



Sales Contact Information  
MALDONADO; THERESA  
214-743-5049  
tm5462@us.att.com

**eSign Fax Cover Sheet** Contract Id: 8705221

**To:** AT&T Automated Fax Handling Service

**From:**

**Fax:** 877-374-4632 or 877-eSignFax

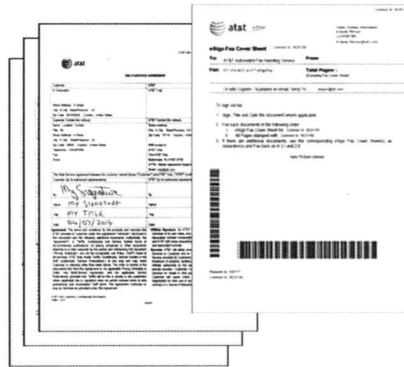
**Total Pages:** 7  
(Excluding Fax Cover Sheet)

Or with Copiers / Scanners w/ email, Send To: [esign@att.com](mailto:esign@att.com)

To sign via fax:

1. Sign, Title and Date the document where applicable,
2. Fax back documents in the following order:
  - I. eSign Fax Cover Sheet for Contract Id: 8705221
  - II. All Pages stamped with Contract Id: 8705221
3. If there are additional documents, use the corresponding eSign Fax Cover Sheet(s) as separator(s) and Fax back as in 2.I and 2.II.

(see Picture below)



Request Id: 1629604  
Contract Id: 8705221

20180306-5048

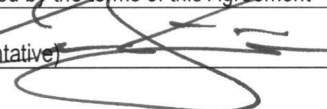
AT&T MA Reference No. 201408072642UA  
AT&T PS Contract ID MIS3554071

**AT&T MANAGED INTERNET SERVICE  
PRICING SCHEDULE**

<b>Customer</b>	<b>AT&amp;T</b>
Webb County  Street Address: 1110 HOUSTON ST City: LAREDO State/Province: TX Zip Code: 780408017 Country: United States	AT&T Corp.
<b>Customer Contact (for Notices)</b>	<b>AT&amp;T Contact (for Notices)</b>
Name: John Ornes Title: Street Address: 1110 Washington St City: LAREDO State/Province: TX Zip Code: 78040 Country: United States Telephone: 956-523-4893 Email: johno@webbcountytx.gov	Name: THERESA MALDONADO Street Address: 1010 N SAINT MARYS ST 835 City: SAN ANTONIO State/Province: TX Zip Code: 78215 Country: United States Telephone: 210-216-4551 Email: tm5462@us.att.com Sales/Branch Manager: MARY SCHERER SCVP Name: MARY SCHERER Sales Strata: BCS GEM Sales Region: SW <b>With a copy (for Notices) to:</b> AT&T Corp. One AT&T Way Bedminster, NJ 07921-0752 ATTN: Master Agreement Support Team Email: mast@att.com
<b>AT&amp;T Solution Provider or Representative Information (if applicable)</b> <input type="checkbox"/>	
Name1: Company Name: Agent Street Address: City: State: Zip Code: Country: Telephone: Fax: Email: Agent Code	

This Pricing Schedule is part of the Agreement between AT&T and Customer referenced above and shall become effective when signed by authorized representatives of both parties ("Effective Date").

This Agreement signed by AT&T first, is effective upon Customer signature provided that such fully signed Agreement is returned to AT&T not more than forty-five (45) days after AT&T's signature date. Any change made to this document renders the Agreement null and void, except for changes expressly authorized by the terms of this Agreement

<b>Customer</b> (by its authorized representative)	<b>AT&amp;T</b> (by its authorized representative)
By: 	By: <i>Michelle Senderson</i>
Name: <i>Tano E. Tijerina</i>	Name: Michelle Senderson
Title: <i>Webb County Judge</i>	Title: Associate Director
Date: <i>04/03/18</i>	Date: 03/07/2018 HJ754X

**AT&T MANAGED INTERNET SERVICE  
PRICING SCHEDULE**

This Pricing Schedule shall replace and supersede in its/their entirety the following AT&T Managed Internet Service ("MIS"), Service Order Attachment(s) and/or Pricing Schedule(s) between AT&T and Customer:

MIS344646
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**1. SERVICES**

Service	Service Publication Location
AT&T Managed Internet Service (MIS)	<a href="http://serviceguidenew.att.com/sg_flashPlayerPage/MIS">http://serviceguidenew.att.com/sg_flashPlayerPage/MIS</a>
AT&T Bandwidth Services	<a href="http://serviceguidenew.att.com/sg_flashPlayerPage/BWS">http://serviceguidenew.att.com/sg_flashPlayerPage/BWS</a>

