

Open-End (Equity) Lease Rate Quote

Quote No: 6676385

Prepared For: County of Webb Date 09/08/2022 Lopez, Joe AE/AM JKW/OA0 Unit# 2023 Make Ford Model F-150 Year Series XL 4x4 SuperCrew Cab 5.5 ft. box 145 in. WB Vehicle Order Type Ordered Term 48 State TX **Customer#** 469031 All language and acknowledgments contained in the signed quote \$ 44,001.00 Capitalized Price of Vehicle 1 apply to all vehicles that are ordered under this signed quote. \$ 0.00 License and Certain Other Charges 6.2500% State TX \$ 158.50 Initial License Fee **Order Information** \$ 0.00 Registration Fee **Driver Name** \$ 260.00 Other: (See Page 2) Exterior Color Oxford White \$ 0.00 Capitalized Price Reduction Interior Color Black w/Medium Dark Slate w/Vinyl 40/20/40 Fr \$ 0.00 Tax on Capitalized Price Reduction Lic. Plate Type Exempt \$ 0.00 Gain Applied From Prior Unit **GVWR** 0 \$ 0.00 Tax on Gain On Prior \$ 0.00 Security Deposit \$ 0.00 Tax on Incentive (Taxable Incentive Total: \$0.00) \$ 44,261.00 Total Capitalized Amount (Delivered Price) \$619.65 Depreciation Reserve @ 1.4000% \$ 218.26 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)² \$837.91 **Total Monthly Rental Excluding Additional Services Additional Fleet Management** Master Policy Enrollment Fees \$ 0.00 Commercial Automobile Liability Enrollment Liability Limit \$0.00 \$ 0.00 Physical Damage Management Comp/Coll Deductible 0/0 Full Maintenance Program ³ Contract Miles 40,000 \$52.95 OverMileage Charge \$ 0.0450 Per Mile Incl: # Brake Sets (1 set = 1 Axle) 1 # Tires 0 Loaner Vehicle Not Included \$ 52.95 Additional Services SubTotal \$ 0.00 Use Tax 0.0000% State \$890.86 **Total Monthly Rental Including Additional Services**

Quote based on estimated annual mileage of 10,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

\$ 14,517.80

\$ 300.00

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE County of Webb

BY TITLE DATE

Reduced Book Value at 48 Months

Service Charge Due at Lease Termination

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^{*} INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor anyManufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been UsedBy Lessor to Reduce the Capitalized Price of the Vehicle.

²Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



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Other Totals

Description	(B)illed or (C)apped	Price
Initial Administration Fee	С	\$ 60.00
Courtesy Delivery Fee	С	\$ 200.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 260.00
Other Charges Total		\$ 260.00

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VEHICLE INFORMATION:

2023 Ford F-150 XL 4x4 SuperCrew Cab 5.5 ft. box 145 in. WB - US

Series ID: W1E

Pricing Summary:

 INVOICE
 MSRP

 Base Vehicle
 \$42,889
 \$44,910.00

 Total Options
 \$-683.00
 \$-750.00

 Destination Charge
 \$1,795.00
 \$1,795.00

Total Price \$44,001.00 \$45,955.00

SELECTED COLOR:

Exterior: YZ-Oxford White

Interior: AS-Black w/Medium Dark Slate w/Vinyl 40/20/40 Front Seat

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
101A	Equipment Group 101A Standard	\$-683.00	\$-750.00
145WB	145" Wheelbase	STD	STD
44G	Transmission: Electronic 10-Speed Automatic	Included	Included
64C	Wheels: 17" Silver Steel	Included	Included
99B	Engine: 3.3L V6 PFDI	Included	Included
Α	Vinyl 40/20/40 Front Seat	NC	NC
AS_02	Black w/Medium Dark Slate w/Vinyl 40/20/40 Front Seat	NC	NC
PAINT	Monotone Paint Application	STD	STD
STDGV	GVWR: 6,470 lbs Payload Package	Included	Included
STDRD	Radio: AM/FM Stereo w/6 Speakers	Included	Included
STDTR	Tires: 265/70R17 BSW A/T	Included	Included
SYNC	SYNC 4	Included	Included
WARANT	Fleet Customer Powertrain Limited Warranty	NC	NC
X26	3.73 Axle Ratio	Included	Included
YZ_01	Oxford White	NC	NC

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 4

Rear Cargo Door Type: tailgate

Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors

Door Handles: black

Front And Rear Bumpers: black front and rear bumpers with body-coloured rub strip

Rear Step Bumper: rear step bumper Front Tow Hooks: 2 front tow hooks

Box Style: regular

Body Material: aluminum body material

: trailering with harness Grille: black grille

Convenience Features:

