\$26.63

Department	Equipment Model	Serial Number	Monthly Base Charge	B/W Monthly Allowance	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Color Monthly Allowance	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing			
Head Start- Larga Vista	Lexmark XM1145	570167PHH0C1XC		33,000	3,995	0.007	\$0.00					\$0.00			
Head Start- Little Folks	Lexmark XM1145	570157PHH1N7PT			2,378										\$0.00
Head Start- Little Palominos	Lexmark XM3150	570157PHA0D1XC													\$0.00
Head Start- Newman	Lexmark XM1145	570157PHH1N7PF			467										\$0.00
Head Start- Prada	Lexmark XM1145	570157PHH1W7HN			125										\$0.00
Head Start- Roosevelt	Lexmark XM1145	570157PHH1N7P7			1,253										\$0.00
Head Start- Roosevelt Elementary	Lexmark XM1145	570157PHH1N7PL			125										\$0.00
Head Start- Sanchez Ochoa	Lexmark XM1145	570157PHH1N7PK			125										\$0.00
Headstart - Ochoa Elementary	Lexmark XM1145	570157PHH1N7PR			125										\$0.00
Head Start- Springfield (MOVE TO TATANGELO CIRCICULUM AND INSTRUCTION OFFICE)	Lexmark XM1145	570156PHH1BVFF			1,115										\$0.00
Head Start- Tatangelo II	Lexmark XM1145	570157PHH17N7ML			351										\$0.00
Head Start- Tatangelo II	Lexmark XM1145	570157PHH17N7PM			125										\$0.00
Head Start- Zachary	Lexmark XM1145	570157PHH1N7PW			1,349										\$0.00
Head Start- Zaffirini	Lexmark XM1145	570157PHH177PN			2,145										\$0.00
Head Start- Zaffirini	Lexmark XM1145	570157PHH1N7PG		704								\$0.00			
Head Start- Regina's School House	Lexmark XM1242 MFP	5701782210206H	\$0.00	6,000	3,000	0.0125	\$0.00					\$0.00			
Head Start - Education Center	Lexmark XM1242	5701782210206C			3,000									\$0.00	
Human Resources	E-Studio 4555C	C7HE79142	\$0.00	0	7,310	0.008	\$58.48	0	3,521	0.0415	\$146.12	\$204.60			
Indigent Defense	E-Studio 3555c	C7CF59835	\$0.00	0	881	0.0095	\$8.37	0	51	0.0425	\$2.17	\$10.54			
Indigent Health Care Services	E-Studio 6570CT	CSCD10521	\$79.20	12,000	2,363	0.0066	\$0.00	0	264	0.077	\$20.33	\$99.53			
Indigent Health Care Services	E-Studio 2830C	CXK028008	\$77.84	2,167	424	0.0097	\$0.00	272	44	0.0968	\$0.00	\$77.84			
Information Technology	E-Studio 3555C	C7GD73759	\$27.95	750	126	0.0073	\$0.00	500	163	0.0458	\$0.00	\$27.95			
Judicial Collections	Lexmark XC4140	75288450F36X0	\$15.98	0	917	0.00985	\$9.03	0	513	0.066	\$33.86	\$58.87			
Justice of the Peace Pct. 1 Pl. 1	E-Studio3530C	CZL019492	\$0.00	0	796	0.088	\$70.05	0	106	0.0825	\$8.75	\$78.79			
Justice of the Peace Pct. 1 Pl. 2	E-Studio507	CEIE35694	\$0.00	0	2,411	0.0055	\$13.26					\$13.26			
Justice of the Peace Pct. 2 Pl. 2	E-Studio 4505AC	CFIG48764	\$0.00	2,000	1,854	0.0084	\$0.00	1000	242	0.0419	\$0.00	\$0.00			
Justice of the Peace Pct. 3	Lexmark XC4140	75288450F36N8	\$0.00	0	0			0	0	0		\$0.00			
Justice of the Peace Pct. 4	E-Studio 453	CIG845321										\$0.00			
Justice of the Peace Pct. 4	E-Studio 455	CQE025415	\$27.50	0	794	0.0088	\$6.99					\$34.49			

