



DIMITT COUNTY NEW FIRE DEPARTMENT

1602 N. 1ST Street, Carrizo Springs, Texas 78834



Scope of work: Construction of a new 7,915 sf volunteer fire department with 3 bay fire stations including concrete, metals, wood and plastics, thermal and moisture protection, doors and windows, finishes, electronic safety and security, etc.



Owner: County of Dimmit

References: Francisco G. Ponce, Judge
(830) 876-4241
countyjudge@dimmittcounty.org

Architect: Jose Calzada, Architectura SA
(210) 573-3556
josecalzada@arquitecturasa.com

Role: General Contractor

Project Cost: \$1,844,090

Final Cost: \$1,909,670

Completion: 10/19/2017

Project Manager: Carlos Leal

Project Superintendent: Richard Rivera
Angel Rodriguez



LA SALLE COUNTY FIRE STATION NO. 2

Hwy 44 & Olmos, Encinal, TX 78019



Scope of work: Construction of a new fire station approx. 10,024 sq. ft. including site utilities, grading, site pavement, sidewalks, mechanical and plumbing, fire alarm system, equipment, millwork, etc.



Owner: La Salle County

References: Don Smith, La Salle Co. Fire Chief
(512) 966-4244
donsmithftcs@gmail.com

Architect: Frank Rotnofsky, Frank Architects
(956) 725-7418
frank@frankarchitects.com

Role: General Contractor

Project Cost: \$ 2,483,459

Final Cost: \$ 2,483,459

Completion: 8/02/2017

Project Manager: David Acevedo

Project Superintendent: Sean Callahan



LA SALLE COUNTY MARTINEZ PARK IMPROVEMENTS

Cotulla, Texas 78014 (Martinez Park Area)



Scope of work: Construction of Four (4) Softball fields and accessory buildings - Concession bldg (4,244 SF), Press box bldg (300 SF), bathrooms, etc.



Owner: La Salle County

References: Don Smith, La Salle Co. Fire Chief
(512) 966-4244
donsmithftcs@gmail.com

Architect: Frank Rotnofsky, Frank Architects
(956) 725-7418
frank@frankarchitects.com

Role: General Contractor

Project Cost: \$ 7,057,418

Final Cost: \$ 7,057,418

Completion: 7/12/2016

Project Manager: David Acevedo

Project Superintendent: Sean Callahan
Angel Rodriguez



LA SALLE COUNTY POOL & PAVILION

Cotulla, Texas 78014 (Martinez Park Area)



Scope of work: Construction of an indoor pool (12,710 SF) with pavilion (7,807 SF), bathrooms, multipurpose room.



Owner: La Salle County

References: Don Smith, La Salle Co. Fire Chief
(512) 966-4244
donsmithftcs@gmail.com

Architect: Frank Rotnofsky
Frank Architects
(956) 725-7418
frank@frankarchitects.com

Role: General Contractor

Project Cost: \$ 4,967,670

Final Cost: \$ 4,967,670

Completion: 7/12/2016

Project Manager: David Acevedo

Project Superintendent: Sean Callahan



LA SALLE COUNTY FIRE STATION NO. 1

951 Dobie Rd., Cotulla, Texas 78014



Scope of work: Construction of a new 9,015 SF Fire Station - 3 bay fire stations, with kitchen, dorms, bathrooms, exercise area, etc.



Owner: La Salle County

References: Don Smith, La Salle Co. Fire Chief
(512) 966-4244
donsmithfcs@gmail.com

Architect: Frank Rotnofsky, Frank Architects
(956) 725-7418
frank@frankarchitects.com

Role: General Contractor

Project Cost: \$ 2,196,105

Final Cost: \$ 2,196,105

Completion: 3/06/2016

Project Manager: David Acevedo

Project Superintendent: Sean Callahan
Angel Rodriguez



SMOOTHIE KING - MCALLEN

1501 S 10th Street, McAllen, TX



Scope of work: Conversion and remodel of an existing 1,800 SF building to a Smoothie King.

Owner:	5A Nutrition	Project Cost:	\$493,190
References:	Illan Arguindegui (956) 285-8924	Final Cost:	\$493,190
Engineer:	EED Engineering Edgar de Anda (956) 284-0238	Completion:	June 4, 2021
Role:	General Contractor	Project Manager:	Carlos Leal
		Project Superintendent:	Alex Gomez



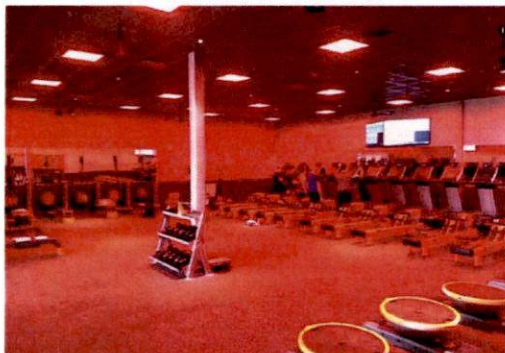


ORANGE THEORY FITNESS CORPUS CHRISTI

4938 S. Staples Ste C18 & C19, Corpus Christi, Texas 78411



Scope of work: Construction of a 3300 sf Fitness Gym finish out that including the following areas: lobby, bathrooms, sports flooring, millwork, sound system, locker area, etc.



Owner: 5A Fitness

References: Josefina Juarez,
Property Manager
(956) 722-5251
josefina.juarez@argpetro.com

Engineer: Ramiro Aradillaz,
STE Engineering
(956) 235-0926
aradillaz@yahoo.com

Role: General Contractor

Project Cost: \$ 595,217

Final Cost: \$ 595,217

Completion: 12/14/2019

Project Manager: Carlos Leal

Project Superintendent: Victor Zapata



ORANGE THEORY FITNESS MCALEN

5800 N 10th Bldg 100, Suite 110, McAllen, Texas 78304



Scope of work: Construction of a 3300 sf Fitness Gym finish out that including the following areas: lobby, bathrooms, sports flooring, millwork, sound system, locker area, etc.



