

Executive Summary

01-01-2017 - 12-31-2017

Current offerings

| | |
|-------------------------|---|
| Medical Products | SI Medical Aetna Choice POSII (Basic and Buy up options) |
| Pharmacy | Pharmacy PREMIER PLUS OPEN FORMULARY (2017 rebate distribution to date \$221,167) |
| Dental | SI Dental PPO |
| Additional | FI Stop Loss \$225 ISL and \$1M Aggregate |

Top things you need to know:

| | |
|-------------------------------|---|
| Utilization | <ul style="list-style-type: none"> • PEPM and PMPM with and without HCC is above Aetna Book and Industry Average. • 24% (\$89) of the PMPM spend is attributed to High Cost claimants vs 35% for Aetna BOB and 30% for Industry Average. HCC is not main driver of trend. • Inpatient Facility PMPM , Admits/1000, Average length of Stay above Aetna's BOB. • Emergency Room PMPM and visits per 1000 significantly above Aetna's BOB (\$84 vs \$27 and 307 vs 186). • PCP to ER Ratio 6.2 vs Aetna BOB of 9.4 (above 10 is the goal). • Lab PMPM and services/1000 significantly above Aetna's BOB (\$50 vs \$14 and 10,765 vs 6957). • Top Spend by diagnostic category includes Digestive, Non-Specific, MSK, Cardiac and Cancer. • 21 High Cost Claimants (6 cancer) |
| Member characteristics | <ul style="list-style-type: none"> • 79.4% of members using benefits • Employer Cost Share 88.9% vs BOB 81.9% • Employee 47.2% total membership / Children 42.7% |
| Provider experience | <ul style="list-style-type: none"> • Admissions and Physician Visits In-Network higher positive (above BOB) • Claims paid In-Network 75.6% vs Aetna BOB 88.7% (No PAR Labs-Reliable Labs and NON Par ER- Stat Emergency Center, Laredo Emergency Room, Laredo Emergency Center) • Favorable Total Discount 63.4% (\$17.5M) |

Top things you need to know continued:

Member Engagement

- Member and employee illness burden higher end of the spectrum and higher than BOB.
- Disease Prevalence (metabolic e.g. hypertension, hyperlipidemia, diabetes significantly above Aetna BOB
- Preventive Screenings e.g. breast cancer, colon screening and cervical screenings all below HEDIS.
- Case Management and Disease Management engagement numbers low (no promotion)
- Program Savings Favorable (DM & Care Considerations Low)
- Low Maternity Management participation / C-Section rate 40.5% above national average 32%.

Recommendations and considerations

- Develop marketing campaign and educational awareness on the DM programs and Maternity Management
- Develop Wellness Strategy (e.g. incentivize the completion of Health Risk Assessment, Biometrics and or online wellness programs or maternity management)
- Evaluate more aggressive clinical model e.g. AITC
- Develop Communications on ER utilization
- Evaluate future Narrow network option
- RX (Formulary change, Exclusions List)

