



PRISM[®]RX

Clearly Different - A Spectrum Of Solutions

Webb County – October 11, 2016
Third Party Administrator RFP for PBM Services



Agenda

The County's Plan. The County's Way

- Welcome & Introductions
- PrismRx Proposal Presentation
 - ✓ Overview of PrismRx Services/Processes
 - Implementation Process
 - ❖ Mail Order, Speciality, Compounds, Connections
 - Account Management
 - Member Services
 - A Consultative Approach
 - ✓ Formulary Management/Flexibility
- Questions & Answers

Webb County - Primary PBM Objectives

Quantifiable and Measureable

- Administrative Service Agreement (ASA) Flexibility
- Transparency & 100% Pass Thru Model
- 100% prescription rebates to be retained by Webb County
- Rates guarantees
- Third party audits



About PrismRx

Full-service PBM

- Wholly-owned subsidiary of Heritage Health Solutions, Inc.
 - ✓ A Service-Disabled Veteran-Owned Small Business
 - ✓ 10+ years
- Headquartered in Flower Mound, Texas – north of Dallas

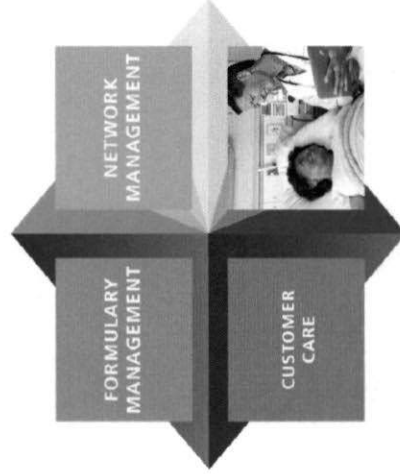
Our first Client

- Veterans Health Administration
 - ✓ Over 1,000,000 military veterans served
 - ✓ Over 725 VA Medical Locations
 - ✓ 75+ unique contracts with custom networks, formularies, benefit plans

PrismRx – A Full Service PBM

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- Customer Support Services
 - ✓ Plan Sponsor
 - ✓ Members
- Manage Pharmacy Cost
- Flexibility





PrismRx – A Full Service PBM

Your Plan. Your Way.

- Flexibility in:
 - ✓ Customer Support Services – Plan & Member Support
 - ✓ Benefit Plan Design – Copays, Deductibles, Prior Authorizations
 - ✓ Formulary Options – Moderate to Managed
 - ✓ Network Choice – Broad, Custom, 90-day, Mail Order, Specialty

Implementation Process

Flexible. Customized for You.

- Dedicated Team
- Implementation Plan/Tools
- Benefit Design
 - ✓ Co-pays
 - ✓ Deductibles
 - ✓ Maximum Out-of-Pocket
 - ✓ Step Therapy / Prior Authorizations
- Mail Order / 90-day Retail Options
- Specialty Management Strategies
- Compound Management Strategies
- TPA / Carrier connectivity for data file management

Account Management / Customer Service

Consultative Approach for Webb County Plan Support:

- Quarterly Meetings
- Utilization Review
- Clinical Discussions (Refer to Exhibit Clinical Services Programs)
- Savings Opportunities
- Standard/Customized Reports (Refer to Exhibit Reports)
- Access to Claims Data





Customer Service

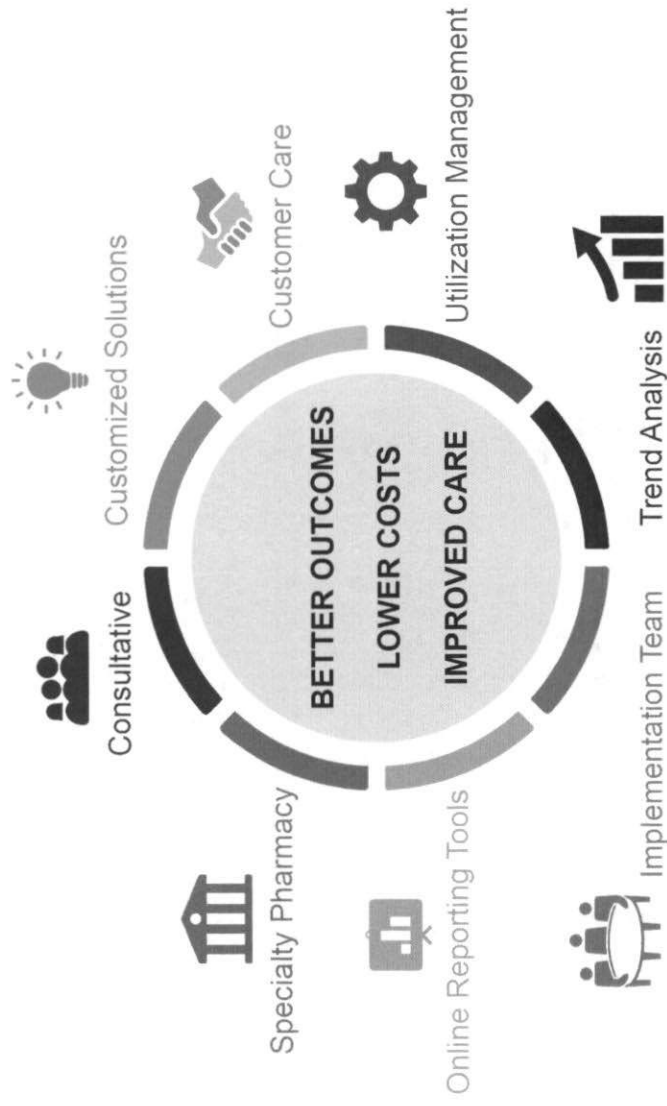
Member Support

- 24/7 Toll Free
 - Bilingual
 - Speed to Answer: 20 seconds
 - Abandonment Rate: 1.48%
 - Certified Pharmacy Technicians
 - Pharmacists Available
 - Members Tools
- www.prismpbm.com