Owner: 5A Fitness

References: Josefina Juarez,
Property Manager
(956) 722-5251
josefina.juarez@argpetro.com

Engineer: Ramiro Aradillaz,
STE Engineering
(956) 235-0926
aradillaz@yahoo.com

Role: General Contractor

Project Cost: \$ 467,129

Final Cost: \$ 467,129

Completion: 6/09/2017

Project Manager: Carlos Leal

Project Superintendent: Arnoldo Cervantes

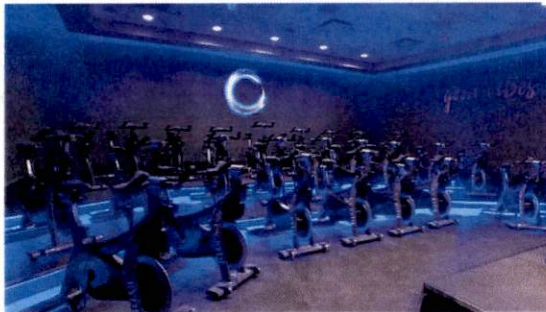


PLAZA DEL MAR ORANGE THEORY FITNESS / CASA YOGA

3502 E Del Mar, Laredo, Texas 78045



Scope of work: Construction of a 13,250 sf shell building w/parking spaces including two Finish Out fitness centers. A 5,000 sf yoga studio finish out, including the following areas: Lobby, reception, retail, lounge, office, storage, attic storage, laundry, heated studio, fusion ballet, spinning room, private yoga studio, bathrooms, patio with seating area and water fountain.



Owner: Arguindegui Real Estate

References: Josefina Juarez,
Property Manager
(956) 722-5251
josefina.juarez@argpetro.com

Engineer: Ramiro Aradillaz,
STE Engineering
(956) 235-0926
aradillaz@yahoo.com

Role: General Contractor

Project Cost: \$ 2,787,902

Final Cost: \$ 2,787,902

Completion: 11/15/2016

Project Manager: Carlos Leal

Project Superintendent: Arnoldo Cervantes

ROAD RANGER

45 East Hwy 44, Encinal, Texas 78014



Scope of work: Construction of a new approx. 10,000 sf building, including with fuel islands for heavy and light vehicles, C-Store, & Churches Chicken location. Complex is sited on a 10 ac. lot area . Building structure walls (ext) are based on 8" cmu blocks, metal reinforced concrete foundation, metal stud walls (int), bar joist roof structure & tpo roof.



Owner: Road Ranger USA

References: John Carabelli,
VP Construction
(815) 387-1408
icarabelli@RoadRangerUSA.com

Architect: David L. Jenkins & Associates
(815) 397-9771

Role: General Contractor

Project Cost: \$4,814,337

Final Cost: \$5,010,602

Completion: 12/14/2015

Project Manager: David Acevedo

Project Superintendent: Arnoldo Cervantes



UETA DUTY FREE WAREHOUSE

420 International Blvd., Laredo, Texas 78045



Scope of work: Construction of a new 53,000 sq. ft. single story warehouse & offices. Metal pre-engineered structure and exterior walls, polished concrete floors, asphalt pavement, all mechanical, plumbing, electrical installation, fire alarm system, etc.



Owner: UETA Duty Free

References: Carlos Hernandez,
Project Manager
(956) 712-463

Architect: Frank Rotnofsky,
Frank Architects
(956) 725-7418
frank@frankarchitects.com

Role: General Contractor

Project Cost: \$ 2,350,000

Final Cost: \$ 2,350,000

Completion: 9/17/2015

Project Manager: Carlos Leal

Project Superintendent: Angel Rodriguez

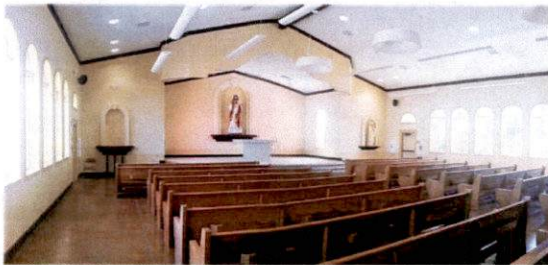


SAGRADO CORAZON DE JESUS MISSION PARISH

1086 FM 3338 Penitas West, Laredo, Texas 78045



Scope of work: Construction of a new 4,800 sf. church building that included concrete work, parking area, metal framing, canopy, millwork, stain concrete floors, suspended ceiling, doors & windows, seating installation, fire alarm, audio system, plumbing, electrical, mechanical, etc.



Owner: Diocese of Laredo

References: Teresa Fonseca
Director of Facility and Planning
(956) 727-2140 Ext.:7860
Tfonseca@dioceseoflaredo.org

