

1600 Clovis Barker Rd. Suite 202
 San Marcos, Tx 78666
 Phone: 512-781-7302
 Fax: 512-781-7308

DATE: Wednesday, May 10, 2017
QUOTED BY: Tana Ruston
REQUESTED BY: Rose C. Flores
PHONE: 956.523.5590
EMAIL: rcflores@webbcountytx.gov
SHIP TO: Webb County Utilities
 513 Martha Drive
 Rio Bravo, TX 78046

BILL TO: Webb County Purchasing Dept.
 1100 Washington, Suite 101
 Laredo, TX 78040

| SALESPERSON | PAYMENT TERMS | SHIPPING METHOD | SHIPPING TERMS | SUBJECT TO REVIEW |
|-------------|---------------|-----------------|----------------|--------------------------|
| Chip Woods | Net 30 Days | BW - Best Way | Prepaid & Add | Tuesday, August 08, 2017 |

| QTY | PRODUCT DESCRIPTION | UNIT PRICE | AMOUNT |
|-----|--|------------|--------|
| 1 | Beacon AMA Cellular Pilot/ Starter Kit (25 units) | \$8,500.00 | |
| 25 | Model 25 Positive Displacement Meters (5/8" x 3/4") | \$ - | \$ - |
| 25 | High Resolution-Encoder w/a 9-dial LCD display | \$ - | \$ - |
| 25 | ORION Cellular Water Endpoints | \$ - | \$ - |
| 100 | ORION Service Units | \$ - | \$ - |
| 1 | 4 hour WebEx training session | \$ - | \$ - |
| 1 | BEACON AMA Software hosted access to endpoint data reading | \$ - | \$ - |
| 100 | BEACON AMA Service Units (\$3.00 p/unit, p/month starting in month 5) | \$ - | \$ - |
| 1 | BEACONTool ORION Cellular endpoint installation smartphone app | \$ - | \$ - |
| 1 | INSTALLATION and ACTIVATION | \$ - | \$ - |
| | Pricing based on quoted quantities. | | |
| | Taxes NOT included. | | |
| | Freight included on orders of \$15,000 or more. | | |

Tax Rate: Exempt
Est. Lead Time: 4-6 Weeks

| | |
|------------------|-------------|
| SUBTOTAL | \$ 8,500.00 |
| SALES TAX | Exempt |
| FREIGHT | 81.00 |
| TOTAL | \$ 8,581.00 |

THANK YOU FOR YOUR BUSINESS!!

1600 Clovis Barker Rd. Suite 202
San Marcos, Tx 78666
Phone: 512-781-7302
Fax: 512-781-7308

DATE: Wednesday, May 10, 2017
QUOTED BY: Tana Ruston
REQUESTED BY: Rose C. Flores
PHONE: 956.523.5590
EMAIL: rcflores@webbcountytexas.gov
SHIP TO: Webb County Utilities
513 Martha Drive
Rio Bravo, TX 78046

BILL TO: Webb County Purchasing Dept.
1100 Washington, Suite 101
Laredo, TX 78040

| SALESPERSON | PAYMENT TERMS | SHIPPING METHOD | SHIPPING TERMS | SUBJECT TO REVIEW |
|-------------|---------------|-----------------|----------------|--------------------------|
| Chip Woods | Net 30 Days | BW - Best Way | Prepaid & Add | Tuesday, August 08, 2017 |

Standard Terms & Conditions

1. Terms

Terms are cash in advance, except where satisfactory credit is established in which case terms are net thirty (30) days from date of invoice. National Meter reserves the right to revoke any credit extended at National Meter's sole discretion. Customer agrees to pay such invoices when due regardless of other scheduled deliveries. Interest may be charged at the rate of 18% per year (but not more than the highest rate permitted by applicable law) on accounts more than 30 days past due. Customer agrees to pay all costs of collection, including reasonable attorneys' fees, on all past due accounts. Invoices may be submitted as partial shipments are made. If the financial condition of the customer does not justify the terms of payment specified, National Meter may demand full or partial payment in advance before proceeding with fulfilling and shipping an order. If shipment is delayed beyond the scheduled date by customer, payment shall be due in full when National Meter is prepared to make the shipment. If customer defaults in any payment when due, then the whole invoice shall immediately become due and payable upon demand, or National Meter, at its option without prejudice to other lawful remedies, may defer delivery or cancel the order. If delivery is deferred, the ordered goods may be stored as follows. If the ordered goods are not shipped within 15 days after notification to Customer that they are ready for shipping, for any reason beyond National Meter's reasonable control, including Customer's failure to give shipping instructions, National Meter may store such ordered goods at Customer's risk in a warehouse or yard or upon National Meter's premises, and Customer shall pay all handling, transportation and storage costs at the prevailing commercial rates upon submission of invoices therefor.

2. Freight

All shipments of the products will be made F.O.B. point of shipment, FULL FREIGHT ALLOWED for customer Purchase Orders of \$15,000 or more by the shipping method National Meter deems most advantageous. Orders for LESS THAN \$15,000 will be PREPAID AND CHARGED to the customer, F.O.B. point of shipment by the method National Meter deems most advantageous unless means of shipment otherwise are specified by the customer. Transportation and insurance charges, expenses and costs will be collected, or, if prepaid, will be invoiced to Customer and we are not included in the prices shown unless otherwise provided for by National Meter in writing. Risk of loss or damage to the Products shall automatically pass to Customer when Products are placed with a common carrier for shipment to Customer's location. To be eligible for credit against defective shipments, Customer must report any errors in any defective package immediately upon receipt to National Meter ALL Freight Claims for material damage in shipment are to be filed with freight carrier by the customer.

3. Returns

Any products to be returned must be pre-approved and evidenced by a copy of a Return Authorization issued by National Meter. All product returned due to Customer order errors will be subject to a 30% RESTOCK CHARGE plus all freight charges and must be returned within 90 days after invoice. All products must be in new condition and in original packaging. All products to be returned due to defects will be returned to the manufacturer for inspection before credit will be approved. Manufacturer will provide shipping instructions and their Return Authorization numbers before material can be returned.

4. Right to Substitute

Badger Meter continues to improve and redesign our products to provide our customers with state-of-the-art technology solutions. Therefore, Badger Meter reserves the right to provide our newest product solutions as an alternative to the proposed products, provided the replacement products meet the following requirements: are substantially similar to and are at least of equal quality and performance to, are in conformance with the requirements in the applicable specifications, meet the actual needs or are otherwise suitable for the intended use, and are priced at an amount that does not exceed the price of the quoted products.