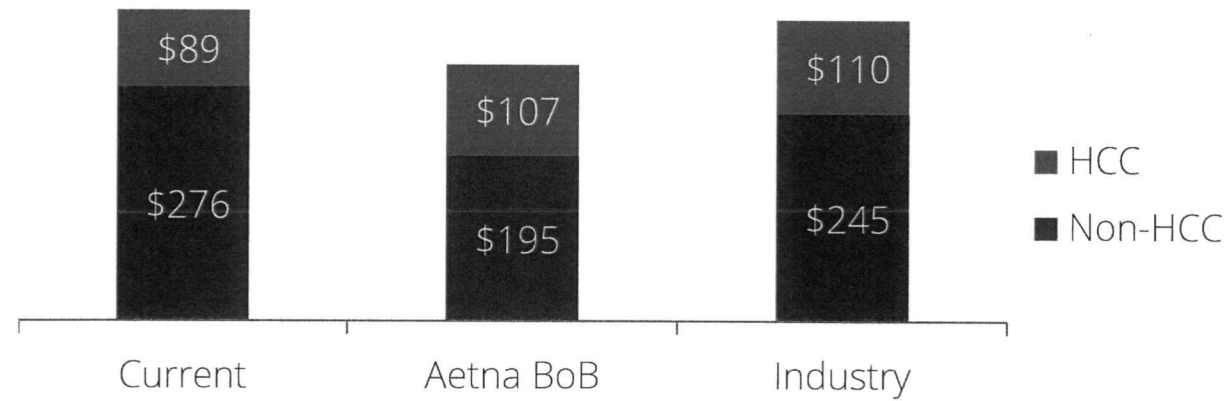
Key Measures Summary

WEBB COUNTY

01-01-2017 - 12-31-2017

| | Current | Change | Aetna BoB | Industry Average |
|--------------|---------|--------|-----------|------------------|
| Medical PEPM | \$774 | 0.0% | \$673 | \$716 |
| PEPM w/o HCC | \$585 | 0.0% | \$435 | \$494 |
| Medical PMPM | \$365 | 0.0% | \$302 | \$355 |
| PMPM w/o HCC | \$276 | 0.0% | \$195 | \$245 |

PMPM Medical Spend



| | Value | Aetna BoB |
|---------------------------------|----------------|-----------|
| Total paid | \$12.5M | N/A |
| Employees | 1,347 | N/A |
| Members | 2,857 | N/A |
| % Members using benefits | 79.4% | N/A |
| Employer cost share | 88.9% | 81.9% |
| Employee cost share | 10.1% | 17.2% |
| COB cost share | 1.0% | 0.9% |

January

| | Employees | Base Medical | Base RX | Buy Up Medical | Buy Up RX | Total | PMPM | Projected Annual |
|-----------------|--------------|----------------|----------------|----------------|---------------|----------------|---------------|------------------|
| Headstart | 200 | 42,847 | 28,674 | 4,379 | 722 | 76,622 | 383.11 | 919,464 |
| Road and Bridge | 55 | 5,488 | 5,236 | 451 | 1,110 | 12,285 | 223.36 | 147,420 |
| Admin | 335 | 14,894 | 59,062 | 16,979 | 6,214 | 97,149 | 290.00 | 1,165,788 |
| Elected | 638 | 107,187 | 112,068 | 24,163 | 34,935 | 278,353 | 436.29 | 3,340,236 |
| Total | 1,228 | 170,416 | 205,040 | 45,972 | 42,981 | 464,409 | 378.18 | 5,572,908 |

February

| | Employees | Base Medical | Base RX | Buy Up Medical | Buy Up RX | Total | PMPM | Projected Annual |
|-----------------|--------------|----------------|----------------|----------------|---------------|----------------|---------------|------------------|
| Headstart | 196 | 23,877 | 21,296 | 508 | 1,908 | 47,589 | 242.80 | 745,266 |
| Road and Bridge | 55 | 26,806 | 12,421 | 249 | 2,939 | 42,415 | 771.18 | 328,200 |
| Admin | 330 | 13,573 | 67,733 | 4,168 | 10,081 | 95,555 | 289.56 | 1,156,224 |
| Elected | 651 | 54,355 | 79,131 | 15,982 | 52,960 | 202,428 | 310.95 | 2,884,686 |
| Total | 1,232 | 118,611 | 180,581 | 20,907 | 67,888 | 387,987 | 314.92 | 5,114,376 |

Quality health plans & benefits
Healthier living
Financial well-being
Intelligent solutions

aetna®

Preferred medicine list
2017 Aetna Healthy ActionsSM
Rx Savings Drug Class



Drug class driven
05.03.402.1 E (10/16)

Making it easy to manage your health and wallet

If you have a chronic health condition, it's important to take your medicine just how your doctor tells you. Doing so can help you reach your best health.

The Aetna Healthy Actions Rx Savings program can help. With this program, your employer pays part of the cost for certain prescription medicine. So you can pay less.

