

Item # 24  
9-10-18

**Breakdown of Police Units exceeding 90K miles**

**item#24, Regular Agenda Backup**

Overall		
90K - 110K	miles	17 units
110K - 130K	miles	9 units
130K - 150K	miles	10 units
150K and over	miles	8 units
<b>Overall Total:</b>		<b>44</b>

**Sheriff's Office**

Unit No.	Make/Model	Year	Mileage
1 27-149	Crown Vic	2009	186,307
2 27-238	Crown Vic	2011	173,310
3 27-228	Tahoe	2012	173,266
4 27-186	Ford F-150	2010	162,482
5 27-204	Ford F-150	2011	149,875
6 27-243	Crown Vic	2011	146,461
7 27-179	Terra-Hawk	2010	136,980
8 27-226	Tahoe	2012	135,120
9 27-242	Crown Vic	2011	133,972
10 27-164	Crown Vic	2010	130,962
11 27-236	Crown Vic	2011	129,113
12 27-152	Crown Vic	2009	121,652
13 27-183	Bus	2003	119,153
14 27-168	Crown Vic	2010	116,985
15 27-273	Tahoe	2014	107,508
16 27-197	Crown Vic	2011	105,195
17 27-245	Ford F-150	2012	103,374
18 27-180	Expedition	2010	99,948
19 27-277	Tahoe	2014	94,536
20 27-269	Ford F-150	2013	94,328
21 27-270	Tahoe	2013	94,328
22 27-272	Tahoe	2013	92,964
23 27-227	Tahoe	2012	92,450

Sheriff's Office		
90K - 110K	miles	9 units
110K - 130K	miles	5 units
130K - 150K	miles	5 units
150K and over	miles	4 units
<b>Overall Total:</b>		<b>23</b>

**Constable Pct. 3**

Unit No.	Make/Model	Year	Mileage
1 16-03	Ford Explorer	2013	150,053
2 16-06	Ford F150	2014	141,371
3 16-07	Ford F150	2014	139,736
4 16-08	Ford F150	2014	113,810

Constable Pct. 3		
90K - 110K	miles	- units
110K - 130K	miles	1 units
130K - 150K	miles	2 units
150K and over	miles	1 units
<b>Overall Total:</b>		<b>4</b>

**Constable Pct. 1**

Unit No.	Make/Model	Year	Mileage
1 14-22	Ford Expedition	2002	188,607
2 14-01	Crown Vic	2010	175,436
3 14-12	Crown Vic	2010	168,305
4 14-11	Chevy Pick up	2000	154,294
5 14-06	Crown Vic	2006	140,813
6 14-21	F150 Pick up	2002	126,681
7 14-07	Crown Vic	2007	126,573
8 14-02	F150 Pick up	2003	109,550

Constable Pct. 1		
90K - 110K	miles	1 units
110K - 130K	miles	2 units
130K - 150K	miles	1 units
150K and over	miles	4 units
<b>Overall Total:</b>		<b>8</b>

**Constable Pct. 2**

Unit No.	Make/Model	Year	Mileage
1 15-27	Dodge Charger	2010	118,568
2 15-24	Chevy Tahoe	2012	104,179
3 15-22	Crown Victoria	2010	93,256
4 15-21	F-150 truck	2010	92,752
5 15-25	Chevy Tahoe	2012	91,728

Constable Pct. 2		
90K - 110K	miles	4 units
110K - 130K	miles	1 units
130K - 150K	miles	- units
150K and over	miles	- units
<b>Overall Total:</b>		<b>5</b>

**Constable Pct. 4**

Unit No.	Make/Model	Year	Mileage
1 17-72	Ford F-150	2006	113075
2 17-77	Crown Vic	2005	107,853
3 17-83	Crown Vic	2007	103,841
4 17-88	Crown Vic	2010	102,058

Constable Pct. 4		
90K - 110K	miles	3 units
110K - 130K	miles	1 units
130K - 150K	miles	- units
150K and over	miles	- units
<b>Overall Total:</b>		<b>4</b>

**3 year Option**

Enterprise Fleet Management, Inc. Option (TIPS Contract No. 2072816)



FLEET MANAGEMENT

**County of Webb**  
Menu Pricing

Total Annual Cost Including Maintenance	\$519,638.28
Total Annual One Time Aftermarket Cost	\$0.00

Equity Lease Menu Pricing

Vehicle Type	Year	Make	Model	Trim Level	Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)*	Full Maintenance**	Annual Cost Including Maintenance	Annual Cost Including Maintenance by Quantity	One time Aftermarket Cost (By Quantity)
Police Tahoe	2019	Chevy	4x2 Interceptor	Sheriff	23	36	40000	\$984.55	\$0.00	\$11,814.60	\$271,735.80	\$0.00
Police Tahoe	2019	Chevy	4x2 Interceptor	Constable	21	36	40000	\$983.74	\$0.00	\$11,804.88	\$247,902.48	\$0.00

