

July 11, 2023

Webb County Medical Examiners Office Attn: Lilliana Maldonado PO BOX 2353 Laredo, TX 78044

Dear Dr. Stern:

Thank you for your continued support of NMS Labs for your testing needs. Based upon the projected volumes, NMS is able to offer your facility discounted pricing on our services. The following tests will be discounted from NMS Labs Current List Price Fee Schedule. The discounts offered are based upon testing volume listed below as well as a yearly CPI increase of 6.5% for "services by other medical professionals," payroll increase of 4.1%, health insurance/prescription coverage increase of 8% and average lab supply increase of 10.27%; the final three increases account for approximately 70% of our total operating costs.

Account Number(s): 10040 Price Code Number: W002

Pricing Effective Date: 10/1/2023 Pricing Expiration Date: 09/30/2024

| Acode | Description | Projected | Current | Discount |
|---------|---|-----------|------------|----------|
| | | Volume | List Price | Price |
| 1002B | Carbon Monoxide Exposure Biouptake Screen, Blood | 7 | \$87.00 | \$64.00 |
| 1919FL | Electrolytes and Glucose Panel (Vitreous), Fluid (Forensic) | 0 | \$104.00 | \$85.00 |
| 8050U | Postmortem, Urine Screen Add-on (6-MAM Quantification only) (Forensic) | 16 | \$36.00 | \$36.00 |
| 8051B | Postmortem, Basic, Blood (Forensic) | 65 | \$266.00 | \$179.00 |
| 8051SP | Postmortem, Basic, Serum/Plasma (Forensic) | 1 | \$266.00 | \$179.00 |
| 8051U | Postmortem, Basic, Urine (Forensic) | 1 | \$266.00 | \$179.00 |
| 8052B | Postmortem, Expanded, Blood (Forensic) | 9 | \$393.00 | \$288.00 |
| 8052SP | Postmortem, Expanded, Serum/Plasma (Forensic) | 0 | \$393.00 | \$288.00 |
| 8052U | Postmortem, Expanded, Urine (Forensic) | 1 | \$393.00 | \$288.00 |
| 8083B | Postmortem, Basic w/ Vitreous Alcohol and 6-MAM Confirmation, Blood (Forensic) | 104 | \$289.00 | \$195.00 |
| 8084B | Postmortem, Expanded w/ Vitreous Alcohol and 6-MAM Confirmation, Blood (Forensic) | 16 | \$418.00 | \$300.00 |
| 53249FL | Alcohols and Acetone Confirmation, Vitreous Fluid (Forensic) | 5 | \$124.00 | \$85.00 |
| 8054B | NMS TotalTox™ Panel, Blood (Forensic) | 1 | \$545.00 | \$425.00 |

All other testing ordered during this effective period will be billed at the fees referenced in the NMS Labs 2023 Fee Schedule. Prepaid Federal Express air bills will be provided for shipping samples to NMS Labs for testing via Standard Overnight delivery service. All samples will be retained for a period of twelve (12) months from the date of the final report. Samples will then be discarded after the retention period unless notified by your office in writing with alternate instructions regarding the disposition of the specimens. NMS



Labs works diligently to maintain our discounted prices and will evaluate the pricing for your office in 12 months for any necessary pricing increases.

Your account will be invoiced monthly for all services completed during the preceding month e.g. – the invoice for testing completed in July would be received in early August. Normal payment terms are net 30 days upon receipt of each invoice.

If you have any questions regarding this communication, please contact me directly.

Sincerely,

Jenna Lock

NMS Labs – Account Manager

445-216-9081

Jenna.Lock@nmslabs.com

cc: NMS Labs D365 database