

Rosalinda Moncivais

From: Tiffany Wilkerson <Tiffany@Fedharmony.com>
Sent: Friday, February 4, 2022 3:50 PM
To: Rosalinda Moncivais
Subject: Proposal 2 - Webb County Ford 450
Attachments: Proposal 2 Global Enterprise 23V GS-30F-040BA - Webb County Ford 450.pdf

Rosie,

We have confirmed that the dealership is receiving a shipment of numerous F450 trucks and that we are able to offer the same price per truck. I have amended the proposal to reflect this.

Please reach out if you have any questions!

Respectfully,

Tiffany Wilkerson
Customer Service Director
(703) 472-8159

Global Enterprise
View our [GSA Buyers Guide!](#)
<https://www.youtube.com/user/fedharmony/videos> javascript:void(0);
GSA 23V: GS-30F-040BA
DUNS: 02-321-3949
CAGE: 644N7



Fedharmony Suppliers to Buyers™

“What product do you need to be on GSA?”
We will Add it to GSA and Compete for your RFQ!
- Fedharmony -



FEDHARMONY# 28728

04 Feb 2022

Rosie Moncivais

romoncivais@webbcountytexas.gov

956-523-4135

Subject: **Webb County Ford 450**

Reference: Solicitation # **Webb County Ford 450**

Dear Ms. Moncivias,

In response to Solicitation # **Webb County Ford 450**, Global Enterprise, Inc. is pleased to submit the enclosed quote for the **Webb County Ford 450**. The quote accounts for all labor, tools, equipment, materials, shipping, and project management needed to achieve the prescribed requirements. We reserve the right to impose a surcharge on credit card purchases that is not greater than our cost of acceptance. We state acceptance of all other solicitation terms, conditions, and provisions.

Our team has substantial past performance and experience delivering comparable projects. Our past successes and experience provide assurance for your organization that the final product will be delivered on time and as specified in the requirements.

This quote of \$78,047 per truck and includes delivery to the USA destination by March 2022. The new trucks will arrive the dealer Mid-February so as soon as possible a PO will be required in order to secure the truck. These trucks will be sold on a first come basis. The window sticker shows the data included on these trucks. Warranty is 36 months/36K miles on the chassis and 60 months/100K miles on the power train. Additional information is available upon request.

You may reach me at 571-266-9082.

Respectfully,

Jeanne Hoffler
Project Coordinator
Global Enterprise, Inc.
jeanne@fedharmony.com
571-266-9082

GSA MAS 23V: GS-30F-040BA
GSA Schedule 84: GS-07F-248BA
DUNS: 02-321-3949
CAGE: 644N7
Business Size: Small Business



Technical and Management Approach

Solicitation Number: Webb County Ford 450

Project Name: Webb County Ford 450

FEDHARMONY#28728

Prepared For

Rosie Moncivais

romoncivais@webbcountytexas.gov

956-523-4135

Prepared By

Global Enterprise, Inc.

3521 Goddard Way Ste. 400

Alexandria, VA 22304

Prime Contractor

Mr. Scott Smith

President

Global Enterprise, Inc.

3521 Goddard Way Ste. 400

Alexandria, VA 22304

Mobile: 703-624-1206

Email: scottsmith@fedharmony.com

Program Management Office

Mrs. Jeanne Hoffler

Project Coordinator

Global Enterprise, Inc.

3521 Goddard Way Ste. 400

Alexandria, VA 22304

Mobile: 571-266-9082

Email: jeanne@fedharmony.com

This data, furnished in connection with Solicitation # **Webb County Ford 450** shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the proposal; provided that if a contract is awarded to this Offeror as a result of or in connection with the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the contract. This restriction does not limit the Government's right to use information contained in the data if it is obtained from another source without restriction. The data subject to this restriction is contained in all sheets except page ii (Table of Contents).



TECHNICAL APPROACH

Global Enterprise, Inc. and Fedharmony are both S Corporations wholly owned by Scott Smith. For small business concerns they are distinct entities, but effectively they operate as a single company, with Scott Smith as President and owner of both. Global is a dealer/distributor of equipment using GS30F-040BA and GS07F-248BA. Automotive and Law Enforcement.