Architect: Sepulveda & Associates Architects

Role: General Contractor

Project Cost: \$768,325

Final Cost: \$768,325

Completion: 5/15/2015

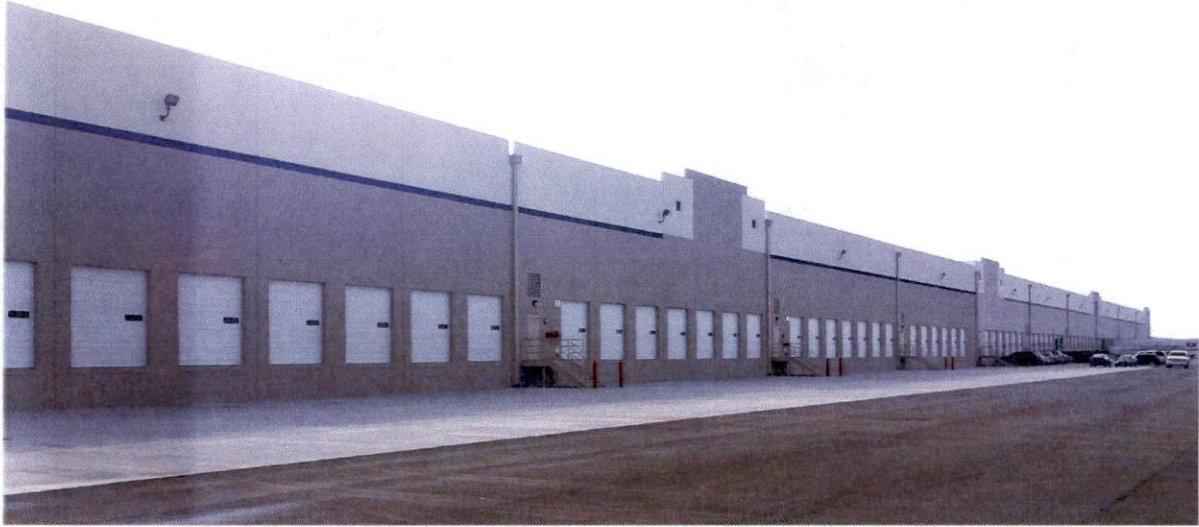
Project Manager: David Acevedo

Project Superintendent: Angel Rodriguez



PENSKE TENANT IMPROVEMENTS

301 Vallecillo, Laredo, Texas 78042



Scope of work: Construction of new offices at existing warehouse, including warehouse improvements. Improvements consisting of: installation of 52 overhead doors and mechanical dock levelers, polished concrete floors, exterior and interior walls improvements, insulation, doors & frames, painting, millwork, tile, hardware, electrical, HVAC, plumbing, fire sprinklers.



Owner: Majestic Laredo Partners II, L.P.

References: Mike Burroughs,
Penske Operations Manager
(469) 585-5215

Engineer: Ramiro Aradillaz,
STE Engineering
(956) 235- 0926
Aradillaz@yahoo.com

Role: General Contractor

Project Cost: \$1,200,000

Final Cost: \$1,200,000

Completion: 2/17/2015

Project Manager: David Acevedo

Project Superintendent: Richard Rivera



HARMONY SCHOOL OF INNOVATION

4608 Daugherty Ave., Laredo, Texas 78041



Scope of work: Conversion and interior modification of an old 38,000 sf. building into an elementary public school, including new deck & top roof, interior wall partitions (mtl. studs structure) vct tile & carper flooring, new bathrooms, ceiling tile, fire sprinkler system, fire alarm, burglar alarm, P.A. system, doors, windows, gym equipment, playground, fencing, remote access gates, parking lot, etc.



Owner: Harmony Public Schools

References: Geraldine Salas,
School Principal
(956) 568-9495
gsalas@harmonytx.org

Architect: Eric J Abeln,
Heights Venture, LLP
(713) 869-1103

Role: General Contractor

Project Cost: \$ 3,482,099

Final Cost: \$ 3,654,556

Completion: 8/19/2014

Project Manager: David Acevedo

Project Superintendent: Richard Rivera



ENCINAL NEW CITY HALL

700 Berry Street, Encinal, Texas 78019



Scope of work: Construction of a new approx. 7,000 sf building, including Judge Precinct, Police Station and Municipal offices. Building structure is based on a metal reinforced concrete foundation, metal stud walls, bar joist roof structure & tpo roof. Exterior stone veneer finish, asphalt parking area, sidewalks, landscape, flagpole roof, fire alarm, doors, windows, etc.



Owner: City of Encinal

References: Velma Davila, City Manager
(956) 948-5226
velma.encinal@yahoo.com

Architect: Roberto G. Guajardo,
Guajardo Associates
(210) 691-0113

Role: General Contractor

Project Cost: \$ 1,098,833

Final Cost: \$ 1,098,833

Completion: 11/20/2014

Project Manager: David Acevedo

Project Superintendent: Richard Rivera



OUR LADY OF GUADALUPE HALL REMODEL & ADDITION

1718 San Jorge, Laredo, Texas 78043



Scope of work: Remodel existing hall and addition of Chapel, assembly halls and kitchen area (combined 6,000 sf.).



Owner: Diocese of Laredo

References: Javier Ramirez
Director of Facility and Planning
(956) 727-2140 Ext.:7860
Tfonseca@dioceseoflaredo.org

Architect: Mario Pena
(956) 722-8186

Role: General Contractor

Project Cost: \$ 1,188,271

Final Cost: \$ 1,225,556

Completion: 1/07/2014

Project Manager: David Acevedo

Project Superintendent: Richard Rivera



OTHER COMPLETED PROJECTS

ARGUINDEGUI OIL COMPANIES OFFICES

Address: 6551 Star Court, Laredo, Texas
Contract Amount: \$285,000.00
Contact: Hilda Zavala
Phone: (956) 722-5251 ext. 45
Architect: N/A
Completed: December 2014
Scope: Remodel of an existing 10K s.f. building for new corporate main offices.

FERGUSON SATELLITE BRANCH IN LAREDO

Address: 5711 McPherson Rd. Ste. #5, Laredo, TX
Contract Amount: \$275,000.00
Contact: Allen Atkinson, Ferguson PM
Phone: (757) 223-6720
Architect: N/A
Completed: July 2014.
Scope: Commercial building improvements of 7K s.f. area operating and in use.

LAREDO COUNTRY CLUB REMODEL & ADDITION

Address: 1415 Country Club Dr., Laredo, Texas
Contract Amount: \$1,300,000.00
Contact: Jeremiah Cabrera, Club Director
Phone: (956) 727-2900
Architect: Hickey Pena Architects
Contact: Mario Pena
Phone: (956) 722-8186
Completed: October 2013
Scope: Commercial building improvements of 50K sf area operating and in use.

WASH-N-GLOW SELF-SERVE CAR WASH

Address: 1919 Chihuahua Laredo, Texas
Contract Amount: \$678,000.00
Owner: Arguindegui Real Estate
Contact: Hilda Zavala
Phone: (956) 722-5251
Design/Build: David Acevedo, Summit
Phone: (956) 285-9143
Completed: August 2013
Scope: Construct 5 bay self serve car wash facilities with vacuum islands on 19K sf area.

PUMP-N SHOP-CONVENIENCE STORE & FUEL STATION

Address: 920 Fenwick Dr Laredo, Texas
Contract Amount: \$1,472,840.00
Contact: Hilda Zavala
Phone: (956) 722-5251
Architect: Jaime Morales, Morales Design Group
Phone: (325) 223-2444
Completed: December 2012
Scope: Construction 7K sf Convenience store & fuel pump stations with concrete parking area.

MULLER TOKEN CAR WASH

Address: McPherson & Fenwick Dr Laredo, Texas
Contract Amount: \$971,596.00
Contact: James R Muller, Robert Muller, Ltd.
Phone: (956) 725-0760
Architect: Jaime Morales, Morales Design Group
Phone: (325) 223-2444
Completed: December 2012
Scope: Construction Car wash facility with 5 self serve bays and 2 automatic bays with vacuum islands.

