

**Prepared For:** County of Webb  
Lopez, Joe

**Date** 11/09/2020  
**AE/AM** JKW/SC7

**Unit #**

**Year** 2021 **Make** Ford **Model** Transit-150 Crew

**Series** Base Rear-wheel Drive Medium Roof Van 130 in. WB

**Vehicle Order Type** Ordered **Term** 48 **State** TX **Customer#** 469031

\$ 32,668.00	Capitalized Price of Vehicle <sup>1</sup>
\$ 0.00 *	License and Certain Other Charges <u>6.2500%</u> State TX
\$ 158.50 *	Initial License Fee
\$ 0.00	Registration Fee
\$ 200.00	Other:Courtesy Delivery Fee
\$ 0.00	Capitalized Price Reduction
\$ 0.00	Tax on Capitalized Price Reduction
\$ 0.00	Gain Applied From Prior Unit
\$ 0.00 *	Tax on Gain On Prior
\$ 0.00 *	Security Deposit
\$ 0.00 *	Tax on Incentive ( Taxable Incentive Total : \$0.00 )

**All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.**

**Order Information**

<b>Driver Name</b>	
<b>Exterior Color</b>	Oxford White
<b>Interior Color</b>	Dark Palazzo Gray w/Vinyl Front Bucket Seats
<b>Lic. Plate Type</b>	Exempt
<b>GVWR</b>	0

\$ 32,868.00	Total Capitalized Amount (Delivered Price)
\$ 460.15	Depreciation Reserve @ <u>1.4000%</u>
\$ 111.27	Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) <sup>2</sup>
<b>\$ 571.42</b>	<b>Total Monthly Rental Excluding Additional Services</b>

**Additional Fleet Management**

Master Policy Enrollment Fees  
Commercial Automobile Liability Enrollment  
Liability Limit \$0.00

\$ 0.00	Physical Damage Management	Comp/Coll Deductible	<u>0 / 0</u>
\$ 38.13	Full Maintenance Program <sup>3</sup> Contract Miles <u>40,000</u>	OverMileage Charge	<u>\$ 0.0450</u> Per Mile
	Incl: # Brake Sets (1 set = 1 Axle) <u>1</u>	# Tires <u>0</u>	Loaner Vehicle Not Included

**\$ 38.13 Additional Services SubTotal**

\$ 0.00 Use Tax 0.0000% State .

**\$ 609.55 Total Monthly Rental Including Additional Services**

\$ 10,780.80	Reduced Book Value at <u>48</u> Months
\$ 400.00	Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 10,000  
(Current market and vehicle conditions may also affect value of vehicle)  
(Quote is Subject to Customer's Credit Approval)

**Notes**

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

**ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.**

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

**LESSEE** County of Webb

**BY** \_\_\_\_\_ **TITLE** \_\_\_\_\_ **DATE** \_\_\_\_\_

\* INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

<sup>2</sup> Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

<sup>3</sup> The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

**VEHICLE INFORMATION:**

2021 Ford Transit-150 Crew Base Rear-wheel Drive Medium Roof Van 130 in. WB - US

Series ID: E1D

**Pricing Summary:**

	<b>INVOICE</b>	<b>MSRP</b>
Base Vehicle	\$35,976	\$37,870.00 (Est.)
Total Options	\$797.00	\$875.00 (Est.)
Destination Charge	\$1,695.00	\$1,695.00
<b>Total Price</b>	<b>\$38,468.00</b>	<b>\$40,440.00 (Est.)</b>

**SELECTED COLOR:**

Exterior: YZ-Oxford White  
 Interior: VK-Dark Palazzo Gray w/Vinyl Front Bucket Seats

**SELECTED OPTIONS:**

<b>CODE</b>	<b>DESCRIPTION</b>	<b>INVOICE</b>	<b>MSRP</b>	
130WB	130" Wheelbase	STD	STD	(Est.)
153	Front License Plate Bracket	NC	NC	(Est.)
201A	Order Code 201A	NC	NC	(Est.)
21G	Dark Palazzo Gray Vinyl Bucket Seats	Included	Included	(Est.)
425	50-State Emissions System	STD	STD	(Est.)
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	Included	Included	(Est.)
57N	Rear-Window Defroster	Included	Included	(Est.)
58U	Radio: AM/FM Stereo	Included	Included	(Est.)
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD)	\$296.00	\$325.00	(Est.)
92E	Privacy Glass	\$501.00	\$550.00	(Est.)
998	Engine: 3.5L PFDi V6 Flex-Fuel	Included	Included	(Est.)
FLADCR	Fleet Advertising Credit	NA	NA	(Est.)
PAINT	Monotone Paint Application	STD	STD	(Est.)
STDGV	GVWR: 8,670 lbs	Included	Included	(Est.)
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included	(Est.)
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included	Included	(Est.)
V	Vinyl Front Bucket Seats	Included	Included	(Est.)
VK_03	Dark Palazzo Gray w/Vinyl Front Bucket Seats	NC	NC	(Est.)
X73	3.73 Axle Ratio	Included	Included	(Est.)
YZ_01	Oxford White	NC	NC	(Est.)

