

MARGIE R IBARRA
COUNTY CLERK
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2023 NOV 14 PM 12:56

WEBB COUNTY, TEXAS

BY *mej* DEPUTY



July 11, 2023

Webb County Medical Examiners Office
Attn: Lilliana Maldonado
PO BOX 2353
Laredo, TX 78044

Dear Dr. Stern:

Thank you for your continued support of NMS Labs for your testing needs. Based upon the projected volumes, NMS is able to offer your facility discounted pricing on our services. The following tests will be discounted from NMS Labs Current List Price Fee Schedule. The discounts offered are based upon testing volume listed below as well as a yearly CPI increase of 6.5% for "services by other medical professionals," payroll increase of 4.1%, health insurance/prescription coverage increase of 8% and average lab supply increase of 10.27%; the final three increases account for approximately 70% of our total operating costs.

Account Number(s): 10040
Price Code Number: W002

Pricing Effective Date: 10/1/2023
Pricing Expiration Date: 09/30/2024

Acode	Description	Projected Volume	Current List Price	Discount Price
1002B	Carbon Monoxide Exposure Biouptake Screen, Blood	7	\$87.00	\$64.00
1919FL	Electrolytes and Glucose Panel (Vitreous), Fluid (Forensic)	0	\$104.00	\$85.00
8050U	Postmortem, Urine Screen Add-on (6-MAM Quantification only) (Forensic)	16	\$36.00	\$36.00
8051B	Postmortem, Basic, Blood (Forensic)	65	\$266.00	\$179.00
8051SP	Postmortem, Basic, Serum/Plasma (Forensic)	1	\$266.00	\$179.00
8051U	Postmortem, Basic, Urine (Forensic)	1	\$266.00	\$179.00
8052B	Postmortem, Expanded, Blood (Forensic)	9	\$393.00	\$288.00
8052SP	Postmortem, Expanded, Serum/Plasma (Forensic)	0	\$393.00	\$288.00
8052U	Postmortem, Expanded, Urine (Forensic)	1	\$393.00	\$288.00
8083B	Postmortem, Basic w/ Vitreous Alcohol and 6-MAM Confirmation, Blood (Forensic)	104	\$289.00	\$195.00
8084B	Postmortem, Expanded w/ Vitreous Alcohol and 6-MAM Confirmation, Blood (Forensic)	16	\$418.00	\$300.00
53249FL	Alcohols and Acetone Confirmation, Vitreous Fluid (Forensic)	5	\$124.00	\$85.00
8054B	NMS TotalTox™ Panel, Blood (Forensic)	1	\$545.00	\$425.00

All other testing ordered during this effective period will be billed at the fees referenced in the NMS Labs 2023 Fee Schedule. Prepaid Federal Express air bills will be provided for shipping samples to NMS Labs for testing via Standard Overnight delivery service. All samples will be retained for a period of twelve (12) months from the date of the final report. Samples will then be discarded after the retention period unless notified by your office in writing with alternate instructions regarding the disposition of the specimens. NMS



Labs works diligently to maintain our discounted prices and will evaluate the pricing for your office in 12 months for any necessary pricing increases.

Your account will be invoiced monthly for all services completed during the preceding month e.g. – the invoice for testing completed in July would be received in early August. Normal payment terms are net 30 days upon receipt of each invoice.

If you have any questions regarding this communication, please contact me directly.

Sincerely,

A handwritten signature in black ink that reads "Jenna Lock". The signature is written in a cursive, flowing style.

Jenna Lock
NMS Labs – Account Manager
445-216-9081
Jenna.Lock@nmslabs.com

cc: NMS Labs D365 database



October 01, 2023

Webb County Medical Examiner's Office
Highway 59 & Henry Cuellar Rd.
Laredo, TX 78045

Dear Dr. Stern

Thank you for the opportunity for NMS Labs to have been the forensic toxicology resource for the Webb County Medical Examiner's Office for the past thirteen years. In addition to the rigorous scientific and operational capabilities that NMS Labs will use to support your office, NMS Labs has a long-standing working relationship of over 50 years with toxicology laboratories which offers us a unique understanding of the scientific needs of complex and esoteric toxicology analysis. Successfully balancing the highest quality forensic science support; complex, high performance esoteric capabilities not available elsewhere; operational efficiencies; and economical value for over 50 years assures Webb County Medical Examiner's Office that NMS Labs is uniquely qualified to sustain this relationship as your forensic toxicology laboratory.

NMS labs currently performs postmortem toxicology for forensic crime laboratories as well as small to large Coroner/Medical Examiner's offices across the United States, Canada, and internationally. As the regulatory standards for forensic laboratory testing have become more rigorous, and the complexity of postmortem toxicology has increased due to new and emerging drugs, many coroner and medical examiners offices have opted to utilize NMS Labs for efficiency, quality, and budget savings. NMS Labs has long considered Webb County Medical Examiner's Office a partner and valued client who could benefit from our comprehensive services.

