

AT&T Fleet Complete

From: **Michelle Hardy**  
 Fleet Complete  
 3455 Peachtree Rd NE 5th FL  
 Atlanta, US-GA, 30326  
 US  
 702-493-4897  
 michelle.hardy@fleetcomplete.com

May 8, 2019

Client: **Joe Gutierrez**  
 Webb County Sheriff's Office  
 7209 E. Saunders Ste. 1  
 Laredo, US-TX, 78040  
 US  
 956-718-8084  
 jfgutierrez@webbcountytx.gov

Ship To: **Joe Gutierrez**  
 Webb County Sheriff's Office  
 7209 E. Saunders Ste. 1  
 Laredo, US-TX, 78040  
 US

Solutions								
Qty	Solution Name	Solution Description	Contract Term (months)	Monthly Recurring Cost (per unit)	ETF (per unit)	Unit Price	Total MRC	Total Upfront Price
40	FirstNet FT Standard	Includes MGS800 LTE GPS modem with internal antenna and OBDII cable. The MGS800 has a built-in backup battery  - FirstNet FT Standard  - OBDII	28	Application \$12.99 Data 250MB data \$8.00	\$0.00	*\$50.00	\$839.60	*\$2,000.00
<b>Subtotal</b>							\$839.60	*\$2,000.00

Services				
Qty	Product Name	Product Description	Unit Price	Total Upfront Price
40	Fleet / Asset Tracker Standard Installation	Includes connection of constant power, ignition power, ground, antenna and GPS device in a standard vehicle.	\$110.00	\$4,400.00
1	Ground Shipment		\$73.00	\$73.00
<b>Subtotal</b>				\$4,473.00
Order Comments / Special Instructions / Installation Instructions:			<b>Upfront Grand Total:</b>	
NO ECM Data with Hardwired MGS800, this lowers the monthly application only cost to \$12.99 plus FirstNet data plan			\$6,473.00	
*Promo - \$50 bill credit for each MGS800 after 3 to 4 billing cycles from AT&T			<b>Monthly Charges Grand Total:</b>	
Professional Install is optional and additional \$110 per plug and play standard install - pricing included above			\$839.60	
For 5 Sec Ping and 10 sec Report at 60 hours per week the data plan required is 250MB monthly.				

Cost breakdown by Fiscal Years

2019 Fiscal Year Cost (June 2019 thru September 2019)

Solutions								
Qty	Solution Name	Solution Description	Year 1	Monthly Recurring Cost (per unit)	ETF (per unit)	Unit Price	Total MRC	
40	FirstNet FT Standard	Includes MGS800 LTE GPS modem with internal antenna and OBDII cable. The MGS800 has a built-in backup battery  - FirstNet FT Standard  - OBDII		Application \$12.99 Data 250MB data \$8.00	\$0.00	*\$50.00	\$839.60	
<b>Subtotal Monthly Cost (40 Units x 20.99 a Month)</b>							\$839.60	
<b>One Time Installation (40 Units x \$110.00) and Hardware Fees (40 x \$50.00) and Shipping</b>							\$6,473.00	
<b>4 Months Cost (\$839.60 x 4 Months)</b>							\$3,358.40	
<b>2019 Fiscal Year Total Cost</b>							\$9,831.40	

2020 Fiscal Year Cost (October 2019 thru September 2020)

Solutions							
Qty	Solution Name	Solution Description	Year 2	Monthly Recurring Cost (per unit)	ETF (per unit)	Unit Price	Total MRC
40	FirstNet FT Standard	Includes MGS800 LTE GPS modem with internal antenna and OBDII cable. The MGS800 has a built-in backup battery - FirstNet FT Standard - OBDII		Application \$12.99 Data 250MB data \$8.00	\$0.00	*\$50.00	\$839.60
Subtotal Monthly Cost (40 Units x 20.99 a Month)							\$839.60
<del>2020 Fiscal Year Cost (\$839.60 x 12 Months)</del>							<del>\$10,075.20</del>

