Prepared for:

Liliana V. Maldonado

WEBB COUNTY PURCHASING DEPARTMENT

1110 Washington St. Ste. 101 Laredo, TX. 78040



2023 F-150 4x4 SuperCrew Cab 6.5' box 157" WB XL (W1E)

VIN: 1FTFW1E50PKF71778 | Price Level: 370 | Stock No: F71778



Client Proposal

Prepared by: Richard K. McCord

Office: 717-653-7080

Email: rmccord@whitmoyerautogroup.com

Date: 11/09/2023



Buyer, WEBB COUNTY PURCHASING DEPARTMENT

Prepared by: Richard K. McCord

11/09/2023 Whitmoyer Ford, Inc. | 1001 East Main Street Mount Joy Pennsylvania | 175529333



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Liliana V. Maldonado WEBB COUNTY PURCHASING DEPARTMENT 1110 Washington St. Ste. 101 Laredo, TX. 78040

Re: Vehicle Proposal 11/09/2023

Dear Ms. Maldonado,

Following is our proposal to furnish and deliver one (1) "new and unused" 2023 F-150 4x4 SuperCrew Cab 6.5' box 157" WB XL Pickup Truck. Please review and contact our office if you have any questions.

Your total cost to order, after all dealer discounts and government concessions, is \$46,644.00. This price does reflect all new vehicle prep and 60-Day Temporary "In-Transit" Registration. Vehicle will be filled with fuel, washed, and delivered to your location.

This vehicle has been produced and should arrive at our location late-November/early-December. Please allow 30 days for delivery to your location.

Thank you for your time and the opportunity to earn your business.

Sincerely

Richard K. McCord Fleet Sales Manager 717-653-7080

rmccord@whitmoyerautogroup.com

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Price Level: 370 | Stock No: F71778 | VIN: 1FTFW1E50PKF71778

Selected Equip & Specs

Dimensions

• Conventional Capacity: 9,300 lbs. • GCWR: 14,800 lbs. • Fifth-wheel towing capacity: 9,200 lbs. • Gooseneck towing capacity: 9,200 lbs. • Cargo box length: 78.0" • Cargo box min width: 51.1" • Cargo box volume: 62.3 cu.ft. • Pickup box depth: 21.4" • Cargo box max width: 65.2" • Cargo box tailgate width: 60.3" • Cargo box length feet: 6.5 • Vehicle body length: 243.5" • Vehicle body width: 79.9" • Vehicle body height: 77.6" • Wheelbase: 157.0" • Vehicle turning radius: 25.6' • Frame section modulus: 5.1 cu.in. • Frame yield strength (psi): 49300.0 • Front bumper to front axle: 37.8" • Front brake diameter: 13.8" • Rear brake diameter: 13.2" • Interior rear cargo volume with seats folded: 50.9 cu.ft. • Max interior rear cargo volume: 50.9 cu.ft. • Total passenger volume: 131.9 cu.ft. • Headroom first-row: 40.8" • Headroom second-row: 40.4" • Leg room first-row: 43.9" • Leg room second-row: 43.6" • Shoulder room first-row: 66.7" • Shoulder room second-row: 66.0" • Hip room first-row: 62.5" • Hip room second-row: 62.6"

Powertrain

• 5L V-8 port/direct injection, DOHC, variable valve control, engine with 400HP • Engine cylinders: V-8 • Spark ignition system • Variable intake manifold • Horsepower: 400 HP@6000 RPM • Torque: 410 lb.-ft.@4250 RPM • Radiator • Auto stop-start engine • Driver selectable drivetrain mode • 10-speed automatic • Part-time 4WD • Four-wheel drive • Recommended fuel: regular unleaded • Easy Fuel capless fuel filler • All-speed ABS and driveline traction control • Auto locking hub control • Electronic transfer case shift * **Driver selectable rear locking differential**

Fuel Economy and Emissions

• Fuel economy (city/highway/combined): 17 mpg/22 mpg/19 mpg • Fuel economy city: 17 mpg • Fuel economy highway: 22 mpg • Gasoline secondary fuel type • Fuel economy combined: 19 mpg • LEV3-ULEV125 emissions • Alternate fuel economy city: 12 mpg • Alternate fuel economy (city/highway/combined): 12 mpg/17 mpg/14 mpg • Alternate fuel economy highway: 17 mpg • E85 additional fuel types • Alternate fuel economy combined: 14 mpg

Suspension and Handling

• Standard ride suspension • Heavy-duty front shock absorbers • Heavy-duty rear shock absorbers

Driveability

• 4-wheel disc brakes • Front and rear ventilated disc brakes • 4-wheel antilock (ABS) brakes • Four channel ABS brakes • Electronic parking brake • Ford Co-Pilot360 - Post Collision Braking automatic post-collision braking system • Automatic brake hold • Brake assist system • Hill Start Assist • Independent front suspension • Double wishbone front suspension • Front anti-roll bar • Front coil springs • Rigid axle rear suspension • Leaf spring rear suspension • Speed sensitive power steering • Electric power-assist steering system • Rack-pinion steering • 2-wheel steering system