## **CONFIGURED FEATURES:**

### Body Exterior Features:

Number Of Doors: 3  
Rear Cargo Door Type: split swing-out  
Driver And Passenger Mirror: power remote manual folding side-view door mirrors  
Convex Driver Mirror: convex driver and passenger mirror  
Running Boards: running boards  
Door Handles: black  
Front And Rear Bumpers: black front and rear bumpers  
Front License Plate Bracket: front license plate bracket  
Body Material: fully galvanized steel body material  
Body Side Cladding: black bodyside cladding  
Grille: black grille

### Convenience Features:

Air Conditioning: manual air conditioning  
Cruise Control: cruise control with steering wheel controls, Ford Co-Pilot360 - Adaptive Cruise Control with ASLD distance pacing  
Power Windows: power windows with driver 1-touch down  
Remote Keyless Entry: keyfob (all doors) remote keyless entry  
Illuminated Entry: illuminated entry  
Integrated Key Remote: integrated key/remote  
Auto Locking: auto-locking doors  
Steering Wheel: steering wheel with manual tilting, manual telescoping  
Day-Night Rearview Mirror: day-night rearview mirror  
Driver and Passenger Vanity Mirror: illuminated driver and passenger-side visor mirrors  
Emergency SOS: emergency communication system  
Front Cupholder: front cupholder  
Floor Console: partial floor console with box  
Glove Box: locking glove box  
Driver Door Bin: driver and passenger door bins  
IP Storage: bin instrument-panel storage  
Driver Footrest: driver's footrest  
Power Accessory Outlet: 2 12V DC power outlets

### Entertainment Features:

radio: AM/FM stereo with seek-scan  
Steering Wheel Radio Controls: steering-wheel mounted audio controls  
Speakers: 4 speakers  
Internet Access: FordPass Connect 4G internet access  
1st Row LCD: 1 1st row LCD monitor  
Wireless Connectivity: wireless phone connectivity  
Antenna: fixed antenna

### Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off aero-composite halogen headlamps  
Auto-Dimming Headlights: Ford Co-Pilot360 - Auto High Beam auto high-beam headlights  
Front Wipers: variable intermittent wipers  
Rear Window Defroster: rear window defroster  
Tinted Windows: deep-tinted windows  
Dome Light: dome light with fade  
Front Reading Lights: front reading lights  
Variable IP Lighting: variable instrument panel lighting  
Display Type: analog display  
Tachometer: tachometer  
Low Tire Pressure Warning: low-tire-pressure warning  
Trip Odometer: trip odometer  
Lane Departure Warning: lane departure  
Forward Collision Alert: forward collision  
Water Temp Gauge: water temp. gauge  
Clock: in-radio display clock

Rear Vision Camera: rear vision camera  
Oil Pressure Warning: oil-pressure warning  
Water Temp Warning: water-temp. warning  
Battery Warning: battery warning  
Lights On Warning: lights-on warning  
Key in Ignition Warning: key-in-ignition warning  
Low Fuel Warning: low-fuel warning  
Door Ajar Warning: door-ajar warning  
Trunk Ajar Warning: trunk-ajar warning  
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes  
Number of ABS Channels: 4 ABS channels  
Brake Assistance: brake assist  
Brake Type: four-wheel disc brakes  
Vented Disc Brakes: front ventilated disc brakes  
Spare Tire Type: full-size spare tire  
Spare Tire Mount: underbody mounted spare tire w/crankdown  
Driver Front Impact Airbag: driver and passenger front-impact airbags  
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags  
Overhead Airbag: Safety Canopy System curtain 1st and 2nd row overhead airbag  
Occupancy Sensor: front passenger airbag occupancy sensor  
Height Adjustable Seatbelts: height adjustable front seatbelts  
Seatbelt Pretensioners: front seatbelt pre-tensioners  
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt  
Side Impact Bars: side-impact bars  
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks  
Ignition Disable: SecuriLock immobilizer  
Panic Alarm: panic alarm  
Electronic Stability: Ford Co-Pilot360 w/Side Wind Stabilization electronic stability stability control with anti-roll  
Traction Control: ABS and driveline traction control  
Front and Rear Headrests: manual adjustable front head restraints  
Rear Headrest Control: 3 rear head restraints  
Break Resistant Glass: break resistant glass

Seats And Trim:

Seating Capacity max. seating capacity of 5  
Front Bucket Seats: front bucket seats  
Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments  
Reclining Driver Seat: manual reclining driver and passenger seats  
Driver Seat Mounted Armrest: driver and passenger seat mounted armrests  
Driver Fore/Aft: manual driver and passenger fore/aft adjustment  
Rear Seat Type: rear bench seat  
Leather Upholstery: vinyl front and rear seat upholstery  
Headliner Material: front cloth headliner  
Floor Covering: front vinyl/rubber floor covering  
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert  
Shift Knob Trim: urethane shift knob  
Cargo Light: cargo light

Standard Engine:

Engine 275-hp, 3.5-liter V-6 (regular gas)

Standard Transmission:

Transmission 10-speed automatic w/ OD and PowerShift automatic