The Purchasing Agent requested from the Scoring Committee members a written statement justifying why the other proposals were disqualified and not scored. Below is the response for the record and will be attached to the July 12<sup>th</sup>, CCT meeting.

From: Pedro F. Alfaro

Sent: Friday, June 25, 2021 3:54 PM

To: Joe A. Lopez < joel@webbcountytx.gov >

**Cc:** Samantha S. Sanchez <<u>samanthas@webbcountytx.gov</u>>; Leroy R. Medford <<u>Irmedford@webbcountytx.gov</u>>; Lalo Uribe <<u>auribe@webbcountytx.gov</u>>

Subject: RFP for Cafeteria Plan

## Good afternoon!

The scoring committee for review of the Cafeteria Plan Administrator is comprised of myself, Mr. Leroy Medford, and Mr. Lalo Uribe. The scoring committee reviewed the submitted documents with the following results:

Bay Bridge and WEX Health submitted incomplete applications for consideration and scoring. These two entities were disqualified due to incomplete applications.

Interview/Presentations were delivered by the scoring committee by Salazar Insurance Group and TEB.

Salazar Insurance group stressed that to receive and or obtain their discounted rate Webb County had to purchase a minimum of three Colonial Life products offered by another entity distinct from the Salazar Group. This was an unsolicited in the Request for Proposals and they were not present or participate in the presentation/interview. The committee thus disqualified the Salazar Insurance Group.

TEB was interviewed and provided a presentation on their system which was scored high by the committee.

In summary only TEB submitted a complete application as solicited and described in the RFP. TEB was asked to submit a best and final offer with regards to their services.

The scoring committee as a whole discussed the application upon their review and provided a score on the sole qualifying complete application submitted by TEB.

Thank you for your attention in this matter. If there are any additional questions as to our scores and or our ranking, please contact the scoring committee.