Department	Equipment Model	Serial Number	Monthly Base Charge	B/W Monthly Allowance	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Color Monthly Allowance	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
Justice of the Peace Pct. 4	E-Studio 456	C2L214972	\$76.46	3,500	3,076	0.08635	\$0.00					\$76.46
J.J.A.E.P.	E-Studio 857	CACE20335		0	3,619	0.0039	\$14.11					\$14.11
Law Library	E-Studio 457	CELD48993		0	1,051	0.0062	\$6.52					\$6.52
Meals on Wheels	E-Studio 2508a	CGBH56806	\$0.00	500	1,030	0.0086	\$4.56					\$4.56
Medical Examiner	E-Studio 4555C	C7JE34987		0	2,036	0.008	\$16.29	0	586	0.0415	\$24.32	\$40.61
Planning	E-Studio 6570CT	CSHD13795		0	942	0.006	\$5.65	0	986	0.0325	\$32.05	\$37.70
Public Defender	Lexmark XM5170	74634C66012NN	\$0.00	0	385	0.0095	\$3.66					\$3.66
Public Defender	E-Studio 7506ACT	CHFG19160	\$0.00	12,000	6,012	0.0056	\$0.00	1000	1,414	0.0299	\$12.38	\$12.38
Public Defender (Juvenile)	E-Studio 6570CT	CSLD15906	\$0.00	0	719	0.006	\$4.31	0	148	0.0325	\$4.81	\$9.12
Purchasing	E-Studio 7506AC	CHGG19737	\$0.00	12,000	2,836	0.0056	\$0.00	2000	1,861	0.0299	\$0.00	\$0.00
Records Management	E-Studio 352	CGD733933										\$0.00
Risk Management	E-Studio 6570C	CSFD12562	\$0.00	0	1,043	0.006	\$6.26	0	947	0.0325	\$30.78	\$37.04
Road & Bridge	E-Studio 6560C	CSCF25151	\$0.00	0	3,867	0.0055	\$21.27	0	28	0.0325	\$0.91	\$22.18
Self Help Center	E-Studio 3508a	CGKG43168	\$0.00	2,000	767	0.0066	\$0.00				\$0.00	\$0.00
Sheriff												
911 Dispatch	XM3250	S70188120004ZR		0	2,980	0.0095	\$28.31				\$0.00	\$28.31
Substation	Lexmark XC4140	75288500F3F8F	\$0.00	0	1,319	0.00985	\$12.99	0	847	0.066	\$55.90	\$68.89
Jail (Classification)	Lexmark XC4140	75288450F36LC	\$0.00	0	10,588	0.0095	\$100.59	0	3,828	0.066	\$252.65	\$353.23
Jail (Medical)	E-Studio 3515AC	CNBJ33334	\$0.00	0	9,380	0.0095	\$89.11	0	4,363	0.0425	\$185.43	\$274.54
Substation	E-Studio 4505AC	CFJG54746	\$0.00	18,000	6,151	0.008	\$0.00	12500	2,222	0.0415	\$226.76	\$226.76
Administration	E-Studio 4505AC	CFJG54684			220				5,075			\$0.00
Finance	E-Studio 4505AC	CFJG54665			3,212				1,382			\$0.00
Jail (Bonds)	E-Studio 4505AC	CFJG54675			1,203				8,811			\$0.00
Special Operations	E-Studio 4505AC	CFJG54747			93				474			\$0.00
Jail (Booking)	E-Studio 8508A	CILF15611	\$0.00		5,000				29,289			0.0039
Records	Lexmark XC4140	75289140F3W66	\$0.00	0	955	0.0095	\$9.07	0	1,350	0.066	\$89.10	\$98.17
Civil & Warrants	Lexmark XC 4140	75289140F3W60	\$0.00	0	3,079	0.0095	\$29.25	0	1,913	0.066	\$126.26	\$155.51
Texas A&M Agriculture Extension	E-Studio 4508A	CGJG34914	\$0.00	14,000	2,255	0.0059	\$0.00					\$0.00
Treasurer's	E-Studio 5055C	C7HE75163	\$0.00	0	1,757	0.0076	\$13.35	0	2,243	0.0415	\$93.08	\$106.44
Veteran's Office	E-Studio 3055C	C7HD78639		0	798	0.0073	\$5.83	0	647	0.0458	\$29.63	\$35.46
Volunteer Fire Department	NA	NA	\$0.00	0	0		\$0.00	0	0		\$0.00	\$0.00
Water Utilities	E-Studio 8508A	CIBG16709	\$0.00	10,000	5,432	0.0043	\$0.00				\$0.00	\$0.00
Water Utilities	Lexmark XC4140	75889140F3W6B	\$0.00	0	0		\$0.00	0	0		\$0.00	\$0.00
Water Utilities	Lexmark XC4140	75289160F3X8H	\$0.00	0	0		\$0.00	0	0		\$0.00	\$0.00
Youth Village	E-Studio 8508A	SCIIF12683	\$0.00	0	22,945	0.0043	\$98.66					\$98.66

Department	Equipment Model	Serial Number	Monthly Base Charge	B/W Monthly Allowance	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Color Monthly Allowance	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing		
Youth Village	E-Studio 8508A	CIJG23405	\$0.00	17,084	2,530	0.0043	\$28.69					\$28.69		
Youth Village	E-Studio 8508A	CIJG23389	\$0.00		8,734									\$0.00
Youth Village	E-Studio 8508A	CIJG23387	\$0.00		9,614									\$0.00
Youth Village	Lexmark XM5270	74636C6602HL9	\$0.00	5,000	2,877	0.0095	\$0.00					\$0.00		
Youth Village	E-Studio 450S	JWE810690	\$0.00	0	0		\$0.00					\$0.00		
Youth Village	E-Studio 450S	JWE810721	\$0.00	0	0		\$0.00					\$0.00		
Youth Village	Lexmark XM5270	S74636C6601H5Z	\$0.00	0	1,190	0.0095	\$11.31					\$11.31		
Larga Vista Community Center	E-Studio 357	CEHD28503		0	409	0.0073	\$2.99					\$2.99		
TOTAL MONTHLY BILLING			\$556.14		323,468	0.0116	\$1,801.21		66,725	0.0453	\$2,556.73	\$4,914.08		

average
cpc

average
CPC

Totals:
Monthly Service \$4,914.08
B/W Volume 323,468
Color Volume 66,725

**WEBB COUNTY, TX
CURRENT MAINTENANCE AND LEASE AGREEMENTS
SUMMARY**

TOSHIBA

WEBB COUNTY MONTHLY SUMMARY

MONTHLY AVERAGE PRINT VOLUMES:

Black/White Prints (Toshiba)	263,667
Black/White Prints (Lexmark)	<u>59,626</u>
TOTAL BLACK/WHITE PRINTS	323,293
Color Prints (Toshiba)	55,659
Color Prints (Lexmark)	<u>11,066</u>
TOTAL COLOR PRINTS	66,725
TOTAL BLACK/WHITE FT² PRINTS (KIP)	175

AVERAGE COST PER PRINT CHARGES:

Toshiba - Black / White average rate of \$0.0113
Toshiba - Color average rate of \$0.0420
Lexmark – Black/ White average rate of \$0.0103
Lexmark – Color Average rate of \$0.066

MONTHLY FINANCIAL OBLIGATIONS:

Leased Equipment to be Returned to Lessor	\$ 4,094.03
\$1 Lease End with Equipment to be Owned by Webb County	<u>\$14,394.60</u>
Total Lease Payment	\$18,488.63
Equipment Maintenance Agreements	+ <u>4,914.08</u>
TOTAL	\$23,402.71