Body Exterior

• Trailer wiring harness * Running boards • 4 doors • Standard style pickup box • Pickup bed-rail protectors • Clearcoat paint • Monotone paint • Black side window trim • Black door handles • Black front bumper • Body-coloured front bumper rub strip • 2 front tow hooks • Black rear bumper • Rear bumper step • Black grille • Black door mirrors • Standard style side mirrors • Conventional left rear passenger door • Conventional right rear passenger door • Tailgate • Active grille shutters • Active aerodynamics • P265/70RS17 AT BSW front and rear tires • 17 x 7.5-inch front and rear silver steel wheels

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2023 F-150 4x4 SuperCrew Cab 6.5' box 157" WB XL (W1E)

Price Level: 370 | Stock No: F71778 | VIN: 1FTFW1E50PKF71778

Selected Equip & Specs (cont'd)

Convenience

* SYNC 4 with Enhanced Voice Recognition (Alexa-Built-In) virtual assistant • Power door locks with 2 stage unlocking • Keyfob activated door locks • All-in-one remote fob and ignition key • Auto-locking doors • Power tailgate/rear door lock • Cruise control with steering wheel mounted controls • FordPass Connect smart device vehicle start control • Day/Night rearview mirror • Power first-row windows • Tailgate Assist easy lift tailgate • Fixed rear windshield • Locking glove box • Front beverage holders • Rear beverage holders • 6 beverage holders • Driver and passenger door bins • Rear door bins • Instrument panel bin • Dashboard storage • Cabback insulator • Retained accessory power • PRND in IP • Trip computer • Over the air updates

Comfort

• Manual climate control • Cabin air filter • Rear under seat climate control ducts • Cloth headliner material • Full headliner coverage • Full vinyl floor covering • Full floor coverage • Cloth rear seat upholstery • Carpet rear seatback upholstery • Manual tilting steering wheel • Manual telescopic steering wheel • Urethane steering wheel

Seats and Trim

• Seating capacity: 6 • 40-20-40 split-bench front seat • Split-bench front seat • Driver seat with 4-way directional controls • Front passenger seat with 4-way directional controls • Height adjustable front seat head restraints • Manual front seat head restraint control • Front seat center armrest • Manual reclining driver seat • Manual driver seat fore/aft control • Manual reclining passenger seat • Manual passenger seat fore/aft control • Fixed rear seats • Split-bench rear seat • Height adjustable rear seat head restraints • Cloth front seat upholstery

Entertainment Features

• 2 total number of 1st row displays • 8 inch primary LCD display • Primary touchscreen display • AM/FM stereo radio • Invehicle audio • AM radio • FM radio • Seek scan • Radio data system (RDS) • Auxiliary input jack • SYNC 4 external memory control • Internet radio capability • Speakers number: 6 • Standard grade speakers • Steering wheel mounted audio controls * SYNC 4 with Enhanced Voice Recognition voice activated audio controls • Speed sensitive volume • Bluetooth wireless audio streaming • Fixed audio antenna

Lighting, Visibility and Instrumentation

• Analog instrumentation display • Trip odometer • In-radio display clock • Compass • Exterior temperature display • Gauge cluster display size (inches): 4.00 • Tachometer • Oil pressure gauge • Engine/electric motor temperature gauge • Voltmeter • Transmission fluid temperature gauge • Light tinted windows • Aero-composite headlights • Halogen headlights • Ford Co-Pilot360 - Autolamp auto on/off headlight control • Multiple enclosed headlights • Delay-off headlights • Ford Co-Pilot360 - Auto High Beam auto high-beam headlights • DRL preference setting • Variable intermittent front windshield wipers • Front reading lights • Illuminated entry • Variable instrument panel light • Daytime running lights • High mounted center stop light • Pickup box cargo light • Remote activated perimeter approach lighting • Fade interior courtesy lights

Technology and Telematics

* Connected Navigation integrated navigation system with voice activation • SYNC 4 911 Assist emergency SOS system via mobile device • SYNC 4 handsfree wireless device connectivity • AppLink/Apple CarPlay and Android Auto smart device wireless mirroring • FordPass Connect 4G mobile hotspot internet access • 6 USB ports

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Selected Equip & Specs (cont'd)

Safety and Security

• Driver front impact airbag • Seat mounted side impact driver airbag • Safety Canopy System curtain first and second-row overhead airbags • Passenger front impact airbag • Seat mounted side impact front passenger airbag • Airbag occupancy sensor • 6 airbags • Rear seat center 3-point seatbelt • Front height adjustable seatbelts • Front seatbelt pretensioners • 2 seatbelt pre-tensioners • SecuriLock immobilizer • Remote panic alarm • Security system • Lane Keeping Alert • Pre-Collision Assist with Automatic Emergency Braking (AEB) forward collision mitigation • Pre-Collision Assist with Pedestrian Detection • Driver Alert • MyKey restricted driving mode • Rear mounted camera • AdvanceTrac with Curve Control electronic stability control system with anti-roll • Reverse Sensing System rear parking sensors • Manual rear child safety door locks