NMS Labs is currently the only private forensic laboratory providing the following capabilities:

1. NMS Labs is accredited by the Texas Forensic Science Commission and has been for over a decade. As you are well-aware, being accredited by the Texas Forensic Science Commission allows our reports to be used in courts within Texas. As your cases have the potential for criminal litigation in Texas, it is essential that your chosen reference laboratory have Texas Forensic Science Commission accreditation.
2. In addition to holding the Texas Forensic Science Commission accreditation, NMS Labs is the only private forensic laboratory to hold both the American Board of Forensic Toxicology (ABFT) and ANAB (ANSI/ASQ National Accreditation Board) in toxicology, a testament to our quality and commitment to scientific leadership and excellence. For seized drugs, NMS Labs is accredited by ANAB (ANSI/ASQ National Accreditation Board).
3. NMS Labs offers a catalogue of over 2,500 different tests, including many not available at other laboratories. We are the esoteric source for private and governmental laboratories nationwide.
4. Our comprehensive catalogue is unmatched by our competitors. NMS Labs has the most inclusive acceptance criteria in terms of testable matrices available in addition to our large scope of testable toxicological compounds. We are routinely called upon for the most complex and difficult analysis on the most esoteric specimens including blood, serum/plasma, urine, saliva, hair, vitreous fluid, meconium, bile, gastric contents, fecal matter, umbilical cord tissue, decomposition fluid, skin, brain, lung, muscle, liver, and heart, insect larvae, food and beverage contents, unknown powders and fluids, and metals, among many others. Our laboratory capabilities allow NMS Labs to either test or develop a testing regimen for any sample of toxicological importance.

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5. NMS Labs is the only private forensic laboratory to have over 12 ABFT board-certified toxicologists. This certification ensures that our experts are among the most highly trained and up-to-date specialists in their field.

The listing below outlines the facets of NMS Labs services and the customized offerings that we will use to support Webb County Medical Examiner's Office as a Key Client.

I. Laboratory Accreditations

A. National

1. ABFT Accredited Laboratory – this accreditation is in alignment with NAME's current recommendation to use an accredited toxicology laboratory.
2. ASCLD/LAB *International* ISO 17025 in disciplines of toxicology and drug identification
3. College of American Pathologists (CAP) ISO 15189 for Medical Testing Laboratories
4. Clinical Laboratory Improvement Amendments 1988 (CLIA)
5. US Drug Enforcement Agency (DEA) Registration

B. Texas-Specific

1. Texas Forensic Science Commission Accreditation

C. Local Government

1. NMS also carries state specific certifications in toxicology or forensic science disciplines in: PA, NY, CA, CO, FL, LA, ME, MD, RI and TX

NMS Labs is the only private Laboratory to carry both ABFT and ASCLD/Lab Accreditations

The layering of these accreditations and certifications assures the Webb County Medical Examiner's Office that NMS is compliant with the most rigorous accreditation requirements for drug identification testing. Our national reach allows us to recognize emerging issues in forensic toxicology rapidly and also gain the experience of national best practices that can be shared with Webb County Medical Examiner's Office in a manner that is not available to a dedicated local government laboratory.


II. NMS Staff

- A. Current Staff includes 17 doctoral level scientists (including twelve ABFT Board Certified Toxicologists)
- B. Dedicated Forensic Client support available Monday – Friday from 7 am – 7:30 pm Central Standard Time. Staff is available via e-mail and phone.
- C. Dedicated Forensic Specimen Processing Staff – specially trained in handling postmortem samples to retain specimen integrity, confidentiality and sample volumes
- D. Currently employees over 350 individuals at our headquarter laboratory in Willow Grove, PA, and our six Integrated Services Laboratories (IFS) located in PA, TX, FL and NC
- E. Multiple ABFT Board Certified toxicologists that are active and hold officer positions in the leading professional organizations of American Academy of Forensic Sciences, Society of Forensic Toxicologists (SOFT), NAME and The International Association of Forensic Toxicologists (TIAFT)
- F. NMS Labs has multiple professional staff engaged in the National Commission on Forensic Sciences and Organization of Scientific Area Committees (OSAC). This engagement, in the most recent efforts of the Federal Government to strengthen forensic sciences, assures Webb

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EXECUTED and **AGREED** to as of the dates indicated below.

WEBB COUNTY




Tano E. Tijerina
Webb County Judge

ATTESTED:



Margie Ramirez-Ibarra
Webb County Clerk

APPROVED AS TO FORM:



Jorge L. Treviño, Jr.
Assistant General Counsel
Civil Legal Division

The General Counsel, Civil Legal Division's Office may only advise or approve contracts or legal documents on behalf of its clients. It may not advise or approve a contract or legal document on behalf of other parties. Our review of this document was conducted solely from the legal perspective of our client. Our approval of this document was offered solely for the benefit of our client. Other parties should not rely on this approval and should seek review and approval of their own respective attorney(s).

Passed and approved by the Webb County Commissioners Court
On 2023 item No. _____