WASH-N-GLOW CAR WASH

Address: 1920 Guadalupe, Laredo, Texas
Contract Amount: \$435,688.00
Contact: Hilda Zavala
Phone: (956) 722-5251
Design/Build: David Acevedo, Summit
Phone: (956) 285-9143
Completed: August 2012
Scope: Construction car wash facility with 2 automatic bays, concrete drive on 12K sf area.

ARGUINDEGUI MANAGEMENT CO. SITE IMPROVEMENTS

Address: 920 Fenwick Dr Laredo, Texas
Contract Amount: \$98,904.00
Contact: Hilda Zavala
Phone: (956) 722- 5251
Engineer: Gilpin Engineering Company
Phone: (956) 753--2210
Completed: December 2011
Scope: Utilities introduction into a property location



OTHER COMPLETED PROJECTS

MULLER SITE IMPROVEMENTS

Address: Mcpherson & Fenwick Dr Laredo, Texas

Contract Amount: \$145,896.00

Contact: James R Muller, Robert Muller, Ltd.

Phone: (956) 725-0760

Engineer: Gilpin Engineering Company

Phone: (956) 753--2210

Completed: December 2011

Scope: Utilities introduction into a property location

PUMP-N-SHOP CONVENIENCE STORE & FUEL STATION

Address: Shiloh Dr. @ I-35 Access Rd., Laredo, TX

Contract Amount: \$1,500,000.00

Contact: Hilda Zavala

Phone: (956) 722-5251

Designer: Jaime Morales, Morales Design Group

Phone: (325) 223-2444

Completed: December 2011

Scope: Construct 7K sf Convenience store & fuel pump stations with concrete parking area.



CURRENT WORKLOAD



WEBB COUNTY SHERIFF'S OFFICE

Address: 1002 Farragut, Laredo, Texas
 Contract Amount: \$6,078,000.00
 Owner: Webb County
 Contact Person: Luis Perez Garcia(956) 286-6091
 Architect: Frank Architects Inc.
 Address: 901 Victoria Street, Suite A, Laredo, TX
 Contact Person: Frank Rotnofsky (956) 725-7418
 Engineer: Synergy Structural Engineering
 Address: 1119 Flores Ave Ste 300, Laredo, TX
 Contact Person: Victor de Anda (956) 753-5860
 Expected Completion Date: November 2023
 Scope: Remodel & renovation of the former three story HEB building into Governmental Offices.
 Approx. 51,604 SF



SOUTHERN HOTEL APARTMENTS REHABILITATION PROJECT

Address: 1210 Matamoros St., Laredo, TX
 Contract Amount: \$6,848,896.00
 Owner: City of Laredo-Community Development
 Phone: Gloria Saavedra (956) 791-7351
 Architect: Sepulveda Associates Architects, Inc.
 Address: 1820 Houston St. Laredo, TX 78040
 Contact: Robert Sepulveda
 Engineer: Synergy Structural Engineering
 Address: 1119 Flores Ave Ste 300, Laredo, TX
 Contact Person: Victor de Anda (956) 753-5860
 Expected Completion Date: January 2025
 Scope: Renovation of a 15,000 SF three-story Building into studio apartments and apartments.



THE PENTECOSTALS OF LAREDO NEW CHURCH - PHASE 2

Address: 2911 Guaymas Ave, Laredo, TX
 Contract Amount: \$387,217.33
 Owner: The Pentecostal of Laredo
 Contact Person: Pastor Esquivel (956) 286-3608
 Designer: Summit Building & Design
 Engineer: Synergy Structural Engineering
 Address: 1119 Flores Ave Ste 300, Laredo, TX
 Contact Person: Victor de Anda (956) 753-5860
 Expected Completion Date: December 2023
 Scope: Phase#2 Finish out of a new 11,223 sf Religious Facility.

CDBG CORPUS CHRISTI STREET WATER & WASTEWATER IMPROVEMENTS PHASE 1A

Address: Cedar Ave to McClelland Ave, Laredo, TX
 Contract Amount: \$3,750,048.58
 Owner: City of Laredo
 Contact Person: Ramon Chavez (956) 791-7346
 Engineer: Crane Engineering Corp
 Address: 1310 Junction Dr Ste B, Laredo, TX
 Expected Completion Date: January 2024
 Scope: Street, water and wastewater improvements to upgrade the infrastructure to street, water, wastewater, storm drainage and miscellaneous improvements .



EXHIBIT B

PROJECT MANAGEMENT ABILITY

EXECUTIVE SUMMARY

QUALITY CONTROL

ORGANIZATIONAL CHART

RESUMES FOR PROPOSED TEAM

CERTIFICATIONS



EXECUTIVE SUMMARY



Summit Building & Design, the proposer, started life in 1942 as the construction arm of Arguindegui Oil Company (AOC). Today, Summit is a division of AOC and remains a proud part of the Arguindegui Family. During its first 68 years of operation, Summit functioned solely as an in-house builder, managing and completing all of AOC's construction jobs. Those jobs included a range of diverse projects: "Mom & Pop" Gas Stations; Fueling Facilities; Bulk Plants; Terminals & Warehouses; Convenience Stores; and Travel Centers. Many years later, in March 2011, when the company's third generation of leadership assumed control, management had begun to realize the value of growing the company beyond in-house AOC projects to encompass private and public projects as well. Today, Alfonso Arguindegui serves as President and CEO of the Company and Charlie Arguindegui Jr. serves as Executive Vice President and Chief Operating Officer. With Alfonso's and Charlie, Jr.'s forward thinking and dedication to hard work, the company has experienced

an amazing growth, in projects, sales, revenue and personnel. General Manager, Project Managers, Supervisors, and all the staff runs the satellite office located at 2375 Walsh Rd., San Antonio, Texas 78224 (telephone 888-775-2266), with 6 years of operations and the main central office located at 4506 US Hwy 359 @ Loop 20, Laredo, Texas 78043 (telephone 956-722-6601).

