

Application/Information Request Form

***Required**

Please provide the following information to help expedite the credit review process:

<p>* <u>Legal name:</u> Webb County</p>	
<p>* <u>Physical address:</u> 1000 Houston Street, 3rd Floor, Laredo, Texas 78040</p>	
<p>* <u>Billing Address:</u> 1000 Houston Street, 3rd Floor, Laredo, Texas 7840</p>	
<p><u>Website:</u> www.webbcountytx.gov</p>	
<p>* Federal Tax ID # 74-6001587</p>	<p>* County: Webb</p>
<p>* Contact person (name/phone/email): Webb County Judge; (956) 523-4600; judge_tano@webbcountytx.gov</p>	
<p>Description of vehicle(s) to be financed See attached proposal (3 pages) from Siddons Martin Emergency Group, LLC</p>	
<p>* Is this vehicle(s) a replacement or addition to the fleet Replacement</p>	
<p>If replacement, what is the year and model of the truck(s) you are replacing Please see attached.</p>	
<p>Are you trading in the old truck? If yes @ \$ _____ value Please see attached.</p>	
<p>If No, are you keeping as a backup or selling outright @ approximately \$ _____</p>	
<p>If an addition to the fleet, why are you adding the truck(s)</p>	
<p>* Address as to where the Equipment will be located: 7210 E. Saunders; Hwy 59 Laredo, TX 78041</p>	
<p>* Name, address, phone and email of attorney: Nathan Bratton, Chief Legal Counsel, (956) 523-4615; nbratton@webbcountytx.gov</p>	
<p>Name, contact, phone # & fax # of insurance company</p>	
<p>Name and phone # of the person to contact to discuss financial statements Rafael Perez, CPA - - Webb County Auditor</p>	
<p>Target date to commence the lease with PNC Equipment Finance? Upon Execution of Lease Agreement</p>	

****Please confirm the agreed upon lease structure**


Total Equipment Cost: \$		Amount financed: \$	
If there is a down payment, what is the amount and will it be paid to Pierce or PNC Equipment Finance			
Payment term:	Payment mode:	First Payment due date:	
Is this a Prepay:	Any special structuring considerations:		

***Demographic Information & Department Information**

What is the total population that the fire department covers? <u>14,441</u>			
What are the square miles in the:			
• Primary service area <u>3,376 sq. miles</u>	Population <u>14,441</u>		
• Secondary Service area _____	Population _____		
How many trucks are currently in the fleet? <u>14</u>			
• # Pumpers <u>4</u>	# Brush Trucks <u>4</u>	# Ladders <u>0</u>	# Ambulances <u>1</u>
• # Other <u>5</u>			
Number of Stations utilized by the department: <u>3</u>			
Number of Employees: Volunteer: <u>10</u> Paid: <u>54</u>			
Where is the fire department getting the funds to pay for the truck? <u>General Fund - Taxes</u>			

***Financial information requirements and overview**

Please provide the two most recent years' financial statements (including notes where applicable) and the current budget that includes source of revenue and operating expenses (including debt repayments). <u>See County's financial link and attachments.</u>	
• What is the annual "Process" for budget submission and approval? <u>Every year, Commissioners Courts reviews a proposed budget for General Fund including the fire department (county department) Then at regular meeting the Court adopts a final budget at public hearing. County adopts Debt Service fund for debt obligations.</u>	
Where does the department get its primary funds for operation --- % of total funds?	
• Fund Raisers/Donations: <u>n/a</u> : % _____	
• Tax Revenues from <u>Webb</u> (town, city, county): % <u>100</u>	
* Assessed Tax Valuation: <u>0.41000</u> AS OF <u>10/01/2021</u>	
* Tax Rate: <u>GF 0.351445</u> AS OF <u>10/01/2021</u>	
* Last Rate Increase: <u>2017 0.366442</u>	
• Grants: <u>\$606,768</u>	
• Other: <u>\$2,301,662 Fiscal Year 2022 Court approved budget</u>	
Please provide any additional information that would be helpful when reviewing the financial statements to better understand trends and source of repayment	
* Will the municipality be issuing more than \$10,000,000.00 in general obligation bonds in the Calendar year? YES NO XXXXX	

Signature  Date: _____

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, TX 76207
 GDN P115891
 TXDOT MVD No. A115890



May 4, 2022

Steve Landin, Emerg. Mgmt. Coordinator
 WEBB COUNTY
 100 Houston Street
 LAREDO, TX 78040

Proposal For: 2022 Webb County Fire Apparatus

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to WEBB COUNTY. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB WEBB COUNTY and training on operation and use of the apparatus.