2021 Fiscal Year Cost (October 2020 thru September 2021)

Solutions							
Qty	Solution Name	Solution Description	4 Months	Monthly Recurring Cost (per unit)	ETF (per unit)	Unit Price	Total MRC
40	FirstNet FT Standard	Includes MGS800 LTE GPS modem with internal antenna and OBDII cable. The MGS800 has a built-in backup battery - FirstNet FT Standard - OBDII		Application \$12.99 Data 250MB data \$8.00	\$0.00	*\$50.00	\$839.60
Subtotal Monthly Cost (40 Units x 20.99 a Month)							\$839.60
<del>2021 Fiscal Year Cost (\$839.60 x 12 months)</del>							<del>\$10,075.20</del>
<b>Grand Total for 28 Months with Hardware, Installation Fees and Shipping</b>							<b>\$29,981.80</b>

AT&T BAN: 287022832649

AT&T FAN: 2024318

Remarks:

- Prices are valid for 30 days from the date of this agreement.
- Sales taxes are not included. Any applicable sales taxes will be included on the invoice to the Client.
- A maximum of 8 product installations may be combined in a single trip. Additional product installations will require supplementary trip fees.
- Computers must meet the following minimum requirements to run the AT&T Fleet Complete or Courier Complete applications: Windows 7 Professional with latest Windows Updates, minimum 1GB of memory, 64MB or higher video card with a 1024 x 768 or greater screen resolution and the latest version of the Microsoft .NET framework. Courier Complete also requires at least one database server running Windows 2008 Server and SQL Server 2008. It is also recommended having a separate Courier Complete web server running Windows 2008 Server.
- Additional installation/data fees may apply. Please speak to your AT&T Fleet Complete representative for more information.
- To view the complete terms and conditions of the End User License Agreement go to: <https://att.fleetcomplete.com/eula>
- To view the technical Support Terms and conditions go to: <https://att.fleetcomplete.com/supportandmaintenance>
- To view the terms and conditions of the Limited Hardware Warranty go to: <https://att.fleetcomplete.com/limitedhardwarewarranty>
- To view the terms and conditions of the Self Installation Limited Liability Agreement please go to: <https://att.fleetcomplete.com/attinstallerguidebook>
- At such time when products are not available or updated products are introduced, AT&T Fleet Complete reserves the right to deliver an equivalent valued product with equivalent functionalities provided to its Clients.
- <http://att.fleetcomplete.com/samsung-galaxy-tab-e-promo/>
- Orders are shipped within 3-4 business days. Shipping and delivery dates are not guaranteed.
- Upfront charges will be applied to the credit card by AT&T Fleet Complete in the event Bill-to-Mobile is not available.

DATE: June 11, 2019

CLIENT (Company Legal Name): Webb County

NAME (Signing Officer): Tano E. Tijerina

TITLE: Webb County Judge

PHONE: (956) 523-4600

EMAIL: cvaldez@webbcountytx.gov

PAYMENT METHOD:

Bill to Mobile

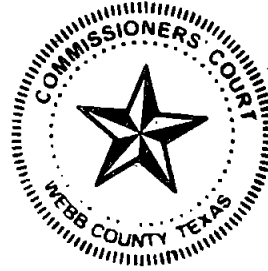
Client Signature: \_\_\_\_\_




**ATTESTED:**



Margie Ramirez-Ibarra  
Webb County Clerk



**APPROVED AS TO FORM:**



Jorge L. Treviño  
Assistant General Counsel  
Webb County Civil Legal Division \*

\*The General Counsel, Civil Legal Division's Office may only advise or approve contracts or legal documents on behalf of its clients. It may not advise or approve a contract or legal document on behalf of other parties. Our review of this document was conducted solely from the legal perspective of our client. Our approval of this document was offered solely for the benefit of our client. Other parties should not rely on this approval, and should seek review and approval of their own respective attorney(s).

Passed and approved by the Webb County Commissioners Court  
On June 10, 2019; item no. 6b.

MARGIE R. IBARRA  
COUNTY CLERK  
FILED

2019 JUN 21 AM 11:36

WEBB COUNTY, TEXAS

BY VL DEPUTY