Dimensions

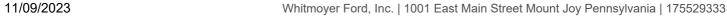
General Weights			
Curb weight	5,014 lbs.	Rear curb weight	1,916 lbs.
GVWR	7,150 lbs.	Payload	2,135 lbs.
Trailering Weights			
Fifth-wheel towing capacity	9,200 lbs.	Gooseneck towing capacity	9,200 lbs.
Conventional capacity	9,300 lbs.	GCWR	14,800 lbs.
Front Weights			
Front curb weight	3,098 lbs.	GAWR front	3,850 lbs.
Axle capacity front	4,800 lbs.	Spring rating front	3,850 lbs.
Tire/wheel capacity front	4,050 lbs.		
Rear Weights			
GAWR rear	4,150 lbs.	Axle capacity rear	4,800 lbs.
Spring rating rear	4,150 lbs.	Tire/wheel capacity rear	4,498 lbs.
Off Road			
Min ground clearance	8.8"	Loading floor height	35.8 "
Approach angle	25.5	Departure angle	26.4
Exterior Measurements			
Vehicle body length	243.5"	Vehicle body width	79.9"
Vehicle body height	77.6"	Wheelbase	157.0"
Cargo box length		Front brake diameter	
Cargo box min width	51.1"	Rear brake diameter	
Cargo box volume		Pickup box depth	
Cargo box max width		Cargo box tailgate width	
Cargo box length feet		Vehicle turning radius	
Frame section modulus		Frame yield strength (psi)	49300.0
Front bumper to front axle			

Interior Measurements

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2023 F-150 4x4 SuperCrew Cab 6.5' box 157" WB XL (W1E)

Price Level: 370 | Stock No: F71778 | VIN: 1FTFW1E50PKF71778

As Configured Vehicle

Code Description Contract

Base Vehicle

W1E Base Vehicle Price (W1E) \$44,920.00

Packages

101A Equipment Group 101A Standard Included

Includes:

- Engine: 5.0L V8

Includes auto start-stop technology and flex-fuel capability.

- Transmission: Electronic 10-Speed Automatic

Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut

- GVWR: 7,150 lbs Payload Package

- Tires: 265/70R17 BSW A/T

- Wheels: 17" Silver Steel

- Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger adjustment and armrest.

Powertrain

995 Engine: 5.0L V8 Included

Includes auto start-stop technology and flex-fuel capability.

44G Transmission: Electronic 10-Speed Included

Automatic

Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and

mud/rut.

XL6 Electronic Locking w/3.73 Axle Ratio \$518.00

STDGV GVWR: 7,150 lbs Payload Package Included

Wheels & Tires

STDTR Tires: 265/70R17 BSW A/T Included

64C Wheels: 17" Silver Steel Included

Seats & Seat Trim

C Cloth 40/20/40 Front Seat Included

Includes 2-way manual driver/passenger adjustment and armrest.

Other Options

157WB 157" Wheelbase STD

582 Radio: AM/FM SiriusXM w/360L Included

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53B



2023 F-150 4x4 SuperCrew Cab 6.5' box 157" WB XL (W1E)

Price Level: 370 | Stock No: F71778 | VIN: 1FTFW1E50PKF71778

As Configured Vehicle (cont'd)

Code Description Contract

Class IV Trailer Hitch Receiver

Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7/4-pin

(99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, class IV trailer hitch receiver, smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available).

413 Skid Plates \$145.00

Includes fuel tank, transfer case and front differential.

18B Black Platform Running Boards \$228.00

524 SYNC 4 w/Enhanced Voice \$296.00

Recognition

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC 4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Eligible vehicles receive a complimentary 90-day trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the navigation service will terminate. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.

Includes:

- Radio: AM/FM SiriusXM w/360L

67T Integrated Trailer Brake Controller \$251.00

PAINT Monotone Paint Application STD

Fleet Options

WARANT Fleet Customer Powertrain Limited N/C

Warranty

Requires valid FIN code.

Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

Emissions

425 50 State Emissions STD

Exterior Color

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7

\$286.00



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As Configured Vehicle (cont'd)

Code	Description	Contract
YZ_01	Oxford White	N/C
Interior Color		
CS_01	Black w/Medium Dark Slate w/Cloth 40/20/40 Front Seat	N/C
SUBTOTAL		\$46,644.00
Destination Charge		\$0.00
TOTAL		\$46,644.00

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Pricing Summary - Single Vehicle

	CONTRACT
Vehicle Pricing	
Base Vehicle Price	\$44,920.00
Options	\$1,724.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$0.00
Total	\$46,644.00

Customer Signature Acceptance Date

DEPARTMENT HEAD HAS REVIEWED AND IS IN AGREEMENT TO ALL THE SPECIFICATIONS FOR THE REQUESTED VEHICLE DESCRIBED HEREIN.

DEPT: WEBB CO. FAIRGROUNDS

DEPT HEAD: ALBERT O'T DRRES, JR.

DEPT HEAD SIGNATURE/APPROVAL

DATE: 12/05/2023

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