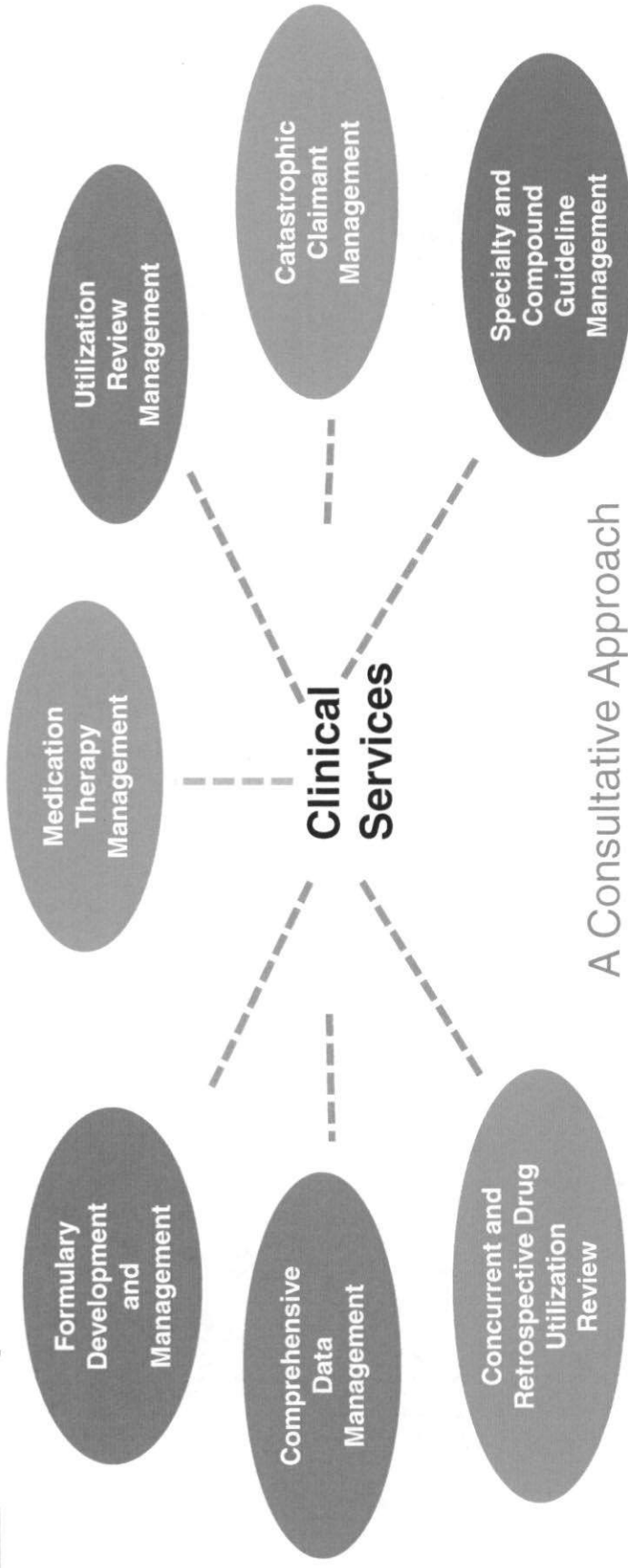




Consultative Approach



A Spectrum of Clinical Solutions



A Consultative Approach



Formulary Management

Built upon Safety, Efficacy and Cost Savings to meet City's Goals.

- **Standard Formulary**
 - ✓ Most Generics, Brands, and Specialty Covered
 - ✓ Up to 1.5% savings of gross pharmacy costs
- **Preferred Formulary**
 - ✓ Most Generics, Select Brands, and Specialty Covered (updated quarterly)
 - ✓ Up to 5% savings of gross pharmacy costs
- **Limited Formulary**
 - ✓ Generics, Select Brands, Specialty Covered, Exceptions for non-formulary Brands
 - ✓ Members access to non-preferred brands through Tiered Option with higher Co-pay
 - ✓ Up to 12% savings of gross pharmacy costs



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Member Tools

- Drug Lookup
- Pharmacy Lookup
- Mail Order Refill
- Drug Reference & Interactions
- About Generics
- Email a Pharmacist
- Pharmacist FAQs
- Medication Safety Alerts
- Specialty Pharmacy
- Prescription Records



PrismRx – Advantages

Clearly Different. A Spectrum of Solutions.

- Plan Flexibility
- Account Management of the Plan
- Clinical Management of the Plan
- Customer Service for the Members
- Manage Pharmacy Cost



PrismRx – A Full Service PBM

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Questions & Answers

Thank You

David Guerrero
Vice President, Regional Sales
dguerrero@prismpbm.com
281.251.2773