



Pricing Proposal  
Quotation #: 19243690  
Created On: 8/6/2020  
Valid Until: 8/31/2020

**WEBB COUNTY**

**Inside Account Manager**

**Gus Ornelas**

1110 WASHINGTON ST  
LAREDO, TX 78040  
United States  
Phone: (956) 523-4893  
Fax:  
Email: gornelas@webbcountytx.gov

**Richard Lettiere**

Questions, quote requests, and  
PO's please send to  
Texas@shi.com

**3828 Pecana Trail  
Austin, TX 78749**

Phone: 800-870-6079  
Fax: 512-732-0232  
Email: Richard\_Lettiere@SHI.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Lenovo Tab M10 FHD Plus (2nd Gen) ZA5T - tablet - Android 9. Lenovo - Part#: ZA5T0285US Contract Name: BuyBoard - Technology Contract #: 579-19	373	\$144.00	\$53,712.00
2 Lenovo Tab M10 FHD Plus ( TB-X606F/X/V )   Rainproof military grade rugged case with hand strap and kick-stand Lenovo - Part#: RIN-LN-M10PL Contract Name: BuyBoard - Technology Contract #: 579-19	373	\$27.30	\$10,182.90
		Subtotal	\$63,894.90
		Shipping	\$150.00
		Total	\$64,044.90

**Additional Comments**

**Please Note: Lenovo has a zero returns policy on any custom build machines. Lenovo also does not allow returns on open box/phased out products.**

Thank you for choosing SHI-GS! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

# tab M10 FHD Plus (2nd Gen)

## A NEW TAB GENERATION.

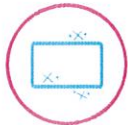
EXCEED YOUR EXPECTATION.

Lenovo™ Tab M10 Plus is one impressive media tablet from the 2<sup>nd</sup> generation tab family. Outside comes with the standout metal design, premium look and feel with modern simplicity. Inside lies a 10.3" FHD screen and dual speakers for immersive entertainment. More, make it truly helpful in your daily life by adding the folio case so let you protect your device. Or transform your device into a smart hub by docking into the smart charging station, and get more things done hands-free, thanks to the Google Assistant. This is one tablet you will want to use and pass around the house.



### WHY YOU SHOULD BUY THE LENOVO TAB M10 FHD PLUS (2<sup>nd</sup> GEN)

#### Premium look & feel



Up to 93% full metal back cover.

#### Narrow bezel



Up to 87% panel-to-body ratio  
Up to 4.6 mm slim border<sup>1</sup>.

#### 10.3" FHD: Bigger the better



10.3" FHD display with TDDI<sup>2</sup> technology.

#### Booming sound



Dual speakers tuned by Dolby Atmos\*.

#### Fast and powerful



Octa-Core with up to 2.3 GHz main frequency.

#### Never miss a moment



8 MP rear + 5 MP front cameras.

#### Kid's mode (4.0)

Dedicated kid contents with parent control and specialized eye protection as following:



Bumpy environment alert.



Posture alert.



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<sup>1</sup> On the two sides.

<sup>2</sup> Thinner and slimmer with touch and display integration technology.

# tab M10 FHD Plus (2nd Gen)

## SPECIFICATIONS

### DESIGN



### Operating System

Android™ 9 Pie™



### Display

**Size** : 10.3" IPS  
**Resolution** : FHD (1920 x 1200)  
**Screen** : TDDI Direct Bonding  
**PPI** : 220  
**Color Gamut** : 70.3% NTSC  
**Brightness** : 330 nits  
**Touch** : 10-point Multitouch

### Colors

Iron Grey  
 Platinum Grey

### Card Slots

**Type** : Nano SIM<sup>1</sup>  
**Slots** : Single SIM Card Slot (Nano SIM + TF)<sup>1</sup>

### Login Security

**Fingerprint** : NA  
**Face Unlock** : Yes

### Integrated Camera<sup>2</sup>

**Rear**  
 8 MP Auto-Focus  
**Front**  
 5 MP Fixed-Focus



### Sensors

G-Sensor Hall Sensor L-Sensor  
 Vibrator P-Sensor Gyroscope<sup>3</sup>

### Buttons and Ports

Volume Up/Down Buttons  
 USB Type-C™ 2.0<sup>4</sup>  
 SD Card Slot  
 3.5 mm Audio Jack (AHJ)  
 2-point Pogo-pin<sup>5</sup>