Summit Building & Design meets the minimum of eleven (11) years experience in staffing, managing and successfully completing construction and repair projects that include the upgrade of operating commercial or institutional facilities. Construction Project Team consisting of David Acevedo, Carlos Leal, Gardenia Rodriguez, Teresa Beltran, Sara Veliz, Richard Rivera, Luis de Anda, Alejandro Gomez and Omar Rios, have an aggregate amount of over 100 years experience in construction and design. Each one of them has developed and gained substantial knowledge in the construction field through different general

EXECUTIVE SUMMARY

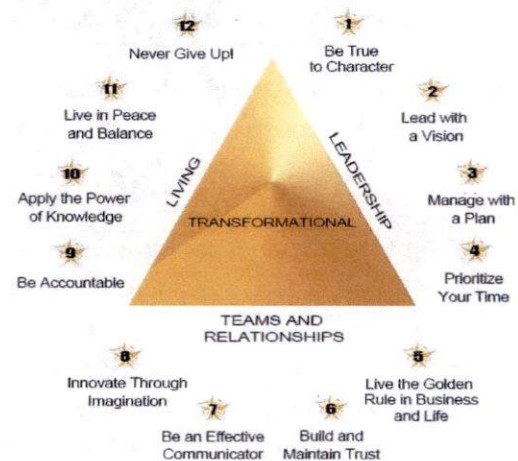
contractors and are now sharing their experience together to construct and build projects to owner's specifications on schedule and on budget.



Summit undertook construction of major commercial projects each year from 2012 to 2022. Each construction project having its individual owner and staff with whom general contractor teamed up to accomplish project results from draft to completion of building. Proper and timely coordination of all trades was accomplished with proper documentation obtained to provide owner clean title and no statutory issues on projects completed. The company commits itself to providing excellent workmanship and believes that our latest projects display that. Our safety record to date has been great. We have not incurred any major incidents in any of our construction projects we have completed. Summit accomplishes all work in compliance with all state, county and city laws & regulations. Summit is not under any condition (bankruptcy, pending merger, pending litigation, planned office closures, or others) that may enhance or impede the ability to perform the contract services.

One of the greatest attributes that Summit has in completing projects awarded is being able to work well with all subcontractors regardless of business size. We believe in working together as a team and help in providing technical assistance since the onset of the project. This of course being the bid process in order to help identify that all line items are covered in bids and obtaining as discussed previously best budget cost possible.

12 Principles of Highly Successful Leaders



Most companies forget about values and principles which are so needed in our modern times. In 2013 our company adopted Shallenberger's 12 Principles of Highly Successful Leaders and we strive to live up to the 12 Principles with each and every client, on each and every job, and we're proud to advocate his leadership tenets. At Summit Building and Design, each new project is a chance to learn, to rethink and refine—to innovate through imagination, as per Mr. Shallenberger's concepts. Each new job opens a fresh opportunity to apply the knowledge gained from previous jobs and clients.



PROJECT MANAGEMENT ABILITY

Proposer has sufficient resources to manage, staff, and successfully perform the work contemplated under this Qualification Statement. Summit's principal line of business has been in commercial construction projects over the past 9 years. Company has two offices, first one located at 12375 Walsh Rd. in San Antonio, Texas and the second one at 4506 Hwy 359 next to Arguindegui Oil Company offices in Laredo, Texas. Currently staff consists of ten (10) full time employees and one (1) contracted employee to oversee construction projects. Summit also does convenience store maintenance work for Pump N Shop stores.

DEVELOPING AND MAINTAINING WORK SCHEDULES

Summit's Project Manager will generate a project schedule (Microsoft Project). The time frame will be approved by owner and architect. Close coordination between our project manager and the owners' architect will be very important for the timely approval of all submittals which is usually what tends to delay a project. Our project supervisor and project manager will utilize the latest information technology via a Microsoft Surface Pro tablet and software to manage and monitor the project and to ensure timely completion. This way we will be able to develop, maintain and update the project schedule. Our close relationship and rigid contract language with our subs allows us availability to our subs on a 24 hour basis should the project need a schedule recovery. Open lines of communications with all parties and proper and timely coordination of all trades involved will avoid any potential delay errors.



PLANNED EFFORTS TO PROVIDE QUALITY WORK, MEET SCHEDULES AND WORK WITHIN A BUDGET

Quality Control Program starts with prevention. at Summit Building & Design we believe that prevention is the first step for quality control, for that reason, we conduct weekly progress meetings on-site with our subs and we will also recommend minimum bi-weekly progress meetings with the project architect and owner to resolve construction issues before they become problems. Our project supervisor and project manager will conduct daily quality inspections to ensure quality control during the construction process. Every time a subcontractor presents a non-conforming work he will be notified with an electronic letter including clear pictures showing the issue. Typically we will enforce to have subcontractor take remediation actions in less than 24 hours. Our Supervisor will follow up to inspect the work and provide evidence/documentation once issue is resolved.

PROJECT MANAGEMENT ABILITY

PROPOSED METHODS FOR COST CONTROL

Summit is proud to offer a very competitive price to its customers. Our cost estimating methods involve a system of modern applications that allow us to track the best possible numbers and quality subcontractors to get the job done. Construction documents are uploaded in a cloud system so we can make them available to subs and providers electronically. We typically require three estimates for each trade in order to reference numbers and see the how's the market is behaving. To process numbers we use Sage Estimating software that enables us to link all our numbers directly to our Sage 300 accounting and project management software. After reviewing the proposed estimate we select the best value/cost effective that way our customer gets the "savings/quality". All Summit's projects as of today had a great results for our customers, with projects between the budget and giving us a financially sound status. This method has been used for all projects mentioned in this proposal package.

CONCEPT OF WORKING A TEAM RELATIONSHIP WITH THE OWNER

At Summit we believe that effective communication and collaboration from all design participants are key elements to complete a project on time, within budget and to a high quality level. Summit will provide its expertise for this project and will meet with design team and owner as required to define the design phase. During this phase GC will be allow to recommend/suggest construction materials, methods, systems that will enable feasibility of the project in a technical and

financial way. The GC firm will prepare equipment and design packages and solicit bids from various suppliers and subcontractors to ensure the owner it is getting competitive market pricing.



