



September 1, 2016

Webb County – 406<sup>th</sup> District Court & 341<sup>st</sup> District Court  
1110 Victoria Street, Ste. 402  
Laredo, TX 78040

Contact: Honorable Oscar J. Hale Jr.  
Phone: 956.523.4954  
Phone: 956.791.6325  
Email: [406@webbcountytx.gov](mailto:406@webbcountytx.gov)

### SCOPE OF SERVICES & PRICING SCHEDULE

#### PRICING ASSUMPTIONS

- Estimated Monthly Volume / Lab Screens: 500 - 1000
- Positive Rate = 10%
- Overnight FedEx pick-ups = 5 days per week at 2 locations
- Pricing is Contingent on the use of SENTRY
- Pricing includes all supplies, shipping, SENTRY program management, telephone lines, randomization – Pricing is all-inclusive.

*-The following panels are for urine samples sent to the lab for screen with automatic confirmation processing -*

<b>URINE: LAB TESTED = 4 panel *Includes EtG/EtS</b>	<b>Screen &amp; Automatic Confirmation</b>	<b>\$7.80</b>
<b>URINE: LAB TESTED = 5 panel *Includes EtG/EtS</b>	<b>Screen &amp; Automatic Confirmation</b>	<b>\$7.90</b>
<b>URINE: LAB TESTED = 8 panel *Includes EtG/EtS</b>	<b>Screen &amp; Automatic Confirmation</b>	<b>\$8.20</b>
<b>URINE: LAB TESTED = 9 panel *Includes EtG/EtS</b>	<b>Screen &amp; Automatic Confirmation</b>	<b>\$8.50</b>

Choose between the following drugs for your panel selection(s):

**EtG/EtS, Amph/Methamphetamine, Barbiturates, Benzodiazepines, Cocaine, Methadone, MDMA, Opiates 300, THC 20, PCP, Propoxyphene**

**All positive screens will automatically confirm by LC/MS/MS at NO additional charge.**

*-The following panels are for urine samples sent to the lab for screen processing -*

<b>URINE: LAB TESTED = 4 panel *Includes EtG</b>	<b>Screen Only</b>	<b>\$6.30</b>
<b>URINE: LAB TESTED = 5 panel *Includes EtG</b>	<b>Screen Only</b>	<b>\$6.40</b>
<b>URINE: LAB TESTED = 8 panel *Includes EtG</b>	<b>Screen Only</b>	<b>\$6.70</b>
<b>URINE: LAB TESTED = 9 panel *Includes EtG</b>	<b>Screen Only</b>	<b>\$7.00</b>

Choose between the following drugs for your panel selection(s):

**EtG/EtS, Amph/Methamphetamine, Barbiturates, Benzodiazepines, Cocaine, Methadone, MDMA, Opiates 300, THC 20, PCP, Propoxyphene**

<b>Single Drug Add-Ons:</b>	<b><u>Add to Panel</u></b>	<b><u>Stand Alone Test Screen &amp; Confirm</u></b>
• OXYCODONE.....	\$1.00 .....	\$15.00
• 6-AM.....	\$2.00 .....	\$15.00
• BUPRENORPHENE/SOBOXONE .....	\$2.00 .....	\$15.00
• SOMA/CARISOPRODOL .....	\$2.00 .....	\$11.50
• TRAMADOL.....	\$2.00 .....	\$11.50
• MEPERIDINE .....	\$2.00 .....	\$11.50
• ZOLPIDEM/AMBIEN.....	\$2.50 .....	\$15.00
• FENTANYL.....	\$3.20 .....	\$15.00
• LSD (Screen).....	\$20.00 .....	Call for Price

**Additional Urine Tests:**

<b>URINE: LAB TESTED K2/Spice = SCREEN</b>	\$15.00
<b>URINE: LAB TESTED K2/Spice = Automatic CONFIRMATION on all positive screens</b>	\$15.00
<b>URINE: LAB TESTED Bath Salts = SCREEN</b>	\$19.95
<b>URINE: LAB TESTED Bath Salts = Automatic CONFIRMATION on all positive screens</b>	\$19.95

<b>URINE: LAB TESTED: DESIGNER DRUG MIXER Screen &amp; Automatic Confirmation</b>	\$52.00
Bath Salts (Cathinone, Methcathinone, Mephedrone, MDPV), MDMA (Ecstasy), K2/Spice, and EtG/EtS (alcohol metabolites)	
<b>URINE: LAB TESTED COMPREHENSIVE PANEL Screen &amp; Automatic Confirmation</b>	\$45.00
Ethanol Alcohol OR EtG, Barbiturates, Benzodiazepines, Cocaine, THC 20, Methadone, Opiates 300, PCP, Propoxyphene, Methaqualone, Cotenine, Oxycodone, MDMA, Buprenorphene, Soma, Meperidene, Zolpediem, Fentanyl, Tramadol, 6-Acetylmorphine (6-AM)	
<b>COMPREHENSIVE PANEL INCLUDING SPICE Screen &amp; Automatic Confirmation</b>	\$60.00
<b>KRATOM Screen &amp; Automatic Confirmation</b>	\$37.50
<i>**Please Note: The comprehensive panel will take 48 hours for test results on all negatives. With positive screens that will automatically confirm, the test results can take up to 10 days. The positive rate on this panel is calculated at a 20% positive rate. Kratom can take up to 10 days for test results. **</i>	

**Testimony:**

- In-person (1-day of testimony) \$150/hr. (8 hour minimum)
- In-person (2<sup>nd</sup> day of testimony) \$150/hr.
- Telephonic No Charge
- Skype or video-conferencing No Charge
- Affidavit/Litigation Packet \$40.00

**ADDITIONAL TESTING**

Oral fluid automatic confirmations will be conducted on ALL positive drugs at NO additional charge.