**WEBB COUNTY, TX
TOSHIBA NEW EQUIPMENT INSTALLATION LOCATIONS
(PROPOSED)**

**ESTIMIATED COST PER PRINT MAINTEANANCE
AGREEMENT
(PROPOSED)**

DEPARTMENT	PROPOSED EQUIPMENT
111th District Court	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch Lexmark XM3250 , 550 Sheet Paper Drawer
341st District Court	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
406th District Court	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch
406th District Court-Drug Treatment Center	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board
49th District Court	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Lexmark XM3250 Monochrome MFP
Auditor's	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Bail Bond	Lexmark XM3250 Monochrome MFP , 550 Sheet Paper Drawer, Stand
Building Maintenance	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder Lexmark XM3250 Monochrome MFP
Business Office	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, Analog Fax Board, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder
Child Protective Services Court	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board
Commissioners Court Executive Administrator	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Commissioner Pct. 2	Lexmark XC4140 Color MFP
Community Supervision and Corrections	Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board

TOSHIBA

<u>DEPARTMENT</u>	<u>PROPOSED EQUIPMENT</u>
Constable Pct. 1	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, Analog Fax Board, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder
Constable Pct. 2	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, Analog Fax Board, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder
Constable Pct. 4	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, 2,000 Sheet Large Capacity Feeder, Analog Fax Board
County Attorney	Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch
County Clerk	Toshiba e-Studio 6515ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch
County Court at Law #1	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
County Court at Law #2	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
County Judge	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
District Attorney	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch
District Attorney - 5th Floor	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder

DEPARTMENT	PROPOSED EQUIPMENT
District Clerk	Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
District Clerk – Central Jury Room	Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Lexmark XM3250 Monochrome MFP , (2) 550 Sheet Paper Drawer, Stand
Economic Development	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board
El Aguila Rural Transportation	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, Analog Fax Board, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder
Elections	Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Engineering	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Head Start Main Office	Toshiba e-Studio 6515ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Head Start-Annex	Toshiba e-Studio 6515ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Head Start- Tatangelo Curriculum and Office	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Instruction Finisher, 2/3 Hole Punch, Analog Fax Board
Head Start- Ardnt	Lexmark XM3250 Monochrome MFP
Head Start- Centeno	Lexmark XM3250 Monochrome MFP
Head Start- Farias Elementary	Lexmark XM3250 Monochrome MFP
Head Start- Finley	Lexmark XM3250 Monochrome MFP
Head Start- Floyd	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board
Head Start- Freedom	Lexmark XM3250 Monochrome MFP
Head Start- Heights	Lexmark XM3250 Monochrome MFP
Head Start- Henry Cuellar	Lexmark XM3250 Monochrome MFP
Head Start- J.C. Martin	Lexmark XM3250 Monochrome MFP
Head Start- Jorge De La Garza	Lexmark XM3250 Monochrome MFP
Head Start- Centeno	Lexmark XM3250 Monochrome MFP
Head Start- Larga Vista	Lexmark XM3250 Monochrome MFP
Head Start- Little Folks	Lexmark XM3250 Monochrome MFP
Head Start- Little Palominos	Lexmark XM3250 Monochrome MFP
Head Start- Newman	Lexmark XM3250 Monochrome MFP
Head Start- Prada	Lexmark XM3250 Monochrome MFP
Head Start - Prada Elementary	Lexmark XM3250 Monochrome MFP
Head Start- Regina's School House	Lexmark XM3250 Monochrome MFP
Head Start - Education Center	Lexmark XM3250 Monochrome MFP
Head Start- Roosevelt	Lexmark XM3250 Monochrome MFP
Head Start- Roosevelt Elementary	Lexmark XM3250 Monochrome MFP

DEPARTMENT	PROPOSED EQUIPMENT
Head Start- Sanchez Ochoa	Lexmark XM3250 Monochrome MFP
Headstart - Ochoa Elementary	Lexmark XM3250 Monochrome MFP
Head Start- Sierra Vista	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board
Head Start- Tatangelo Ciriculum and Instruction Office	Lexmark XM3250 Monochrome MFP
Head Start- Tatangelo II	Lexmark XM3250 Monochrome MFP
Head Start- Tatangelo II	Lexmark XM3250 Monochrome MFP
Head Start- Zachary	Lexmark XM3250 Monochrome MFP
Head Start- Zaffirini	Lexmark XM3250 Monochrome MFP
Human Resources	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Indigent Defense	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Indigent Health Care Service	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Information Technology	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Justice of the Peace Pct. 1 Pl. 1	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Justice of the Peace Pct. 1 Pl. 2	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Justice of the Peace Pct. 2 Pl. 2	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Justice of the Peace Pct. 4	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
J.J.A.E.P.	Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board

DEPARTMENT	PROPOSED EQUIPMENT
Law Library	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Stand
Meals on Wheels	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Stand
Medical Examiner	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Planning	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Public Defender	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Lexmark XM3250 Monochrome MFP , 550 Sheet Paper Drawer, Stand
Public Defender (Juvenile)	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Purchasing	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Records Management	Recommend relocating a Webb County Owned System
Risk Management	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Road & Bridge	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Self Help Center	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Sheriff's Office - Administration	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder, Analog Fax Board
Sheriff's Office - Finance	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder, Analog Fax Board
Sheriff's Office - 911 Dispatch	Lexmark XM3250 Monochrome MFP
Sheriff's Office – Substation	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder, Analog Fax Board
Sheriff's Office - Jail (Bonds)	Lexmark XC4140 Color MFP , (3) 550 Sheet Paper Drawer, Stand Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder, Analog Fax Board
Sheriff's Office - Jail (Medical)	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder, Analog Fax Board