### PERFORMANCE

#### Processor

MediaTek® Helio P22T Tab, Octa-Core,  
 4 x A53 @ 2.3 GHz, 4 x A53 @ 1.8 GHz

#### Audio

Dual Microphones (with dedicated DSP)

#### Speakers

2 x Side Speakers, Tuned with Dolby Atmos\*

#### Memory

**ROW** : 2 GB + 32 GB, 4 GB + 64 GB,  
 4 GB + 128 GB  
**PRC** : 3 GB + 32 GB, 4 GB + 64 GB  
**Card Slot** : SD Card; Expandable up to 256 GB

#### Battery

For ROW SKU

**Capacity** : 5000 mAh (Minimum)

**Video Playback Time** : Up to 8.5 Hours

**Web Browsing Time** : Up to 9 Hours

For PRC SKU

**Capacity** : 7000 mAh (Minimum)

**Video Playback Time** : Up to 10 Hours

**Web Browsing Time** : Up to 11 Hours



### CONNECTIVITY

#### Wireless Connectivity

**WLAN** : WiFi 802.11 a/b/g/n/ac,  
 2.4 GHz & 5 GHz Dual Band

**Bluetooth\*** : Bluetooth\* 5.0

**WiFi Direct** : Yes

**GPS/Beidou** : Yes

**A-GPS** : Yes

**FM Radio** : Yes

**GLONASS** : Yes<sup>1</sup>

#### Bands Supported

For ROW SKU

**GSM** : B2/B3/B5/B8

**WCDMA** : B1/B2/B3/B5 (B6/B19)/B8

**FDD LTE** : B1/B2/B3/B4/B5 (B19)/B7/B8/B20

**TDD LTE** : B38/B40

For PRC SKU

**GSM** : B2/B3/B5/B8

**WCDMA** : B1/B2/B5/B8

**TD-SCDMA** : B34/B39

**FDD LTE** : B1/B3/B5/B7/B8

**TDD LTE** : B34/B38/B39/B40/  
 B41 (2545-2655 MHz)



### SOFTWARE

#### Included Applications

<b>ROW</b>	<b>PRC</b>
• Kid's Mode	• Student Mode
• Lenovo Vantage	• Lenovo Vantage
• Tips	• Tips
• Netflix	• Dolby Atmos
• Dolby Atmos	• Photos
• Google	
• Gmail	
• Google Chrome	
• Google Photos	
• Google Play Store	

#### Eye protection

With special light and display technology development, Lenovo tablets ensure that the display lowers harmful blue light when appropriate to reduce strain on the eyes.



<sup>1</sup> For LTE SKU.  
<sup>2</sup> Technical Ready for PRC and Special SKU.  
<sup>3</sup> Rear: 13 MP Auto-Focus; Front: 8 MP Fixed-Focus.  
<sup>4</sup> PRC only.  
<sup>5</sup> Support OTG - Standard 2 x USB 2.0, RJ45, x-in-1 Card Reader (ex. SD/MMC/MS/xD Reader).  
<sup>6</sup> Need work with compatible accessory.



### WHAT'S IN THE BOX

- Lenovo Tab M10 FHD Plus (2<sup>nd</sup> Gen)
- 5V/2A Adapter
- USB Type-C™ 2.0
- Quick Start Guide
- User Guide



### ACCESSORIES



### RECOMMENDED LENOVO SERVICES

**Warranty Extensions (1-to-3 Years Total Duration)\*** The fixed-term, fixed-cost service helps accurately budget for PC expense, protect your valuable investment and potentially lower the cost of ownership.

**Accidental Damage Protection\*** Avoid the hassles of unexpected repair costs. Provides coverage for non-warranted damage incurred under normal operating conditions, such as minor spills, drops or damage to the integrated screen.

\* Not available in all countries.



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## A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

<b>Quote No.</b>	<b>3000066342789.1</b>	Sales Rep	Emy Blakeney
<b>Total</b>	<b>\$69,594.34</b>	Phone	(800) 456-3355, 6180212
Customer #	6614546	Email	Emrys_Blakeney@Dell.com
Quoted On	Aug. 04, 2020	<b>Billing To</b>	ACCOUNTS PAYABLE
Expires by	Sep. 02, 2020		WEBB COUNTY
Deal ID	18439648		P O BOX 593
			1110 WASHINGTON ST STE 203
			LAREDO, TX 78040-4466

### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,  
Emy Blakeney

### Shipping Group

Shipping To	Shipping Method
WEBB COUNTY PURCHASING DEPT WEBB COUNTY 1110 WASHINGTON ST STE 101 LAREDO, TX 78040-4466 (956) 523-4126	Standard Delivery