DESCRIPTION	Current Pricing
<b>ORAL: 6 Panel</b> Ethanol Alcohol, AMP/METH, BENZO, COC, THC, OPI	<b>\$13.95</b>

Hair testing automatic confirmation will be conducted on ALL positive drugs at NO additional charge

DESCRIPTION	Current Pricing
<b>HAIR: 5 Drug Panel</b> METH/AMP, COC, OPI, PCP, THC,	<b>\$55.50</b>
<b>HAIR: 7 Drug Panel</b> METH/AMP, COC, OPI, PCP, THC, OXY, MTHD	<b>\$58.50</b>
<b>HAIR: 9 Drug Panel</b> METH/AMP, COC, OPI, PCP, THC, OXY, MTHD, BENZ, FENT	<b>\$61.50</b>

You can always reach our customer service department  
Monday - Friday from 7am to 5pm MST at  
**800.348.4422.**

**Our specific focus is to provide forensic – legally defensible - results, within industry leading time frames while providing friendly and easily accessible client service support. This is what we do!**

### **STANDARD SERVICES**

Norchem will also include the following at **no additional charge**:

- Confirmed-positive samples will be stored in a secured environment frozen for twelve months.
- 24 – 48 hour results on positives from receipt of urine specimen
- Technical consultation by professional staff including our certifying scientist and scientific director.
- Confirmations are performed using LC/MS/MS (Liquid Chromatography/Mass Spectrometry/Mass Spectrometry).
- Legally defensible forensic urine toxicology results on confirmations.
- Access to Norchem Client Services Department through a toll free telephone number Monday – Friday 7 am to 5 pm MST.
- Norchem meets or exceeds CAP-FDT and HIPAA guidelines for client confidentiality and protection of sensitive data.
- Specimen collection kits with attached temperature strips for urine, forms & shipping supplies.

#### **Additional Services for Laboratory Urine Screens and Confirmations**

- Creatinine Levels & Basic Adulteration Check	<b>Included</b>
- THC levels & THC/Creatinine ratios (positive THC results)	<b>Included</b>
- Fed-Ex/Courier Overnight Pick-ups --- <b>5x per week</b>	<b>Included</b>
- Specimen collection kits, forms & shipping supplies	<b>Included</b>

#### **Sentry™ – Evidence Based Substance Abuse Monitoring Program**

**Included**

- Real-time test results and non-compliance alerts and reports
- Web-based RANDOMIZATION
- Electronic Chain of Custody Form Generation
- Call Log. Reports Date, Time, Phone #, and Caller ID
- All telephone lines for drug information line

### **RESULT REPORTING**

Results on positive specimens confirmed by LC/MS/MS will be reported within 24 to 48 hours. Results will be reported via secure web access via SENTRY.

## NORCHEM CERTIFICATIONS

Certified by the College of American Pathologists as a Forensic Drug Testing Laboratory (CAP-FDT)  
Clinical Laboratory Improvements Amendments (CLIA)