TOSHIBA

DEPARTMENT	PROPOSED EQUIPMENT
Sheriff's Office - Jail (Booking)	Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, Analog Fax Board
Sheriff's Office - Jail (Classification)	Lexmark XC4140 Color MFP
Sheriff's Office - Records	Lexmark XC4140 Color MFP
Sheriff's Office - Civil & Warrants	Lexmark XC4140 Color MFP , 550 Sheet Paper Drawer
Sheriff's Office - Special Operations	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder, Analog Fax Board
Texas A&M Agriculture Extension	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder
Treasurer's	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder, Analog Fax Board
Veteran's Office	Toshiba e-Studio 4515AC Color MFP , 300 Page Dual Scan Document Feeder, Inner Stapling Finisher, 2/3 Hole Punch, 2,000 Sheet Large Capacity Feeder, Analog Fax Board
Water Utilities	Toshiba e-Studio 6516ACT Color MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board
Youth Village	Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Toshiba e-Studio 8518A Monochrome MFP , Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board Lexmark XM3250 Monochrome MFP , 550 Sheet Paper Drawer Lexmark XM3250 Monochrome MFP , 550 Sheet Paper Drawer Lexmark XM3250 Monochrome MFP , 550 Sheet Paper Drawer, Stand Lexmark XM3250 Monochrome MFP , 550 Sheet Paper Drawer, Stand
Larga Vista Community Center	Toshiba e-Studio 4518A Monochrome MFP , 300 Page Dual Scan Document Feeder, Stapling Console Finisher, 2/3 Hole Punch, Analog Fax Board, 2,000 Sheet Large Capacity Feeder

Webb County Cost Per Print Maintenance Agreement Average Monthly Billing - Proposed

Department	Model	Equipment Proposed	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
111th District Court	E-Studio 6570CT	ES6516ACT, FIN, HOLE	6,078	0.0046	\$27.96	1,281	0.0338	\$43.30	\$71.26
111th District Court	Lexmark XM3150	XM3250, TRAY	788	0.0104	\$8.20			\$0.00	\$8.20
341st District Court	E-Studio 6560C	ES6516ACT, FIN, HOLE, FAX	3,618	0.0046	\$16.64	1,985	0.0338	\$67.09	\$83.74
341st District Court	Lexmark XM1145	REMOVE	461		\$0.00			\$0.00	\$0.00
406th District Court	Lexmark XS466DE - DO NOT REPLACE	REMOVE	7		\$0.00			\$0.00	\$0.00
406th District Court	E-Studio 6508A - COLOR	ES6516ACT, FIN, HOLE,		0.0046	\$0.00			\$0.00	\$0.00
406th District Court-Drug Treatment Center	E-Studio 4508A	ES4518A, DSDf, INNER, HOLE, FAX	5,207	0.0046	\$23.95			\$0.00	\$23.95
49th District Court	E-Studio 6560C	ES6516ACT, FIN, HOLE, FAX	2,704	0.0046	\$12.44	434	0.0338	\$14.67	\$27.11
49th District Court	Lexmark X264DN	LX3150		0.0104	\$0.00			\$0.00	\$0.00
Auditor's	E-Studio 6570CT	ES6516ACT, FIN, HOLE	1,000	0.0046	\$4.60	916	0.0338	\$30.96	\$35.56
Auditor's	E-Studio 6550C	ES6516ACT, FIN, HOLE, FAX	2,104	0.0046	\$9.68	574	0.0338	\$19.40	\$29.08
Bail Bond	E-Studio 350	XM3250, TRAY, STAND	0	0.0104	\$0.00			\$0.00	\$0.00
Building Maintenance	E-Studio 4505AC	ES4515ACT, DSDf, INNER, HOLE, LCT	1,041	0.0046	\$4.79	839	0.0338	\$28.36	\$33.15
Building Maintenance	Lexmark M463de	LEXMARK xm3250	0	0.0104	\$0.00			\$0.00	\$0.00
Business Office	E-Studio 4555C	ES4515AC, DSDf, INNER, FAX, HOLE, LCT	1,112	0.0046	\$5.12	1,932	0.0338	\$65.30	\$70.42
Child Protective Services Court	E-Studio 457	ES4518A, DSDf, INNER, HOLE, FAX	679	0.0046	\$3.12		0.0338	\$0.00	\$3.12
Commissioners Court Executive Administrator	E-Studio 3555C	TOSHIBA ES4515AC, DSDf, INNER, HOLE, FAX, LCT	0	0.0046	\$0.00	0	0.0338	\$0.00	\$0.00
Commissioner Pct. 1	Lexmark XC4140		0		\$0.00	0		\$0.00	\$0.00
Commissioner Pct. 2	NA	XC4140		0.0104	\$0.00		0.0594	\$0.00	\$0.00
Commissioner Pct. 3	Lexmark XC4140		561	0.0104	\$5.83	361	0.0594	\$21.44	\$27.28
Commissioner Pct. 4	Lexmark XC4140C		341	0.0104	\$3.55	677	0.0594	\$40.21	\$43.76
Community Action Agency (CAA)					\$0.00			\$0.00	\$0.00
Community Action Agency (CAA) 520 Reynolds	Kyocera TASKalfa 5500i				\$0.00			\$0.00	\$0.00
Community Action Agency (CAA) Lily Perez CC	Sharp MX-M503N				\$0.00			\$0.00	\$0.00