Fedharmony provides turn-key Business Development, Systems Engineering, Project Management, Contracts Administration, and Customer Service services. Fedharmony's primary 'customer' is Global, but also supports other GSA contract holders and 'sister' companies of Global/Fedharmony/Scott Smith (Worldwide Enterprise, Inc., Products on GSA, Inc., American Enterprises, Inc.)

Fedharmony identifies a qualified manufacturer and outsources the production of the equipment according to the government specifications. Fedharmony's Systems Engineering understands a wide array of equipment manufacturing, and most importantly, government expectations, for workmanship, functionality, and acceptance testing.

Fedharmony's approach to outsourced manufacturing is consistent with the industry practice of private label manufacturing, and is a core competency of Mr. Smith, who previously held positions of Director of Total Quality Management and Director of Manufacturing for \$100M+/year firms. Furthermore, Fedharmony's warranty complements the typical manufacturer warranty, with service provided by a local Place of Performance authorized service agent.

Commercial Item Matrix

Webb County Ford 450

LEWIS MINTER 2/4/22_____

Printed Name/Date

*Lewis E Minter*_____

Signature

Description Comply (YES) Comments

Please include Delivery Date ARO: Estimated Feb 28th

SUBJECT TO AVAILIBLITY AT TIME OF ORDER

Delivery to: Webb County, TX

Qty: 1

Item #	Description	Comply Y/N	Explanation
1	New Ford 450	YES	2022 year model
2	Gooseneck package	YES	Knapheide PGNB116
3	Diesel	YES	6.7Ltr
4	Dually	YES	
5	Color-white	YES	Cab is white, body is black
6	Towing Capacity-20,000#	YES	23700LBS Gooseneck tow capacity

KTP-004069 GA 9-NORMAL, NB, 204069, MY012 12354

ULN CERT CERT TRD R RAMP BUMP CAMP BOOK EXFL

003019 2037/3333 1FD0W4GT6 NED23495 NB



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VEHICLE DESCRIPTION
SUPER DUTY

2022 F450 4X2 CREW CHASSIS
XL 179" WB CHASSIS CAB
6.7L POWER STROKE V8 DIESEL
10-SPEED AUTOMATIC

EXTERIOR OXFORD WHITE
INTERIOR MEDIUM EARTH GRAY VINYL

NE **D23495**

EPA DOT Fuel Economy and Environment

FUEL ECONOMY RATINGS NOT REQUIRED ON THIS VEHICLE

fuelconomy.gov

Calculate personalized estimates and compare vehicles



The FordPass Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Ford. See in-vehicle Settings for connectivity options.
FordPass Connect™ service and FordPass™ App required for certain remote features (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T network availability. Evolving technology / cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Ford website for our privacy policy.



Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.



WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

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www.ford.com/privacy/terms/

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

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|--|--|--|---|
| <p>EXTERIOR</p> <ul style="list-style-type: none"> • HEADLAMPS - AUTOLAMP (ON/OFF) • HEADLAMPS - WIPER ACTIVATED • ROOF CLEARANCE LIGHTS • TOW HOOKS • TRAILER SWAY CONTROL • TRAILER TOW WIRE HARNESS • WIPERS - INTERMITTENT | <p>INTERIOR</p> <ul style="list-style-type: none"> • 60/40 REAR BENCH W/FLIP-UP /FLIP-DOWN W/ HFAD RSTRNT • AIR COND, MANUAL FRONT • BLACK VINYL FLOOR COVERING • OUTSIDE TEMP DISPLAY • PARTICULATE AIR FILTER • STEERING TILT/TELESCOPIC WHEEL WITH AUDIO • UP/FITTED SWITCHES • VINYL SUN VISORS | <p>FUNCTIONAL</p> <ul style="list-style-type: none"> • 4-WHEEL ANTILOCK BRAKE SYS • FORDPASS™ CONNECT 4GWI-FI HOTSPOT TELEMATICS MODEM • HILL START ASSIST • JEWEL EFFECT HEADLAMPS • MONO BEAM COIL SPRING FRT SUSPENSION W/STAB BAR • STABILIZER BAR, FRONT/REAR • SYNC® WITH APPLELINK® | <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> • ADVANCETRAC® WITH RSC® • AIRBAGS - SAFETY CANOPY® • BELT MINDER CHIME • DRIVER/PASSENGER AIR BAGS • SOS POST CRASH ALERT SYS™ <p>WARRANTY</p> <ul style="list-style-type: none"> • 3YR/36,000 BUMPER / BUMPER • 5YR/60,000 POWERTRAIN • 5YR/60,000 ROADSIDE ASSIST • 5YR/100,000 DIESEL ENGINE |
|--|--|--|---|