### Comprehensive Testing Menu

Description	Screen Cut Off	Method of Analysis	Confirmation Cut Off	Method of Analysis
Amphetamines/Methamphetamine	1000 ng/mL	EMIT	500 ng/mL	LC/MSMS
Methamphetamine (D/L)	N/A	N/A	20%	Send out GC/MS
MDMA	500 ng/mL	EIA	500 ng/mL	LC/MSMS
Barbiturates	300 ng/mL	EMIT	300 ng/mL	LC/MSMS
Opiates	300 ng/mL	EMIT	300 ng/mL	LC/MSMS
Opiates	2000 ng/mL	EMIT	2000 ng/mL	LC/MSMS
Oxycodone	300 ng/mL	EIA	300 ng/mL	LC/MSMS
6AM	10 ng/mL	EMIT	10 ng/mL	LC/MSMS
Cannabinoids	50 ng/mL	EMIT	15 ng/mL	LC/MSMS
Cocaine	300 ng/mL	EMIT	150 ng/mL	LC/MSMS
Benzodiazepines	300 ng/mL	EMIT	300 ng/mL	LC/MSMS
Methadone	300 ng/mL	EMIT	300 ng/mL	LC/MSMS
Propoxyphene	300 ng/mL	EMIT	300 ng/mL	Send out GC/MS
Phencyclidine	25 ng/mL	EMIT	25 ng/mL	LC/MSMS
LSD	0.5 ng/mL	ELISA	0.1 ng/mL	Send out LC/MSMS
Methaqualone	300 ng/mL	EIA	300 ng/mL	Send out LC/MSMS
Ketamine	100 ng/mL	ELISA	100 ng/mL	Send out LC/MSMS
Meperidine	200 ng/mL	EIA	100 ng/mL	LC/MSMS
Tramadol	200 ng/mL	EIA	100 ng/mL	LC/MSMS
Buprenorphine	5 ng/mL	EIA	5 ng/mL	LC/MSMS
Zolpidem	20 ng/mL	EIA	10 ng/mL	LC/MSMS
Fentanyl	2 ng/mL	EIA	1 ng/mL	LC/MSMS
Carisoprodol	100 ng/mL	EIA	100 ng/mL	LC/MSMS
Ethyl Glucuronide	500 ng/mL	EIA	500 ng/mL	LC/MSMS
Ethyl Sulfate	N/A	N/A	100 ng/mL	LC/MSMS
Rohypnol	300 ng/mL	EMIT	200 ng/mL	Send out LC/MSMS
Cotinine	500 ng/ml	EIA	200 ng/mL	Send out GC/MS
Ethanol	0.02%	EA	0.02%	GCFID
Chromate	Normal/Abnormal	EA	N/A	N/A
Nitrite	50 µg/ml	EA	N/A	N/A
Specific Gravity	Normal/Abnormal	Refractometer	N/A	N/A
pH	Normal/Abnormal	pH Meter	N/A	N/A
Creatinine	20 mg/dl	EA	N/A	N/A
Glucose	Normal/Abnormal	EA	N/A	N/A
Spice JWH-018	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice JWH-019	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice JWH-073	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice JWH-081	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice JWH-122	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice JWH-200	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice JWH-210	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice JWH-250	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice JWH-398	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice AM-2201	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice RCS-4	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice MAM-2201	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice UR-144	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Spice XLR-11	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
MDPV (Methylenedioxypropylvalerone)	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Cathinone	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Methcathinone	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS
Mephedrone	Present/Not Present	LC/MSMS	Presence confirmed	LC/MSMS



**AMENDMENT TO ORIGINAL SCOPE OF SERVICES**

DECEMBER 6, 2016

The below panel pricing will be adjusted due to the following criteria:

- Client's positive rate for the last 5 months has averaged 14.4%.
- Client's volume has exceeded 500/mo, and is coming from only one FedEx pick-up location. This Volume qualifies for bulk shipping rates.

**LAB SCREEN PLUS AUTOMATIC CONFIRMATION\***

Automatic confirmations will be conducted on ALL positive drugs at NO additional charge.

DESCRIPTION	Current Pricing	Adjusted Pricing as Of 12/1/2016
<b>URINE: 6 PANEL</b> Benzo, COC, THC, MDN, OPI, EtG/Ets	<b>\$7.90</b>	<b>\$6.90</b>
<b>URINE: 9 Panel</b> AMP/METH, BARRBS, BENZO, COC, THC, MDMA, MDN, OPI, EtG/Ets	<b>\$8.50</b>	<b>\$8.00</b>
<b>ORAL: 6 Panel</b> Ethanol Alcohol, AMP/METH, BENZO, COC, THC, OPI	<b>\$13.95</b>	<b>\$12.75</b>

We have reviewed the above adjustments, and accept the new pricing.

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Authorized Agent  
Tano E. Tijerina  
Webb County Judge

\_\_\_\_\_  
Date

\_\_\_\_\_  
Approving Manager  
Webb County 341<sup>st</sup> & 406<sup>th</sup> District Courts

\_\_\_\_\_  
Date

**NORCHEM PAYMENT & BILLING TERMS ACKNOWLEDGMENT**

This pricing proposal of services AGREEMENT shall become effective beginning on September 1, 2016 and ending on August 31, 2017. Norchem agrees to honor the pricing in this proposal based on the volume and pricing assumptions shown above for one year.

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\_\_\_\_\_  
Representative  
Norchem

\_\_\_\_\_  
Honorable Oscar J. Hale, Jr.  
Presiding Judge  
Webb Co. 406th Judicial Dist. Adult Drug Court

Date: \_\_\_\_\_

Date: \_\_\_\_\_

IN WITNESS WHEREOF, the parties hereto have caused this AGREEMENT including the Exhibits attached hereto and incorporated herein by reference to be executed as of the date first above written.

ATTEST:

\_\_\_\_\_  
Tano Tijerina  
Webb County Judge

\_\_\_\_\_  
Margie Ramirez Ibarra  
Webb County Clerk

APPROVED AS TO FORM:

\_\_\_\_\_  
Marco A. Montemayor  
Webb County Attorney

\*By law, the county attorney's office may only advise or approve contracts or legal documents on behalf of its clients. It may not advise or approve a contract or legal document on behalf of other parties. Our review of this document was conducted solely from the legal perspective of our client. Our approval of this document was offered solely for the benefit of our client. Other parties should not rely on this approval, and should seek review and approval of their own respective attorney(s).

***For Norchem Accounting Use Only:***  
**Bill to Account Numbers:**  
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