Department	Model	Equipment Proposed	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
Community Action Agency (CAA) Lily Perez CC	Kyocera KM-4035				\$0.00			\$0.00	\$0.00
Community Supervision	Ricoh MP6503SP	ES8518A, FIN, HOLE, FAX		0.0046	\$0.00			\$0.00	\$0.00
	Ricoh MP6503SP	ES8518A, FIN, HOLE, FAX		0.0046	\$0.00			\$0.00	\$0.00
Constable Pct. 1	E-Studio 3540C	ES4515AC, DSDF, INNER, FAX, HOLE, LCT	1,590	0.0046	\$7.31	1,626	0.0338	\$54.96	\$62.27
Constable Pct. 1	Lexmark MX421ade (PRINTER)	UNKNOWN-POSSIBLE NEW			\$0.00			\$0.00	\$0.00
Constable Pct. 2	Lexmark XC4150	ES4515AC, DSDF, INNER, FAX, HOLE, LCT	1,455	0.0046	\$6.69	1,577	0.0338	\$53.30	\$60.00
Constable Pct. 3	NA				\$0.00			\$0.00	\$0.00
Constable Pct. 4	E-Studio 3055C	ES4515AC, DSDF, LCT, FAX	530	0.0046	\$2.44	307	0.0338	\$10.38	\$12.81
County Attorney	E-Studio 8508A	ES8518A, FIN, HOLE, FAX	9,849	0.0046	\$45.31	0		\$0.00	\$45.31
County Attorney	E-Studio 6570CT	ES6516ACT, FIN, HOLE	479	0.0046	\$2.20	133	0.0338	\$4.50	\$6.70
County Clerk	E-Studio 6570CT	ES6515ACT, FIN, HOLE, FAX	13,027	0.0046	\$59.92	1,837	0.0338	\$62.09	\$122.01
County Clerk	E-Studio 8508A	ES8518A, FIN, HOLE		0.0046	\$0.00			\$0.00	\$0.00
County Clerk	E-Studio 8508A	ES8518A, FIN, HOLE	4,121	0.0046	\$18.96	0		\$0.00	\$18.96
County Clerk	KIP 770	KIP7171K6, DIGPDF-7170K	175	0.0046	\$0.81			\$0.00	\$0.81
County Court at Law 1	E-Studio 5560CT	ES6516ACT, FIN, HOLE, FAX	2,444	0.0046	\$11.24	460	0.0338	\$15.55	\$26.79
County Court at Law 2	E-Studio 6508A	ES6516ACT, FIN, HOLE, FAX	11,956	0.0046	\$55.00		0.0338	\$0.00	\$55.00
County Judge	E-Studio 6560C	ES6516ACT, FIN, HOLE, FAX	616	0.0046	\$2.83	860	0.0338	\$29.07	\$31.90
District Attorney	E-Studio7506AC	ES6516ACT, FIN, HOLE	542	0.0046	\$2.49	211	0.0338	\$7.13	\$9.63
District Attorney	E-Studio7506AC	ES6516ACT, FIN, HOLE	334	0.0046	\$1.54	1,023	0.0338	\$34.58	\$36.11
District Attorney	E-Studio6570C	ES6516ACT, FIN, HOLE	1,997	0.0046	\$9.19	688	0.0338	\$23.25	\$32.44
District Attorney	E-Studio723	ES4515ACT, DSDF, INNER, HOLE, FAX, LCT	0	0.0046	\$0.00		0.0338	\$0.00	\$0.00
District Attorney	Lexmark X463de	REMOVE	0		\$0.00			\$0.00	\$0.00
District Clerk	E-Studio527S	XM3250, TRAY	1,403	0.0104	\$14.59			\$0.00	\$14.59

Department	Model	Equipment Proposed	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
District Clerk	E-Studio8508A	ES8518A, FIN, HOLE, FAX	1,614	0.0046	\$7.42			\$0.00	\$7.42
District Clerk	E-Studio857	ES8518A, FIN, HOLE, FAX	1,635	0.0046	\$7.52			\$0.00	\$7.52
Economic Development	E-Studio 3518A	ES4518A, DSDF, INNER, HOLE, FAX	1,290	0.0046	\$5.93	0	0.0338	\$0.00	\$5.93
El Aguila Rural Transportation	E-Studio 3505AC	ES4515AC, DSDF, INNER, FAX, HOLE, LCT	812	0.0046	\$3.74	382	0.0338	\$12.91	\$16.65
Elections	E-Studio 8508A	ES8518A, FIN, HOLE, FAX	0	0.0046	\$0.00	0		\$0.00	\$0.00
Engineering	E-Studio 2500	NO REPLACEMENT	0		\$0.00	0		\$0.00	\$0.00
Engineering	E-Studio 6560CT	ES6516ACT, FIN, HOLE, FAX	1,011	0.0046	\$4.65	870	0.0338	\$29.41	\$34.06
	HP DesignJet T1200 HD	KIP660, DIGPDF-600K	0		\$0.00	0		\$0.00	\$0.00
Emergency Management					\$0.00			\$0.00	\$0.00
Golf Course	NA				\$0.00			\$0.00	\$0.00
Head Start					\$0.00			\$0.00	\$0.00
Head Start- Annex (SEND TO CIRICULUM AND INSTRUCTION)	E-Studio 8508A	ES6516ACT, FIN, HOLE, FAX	14,653	0.0046	\$67.40	0	0.0338	\$0.00	\$67.40
Head Start-Annex	E-Studio 7506ACT	ES6515ACT, FIN, HOLE, FAX	9,265	0.0046	\$42.62	3,015	0.0338	\$101.91	\$144.53
Head Start- Sierra Vista	E-Studio 4508A	ES4518A, DSDF, INNER, HOLE, FAX	6,143	0.0046	\$28.26		0.0338	\$0.00	\$28.26
Head Start- Ardnt	Lexmark XM1242	XM3250	1,060	0.0104	\$11.02			\$0.00	\$11.02
Head Start - Prada Elementary	Lexmark XM1242	XM3250	872	0.0104	\$9.07			\$0.00	\$9.07
Head Start- Main Office	E-Studio 6560C	ES6515ACT, FIN, HOLE, FAX	2,070	0.0046	\$9.52	708	0.0338	\$23.93	\$33.45
Head Start- Floyd	E-Studio 4508A	ES4518A, DSDF, INNER, HOLE, FAX	4,764	0.0046	\$21.91		0.0338	\$0.00	\$21.91
Head Start- Centeno	Kyocera M2535DN	XM3250		0.0104	\$0.00			\$0.00	\$0.00
Head Start- Dovalina (MOVED TO FARIAS ELEM FOR CONTRUCTION)	Lexmark XM1145	XM3250	1,214	0.0104	\$12.63			\$0.00	\$12.63
Head Start- Finley	Lexmark XM1145	XM3250	2,337	0.0104	\$24.30			\$0.00	\$24.30
Head Start- Freedom	Lexmark XM1145	XM3250	125	0.0104	\$1.30			\$0.00	\$1.30
Head Start- Heights	Lexmark XM1145	XM3250	671	0.0104	\$6.98			\$0.00	\$6.98
Head Start- Henry Cuellar	Lexmark XM1145	XM3250		0.0104	\$0.00			\$0.00	\$0.00
Head Start- J.C. Martin	Lexmark XM1145	XM3250	933	0.0104	\$9.70			\$0.00	\$9.70
Head Start- Jesus Garcia (NOW JORGE DE LA GARZA)	Lexmark XM1145	XM3250	125	0.0104	\$1.30			\$0.00	\$1.30
Head Start- Jorge De La Garza (MOVED TO CENTENO)	Lexmark XM1145	XM3250	1,957	0.0104	\$20.35			\$0.00	\$20.35