HANDLING WARRANTY ISSUES

Summit's philosophy for warranty service support is simple, we always be there for our customers, we always respond and take action to resolve the issue in a reasonable time. We truly believe that the process of a warranty should be a smooth experience and not a headache; therefore, we put ourselves in the shoes of our clients and take actions that reinforce the trust placed before the beginning of construction. Our customer knows that we care about them, before, during and after construction is done. Technical process to approach warranty service starts from customer call, where a service ticket will be generated for that particular case, after this, there is a typical waiting time of no more than 24 hours (in case of an emergency this period of time may be shorter). Once technician evaluates the situation and depending on the complexity of the issue he will resolve the problem right there but in case of parts or materials needed, he will report to office in order to get parts/materials ordered. Installation will begin as soon as the materials are available. Finally, a walk thru with owner representative will be held so we can make sure that customer is completely satisfied with warranty service.



PROJECT TEAM

ORGANIZATIONAL STRUCTURE





DAVID ACEVEDO

GENERAL MANAGER & PROJECT ESTIMATOR

QUALIFICATIONS

Summit General Manager and Chief Estimator David Acevedo has more than 20 years' experience in the construction management and superintendent fields. He attended the University of Texas at San Antonio, completing a Bachelor's in Architectural Design in 1986. He has also completed successful minors in Computer Aided Design and Drafting (CADD), Computer Graphics, and Database Management.

Mr. Acevedo's extensive experience includes complete, on-site construction management and land development. He's an expert in accurate takeoffs, estimating, budgeting, contracting, purchasing, and invoicing. In his time with Summit, Mr. Acevedo has been involved in over 20 projects, and is currently guiding several in-process jobs.

From start to finish, Mr. Acevedo manages every phase of construction for Summit, and assigns on-site project supervisors for every job. He regularly coordinates with architects, engineers, developers, bankers, contractors, inspectors, city officials, decorators, and agents.

EDUCATION

University of Texas at San Antonio Bachelor in Architecture

PROFESSIONAL EXPERIENCE

- **Summit Building & Design** General Manager | 2010-Present
- **Infinity Builders Inc.** Owner | 2006 - 2010
- **Impact Construction** Owner | 2005-2006
- **CC Construction Inc.** Project Mgr. & Supervisor | 2004-2005

CERTIFICATIONS & TRAINING

- Sage Construction Project Center
- Construction Estimating
- OSHA 30 Occupational Health & Safety
- CPR First Aid Training Course
- AutoDesk / AutoCAD
- Project Management Scheduling
- Computer Graphics
- Database Management

SELECTED PROJECTS

- Mathis HS Additions & Renovations
\$11,427,328 | 34K SF
- Heights ES Additions & Rehabilitation
\$3,091,580.00 | 7K SF
- World Trade Bridge Fast Lane Relocation
\$6,978,011
- Webb County Sheriff's Office
\$6,700,000 | 52K SF
- Frio Regional Hospital New Clinic
\$2,251,484 | 6K SF
- CCAD Industrial Enclave Project
\$2,935,359
- Bexar County Fire Marshal ER Facility
\$4,205,177 | 32K SF
- USD Main Security Stations
- Youth Village Rehabilitation Center
\$3,686,200 | 15K SF
- Region 1 ESC Extension Office Renovations
\$1,632,000 | 9,153 SF
- Harmony School of Innovation
\$3,482,099 | 38,000 SF
- Fuel America Travel Center
- Dimmit County New Fire Station
\$1,909,670 | 7,915 SF
- Dimmit County Courthouse Annex Bldg.
\$6,515,339 | 21,000 SF
- La Salle County Fire Station No.2
\$2,483,459 | 10K SF
- Pita Mangana Plaza
\$2,293,085 | 18K SF
- Plaza Del Mar
\$2,787,902 | 13K SF
- La Salle County Fire Station No. 1
\$2,196,105 | 9K SF
- La Salle Co. Martinez Park Improvements
\$7,057,418
- La Salle County Pool & Pavilion
\$4,967,670 | 12K SF
- Road Ranger
\$4,814,337 | 10K SF
- UETA Duty Free Warehouse
\$2,350,000 | 53K SF
- City of Encinal New City Hall
\$1,098,833 | 7,000 SF



RICHARD RIVERA

GENERAL PROJECT SUPERINTENDENT

QUALIFICATIONS

Over 15 years of experience in the commercial, residential and institutional construction industry and 8 years of experience as Project Superintendent at Summit Building & Design. Richard is an organized oriented worker, self-motivated, with authority to control any type of subcontractor. He has a great capacity to resolve problems and great attitude when working as part of a team. He is able to work together with personnel, owners, contractors, or design professionals to discuss and resolve matters such as work procedures, complaints, or time sensitive issues.

As a previous owner of a construction company Richard is proficient in studying job specifications, plans and contracts to determine appropriate construction methods, supervising and scheduling personnel, organizing construction crews, deliver construction on time, site quality control, safety enforcement, and onsite meeting with subcontractors.

PROFESSIONAL EXPERIENCE

- **Summit Building & Design** General Superintendent
- **Trim Masters Construction** Owner

CERTIFICATIONS & TRAINING

- Sage Construction Project Center
- OSHA 30 Hour Occupational Health & Safety
- OSHA 10 Certified
- CPR First Aid Training Course
- Certified to operate Sky Track, Crane, Fork Lift, Bob Cat and other heavy machinery.

