

# HOME DEPOT GOVERNMENT SOLUTIONS

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OMNIA Partners



# Five Unique Contracts



**MRO Contract Awarded by Maricopa County  
Contract Number: 16154**

**Paint Contract Awarded by Maricopa County  
Contract Number: 170009**

**MRO Contract Awarded by Maricopa County  
Contract Number: 16154**

**JanSan Contract Awarded by Fresno USD  
Contract Number: 17-21  
University of CA Contract 2020002299 (Higher Ed)**

## Where to Buy

Purchases completed at local stores, online and punchouts

- Retail pricing

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- Retail pricing for D24 (paint) only

Purchases completed through The Home Depot Pro sales team, online and dedicated punchout site

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## Account Setup & Sales Tracking Process

- Tender registration is required annually for rebate awards
- 100% of sales are tracked, except D24 (Paint)
- Monthly reporting

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Account representatives line up existing accounts to OMNIA Partners discounted pricing/program

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## Participant Benefits

Access to volume pricing and other in-store offerings, as well as annual rebates of:

- \$10K – 1%
- \$25K – 2%
- \$100K – 5%

Access to ProPaint rewards, as well as annual rebates of:

- \$10K – 1%
- \$25K – 2%
- \$100K – 5%

Ability to participate in best government pricing product category discounts across all products

- 18 product categories with 117 subcategory discounts off list (0%-15% range)

Ability to participate in best government pricing product category discounts in JanSan

These two Home Depot contracts will be aggregated for a participant's annual rebate.





# Local Store Government Playbook

## Who Qualifies for the program

- ❑ **STATE**
- ❑ **COUNTY**
- ❑ **CITY**
- ❑ **K-12**
- ❑ **COLLEGES** (Public and Private)
- ❑ **CHARTER SCHOOLS**
- ❑ **NON PROFITS** (Churches, YMCA, Youth Groups, Charities)
- ❑ **HOUSING AUTHORITIES**
- ❑ **CORRECTIONS**
- ❑ **FACILITIES/PUBLIC WORKS**
- ❑ **GROUNDS/PARKS** (DEPT. of Natural Resources)
- ❑ **TRANSPORTATION AND ROADS**
- ❑ **POLICE/FIRE/EMERGENCY SERVICES**

# Home Depot Stores

## NATIONAL LOCATIONS & SUPPORT



OVER 1,960  
STORE  
LOCATIONS



PRO DESK IN  
EVERY STORE



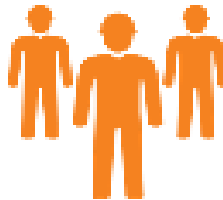
DELIVERIES &  
WILL-CALL



19 RAPID  
DEPLOYMENT  
CENTERS



40,000 SKUs  
IN-STOCK DAILY  
&  
1M+ SPECIAL ORDER



OVER 220+  
DEDICATED ACCOUNT  
REPRESENTATIVES



9  
EMERGENCY  
RESPONSE  
WAREHOUSES



# Rebate Overview

## HOME DEPOT WALK IN / HOMEDEPOT.COM

Rebate: Up to a 5% Rebate Annually – PRE -TAX  
On registered form of payment in Pro Xtra Profile

- ✓ 10,000 – 25,000 Annual Sales – 1% Rebate
- ✓ 25,000 – 100,000 Annual Sales – 2% Rebate
- ✓ 100,000+ Annual Sales – 5% Rebate
- ✓ In Store Purchase including Home Depot.com



# Program Benefits

- ✓ **PRO Paint Program-** Organizations get 20% Gold Status for being part of the OMNIA Partners program
- ✓ **Volume Pricing Program (VPP)** – Organizations can take advantage of VPP for all orders that are over \$1500.00 in a single transaction at our Local Pro Desks
- ✓ **Bulk Pricing** – 4000+ bulk price eligible products. Get lower pricing on job or project materials with minimum purchase
- ✓ **Installation Services** – Best in class products and Contractors providing agencies Quality workmanship
- ✓ **Purchase tracking** – By PO, Job Name, Location and date manage up to 2 years of purchasing history
- ✓ **Green Spend Reporting**– Over 13K sustainable products available at local Stores and On-Line





# Pro Online Experience - Retail

## Pro Online Experience | Purchase History

The screenshot shows the 'Purchase History' page in the Pro Online Experience. The page includes a search bar, navigation links, and a table of purchase history. A callout box is open, showing options to export to QuickBooks Online or Desktop. The table below contains the following data:

Date	Order #	PO/Job Name	Receipt #	Order Origin	Purchaser	Total	Paym
02/19/19	WD06498047	WC06498047	00090-07181	Online	Philip Kuever	\$5.41	X-0
02/19/19	WA54326996	WA54326996	00090-07155	Online	Philip Kuever	\$6.50	X-0
02/19/19	WD05041107	light bulb	00090-07154	Online	Philip Kuever	\$6.50	X-5
12/19/18	WD40790917	vacuum	00054-06307	Online		\$58.34	704-575-6
11/14/18	WD43279854	DafurnBlie	00063-06389	Online		\$151.73	704-575-8
11/07/18	W004589338	004589338	00019-05737	Online		-\$10.47	704-575-6
10/23/18		Adj PO/Job Name	00006-01224	#159, Midtown		\$11.13	704-575-8968
10/11/18	WD34540491	004540491	00090-01741	Online		-\$10.57	704-575-8968

1. Export purchase history directly to Quickbooks (Online or Desktop versions) or export into an Excel file
2. Add a receipt to Purchase History
3. Sort, filter and search through purchase history up to the past 25 months