Department	Model	Equipment Proposed	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
Head Start- Larga Vista	Lexmark XM1145	XM3250	2,047	0.0104	\$21.29			\$0.00	\$21.29
Head Start- Larga Vista	Lexmark XM1145		3,995	0.0104	\$41.55			\$0.00	\$41.55
Head Start- Little Folks	Lexmark XM1145	XM3250	2,378	0.0104	\$24.73			\$0.00	\$24.73
Head Start- Little Palominos	Lexmark XM3150	XM3250		0.0104	\$0.00			\$0.00	\$0.00
Head Start- Newman	Lexmark XM1145	XM3250	467	0.0104	\$4.86			\$0.00	\$4.86
Head Start- Prada	Lexmark XM1145	XM3250	125	0.0104	\$1.30			\$0.00	\$1.30
Head Start- Roosevelt	Lexmark XM1145	XM3250	1,253	0.0104	\$13.03			\$0.00	\$13.03
Head Start- Roosevelt Elementary	Lexmark XM1145	XM3250	125	0.0104	\$1.30			\$0.00	\$1.30
Head Start- Sanchez Ochoa	Lexmark XM1145	XM3250	125	0.0104	\$1.30			\$0.00	\$1.30
Headstart - Ochoa Elementary	Lexmark XM1145	XM3250	125	0.0104	\$1.30			\$0.00	\$1.30
Head Start- Springfield (MOVE TO TATANGELO CIRCICULUM AND INSTRUCTION OFFICE)	Lexmark XM1145	XM3250	1,115	0.0104	\$11.60			\$0.00	\$11.60
Head Start- Tatangelo II	Lexmark XM1145	XM3250	351	0.0104	\$3.65			\$0.00	\$3.65
Head Start- Tatangelo II	Lexmark XM1145	XM3250	125	0.0104	\$1.30			\$0.00	\$1.30
Head Start- Zachary	Lexmark XM1145	XM3250	1,349	0.0104	\$14.03			\$0.00	\$14.03
Head Start- Zaffirini	Lexmark XM1145	XM3250	2,145	0.0104	\$22.31			\$0.00	\$22.31
Head Start- Zaffirini	Lexmark XM1145	POSSIBLE DO NOT ORDER	704	0.0104	\$7.32			\$0.00	\$7.32
Head Start- Regina's School House	Lexmark XM1242 MFP	XM3250	3,000	0.0104				\$0.00	\$31.20
Head Start - Education Center	Lexmark XM1242	xm3250	3,000	0.0104	\$31.20			\$0.00	\$31.20
Human Resources	E-Studio 4555C	ES4515AC, DSDF, INNER, HOLE, FAX, LCT	7,310	0.0046	\$33.63	3,521	0.0338	\$119.01	\$152.64
Indigent Defense	E-Studio 3555c	ES4515AC, DSDF, INNER, HOLE, FAX, LCT	881	0.0046	\$4.05	51	0.0338	\$1.72	\$5.78
Indigent Health Care Services	E-Studio 6570CT	ES6516ACT, FIN, HOLE, FAX	2,363	0.0046	\$10.87	264	0.0338	\$8.92	\$19.79
Indigent Health Care Services	E-Studio 2830C	DO NOT ORDER	424		\$0.00	44		\$0.00	\$0.00
Information Technology	E-Studio 3555C	ES4515AC, DSDF, INNER, HOLE, FAX, LCT	126	0.0046	\$0.58	163	0.0338	\$5.51	\$6.09
Judicial Collections	Lexmark XC4140	KEEP UNIT	917	0.0104	\$9.54	513		\$0.00	\$9.54
Justice of the Peace Pct. 1 Pl. 1	E-Studio3530C	ES4515AC, DSDF, INNER, HOLE, FAX, LCT	796	0.0046	\$3.66	106	0.0338	\$3.58	\$7.24
Justice of the Peace Pct. 1 Pl. 2	E-Studio507	ES4518A, DSDF, INNER, HOLE, FAX, LCT	2,411	0.0046	\$11.09		0.0338	\$0.00	\$11.09
Justice of the Peace Pct. 2 Pl. 1	Xerox WorkCentre				\$0.00			\$0.00	\$0.00