Product	Unit Price	Qty	Subtotal
Samsung Tablet Galaxy Tab A (Latest Model) - 8" - 32GB - Black SM-T290NZKAXAR	\$144.58	373	\$53,928.34
OtterBox Defender Series - Protective case for tablet - rugged - polyester, polycarbonate, synthetic rubber - black - 8" - for Samsung Galaxy Tab A (2018) (8 in)	\$42.00	373	\$15,666.00

Subtotal:	\$69,594.34
Shipping:	\$0.00
Non-Taxable Amount:	\$69,594.34
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00
Total:	\$69,594.34

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

## Shipping Group Details

### Shipping To

WEBB COUNTY PURCHASING  
DEPT  
WEBB COUNTY  
1110 WASHINGTON ST  
STE 101  
LAREDO, TX 78040-4466  
(956) 523-4126

### Shipping Method

Standard Delivery

		Qty	Subtotal
<b>Samsung Tablet Galaxy Tab A (Latest Model) - 8" - 32GB - Black SM-T290NZKAXAR</b>	\$144.58	373	\$53,928.34

Estimated delivery if purchased today:  
Aug. 14, 2020  
Contract # C000000006841  
Customer Agreement # DIR-TSO-3763

Description	SKU	Unit Price	Qty	Subtotal
Samsung Tablet Galaxy Tab A (Latest Model) - 8" - 32GB - Black SM-T290NZKAXAR	AA819343	-	373	-
			Qty	Subtotal
<b>OtterBox Defender Series - Protective case for tablet - rugged - polyester, polycarbonate, synthetic rubber - black - 8" - for Samsung Galaxy Tab A (2018) (8 in)</b>		\$42.00	373	\$15,666.00

Estimated delivery if purchased today:  
Aug. 14, 2020  
Contract # C000000006841  
Customer Agreement # DIR-TSO-3763

Description	SKU	Unit Price	Qty	Subtotal
OtterBox Defender Series - Protective case for tablet - rugged - polyester, polycarbonate, synthetic rubber - black - 8" - for Samsung Galaxy Tab A (2018) (8 in)	AA402467	-	373	-

<b>Subtotal:</b>	<b>\$69,594.34</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<b>Total:</b>	<b>\$69,594.34</b>

## Important Notes

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### Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm)

**Offer-Specific, Third Party and Program Specific Terms:** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringspecificterms](http://www.dell.com/offeringspecificterms) ("Offer Specific Terms").

**In case of Resale only:** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

**^Dell Business Credit (DBC):**

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Customer agrees to accept delivery of its order within a reasonable amount of time from when the order is shipped.

Good afternoon,

This below is the quote as requested.

### Delivery



Linsay 10.1" Tablet, WiFi, 2GB RAM, 16GB Storage, Android, Blue (F-10XHDKIDSBEPBLUE)

Item # 24441668 MFR # F10XD5859LUE

New

Delivery (Expected by: Wednesday, Jul 29, 2020)

Packing slip only

SAVE COLLEGE 2020/06

373

@ \$98.99 1/EA

\$36,923.27

**\$36,923.27**

Details

Specifications

Reviews/Q&A

### About this product

The Linsay tablet is featured with an enormous HD screen. The lightning-fast quad-core processor allows you to play your favorite games how they are meant to be played. Take pictures or video stream with your friends using the built-in front camera. Android 9.0 Pie was built on the things people love most about Android: easy multitasking, rich notifications customizable home screens, resizable widgets, and deep interactivity that adds powerful new ways of communicating and sharing. Listen to your favorite music or watch TV and movies with a crisp image and clear audio through built-in stereo speakers.

- Tablet is just 2" thin and weighs only 3 lbs., so you can take it wherever you go
- 10.1" display and 1024 x 600 resolution
- 1.2GHz quad-core processor for reliable operation
- Android 9.0 Pie offers an intuitive user interface with smooth multitasking
- 16GB of internal storage and 2GB DDR3 SDRAM RAM for easy multitasking
- Up to 5 hours of battery life
- Features IEEE 802.11/b/g for internet web browsing
- 0.3MP front camera to take stunning photos and videos
- Built-in integrated speakers for expansive, rich audio
- Features mini-USB and headphone jack which lets you connect your PC tablet to a sound system
- Dimensions: 6.5"H x 10.5"W x 2"D
- 1-year manufacturer limited warranty