AREAS OF EXPERTISE

- Project Planning & Scheduling
- Cost Productivity & Inventory Management
- Metal Fabrication & Erections
- Tile Installation
- Insulation & Drywall
- Paint, Tape & Float
- Finish Carpentry & Millwork

SELECTED PROJECTS

- Mathis HS Additions & Renovations
\$11,427,328 | 34K SF
- Heights ES Additions & Rehabilitation
\$3,091,580.00 | 7K SF
- Youth Village Rehabilitation Center
\$3,686,200 | 15,457 SF
- Region 1 ESC Extension Office Renovations
\$1,632,000 | 9,153 SF
- Harmony School of Innovation
\$3,482,099 | 38,000 SF
- Dimmit County New Fire Department
\$1,909,670 | 7,915 SF
- Dimmit County Courthouse Annex
\$6,515,339 | 21,000 SF
- Penske Tenant Improvements
\$1,200,000
- Mary Help School Improvements
\$210,786 | gym & bath improvements
- City of Encinal New City Hall
\$1,098,833 | 7,000 SF
- Our Lady of Guadalupe Hall Remodel & Add.
\$1,188,271 | 6,000 SF
- Fenwick Pump-N-Shop
\$1,472,841 | 4,719 SF
- USD Main Security Stations at
34 Campuses:

Alicia Ruiz Elem.	Los Obispos MS
Alexander HS	Lyndon B Johnson HS
Arndt Elem.	Mueller Elem.
Clark Elem.	Newman Elem.
Clark MS	Nye Elem.
Cuellar Elem.	Octaviano Salinas Elem.
De Llano Elem.	Perez Elementary
FINLY Elem.	Prada Elementary
Franklin Roosevelt ES	Salvador Garcia MS
Gonzalez MS	Step Academy
Gutierrez Elem.	Trautmann MS
J Zaffirini Elem.	United 9th Campus
JB Alexander	United High School
Juarez Lincoln Elem.	United MS
Kazen Elem.	United South HS
Kennedy Zapata Elem.	United South MS
Lamar Bruni MS	Washington MS



Office of the Secretary of State

Certificate of Fact

The undersigned, as Secretary of State of Texas, does hereby certify that the document, Certificate of Limited Partnership for AOC CALTON, LTD. (file number 800431765), a Domestic Limited Partnership (LP), was filed in this office on December 28, 2004.

It is further certified that the entity status in Texas is in existence.

In testimony whereof, I have hereunto signed my name officially and caused to be impressed hereon the Seal of State at my office in Austin, Texas on November 08, 2016.



A handwritten signature in black ink, appearing to read "Cascos", followed by a horizontal line.

Carlos H. Cascos
Secretary of State

Corporations Section
P.O. Box 13697
Austin, Texas 78711-3697



Geoffrey S. Connor
Secretary of State

Office of the Secretary of State

December 28, 2004

Capitol Services Inc
P O Box 1831
Austin, TX 78767 USA

RE: AOC CALTON, LTD.
File Number: 800431765
File Date: 12/28/2004
Effective: 12/28/2004

It has been our pleasure to file the certificate of limited partnership for the referenced limited partnership. This letter evidences the filing of the certificate as of the filing date or the effective date if noted.

Limited partnerships do not file annual reports with the Secretary of State, but do file a report not more often than once every four years as requested by the Secretary. It is important for the partnership to continuously maintain a registered agent and office in Texas as this is the address to which the Secretary of State will send a request to file a periodic report. Failure to file a report when requested may result in cancellation of the certificate of limited partnership.

If we can be of further service at any time, please let us know.

Sincerely,

Corporations Section
Statutory Filings Division
(512) 463-5555

Enclosure



Office of the Secretary of State

CERTIFICATE OF FILING OF

AOC CALTON, LTD.
Filing Number: 800431765

The undersigned, as Secretary of State of Texas, hereby certifies that a certificate of limited partnership for the above named limited partnership has been received in this office and filed as provided by law on the date shown below.

Accordingly, the undersigned, as Secretary of State hereby issues this Certificate evidencing the filing in this office.

Dated: 12/28/2004

Effective: 12/28/2004



A handwritten signature in black ink, appearing to read "G. Connor".

Geoffrey S. Connor
Secretary of State

DEC 28 2004

**CERTIFICATE OF LIMITED PARTNERSHIP
OF AOC CALTON, LTD.**

Corporations Section

The undersigned, desiring to form a Limited Partnership pursuant to the Texas Revised Limited Partnership Act as set forth in Article 6132a-1 of the Texas Revised Civil Statutes ("Act"), does hereby certify:

1. The name of the firm under which said Partnership is to be conducted is AOC CALTON, LTD.

2. The address of the registered office and the name and address of the registered agent for service of process is:

Registered Agent

P.R. ARGUNDEGUI, JR.

Registered Office

4506 STATE HIGHWAY 359
LAREDO, TEXAS 78046

3. The address of the principal office in the United States where Partnership records are to be kept is 4506 STATE HIGHWAY 359, LAREDO, TEXAS 78046.

4. The name, mailing address, and street address of the business or residence of each general partner is:

Name

ARGUNDEGUI MANAGEMENT
COMPANY, L.L.C.

Address

4506 STATE HIGHWAY 359
LAREDO, TEXAS 78046

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Limited Partnership on this the 17th day of DECEMBER, 2004.

GENERAL PARTNER:

ARGUNDEGUI MANAGEMENT COMPANY, L.L.C.

By: 

Alfonso L. Arguindegui, President



Margie Ramirez Ibarra
Webb County Clerk
1110 Victoria, Ste. 201
Laredo, Texas 78040
Ph. 956-523-4266 * Fax 956-523-5035

CERTIFICATE OF OWNERSHIP FOR INCORPORATED BUSINESS OR PROFESSION

Name In Which Business Is Or Will Be Conducted: Summit Building and Design

Business Address: P.O. Box 1358

City Laredo State Texas Zip 78042

1. The name of the corporations, limited partnership, registered limited liability partnership or Limited Liability Company stated in its articles of incorporations, association, or organization, or other comparable document is AOC Calton, Ltd.
2. The state, county, or other jurisdiction under the laws of which it was incorporated, organized, or associated is, and the address of its registered or similar office in that jurisdiction is Texas
3. The period (not to exceed ten years) during which this assumed name will be used is Ten Years
4. The corporation is a (CIRCLE ONE) Business Corporation; Non-profit Corporation; Professional Corporation; Professional Association; Limited Partnership; Registered Limited Liability Partnership; Limited Liability Company or other type of corporation (specify) _____
5. If the corporation, limited partnership, registered limited liability partnership or limited liability company is required to maintain a registered office in Texas, the address of the registered office is 4506 State Hwy 359 Laredo, Texas 78043 and the name of the registered agent at such address is Alfonso Arquindequi. The address of the principal office (if not the same as the registered office) is Same as registered office
6. If the corporation, limited partnership, registered limited liability partnership or limited liability company is not required to or does not maintain a registered office in Texas, the office address in Texas is _____ and if the corporation, limited partnership, registered limited liability partnership or limited liability company is not incorporated, organized or associated under the laws of Texas, the address of its place of business in Texas is _____ and the office address elsewhere is _____
7. The county or counties where business or professional services are being or are to be conducted or rendered under such assumed named are (if applicable, use the designation "all" or "all except".) Webb
8. If this instrument is executed by an attorney-in-fact, the attorney-in-fact hereby states that s/he/they has/have been duly authorized in writing by his/her/their principal to execute and acknowledge the same.