Description Amount

**Qty. 4 - 324 - Freightliner M2, 106MD, 4x4, Four Door Responder Pumper
 (Unit Price - \$484,088.00)**

Delivery within 24-25 months of order date

QUOTE # - SMEG-0002516-4

Vehicle Price	\$1,936,352.00
Full Prepay Discount	(\$32,300.00)
Preventive Maintenance	\$165,310.00
2014 - Two (2) Pumpers - Intruder - Ferrara	(\$160,000.00)
2010 - Pumper - Freightliner - Pierce	(\$45,000.00)
2000 - Pumper - International - Pierce	(\$10,000.00)
324 - UNIT TOTAL	\$1,854,362.00

**Qty. 1 - 325 - Freightliner M2, 106MD, Two Door FXT 3000 Gallon Tanker
 (Unit Price - \$441,977.00)**

Delivery within 24-25 months of order date

QUOTE # - SMEG-0002521-4

Vehicle Price	\$441,977.00
Full Prepay Discount	(\$8,413.00)
Preventive Maintenance	\$41,328.00
325 - UNIT TOTAL	\$474,892.00

Qty. 4 - 5809 - Freightliner M2, 106MD 4x4, Four Door Type 4 Step Side Brush Truck

(Unit Price - \$359,647.00)

Delivery within 24-25 months of order date

QUOTE # - SMEG-0002522-7

Vehicle Price	\$1,438,588.00
Full Prepay Discount	(\$14,924.00)
Preventive Maintenance	\$180,014.00
2016 - Brush Truck - Freightliner	(\$50,000.00)
2006 - Brush Truck - Ford F-750	(\$15,000.00)
5809 - UNIT TOTAL	\$1,538,678.00

Qty. 1 - 10072 - Ford F 350 Metromedic, Type 1 Ambulance

(Unit Price - \$245,359.00)

Delivery within 20-21 months of order date

QUOTE # - SMEG-0002599-3

Vehicle Price	\$245,359.00
Full Prepay Discount	(\$4,500.00)
Preventive Maintenance	\$27,960.00
2016 - Road Rescue - Metromedic - Ford	(\$21,000.00)
10072 - UNIT TOTAL	\$247,819.00

SUB TOTAL	\$4,115,751.00
HGAC FS12-19 (FIRE)	\$2,000.00
TOTAL	\$4,117,751.00

Additional: Price is guaranteed until June 10, 2022.

Commercial Chassis Pricing: The commercial chassis supply chain remains volatile and tumultuous. The commercial chassis pricing as being entered into with this contact is accurate as of the signature date by both parties. Due to the commercial chassis being outside of Pierce's control, should Pierce receive notice of an increase by the commercial chassis manufacturer that would affect your chassis, this will be communicated as we become aware. Should this occur, we will provide a change order for approval of the chassis increase as passed from the manufacture to Pierce and then from Pierce to the end customer. If it is early enough in the process, discussions may occur with opportunities to change chassis manufacturers should it be applicable based on the specific circumstance."

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee: A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation: In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

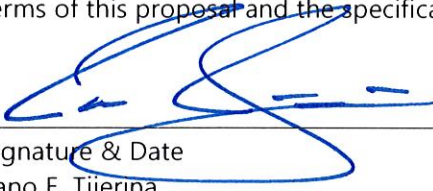
The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance: In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,

Kirk Givler

I, Tano E. Tijerina, the authorized representative of WEBB COUNTY, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.



Signature & Date
Tano E. Tijerina
County Judge
Webb County, TX

**Webb County Volunteer Fire Department
Vehicles For Replacement
Pierce Lease Program
May 2022**



Tag#	Unit #	Dept. Description	YEAR	MAKE / Model	VIN # / Serial #	Original	
						Unit Cost	Trade-In Value per Siddons Martin
1	24549	5802 Engine 2	2010	Freightliner/Pierce Contender Pumper	1FVACYBS4ADAR3633	\$ 255,000.00	\$ 45,000.00
2	27969	5809 Engine 1	2013	Ferrara Intruder Pumper (Quad City)	44KFT4280DWZ22440	\$ 291,000.00	\$ 160,000.00
3	27970	5810 Engine 3	2013	Ferrara Intruder Pumper (Los Botines)	44KFT4281DWZ22446	\$ 291,000.00	\$ 160,000.00
4	18781	5815 Reserve Engine 1	2000	Pierce Navistar International	1HTSDADR11H257802	\$ 182,573.68	\$ 10,000.00
5	21119	5816 Brush Truck 1	2006	FORD F-750 Brush Truck	3FRWF75H06V357875	\$ 121,364.00	\$ 15,000.00
6	30097	5818 Brush Truck 3	2016	Freightliner M2106	1FVDCXDT0GHHM5615	\$ 175,112.85	\$ 50,000.00
7	30098	5819 RQ 1	2016	Ford F350 Ambulance - Road Rescue	1FDRLF3GT8GEB33637	\$ 147,043.00	\$ 21,000.00