Department	Model	Equipment Proposed	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
Justice of the Peace Pct. 2 Pl. 2	E-Studio 4505AC	ES4515AC, DSDF, INNER, HOLE, FAX, LCT	1,854	0.0046	\$8.53	242	0.0338	\$8.18	\$16.71
Justice of the Peace Pct. 3	Lexmark XC4140	KEEP UNIT	0	0.0104	\$0.00	0		\$0.00	\$0.00
Justice of the Peace Pct. 4	E-Studio 453	ES4518A, DSDF, INNER, HOLE, FAX, LCT		0.0046	\$0.00			\$0.00	\$0.00
Justice of the Peace Pct. 4	E-Studio 455	ES4518A, DSDF, INNER, HOLE, FAX, LCT	794	0.0046	\$3.65			\$0.00	\$3.65
Justice of the Peace Pct. 4	E-Studio 456	ES4518A, DSDF, INNER, HOLE, FAX, LCT	3,076	0.0046	\$14.15			\$0.00	\$14.15
J.J.A.E.P.	E-Studio 857	ES8518A, FIN, HOLE, FAX	3,619	0.0046	\$16.65			\$0.00	\$16.65
Law Library	E-Studio 457	ES4518A, DSDF, STAND	1,051	0.0046	\$4.83			\$0.00	\$4.83
Meals on Wheels	E-Studio 2508a	ES4518A, DSDF, STAND	1,030	0.0046	\$4.74			\$0.00	\$4.74
Medical Examiner	E-Studio 4555C	ES4515AC, DSDF, INNER, HOLE, FAX, LCT	2,036	0.0046	\$9.37	586	0.0338	\$19.81	\$29.17
Planning	E-Studio 6570CT	ES6516ACT, FIN, HOLE, FAX	942	0.0046	\$4.33	986	0.0338	\$33.33	\$37.66
Public Defender	Lexmark XM5170	XM3250, tray, stand	385	0.0104	\$4.00			\$0.00	\$4.00
Public Defender	E-Studio 7506ACT	ES6516ACT, FIN, HOLE, FAX	6,012	0.0046	\$27.66	1,414	0.0338	\$47.79	\$75.45
Public Defender (Juvenile)	E-Studio 6570CT	ES4515ACT, DSDF, INNER, HOLE, FAX, LCT	719	0.0046	\$3.31	148	0.0338	\$5.00	\$8.31
Purchasing	E-Studio 7506AC	ES6516ACT, FIN, HOLE, FAX	2,836	0.0046	\$13.05	1,861	0.0338	\$62.90	\$75.95
Records Management	E-Studio 352	PENDING			\$0.00			\$0.00	\$0.00
Risk Management	E-Studio 6570C	ES6516ACT, FIN, HOLE, FAX	1,043	0.0046	\$4.80	947	0.0338	\$32.01	\$36.81
Road & Bridge	E-Studio 6560C	ES6516ACT, FIN, HOLE, FAX	3,867	0.0046	\$17.79	28	0.0338	\$0.95	\$18.73
Self Help Center	E-Studio 3508a	ES4518A, DSDF, INNER, HOLE, FAX, LCT	767	0.0046	\$3.53			\$0.00	\$3.53
Sheriff					\$0.00			\$0.00	\$0.00
911 Dispatch	XM3250	XM3250	2,980	0.0104	\$30.99			\$0.00	\$30.99
Substation	Lexmark XC4140	XC4140, (3) TRAYS, STAND	1,319	0.0104	\$13.72	847	0.0594	\$50.31	\$64.03
Jail (Classification)	Lexmark XC4140	XC4140,	10,588	0.0104	\$110.12	3,828	0.0594	\$227.38	\$337.50

Department	Model	Equipment Proposed	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
Jail (Medical)	E-Studio 3515AC	ES4515AC, DSDF, INNER, HOLE, LCT, FAX	9,380	0.0046	\$43.15	4,363	0.0338	\$147.47	\$190.62
Substation	E-Studio 4505AC	ES4515AC, DSDF, INNER, HOLE, LCT, FAX	6,151	0.0046	\$28.29	2,222	0.0338	\$75.10	\$103.40
Administration	E-Studio 4505AC	ES4515AC, DSDF, INNER, HOLE, LCT, FAX	220	0.0046	\$1.01	5,075	0.0338		\$172.55
Finance	E-Studio 4505AC	ES4515AC, DSDF, INNER, HOLE, LCT, FAX	3,212	0.0046	\$14.78	1,382	0.0338		\$61.49
Jail (Bonds)	E-Studio 4505AC	ES4515AC, DSDF, INNER, HOLE, LCT, FAX	1,203	0.0046	\$5.53	8,811	0.0338		\$303.35
Special Operations	E-Studio 4505AC	ES4515AC, DSDF, INNER, HOLE, LCT, FAX	93	0.0046	\$0.43	474	0.0338		\$16.45
Jail (Booking)	E-Studio 8508A	ES8518A, FINISHER, FAX	29,289	0.0046	\$134.73				\$0.00
Records	Lexmark XC4140	XC4140	955	0.0104	\$9.93	1,350	0.0594	\$80.19	\$90.12
Civil & Warrants	Lexmark XC 4140	XC4140, TRAY	3,079	0.0104	\$32.02	1,913	0.0594	\$113.63	\$145.65
Tax Assesor Collector	Kyocera 9002 Kyocera 7002 Kyocera 3553ci Kyocera 4003	NON CANCELLABLE LEASE	0		\$0.00	0		\$0.00	\$0.00
Texas A&M Agriculture Extension	E-Studio 4508A	ES4518A, DSDF, INNER, HOLE, FAX, LCT	2,255	0.0046	\$10.37			\$0.00	\$10.37
Treasurer's	E-Studio 5055C	ES4515AC, DSDF, INNER, HOLE, LCT, FAX	1,757	0.0046	\$8.08	2,243	0.0338	\$75.81	\$83.90
Veteran's Office	E-Studio 3055C	ES4515AC, DSDF, INNER, HOLE, LCT, FAX	798	0.0046	\$3.67	647	0.0338	\$21.87	\$25.54
Volunteer Fire Department	NA		0		\$0.00	0		\$0.00	\$0.00
Water Utilities	E-Studio 8508A	ES6516ACT, FIN, HOLE, FAX	5,432	0.0046	\$24.99		0.0338	\$0.00	\$24.99
Water Utilities	Lexmark XC4140	KEEP	0	0.0104	\$0.00	0	0.0594	\$0.00	\$0.00
Water Utilities	Lexmark XC4140	KEEP	0	0.0104	\$0.00	0	0.0594	\$0.00	\$0.00
					\$0.00			\$0.00	\$0.00
Youth Village	E-Studio 8508A	ES8518A, FIN, HOLE	22,945	0.0046	\$105.55			\$0.00	\$105.55
Youth Village	E-Studio 8508A	ES8518A, FIN, HOLE, FAX	2,530	0.0046	\$11.64			\$0.00	\$11.64