This applies to certain drugs that treat the following conditions:

- Asthma
- Diabetes
- Hyperlipidemia
- Hypertension and heart disease

Depending on your pharmacy benefits plan design, you may get a discount for one or more eligible drugs. Eligible drugs are outlined below.

| Category | Generic medicine | Brand-name medicine | |
|--|--|-------------------------------|---------------|
| Angiotensin-converting enzyme (ACE) inhibitors and combinations (hypertension and diabetes) | <i>benazepril</i> | <i>lisinopril</i> | None eligible |
| | <i>benazepril/hydrochlorothiazide (HCTZ)</i> | <i>lisinopril/HCTZ</i> | |
| | <i>captopril</i> | <i>moexipril</i> | |
| | <i>captopril/HCTZ</i> | <i>moexipril/HCTZ</i> | |
| | <i>enalapril</i> | <i>perindopril</i> | |
| | <i>enalapril/HCTZ</i> | <i>quinapril</i> | |
| | <i>fosinopril</i> | <i>quinapril/HCTZ</i> | |
| | <i>fosinopril/HCTZ</i> | <i>ramipril</i> | |
| Angiotensin II receptor antagonists/ combinations (hypertension) | <i>amlodipine/valsartan/HCTZ</i> | <i>losartan/HCTZ</i> | None eligible |
| | <i>amlodipine besylate/valsartan</i> | <i>telmisartan</i> | |
| | <i>candesartan</i> | <i>telmisartan/amlodipine</i> | |
| | <i>candesartan/HCTZ</i> | <i>telmisartan/HCTZ</i> | |
| | <i>eprosartan</i> | <i>valsartan</i> | |
| | <i>irbesartan</i> | <i>valsartan/HCTZ</i> | |
| | <i>irbesartan/HCTZ</i> | | |
| | <i>losartan</i> | | |
| Beta blockers (hypertension) | <i>acebutolol</i> | <i>nadolol</i> | BYSTOLIC |
| | <i>atenolol</i> | <i>nadolol/</i> | |
| | <i>atenolol/chlorthalidone</i> | <i>bendroflumethiazide</i> | |
| | <i>betaxolol</i> | <i>pindolol</i> | |
| | <i>bisoprolol</i> | <i>propranolol</i> | |
| | <i>bisoprolol/HCTZ</i> | <i>propranolol ER</i> | |
| | <i>carvedilol</i> | <i>propranolol/HCTZ</i> | |
| | <i>labetalol</i> | <i>sorine</i> | |
| | <i>metoprolol</i> | <i>sotalol</i> | |
| | <i>metoprolol ER</i> | <i>sotalol AF</i> | |
| <i>metoprolol/HCTZ</i> | <i>timolol</i> | | |

Health benefits and health insurance plans are offered, administered and/or underwritten by Aetna Health Inc., Aetna Health Insurance Company of New York, Aetna Health Insurance Company and/or Aetna Life Insurance Company (Aetna). In Florida, by Aetna Health Inc. and/or Aetna Life Insurance Company. In Maryland, by Aetna Health Inc., 151 Farmington Avenue, Hartford, CT 06156. Each insurer has sole financial responsibility for its own products.

