

Siddons Martin Emergency Group, LLC  
 3500 Shelby Lane  
 Denton, TX 76207  
 GDN P115891  
 TXDOT MVD No. A115890



May 4, 2022

Steve Landin, Emerg. Mgmt. Coordinator  
 WEBB COUNTY  
 100 Houston Street  
 LAREDO, TX 78040

**Proposal For: 2022 Webb County Fire Apparatus**

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to WEBB COUNTY. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB WEBB COUNTY and training on operation and use of the apparatus.

Description	Amount
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**Qty. 4 - 324 - Freightliner M2, 106MD, 4x4, Four Door Responder Pumper  
 (Unit Price - \$484,088.00)**

Delivery within 24-25 months of order date  
 QUOTE # - SMEG-0002516-4

	Vehicle Price	\$1,936,352.00
	Full Prepay Discount	(\$32,300.00)
	Preventive Maintenance	\$165,310.00
2014 - Two (2) Pumpers - Intruder - Ferrara		(\$160,000.00)
2010 - Pumper - Freightliner - Pierce		(\$45,000.00)
2000 - Pumper - International - Pierce		(\$10,000.00)
	<b>324 - UNIT TOTAL</b>	<b>\$1,854,362.00</b>

**Qty. 1 - 325 - Freightliner M2, 106MD, Two Door FXT 3000 Gallon Tanker  
 (Unit Price - \$441,977.00)**

Delivery within 24-25 months of order date  
 QUOTE # - SMEG-0002521-4

	Vehicle Price	\$441,977.00
	Full Prepay Discount	(\$8,413.00)
	Preventive Maintenance	\$41,328.00
	<b>325 - UNIT TOTAL</b>	<b>\$474,892.00</b>

**Qty. 4 - 5809 - Freightliner M2, 106MD 4x4, Four Door Type 4 Step Side  
Brush Truck**

**(Unit Price - \$359,647.00)**

Delivery within 24-25 months of order date

QUOTE # - SMEG-0002522-7

Vehicle Price	\$1,438,588.00
Full Prepay Discount	(\$14,924.00)
Preventive Maintenance	\$180,014.00
2016 - Brush Truck - Freightliner	(\$50,000.00)
2006 - Brush Truck - Ford F-750	(\$15,000.00)
<b>5809 - UNIT TOTAL</b>	<b>\$1,538,678.00</b>

**Qty. 1 - 10072 - Ford F 350 Metromedic, Type 1 Ambulance**

**(Unit Price - \$245,359.00)**

Delivery within 20-21 months of order date

QUOTE # - SMEG-0002599-3

Vehicle Price	\$245,359.00
Full Prepay Discount	(\$4,500.00)
Preventive Maintenance	\$27,960.00
2016 - Road Rescue - Metromedic - Ford	(\$21,000.00)
<b>10072 - UNIT TOTAL</b>	<b>\$247,819.00</b>

SUB TOTAL	\$4,115,751.00
HGAC FS12-19 (FIRE)	\$2,000.00
<b>TOTAL</b>	<b>\$4,117,751.00</b>

**Additional: Price is guaranteed until June 10, 2022.**

Commercial Chassis Pricing: The commercial chassis supply chain remains volatile and tumultuous. The commercial chassis pricing as being entered into with this contact is accurate as of the signature date by both parties. Due to the commercial chassis being outside of Pierce's control, should Pierce receive notice of an increase by the commercial chassis manufacturer that would affect your chassis, this will be communicated as we become aware. Should this occur, we will provide a change order for approval of the chassis increase as passed from the manufacture to Pierce and then from Pierce to the end customer. If it is early enough in the process, discussions may occur with opportunities to change chassis manufacturers should it be applicable based on the specific circumstance."

**Taxes:** Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

**Late Fee:** A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

**Cancellation:** In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

**Acceptance:** In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,

**Kirk Givler**

I, \_\_\_\_\_, the authorized representative of WEBB COUNTY, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.

\_\_\_\_\_  
Signature & Date