**2. PRICING SCHEDULE TERM AND EFFECTIVE DATES**

<b>Pricing Schedule Term</b>	<b>36 Months</b>
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<b>Pricing Schedule Term Start Date</b>	Effective Date of this Pricing Schedule
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<b>Effective Date of Rates and Discounts</b>	Effective Date of this Pricing Schedule
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**3. MINIMUM PAYMENT PERIOD**

Service Components	Percent of Monthly Service Fees Due Upon Termination Prior to Completion of Minimum Payment Period	Minimum Payment Period per Service Component
All Service Components	50%	Longer of 12 months or until the end of the Pricing Schedule Term

**4. GRANDFATHERING AND WITHDRAWAL**

AT&T may discontinue a Service or Service Component as provided in the applicable Service Guide and in the case of a Service or Service Component that is supplied to AT&T by a third party service provider upon thirty (30) days written notice.

**5. RATES (US Mainland, and HI only)****Section I : AT&T Managed Internet Service  
Access Bandwidth -****Table 1 : DNS Services**

Option	Monthly Service Fee
Additional Primary DNS (available in increments of up to 15 zones with a maximum of 150 Kilobytes of zone file data)	\$100 per DNS increment
Additional Secondary DNS (available in increments of up to 15 zones with a maximum of 150 Kilobytes of zone file data)	\$100 per DNS increment

**Table 2 : MIS Tele – Installation**

Discount: 100.00%

MIS Speed	Undiscounted MIS	Undiscounted MIS w/ Managed Router
56 Kbps	\$1,000	\$1,000
128 Kbps - 1.5 Mbps	\$1,000	\$1,000
NxT-1	\$2,500	\$2,500

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**AT&T MANAGED INTERNET SERVICE  
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Tiered/Full T-3	\$5,000	N/A
Tiered OC-3, OC-12, OC-48	\$10,000	N/A
Ethernet	\$1,500 <sup>#</sup>	\$1,500 <sup>**#</sup>
10 Gig Ethernet* and up	\$1,500 <sup>#</sup>	\$1,500

\* Service not available with MPLS PNT

\*\*Pricing available for MIS speeds of 100 Mbps and below and with electrical interfaces only.

<sup>#</sup> Pricing also applies to Service locations in Alaska

**Table 3 : On-Site Installation**

**Discount: 100.00%**

MIS Speed	Undiscounted MIS w/ Managed Router Only
56 Kbps	\$999
128 Kbps - 1.5 Mbps	\$999
NxT-1	\$999
Tiered/Full T-3	\$1,000
Tiered OC-3, OC-12, OC-48	\$10,000
Ethernet	\$1,500*
10 Gig Ethernet and up	\$1,500
Nx10Gig Ethernet	\$3,500

\* Pricing also applies to Service locations in Alaska

**Table 4 : Flexible Bandwidth Billing Option – Ethernet\***

<b>Discount applied to MIS &amp; MIS w/Managed Router Discount: 80.00%</b> This discount applies to all Tiered Bandwidth Minimum Commitments in this table unless an override discount is indicated.			<b>Incremental Usage Fee Discount: 80.00%</b> This discount applies to all Tiered Bandwidth Minimum Commitments in this table unless an override discount is indicated.
Tiered Bandwidth Minimum Commitment	MIS Undiscounted Monthly Fee	MIS with Managed Router Undiscounted Monthly Fee	Undiscounted Incremental Usage Fee Per Mbps
<b>Discount applied to MIS &amp; MIS w/ Managed Router for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
0.5 Mbps	\$257	\$385	\$940
1.0 Mbps	\$258	\$386	\$510
1.5 Mbps	\$259	\$387	\$380
2 Mbps	\$260	\$388	\$355
3 Mbps	\$261	\$389	\$340
4 Mbps	\$262	\$390	\$325
5 Mbps	\$263	\$391	\$270
6 Mbps	\$264	\$392	\$250
7 Mbps	\$265	\$393	\$245
8 Mbps	\$266	\$394	\$235
9 Mbps	\$267	\$395	\$230
<b>Discount applied to MIS &amp; MIS w/ Managed Router for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
10 Mbps	\$268	\$396	\$198.00
15 Mbps	\$359	\$487	\$162.33
20 Mbps	\$449	\$577	\$144.25
25 Mbps	\$542	\$670	\$134.00
<b>Discount applied to MIS &amp; MIS w/ Managed Router for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>