INCLUDED ON THIS VEHICLE

- OPTIONAL EQUIPMENT/OTHER**
- PREFERRED EQUIPMENT PKG. 650A
6.7L POWER STROKE V8 DIESEL
10-SPEED AUTOMATIC
22270R18 55G TRACTION TIRES
4.10 RATIO LIMITED SLIP AXLE
POWER EQUIPMENT GROUP
TELESCOPING TTR MIRR-POWR/HTD SIG
FRONT LICENSE PLATE BRACKET
XL DECOR PACKAGE
PLATFORM RUNNING BOARDS
TIRE INFLATION MONITOR DELETE
16000# GVWR PACKAGE
ENGINE BLOCK HEATER
50 STATE EMISSIONS
SPARE TIRE AND WHEEL DELETE
TRAILER BRAKE CONTROLLER
CENTER HIGH MOUNT STOP LAMP
JACK
TRANS POWER TAKE-OFF PROVISION
UTILITY LIGHTING SYSTEM
BRIGHT GRILLE
REAR VIEW CAMERA & PREP KIT
DAYTIME RUNNING LIGHTS
XL VALUE PACKAGE
CHUISSE CONTROL
- NO CHARGE
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RAMP ONE	CA02		<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance.</p>
RAMP TWO		CONVOY	
		ITEM #:	<p>SPECIAL ORDER MM012 N RB X 240 004069 12 01 21</p>
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>			



MANAGEMENT

Fedharmony, a division of Global Enterprises, Inc. (FH) will provide the program/project management role. Fedharmony will provide the program/project management role. In this role, Fedharmony will be the primary interface and advocate for this project to ensure that the project is completed on schedule, within approved cost, to specification and exceeds expectations. Fedharmony's program/project management, contract management, manufacturing experience and teaming portfolio provide a special ingredient to ensure success.

PROGRAM MANAGEMENT

Strong program management and a good evaluation and control system are paramount in containing program cost and maintaining schedule. To facilitate the control process, FH will establish a project base line plan through the development of an integrated master schedule (IMS). The IMS will establish the timing required to perform each task and provide the tool necessary to maintain schedule and measure progress. The establishment of a weekly status report will provide the PM with the performance data necessary to measure performance against the established baseline. The PM will monitor the overall program performance and identify potential schedule or cost issues which can then be analyzed, using EVM techniques, to determine an appropriate course of action. If during the monitoring of the program performance cost becomes a concern, the EVM provides valuable tools that will allow the PM to measure and analyze material cost against actual and estimated actual cost to identify potential cost overruns and determine an appropriate course of action.

KEY PERSONNEL

Scott Smith, PMP, President, Fedharmony

Scott Smith is president of Fedharmony, a boutique firm specializing in bringing innovative solutions to small businesses and federal, state and local governments. His unique capability is a deep understanding of industry side of business as well as the complexities of government contracting. Highlights of his government support include authoring the American Red Cross's business plan for Coord Blood Banking, development of the Enterprise Architecture for the 2010 Census' hand-held devices and initiating the national digitization effort for the General Services Administration (GSA). Prior to federal contracting support, he spent a decade as a hands-on engineer and manager in the international apparel manufacturing industry. In addition to building factories for the likes of Rawlings Sporting Goods and Oxford Industries throughout Central America and the Caribbean he also managed full production and product development. He is a certified Project Management Professional and holds a BS in Industrial Engineering.