

County of Webb

Menu Pricing ERV SUVs

Equity Lease Menu Pricing

| Vehicle Type | Year | Make | Model | Trim | Quantity by type | Term | Estimated Annual | Average Monthly | Monthly Maintenance Management Card | Geotab Monthly | Annual Cost |
|-----------------|------|-------|---|-----------------------|------------------|------|------------------|-----------------|-------------------------------------|----------------|--------------|
| | | | | | | | Mileage | Lease Cost | Cost | Payment | |
| Constable Tahoe | 2018 | Chevy | 2018 Chevrolet Tahoe Police Vehicle 4x4 - without any aftermarket upfit | Police Vehicle 4x4 | 8 | 60 | 10,000 | \$747.54 | \$7.50 | \$24.00 | \$74,787.84 |
| Sherrif's Tahoe | 2018 | Chevy | 2018 Chevrolet Tahoe Police Vehicle 4x4 - without any aftermarket upfit | Police Vehicle 4x4 | 10 | 36 | 40,000 | \$1,143.84 | \$7.50 | \$24.00 | \$141,040.80 |

*Lease rates are based upon factory order pricing and miles per year **Maintenance includes one set of brakes and no tires Pricing does not include any applicable taxes

Pricing does not include expected return on equity at end of lease
There are no penalties for mileage, early termination, or wear and tear

TOTAL Annual Cost for 18 \$215,828.64

The undersigned hereby authorizes these

ach vehicle will have a "Lease Schedule A"

*Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/or Manufacturer Incentives Intended for the Lessee, Which Rebates And/or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.
**Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).
**The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc. prusuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Margie Ramitez-Ibarra

Margie Ramirez-Ibarra Webb County Clerk

APPROVED AS TO FORM:

Alexandra Colessides-Solis

Webb County Civil Legal Division Director

*By law, this office may only advise or approve contracts or legal documents on behalf of its clients. It may not advise or approve a contract or legal document on behalf of other parties. Our review of this document was conducted solely from the legal perspective of our client. Our approval of this document was offered solely for the benefit of our client. Other parties should not rely on this approval, and should seek review and approval of their own respective attorney(s).

Passed and approved by the Webb County Commissioners Court

On December 21-2018: Item No. 13

2017



County of Webb

Menu Pricing Trucks

10,000

Equity Lease Menu Pricing

| Vehicle Type | Year | Make | Model | Trim |
|--------------|------|------|--|------|
| 1 Ton Van | 2018 | Ford | 2018 Ford Transit-350 XL w/Sliding Pass-Side Cargo Door Medium Roof Passenger Wagon 147.6 in. WB | XL |

| 1 | Quantity by type | Tern |
|---|------------------|------|
| | 3 | 48 |

| Average Monthly | Monthly Maintenance | Geotab Monthly | Annual Cost |
|-----------------|---------------------|----------------|-------------|
| Lease Cost | Cost | Payment | |
| \$667.23 | \$4.05 | \$24.00 | \$25,030.08 |

TIPs/TAPs CONTRACT: 2072816

Annual Cost \$25,030

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ATTESTED:

Margie Ramirez-Ibarra

Webb County Clerk

APPROVED AS TO FORM:

Alexandra Colessides-Solis

Webb County Civil Legal Division Director

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On December 21, 2018; Item No. 13

2017



County of Webb

Menu Pricing Trucks

Equity Lease Menu Pricing

| Vehicle Type | Year | Make | Model | Trim |
|---------------|------|------|---|------|
| 1/2 Ton Truck | 2018 | Ford | F-150 4x2 SuperCrew Cab Styleside 5.5 ft. box 145 in. WB | XL |
| 3/4 Ton Truck | 2018 | Ford | 2018 Ford F-150 XL 4x4 SuperCrew Cab Styleside 5.5 ft. box 145 in. WB - (2- BLACK and 2-WHITE) | XL |

| Quantity by type | Term | Estimated Annual Mileage |
|------------------|------|-----------------------------|
| 8 | 48 | 10,000 |
| 4 | 48 | 10,000 |

| Average Monthly Lease Cost with Applied Equity | Monthly Maintenance Cost | Geotab Monthly Payment | Annual Cost |
|--|-----------------------------|---------------------------|-------------|
| \$377.35 | \$36.25 | \$24.00 | \$42,009.60 |
| \$544.36 | \$38.13 | \$24.00 | \$29,111.52 |

TIPs/TAPs CONTRACT: 2072816

Annual Cost \$71,121

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