



October 1st, 2019

Attn: Doug Harker & Brian Melody

Touchstone Golf Management/Casa Blanca Golf Course/Webb County

FEE PROPOSAL FOR MENTORING/FIELD ADVISORY PROGRAM FOR CASA BLANCA GOLF COURSE

Please see the following proposal for providing Mentoring / Field Advisory Visits to train and guide one of the current staff to help them take care of the golf course maintenance. GMS will work with him to create an Agronomy Plan for the year and work with them to give support as they enact Agronomy Plan. GMS will make 4 trips to the property for the year with 1.5 to 2 day per visit.

Scope of Services:

- ☞ Work with GC Assistant Supt. to develop a complete Agronomy Plan for 2021
- ☞ Forced Ranking of Employees to help Assistant Supt. determine what employees need training
- ☞ Soil & Water Test Results- Review Results
- ☞ Help train existing Mechanic on PM & Repairs of new fleet
- ☞ Review Standard Operating Procedures with Assistance Supt.
- ☞ Train to best operate the upgrade irrigation system
- ☞ Review the Fertilizer and Chemical plan with Assistant Supt each visit
- ☞ Give input on Capital Improvement for golf course
- ☞ Work with Operation/GM on each visit to establish good communication and understanding of golf course maintenance
- ☞ Follow up on Agronomy Plan & Course Operations through the year
- ☞ Available for calls, texts, emails, and other routine communications

Will set with GM & Assistant Supt each visit to review course notes and set action plan for golf course maintenance.

Mentoring/Advisory Plan Program October 1, 2020 to September 30, 2021 \$24,000

Payment:

The \$24,000 will be broken into 12 monthly payments of \$2000/mo. starting Oct 1st, 2020. This fee excludes travel expenses that will be billed after each visit and travel expense will be capped at \$6,000 for the year.

Important for the course to let us know if they have special pricing for lodging or car rental. All other consulting services will be billed individually for services requested and preformed.

ACKNOWLEDGED AND AGREED UPON BY:

Webb County Texas Representative

Date

William Nauroth

William Nauroth – Golf Maintenance Solutions/President

10-1-20

Date

Waiver of Warranty: Consultant will provide consulting services based upon the information provided by the companies and the circumstances and the conditions existing at the time services are provided. Consultant will not verify the accuracy of the information provided by the Companies and disclaims any warranty for the consultation based upon the accuracy of the Companies' information or subsequent changes in the circumstances or conditions.

Disclaimer: The Documents will provide you with a reasonable opinion of the subject properties for guidance in making decisions. The information provided will be an opinion of what we see, and the opinion will be entirely ours. Fees paid in connection with this proposal are for time, advice and opinions only. You are advised to seek other professional advice regarding legal and/or accounting matters.