

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

- Vendor: Deere & Company
- 2000 John Deere Run
Cary, NC 27513
- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address (no PO box)
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

For any questions, please contact:**Paul Carrizales**

Tellus Equipment Solutions
750 South Ih 35
Pearsall, TX 78061

Tel: 830-334-3634

Fax: 830-334-4537

Email: pcarrizales@tellusequip.com

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

Quote Id: 28095941

**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

Tellus Equipment Solutions
750 South Ih 35
Pearsall, TX 78061
830-334-3634
jtaylor@tellusequip.com

Prepared For:

WEBB COUNTY LIFE DOWN

Proposal For:

Delivering Dealer:

Paul Carrizales

Tellus Equipment Solutions
750 South Ih 35
Pearsall, TX 78061

jtaylor@tellusequip.com

Quote Prepared By:

Paul Carrizales

pcarrizales@tellusequip.com

Date: 20 January 2023

Offer Expires: 28 February 2023

Confidential

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 Cary, NC 27513
 FED ID: 36-2382580
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Tellus Equipment Solutions
 750 South Ih 35
 Pearsall, TX 78061
 830-334-3634
 jtaylor@tellusequip.com

Quote Summary
Prepared For:

WEBB COUNTY LIFE DOWN
 US-59
 LAREDO, TX 78043
 Mobile: 956-523-5312

Delivering Dealer:

Tellus Equipment Solutions
 Paul Carrizales
 750 South Ih 35
 Pearsall, TX 78061
 Phone: 830-334-3634
 pcarrizales@tellusequip.com

**USED EQUIPMENT SOLD AS IS WHERE IS.
 NO WARRANTY IS WRITTEN OR IMPLIED
 UNLESS REMAINING FACTORY WARRANTY
 IS TRANSFERABLE.
 CONSULT YOUR SALES TEAM FOR
 DETAILS.**

Quote ID: 28095941
Created On: 20 January 2023
Last Modified On: 20 January 2023
Expiration Date: 28 February 2023

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE GATOR™HPX815E (Model Year 2023)	\$ 17,148.00	\$ 14,782.28 X	1 =	\$ 14,782.28

Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)
Price Effective Date: January 19, 2023

Equipment Total **\$ 14,782.28**

Quote Summary

Equipment Total	\$ 14,782.28
Trade In	
SubTotal	\$ 14,782.28
Est. Service Agreement Tax	\$ 0.00
Total	\$ 14,782.28
Balance Due	\$ 14,782.28

Salesperson : X _____

Accepted By : X _____



Selling Equipment



Quote Id: 28095941 Customer Name: WEBB COUNTY LIFE DOWN

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JOHN DEERE GATOR™HPX815E (Model Year 2023)

Contract: Sourcewell Grounds Maintenance 031121-DAC
 (PG NB CG 70)

Suggested List *
 \$ 17,148.00

Price Effective Date: January 19, 2023

Selling Price *
 \$ 14,782.28

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
57HAM	GATOR™HPX815E (Model Year 2023)	1	\$ 15,999.00	14.00	\$ 2,239.86	\$ 13,759.14	\$ 13,759.14
Standard Options - Per Unit							
001A	US/Canada	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
0505	Build To Order	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
1011	High-Performance All-Purpose (HPAP) Tires	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
2007	Standard Bench Seat - Black	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
2350	Park Position in Transmission	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
3001	Cargo Box with Paint and Rear Reflectors	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
3120	Cargo Box Manual Lift with Prop Rod	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
4000	OPS with Nets	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
4030	Black Poly Roof	1	\$ 577.00	14.00	\$ 80.78	\$ 496.22	\$ 496.22
4201	Front Brush Guard	1	\$ 322.00	14.00	\$ 45.08	\$ 276.92	\$ 276.92
Standard Options Total			\$ 899.00		\$ 125.86	\$ 773.14	\$ 773.14
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Other Charges							
Customer Setup		1	\$ 250.00			\$ 250.00	\$ 250.00
			\$ 250.00			\$ 250.00	\$ 250.00
Suggested Price						\$ 14,782.28	
Total Selling Price			\$ 17,148.00		\$ 2,365.72	\$ 14,782.28	\$ 14,782.28