| Category | Generic medicine | Brand-name medicine | | | |
|---|--|--------------------------------------|--|--|--|
| Calcium channel blockers and combinations (heart disease, hypertension) | <i>afeditab CR</i> | <i>nicardipine</i> | None eligible | | |
| | <i>amlodipine</i> | <i>nifedical XL</i> | | | |
| | <i>amlodipine/benazepril</i> | <i>nifedipine</i> | | | |
| | <i>cartia XT</i> | <i>nifedipine ER</i> | | | |
| | <i>diltiazem</i> | <i>nimodipine</i> | | | |
| | <i>diltiazem CD/ER/XR</i> | <i>nisoldipine</i> | | | |
| | <i>dilt-XR</i> | <i>nisoldipine ER</i> | | | |
| | <i>felodipine ER</i> | <i>taztia XT</i> | | | |
| | <i>isradipine</i> | <i>verapamil</i> | | | |
| | <i>matzim LA</i> | <i>verapamil ER</i> | | | |
| Diuretics — thiazide (hypertension) | <i>chlorothiazide</i> | <i>indapamide</i> | None eligible | | |
| | <i>chlorthalidone</i> | <i>methyclothiazide</i> | | | |
| | <i>HCTZ</i> | <i>metolazone</i> | | | |
| Antihyperlipidemia medicine | | | | | |
| HMG-CoA reductase inhibitors (statins)/ miscellaneous (high cholesterol) | <i>amlodipine</i> | <i>lovastatin</i> | LIPTRUZET ZETIA | | |
| | <i>besylate/atorvastatin</i> | <i>pravastatin</i> | | | |
| | <i>atorvastatin</i> | <i>rosuvastatin</i> | | | |
| | <i>fluvastatin</i> | <i>simvastatin</i> | | | |
| Bile acid sequestrants/ fibric acids/ miscellaneous | <i>cholestyramine</i> | <i>gemfibrozil</i> | VASCEPA | | |
| | <i>colestipol</i> | <i>niacin ER</i> | | | |
| | <i>fenofibrate</i> | <i>omega-3 acid</i> | | | |
| | <i>fenofibric</i> | <i>prevalite</i> | | | |
| <i>fenofibric DR</i> | | | | | |
| Respiratory anti-inflammatory (asthma) | <i>budesonide</i> | | ADVAIR DISKUS ADVAIR HFA ASMANEX HFA ASMANEX TWISTHALER | FLOVENT DISKUS FLOVENT HFA QVAR | |
| | Antidiabetic orals/ injectables | <i>acarbose</i> | <i>metformin HCl</i> | GLYXAMBI INVOKAMET INVOKANA JANUMET JANUMET XR JANUVIA JARDIANCE JENTADUETO JENTADUETO XR repaglinide repaglinide/metformin tolazamide tolbutamide | KOMBIGLYZE XR ONGLYZA SYMLINPEN SYNJARDY TRADJENTA TRULICITY VICTOZA |
| | | <i>alogliptin</i> | <i>metformin HCl ER</i> | | |
| | | <i>alogliptin/metformin</i> | <i>miglitol</i> | | |
| <i>alogliptin/pioglitazone</i> | | <i>nateglinide</i> | | | |
| <i>chlorpropamide</i> | | <i>pioglitazone HCl</i> | | | |
| <i>glimepiride</i> | | <i>pioglitazone HCl/ metformin</i> | | | |
| <i>glipizide</i> | | <i>pioglitazone HCl/ glimepiride</i> | | | |
| <i>glipizide ER</i> | | <i>repaglinide</i> | | | |
| <i>glipizide XL</i> | | <i>repaglinide/metformin</i> | | | |
| <i>glipizide/metformin HCl</i> | | <i>tolazamide</i> | | | |
| <i>glyburide</i> | | <i>tolbutamide</i> | | | |
| <i>glyburide micronized</i> | | | | | |
| <i>glyburide/metformin HCl</i> | | | | | |
| Insulins (diabetes) | None | | HUMALOG products HUMULIN products LANTUS LANTUS SOLOSTAR LEVEMIR | LEVEMIR FLEXPEN LEVEMIR FLEXTOUCH TOUJEO SOLOSTAR | |

Please remember that this is not a complete list of medications covered under your plan. Because there are thousands of medications included in your pharmacy benefit, we only list the most common ones. Certain drugs such as those for smoking cessation or vitamins may not be covered by your particular pharmacy plan. Diabetic supplies may be covered under your medical plan. If you have any questions about your pharmacy benefits, please visit www.aetna.com and log in to your member website. If you don't have access to our website, call the Member Services number on your ID card.

To check coverage and copay information for a specific medicine, visit www.aetna.com and log in to your secure member website. For more details, please call the toll-free number on your member ID card.

Aetna Pharmacy Management refers to an internal business unit of Aetna Health Management, LLC.

This is not an inclusive list. Products that are not represented on this list may be subject to plan-specific copayment or coinsurance. Void where prohibited by law.

Specific prescription benefits plan design may not cover certain categories or may be subject to additional charges or restrictions, regardless of their appearance in this document.

Aetna may receive rebates, discounts and service fees from pharmaceutical manufacturers for certain listed products.

Your privacy is important to us. Our employees are trained regarding the appropriate way to handle your private health information. Information is believed to be accurate as of the production date; however, it is subject to change. For questions, please call the toll-free number on your member ID card.

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