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 PRICING SCHEDULE**

30 Mbps	\$633	\$761	\$126.83
35 Mbps	\$680	\$854	\$122.00
40 Mbps	\$812	\$945	\$118.13
45 Mbps	\$817	\$950	\$105.56
<b>Discount applied to MIS &amp; MIS w/ Managed Router for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
50 Mbps	\$813	\$955	\$95.50
60 Mbps	\$946	\$1,100	\$91.67
70 Mbps	\$1,032	\$1,200	\$85.71
75 Mbps	\$1,118	\$1,300	\$86.67
80 Mbps	\$1,204	\$1,420	\$88.75
90 Mbps	\$1,290	\$1,500	\$83.33
<b>Discount applied to MIS &amp; MIS w/ Managed Router for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
100 Mbps	\$1,400	\$1,555	\$77.75
120 Mbps	\$1,770	\$1,937	\$80.71
144 Mbps	\$1,790	\$1,960	\$68.06
150 Mbps	\$1,800	\$1,965	\$65.50
155 Mbps	\$1,820	\$2,020	\$65.16
<b>Discount applied to MIS &amp; MIS w/ Managed Router for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
200 Mbps	\$2,000	\$2,100	\$52.50
250 Mbps	\$2,150	\$2,240	\$44.80
300 Mbps	\$2,250	\$2,620	\$43.67
350 Mbps	\$2,500	\$3,125	\$44.64
<b>Discount applied to MIS &amp; MIS w/ Managed Router for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
400 Mbps	\$2,700	\$3,380	\$42.25
450 Mbps	\$3,000	\$3,720	\$41.33
500 Mbps	\$3,500	\$4,325	\$43.25
550 Mbps	\$3,650	\$4,425	\$40.23
600 Mbps	\$4,096	\$4,840	\$40.33
622 Mbps	\$4,117	\$5,000	\$40.19
<b>Discount applied to MIS &amp; MIS w/ Managed Router for the following:</b>			<b>Incremental Usage Fee Discount for the following:</b>
700 Mbps	\$4,199	\$5,240	\$37.43
800 Mbps	\$4,301	\$5,440	\$34.00
900 Mbps	\$4,403	\$5,540	\$30.78
1000 Mbps	\$4,505	\$5,620	\$28.10

\* Pricing also applies to Service locations in Alaska (Override discounts are not applicable to Service locations in Alaska)

**Table 5 : Class of Service Option - Tiered T-1, T-3 and Burstable Service - Monthly Service Fees**

Discount: 94.00%

Speed	Class of Service Monthly Fee – List Price* (w/ or w/out Managed Router)
56 Kbps**	\$225
128 Kbps**	\$225
256 Kbps**	\$225
384 Kbps**	\$225
512 Kbps**	\$225

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768 Kbps	\$225
1024 Kbps**†	\$225
1.5 Mbps	\$225
2xT-1 (3 Mbps)	\$225
3xT-1 (4.5 Mbps)	\$225
4xT-1 (6 Mbps)	\$225
5xT-1 (7.5 Mbps)	\$225
6xT-1 (9 Mbps)	\$225
7xT-1 (10.5 Mbps)	\$225
8xT-1 (12 Mbps)	\$225
10 Mbps	\$825
15 Mbps	\$1,075
20 Mbps	\$1,325
25 Mbps	\$1,575
30 Mbps	\$1,825
35 Mbps	\$2,100
40 Mbps	\$2,350
45 Mbps	\$2,750
155 Mbps	\$2,750

\* Charges waived for Sites with AT&T BVoIP Service  
 \*\*no real-time class available  
 (†) Speed not available with MPLS PNT  
 #Pricing also applies to Service locations in Alaska

**Table 6 : Class Of Service Option - Flexible Bandwidth Billing Option - Monthly Service Fees**

Discount: 94.00%

Speed	Undiscounted MIS w/ or w/out Managed Router Monthly Service Fee#
Up to 1.5 Mbps	\$225
2.0 Mbps	\$285
2.01 - 3.0 Mbps	\$360
3.01 - 4.0 Mbps	\$435
4.01 - 5.0 Mbps	\$510
5.01 - 6.0 Mbps	\$575
6.01 - 7.0 Mbps	\$640
7.01 - 8.0 Mbps	\$705
8.01 - 9.0 Mbps	\$765
9.01 to 10.0 Mbps	\$825
10.01 to 15.0 Mbps	\$1,075
15.01 - 20.0 Mbps	\$1,325
20.01 - 25.0 Mbps	\$1,575
25.01 - 30.0 Mbps	\$1,825
30.01 - 35.0 Mbps	\$2,100
35.01 - 40.0 Mbps	\$2,350
40.01 - 45 Mbps	\$2,750
45.01 - 155 Mbps	\$5,000
200 - 250 Mbps	\$5,400
300 - 350 Mbps	\$5,800
400 - 600 Mbps	\$6,200
622 Mbps	\$7,000