Department	Model	Equipment Proposed	Average Monthly Volume (B/W)	B/W Cost Per Print	B/W Overage Charge	Average Monthly Volume (Color)	Color Cost Per Print	Color Overage Charge	Total Monthly GMA Billing
Youth Village	E-Studio 8508A	ES8518A, FIN, HOLE, FAX	8,734	0.0046	\$40.18			\$0.00	\$40.18
Youth Village	E-Studio 8508A	ES8518A, FIN, HOLE, FAX	9,614	0.0046	\$44.22			\$0.00	\$44.22
Youth Village	Lexmark XM5270	XM3250, TRAY, STAND	2,877	0.0104	\$29.92			\$0.00	\$29.92
Youth Village	E-Studio 450S	LEX XM3250, TRAY	0	0.0104	\$0.00			\$0.00	\$0.00
Youth Village	E-Studio 450S	LEX XM3250, TRAY	0	0.0104	\$0.00			\$0.00	\$0.00
Youth Village	Lexmark XM5270	XM3250, TRAY, STAND	1,190	0.0104	\$12.38			\$0.00	\$12.38
Bruni Community Center	Dell				\$0.00			\$0.00	\$0.00
F&A Bruni Community Center	Ricoh IMC4500	NON CANCELLABLE LEASE			\$0.00			\$0.00	\$0.00
Ladrillito Activity Center	Dell MFB3135				\$0.00			\$0.00	\$0.00
Larga Vista Community Center	E-Studio 357	ES4518A, DSDF, FIN, HOLE, FAX, LCT	409	0.0046	\$1.88			\$0.00	\$1.88
Rio Bravo Community Center	Kyocera CS3035				\$0.00			\$0.00	\$0.00
			323,468		\$1,826.66	66,725		\$2,466.26	\$4,292.93

MONTHLY TOTALS:

Monthly Maintenance Agreement - **CURRENT** \$4,914.08
Monthly CPC Average - **PROPOSED** \$4,292.93
TOTAL ESTIMATED MONTHLY SAVINGS \$621.15



**TOSHIBA BUSINESS SOLUTIONS
2020 EQUIPMENT LEASE PROPOSAL**



2020 Toshiba Business Solutions Offering

Toshiba Financial Equipment Lease

48 Month Term - Quarterly Payments in Advance

Maximum 90 Deferred Billing

\$17,760.97 Monthly (Billed on a Quarterly Basis)

60 Month Term - Quarterly Payments in Advance

Maximum 90 Day Deferred Billing

\$14,804.23 Monthly (Billed on a Quarterly Basis)

Cost Per Print Maintenance Agreement

Toshiba Equipment

Cost Per Print Black & White: \$0.0046

Cost Per Print Color: \$0.0338

Lexmark Equipment

Cost Per Print Black & White: \$0.0104

Cost Per Print Color: \$0.0594

KIP Equipment

Cost per Ft²: \$0.046

TOSHIBA BENEFITS TO WEBB COUNTY

- **Current** Total Equipment Lease Payments: **\$18,488.63 per month**
- **Current** Estimated Monthly Maintenance Agreement: **\$4,914.08 per month**

- **Proposed** New Equipment Payment with Maximum 90 Day Deferred Billing:
 - **48 Months** **\$17,760.97** **Monthly Lease Savings \$727.66**
 - **60 Months** **\$14,804.23** **Monthly Lease Savings \$3,684.40**

- **Proposed** All Inclusive Cost Per Print Maintenance Agreement:
 - Toshiba - Black / White CPC Rate: \$0.0046
 - Toshiba - Color CPC Rate: \$0.0338
 - Lexmark – Black/ White CPC Rate: \$0.0104
 - Lexmark – Color CPC Rate: \$0.0594
 - NO MONTHLY BASE CHARGES
 - **Proposed Estimated Cost Per Print Maintenance Agreement: \$4,292.93 monthly**
 - **Proposed Estimated Monthly Savings: \$621.15**

- **TOSHIBA QUALITY COMMITMENT** – Toshiba Equipment **GUARANTEED** for entire **LEASE TERM** with Equipment Replacement and Loaner Equipment Privilege

- Webb County to own approximately 109 Toshiba and Lexmark equipment that can be reassigned to other departments, facilities or sold. Some units may be eligible for the new revised Cost Per Print Maintenance Agreement.

- Connected Toshiba Equipment will now submit Automatic Toner Replenishment and Automatic Meter Read Reporting.

- All New Equipment to be Installed with Control Panel to be defaulted with same design as current panel

- Current Print Drivers can be used on new equipment with no I.T. Dept re-installation of Print Drivers. Time / Labor Savings: For example, each terminal that needs a print driver to be installed can take up to 10 minutes per terminal depending on speed of CPU, amount of data on HDD, speed/traffic of network, etc.

- Current address books (email address, fax numbers, department codes) to be automatically cloned to new equipment, without having to re-enter address books by Webb County IT.

- Toshiba Business Solutions and Webb County have a 22-YEAR business partnership

- Toshiba has 4 Full-time Service Technicians with an average 4-hour Response time to Webb County

- **Toshiba's Laredo Branch is located at 9803 Sterling Loop, Suite 140, Laredo**

- Toshiba Business Solutions' offering is per **TEXAS DIR CONTRACT #DIR-CPO-4426**