Total expense - 3 yr. lease: \$1,558,914.84

**4 year Option**



FLEET MANAGEMENT

**County of Webb**  
Menu Pricing

Total Annual Cost Including Maintenance	\$434,120.28
Total Annual One Time Aftermarket Cost	\$0.00

Equity Lease Menu Pricing

Vehicle Type	Year	Make	Model	Trim Level	Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)*	Full Maintenance**	Annual Cost Including Maintenance	Annual Cost Including Maintenance by Quantity	One time Aftermarket Cost (By Quantity)
Police Tahoe	2019	Chevy	4x2 Interceptor	Sheriff	23	48	40000	\$821.83	\$0.00	\$9,861.96	\$226,825.08	\$0.00
Police Tahoe	2019	Chevy	4x2 Interceptor	Constable	21	48	40000	\$822.60	\$0.00	\$9,871.20	\$207,295.20	\$0.00

Total expense - 4 yr. lease: \$1,736,481.12

**5 year Option**



FLEET MANAGEMENT

**County of Webb**  
Menu Pricing

Total Annual Cost Including Maintenance	\$361,680.36
Total Annual One Time Aftermarket Cost	\$0.00

Equity Lease Menu Pricing

Vehicle Type	Year	Make	Model	Trim Level	Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)*	Full Maintenance**	Annual Cost Including Maintenance	Annual Cost Including Maintenance by Quantity	One time Aftermarket Cost (By Quantity)
Police Tahoe	2019	Chevy	4x2 Interceptor	Sheriff	23	60	40000	\$684.70	\$0.00	\$8,216.40	\$188,977.20	\$0.00
Police Tahoe	2019	Chevy	4x2 Interceptor	Constable	21	60	40000	\$685.33	\$0.00	\$8,223.96	\$172,703.16	\$0.00

Total expense - 5 yr. lease: \$1,808,401.80

Law Enforcement Equipment Finance Option with radios and w/o radios for 44 units.

**GOVERNMENT CAPITAL  
CORPORATION**

August 29, 2018

Mr. Jose Lopez  
Webb County  
956-523-4016  
joel@webbcountytx.gov

Dear Mr. Lopez,

Thank you for the opportunity to present proposed financing for Webb County. I am submitting for your review the following proposed structure:

ISSUER: Webb County, Texas  
FINANCING STRUCTURE: Public Property Finance Contract issued under Local Government Code Section 271.005

**EQUIPMENT COST: \$ 1,657,154.38**  
TERM: 5 Annual Payments  
INTEREST RATE: 3.876%  
PAYMENT AMOUNT: \$ 370,945.99  
PAYMENTS BEGINNING: One year from signing, annually thereafter

**EQUIPMENT COST: \$ 1,365,129.46**  
TERM: 5 Annual Payments  
INTEREST RATE: 3.876%  
PAYMENT AMOUNT: \$ 305,577.62  
PAYMENTS BEGINNING: One year from signing, annually thereafter

Includes cost of APX 8500 Radios.

Excludes cost of APX 8500 Radios. In case Court decides to use ATT solution.

ATT Solution for Law Enforcement Radio Communication:



The all new, ultra-rugged XP5s

**The feature phone built for work in extreme conditions**

**Survive in the most hazardous conditions**

Industry-leading Rugged Performance Standards, Military 810G, waterproof and Non-Incendive Class I, II, III, Div 2 ratings ensure you work and thrive even in the most extreme environments.

**Be more productive, longer**

Enjoy all-day power with Multi-shift Battery Life, and get more done with Android and Worker Productivity

**Amplify audio and hear every word**

Communicate in the noisiest places with Extremely Loud & Clear Audio and eliminate audio transmission issues with Sonim SecureAudio Connector and Accessories.

**Enjoy easy, fumble-free keys**

Large, tactile and intuitive PTT, SOS and volume buttons and controls make communication easy and error-free.



Monthly Estimate for 44 radios: \$1,373.40  
Annual Cost for 44 Radios: \$16,480.80  
Setup fees/ one time charge: \$12,257.56

Mo. Estimate per unit: \$31.22  
Annual Estimate per unit: \$374.57

Total 1<sup>st</sup> year Investment: \$30,111.76

**Caldwell County Chevrolet Purchase Option (NOT A LEASE) Buy-Board 521-16:**

**Constable Units – Qty. 21**

Chevy Tahoe 4x2 w/police package	1,326,553.36	
Motorola radios 8500 APX	140,893.41	
<b>Total for Constables (Purchase)</b>	<b>\$ 1,467,446.77</b>	<b>(a)</b>

**Sheriff's Office – Qty. 23**

Chevy Tahoe 4x2 w/police package	1,566,505.88	
Motorola radios 8500 APX	154,242.83	
<b>Total for Sheriff's Office (Purchase)</b>	<b>\$ 1,720,748.71</b>	<b>(b)</b>

<b>Grand Total Constable &amp; Sheriff:</b>	<b>\$ 3,188,195.48</b>	<b>(a+b)</b>
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**Figures above for purchase would change if ATT solution is selected for radio communication or if Commissioners Court approves less than 44 units.**