**AT&T MANAGED INTERNET SERVICE  
 PRICING SCHEDULE**

700 – 1000 Mbps	\$7,800
1.5 Gbps**	\$7,900
2.0 Gbps**	\$8,000
2.5 Gbps**	\$8,100
3.0 Gbps**	\$8,200
3.5 Gbps**	\$8,300
4.0 Gbps**	\$8,400
4.5 Gbps**	\$8,500
5.0 Gbps**	\$8,600
5.5 Gbps**	\$8,700
6.0 Gbps**	\$8,800
6.5 Gbps**	\$8,900
7.0 Gbps**	\$9,000
7.5 Gbps**	\$9,100
8.0 Gbps**	\$9,200
8.5 Gbps**	\$9,300
9.0 Gbps**	\$9,400
9.5 Gbps**	\$9,500
10.0 Gbps and up**	\$9,600

\*Charges waived for Sites with AT&T BVoIP Service

\*\* Speed not available with MPLS PNT

#Pricing also applies to Service locations in Alaska

**Table 7 : Class Of Service Option – Aggregate Billing Option\*\* - Monthly Service Fees**

Discount: 94.00%

Speed	Undiscounted MIS w/ or w/out Managed Router Monthly Service Fee*#
T3 (up to 45 Mbps)	\$2,750
OC3 (up to 155 Mbps)	\$5,000
OC12 (up to 622 Mbps)	\$7,000
Ethernet (up to 1000 Mbps)	\$7,800
OC48 (up to 2500 Mbps)	\$8,100
10 Gigabit Ethernet (up to 10000 Mbps)	\$9,600

\*Charges waived for Sites with AT&T BVoIP Service

\*\*Not available with MPLS PNT

**Table 8 : Class Of Service Option - Installation Fees**

Discount: 100.00%

Class of Service Undiscounted Installation Fee*#	\$1,000
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\*Charges waived for Sites with AT&T BVoIP Service

#Pricing also applies to Service locations in Alaska

**Section II : Additional Service Fees**

Moving Fee (during hours)	\$1,000 per location*
Additional Moving Fee (outside standard operating hours – 8:00 a.m. to 5:00 p.m. Monday through Friday)	Additional \$500 per location*

\*Subject to availability, pricing also applies to Service locations in Alaska

**Section III Local Access Pricing**

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**AT&T MANAGED INTERNET SERVICE  
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<b>Ethernet Local Access Net Monthly Recurring Charge per SWC CLLI is valid for any NPA-NXX where such Ethernet Local Access is provisioned from the same Service Wire Center (SWC CLLI) and served at the same AT&amp;T POP.</b>				
<b>SWC CLLI</b>	<b>City, State</b>	<b>Access Bandwidth</b>	<b>Local Access Non-Recurring Charge</b>	<b>Local Access Net Monthly Recurring Charge</b>
LARDTXLA	Laredo TX	Ethernet – 1000 Mbps	\$0.00	\$ 1,400.00

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3.7.2018

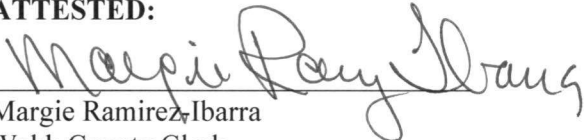
**Webb County**  
**AT&T Dedicated Internet Service (ADI) - Summary Price Quote**  
**Core Site Location - Washington St.**

**AT&T Dedicated Internet Service (ADI) - AT&T Provided and Managed Router**

Term (Yr)	Flexible Bandwidth (CIR)	Flexible Bandwidth (CIR)	Local Access	Local Access	Internet MRC (Monthly Recurring Charge)	Installation	Installation
3	1 GB	\$1,124.00	1 GB	\$1,400.00	<b>\$2,524.00</b>	On-Site	\$0.00

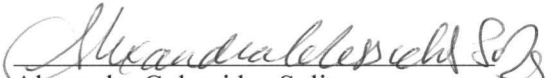
This will supersede and replace 20140807-2643 and will be retermed for 36 months

**ATTESTED:**

  
Margie Ramirez Ibarra  
Webb County Clerk



**APPROVED AS TO FORM:**

  
Alexandra Colessides-Solis  
Webb County Civil Legal Division Director

\*By law, this office may only advise or approve contracts or legal documents on behalf of its clients. It may not advise or approve a contract or legal document on behalf of other parties. Our review of this document was conducted solely from the legal perspective of our client. Our approval of this document was offered solely for the benefit of our client. Other parties should not rely on this approval, and should seek review and approval of their own respective attorney(s).

Passed and approved by the Webb County Commissioners Court  
On March 26, 2018; Item No. 6a .

*A Thirty Six month (36) agreement with AT&T for the provision of upgraded Internet services to Webb County at a monthly rate of \$2,524.00 plus surcharges and other fees.*