Air Conditioning manual air conditioning

Air Filter: air filter

Cruise Control: cruise control with steering wheel controls

Power Windows: power windows with driver and passenger 1-touch down

Remote Keyless Entry: keyfob (all doors) remote keyless entry

Illuminated Entry: illuminated entry

Integrated Key Remote: integrated key/remote

Auto Locking: auto-locking doors

Remote Engine Start: remote engine start - smart device only (subscription required)

Steering Wheel: steering wheel with manual tilting, manual telescoping

Day-Night Rearview Mirror: day-night rearview mirror

Emergency SOS: SYNC 4 911 Assist emergency communication system

Front Cupholder: front and rear cupholders

Overhead Console: mini overhead console with storage

Glove Box: locking glove box

Driver Door Bin: driver and passenger door bins

Rear Door Bins: rear door bins

Dashboard Storage: dashboard storage

Interior Concealed Storage: interior concealed storage

IP Storage: bin instrument-panel storage

Retained Accessory Power: retained accessory power Power Accessory Outlet: 1 12V DC power outlet

Entertainment Features:

radio AM/FM stereo with seek-scan
Radio Data System: radio data system
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume

Steering Wheel Radio Controls: steering-wheel mounted audio controls

Speakers: 6 speakers

Internet Access: FordPass Connect 4G internet access

1st Row LCD: 2 1st row LCD monitor

Wireless Connectivity: wireless phone connectivity

Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type delay-off aero-composite halogen headlamps

Auto-Dimming Headlights: Ford Co-Pilot360 - Auto High Beam auto high-beam headlights

Cab Clearance Lights: cargo bed light Front Wipers: variable intermittent wipers Tinted Windows: light-tinted windows Dome Light: dome light with fade Front Reading Lights: front reading lights

Variable IP Lighting: variable instrument panel lighting

Display Type: analog appearance

Tachometer: tachometer Voltometer: voltmeter Compass: compass

Exterior Temp: outside-temperature display

Low Tire Pressure Warning: tire specific low-tire-pressure warning Park Distance Control: Reverse Sensing System rear parking sensors

Trip Computer: trip computer Trip Odometer: trip odometer

Lane Departure Warning: lane departure Front Pedestrian Braking: pedestrian detection Forward Collision Alert: forward collision

Oil Pressure Gauge: oil pressure gauge Water Temp Gauge: water temp. gauge

Transmission Oil Temp Gauge: transmission oil temp. gauge

Clock: in-radio display clock

Rear Vision Camera: rear vision camera Oil Pressure Warning: oil-pressure warning Water Temp Warning: water-temp, warning

Battery Warning: battery warning Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning Door Ajar Warning: door-ajar warning Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist Brake Type: four-wheel disc brakes

Vented Disc Brakes: front and rear ventilated disc brakes

Daytime Running Lights: daytime running lights

Spare Tire Type: full-size spare tire

Spare Tire Mount: underbody mounted spare tire w/crankdown Driver Front Impact Airbag: driver and passenger front-impact airbags Driver Side Airbag: seat-mounted driver and passenger side-impact airbags Overhead Airbag: Safety Canopy System curtain 1st and 2nd row overhead airbag

Occupancy Sensor: front passenger airbag occupancy sensor Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners 3Point Rear Centre Seatbelt: 3 point rear centre seatbelt

Side Impact Bars: side-impact bars

Perimeter Under Vehicle Lights: remote activated perimeter/approach lights

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Rear Child Safety Locks: rear child safety locks Ignition Disable: SecuriLock immobilizer Security System: security system Panic Alarm: panic alarm

Electronic Stability: electronic stability stability control with anti-roll

Traction Control: ABS and driveline traction control Front and Rear Headrests: manual adjustable front head restraints

Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 6 Front Bucket Seats: front split-bench 40-20-40 seats

Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and passenger seats Driver Fore/Aft: manual driver and passenger fore/aft adjustment

Front Centre Armrest Storage: front centre armrest Rear Seat Type: rear 60-40 split-bench seat

Printed On 09/08/2022 11:05:03 AM Page 5 of 6 Rear Folding Position: rear seat fold-up cushion Leather Upholstery: vinyl front and rear seat upholstery

Headliner Material: full cloth headliner

Floor Covering: full vinyl/rubber floor covering

Cabback Insulator: cabback insulator Shift Knob Trim: urethane shift knob

Interior Accents: metal-look interior accents

Standard Engine:

Engine 290-hp, 3.3-liter V-6 (regular gas)

Standard Transmission:

Transmission 10-speed automatic w/ OD and PowerShift automatic

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