



## WEBB COUNTY TEXAS

11/10/2022

11/15/2022

WEBB COUNTY TEXAS  
1110 WASHINGTON ST STE 203  
LAREDO, TX 78040

Dear Captain Calderon,

Motorola Solutions is pleased to present WEBB COUNTY TEXAS with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide WEBB COUNTY TEXAS with the best products and services available in the communications industry. Please direct any questions to Frank Puente at [frank@rzlaredo.com](mailto:frank@rzlaredo.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Frank Puente

Motorola Solutions Manufacturer's Representative

Billing Address:  
 WEBB COUNTY TEXAS  
 1110 WASHINGTON ST STE 203  
 LAREDO, TX 78040  
 US

Quote Date:11/15/2022  
 Expiration Date:2/27/2023  
 Quote Created By:  
 Frank Puente  
 frank@rzlaredo.com

End Customer:  
 WEBB COUNTY TEXAS  
 Captain Calderon  
 fcalderon@webbcountytx.gov

Contract: 17724 - HGAC (TX)-RA05-21

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6000 Series	APX6000				
1	H98KGF9PW6BN	APX6000 VHF MHZ MODEL 2.5 PORTABLE	50	\$3,595.00	\$2,478.10	\$123,905.00
1a	H869BZ	ENH: MULTIKEY	50	\$363.00	\$250.22	\$12,511.00
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	50	\$6.00	\$4.14	\$207.00
1c	Q361AR	ADD: P25 9600 BAUD TRUNKING	50	\$330.00	\$227.48	\$11,374.00
1d	H38BT	ADD: SMARTZONE OPERATION	50	\$1,320.00	\$909.90	\$45,495.00
1e	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	50	\$567.00	\$390.84	\$19,542.00
1f	Q887AU	ADD: 5Y ESSENTIAL SERVICE	50	\$227.00	\$227.00	\$11,350.00
1g	Q629AK	ENH: AES ENCRYPTION AND ADP	50	\$523.00	\$360.51	\$18,025.50
1h	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)	50	\$110.00	\$80.30	\$4,015.00
1i	QA09001AB	ADD: WIFI CAPABILITY	50	\$330.00	\$240.90	\$12,045.00
2	LSV00Q00202A	DEVICE PROGRAMMING	50	\$50.00	\$50.00	\$2,500.00
3	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	50	\$169.56	\$120.08	\$6,004.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
4	PMLN7904A	CARRY ACCESSORY- CASE,APX6000 CC 2.75 SWLBL TIA BATTERY	50	\$85.32	\$60.42	\$3,021.00
5	PMMN4069AL	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	50	\$143.64	\$101.73	\$5,086.50
6	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	50	\$188.27	\$133.71	\$6,685.50
7	RLN4941A	REC ONLY EARPIECE W/ TRANSLUCET TUBE	50	\$76.76	\$56.03	\$2,801.50

**Grand Total** **\$284,568.00(USD)**

### Notes:

- HGAC Contract #RA05-21
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



## Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
**(PO will not be processed without this)**

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)