Alfonso Arquindequi
Signature of office, representative or attorney-in-fact of the corporation

State of Texas

County of WEBB

This instrument was acknowledged before me by Alfonso Arguindegui

GIVEN UNDER MY HAND AND SEAL OF THIS OFFICE, on August 31, 2011

Lizette Sanchez

Notary Public in and for the State of Texas



STATE OF TEXAS
 COUNTY OF WEBB
 I HEREBY CERTIFY THAT THIS INSTRUMENT WAS
 FILED ON THE DATE AND AT THE TIME STAMPED
 HEREON BY ME AND WAS DULY RECORDED IN THE
 VOLUME AND PAGE OF THE OFFICIAL PUBLIC
 RECORDS OF WEBB COUNTY TEXAS AS STAMPED
 HEREON BY ME



Margie Ramirez Ibarra

COUNTY CLERK
WEBB COUNTY, TEXAS

Doc# 1111891
 Recorded
 09/09/2011 11:18AM

Signed: *[Signature]*
 BY DEPUTY
 MARGIE RAMIREZ IBARRA
 COUNTY CLERK
 Fees \$17.00

Texas Historically Underutilized Business (HUB) Certificate



Certificate/VID Number: **1453697682300**
Approval Date: **April 27, 2022**
Scheduled Expiration Date: **April 30, 2024**

In accordance with the Memorandum of Agreement between the
SOUTH CENTRAL TEXAS REGIONAL CERTIFICATION AGENCY (SCTRCA)
and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

AOC Calton, Ltd DBA Summit Building and Design

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate printed **April 27, 2022**, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business; application for registration/certification into SCTRCA's program, you must immediately (within 30 days of such changes) notify SCTRCA's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in SCTRCA's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

*Statewide HUB Program
Statewide Procurement Division*

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies, universities and prime contractors are encouraged to verify the company's HUB certification prior to issuing a notice of award by accessing the Internet (<https://mycpa.cpa.state.tx.us/tpasscmbsearch/Index.jsp>) or by contacting the HUB Program at **512-463-5872** or toll-free in Texas at **1-888-863-5881**.



SOUTH CENTRAL TEXAS REGIONAL CERTIFICATION AGENCY

Your unified certification source
www.sctrca.org

April 27, 2022

Alfonso Arguindegui
AOC Calton, Ltd DBA Summit Building and Design
P.O BOX 420285
Laredo, TX 78042

Dear Alfonso Arguindegui:

We are pleased to inform you that your application for certification in our Small, Minority, Woman and Veteran Business Enterprise (S/M/W/V) Program has been approved. Your firm met the requirements of the SCTRCA Policy and Procedure Manual and is currently certified as a:

***HABE MBE**

Certification Number: **222047461**
Certification Expiration: **April 30, 2024**

Providing the following products or services:

NAICS 236210: INDUSTRIAL BUILDING CONSTRUCTION

NAICS 236220: ADDITION, ALTERATION AND RENOVATION, GENERAL CONTRACTORS, COMMERCIAL AND INSTITUTIONAL BUILDING

On the two year anniversary date of your certification, you are required to provide a renewal application affirming that no changes have occurred affecting your certification status. The SCTRCA will send you a Certification Renewal reminder **sixty (60) days** prior to your expiration date. The SCTRCA will no longer include a certificate upon certification renewals. **Your expiration date is April 30, 2024.**

Please notify this office within **thirty (30) days** of any changes affecting the size, ownership, control requirements, or any material change in the information provided in the submission of the certification application. Thank you in advance.

Sincerely,

Charles Johnson,
Executive Director

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. AOC Holding Company Inc.	
2 Business name/disregarded entity name, if different from above AOC CALton LTD dba Summit Building & Design	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input checked="" type="checkbox"/> Other (see instructions) ▶ Disregarded Entity	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
5 Address (number, street, and apt. or suite no.) See instructions. P.O. Box 420285	Requester's name and address (optional)
6 City, state, and ZIP code Laredo, TX. 78042	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number											
-		-		-		-		-		-	
OR											
Employer identification number											
4	5										
-		-		-		-		-		-	

Part II Certification

- Under penalties of perjury, I certify that:
- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
 - I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
 - I am a U.S. citizen or other U.S. person (defined below); and
 - The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶	Date ▶ 01/05/2023
------------------	----------------------------	--------------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



Franchise Tax Account Status

As of : 11/08/2016 22:32:26 PM

This Page is Not Sufficient for Filings with the Secretary of State

AOC CALTON, LTD.	
Texas Taxpayer Number	32035480386
Mailing Address	4506 STATE HIGHWAY 359 LAREDO, TX 78043-4746
Right to Transact Business in Texas	ACTIVE
State of Formation	TX
Effective SOS Registration Date	12/28/2004
Texas SOS File Number	0800431765
Registered Agent Name	ALFONSO ARGUINDEGUI
Registered Office Street Address	4506 STATE HIGHWAY 359 LAREDO, TX 78046



EXHIBIT C

PAST PERFORMANCE

LIST OF REFERENCES

CLIENT REFERENCE LETTERS

BOND AND TRADE REFERENCES

SAFETY PROGRAM



LIST OF REFERENCES

MATHIS INDEPENDENT SCHOOL DISTRICT

Reference Type: Customer
Contact Person: Gail Shepler, CFO
Phone: (361) 547-3378 X1011
Email: gshepler@mathisisd.org

HARMONY PUBLIC SCHOOLS

Reference Type: Customer
Contact Person: Geraldine Salas, Principal
Phone: (956) 568-9495
Email: gsalas@harmonytx.org

WEBB COUNTY

Reference Type: Customer
Contact Person: Jose Angel Lopez
Phone: (956) 523-4266

DIMMIT COUNTY

Reference Type: Customer
Contact Person: Francisco G. Ponce, Judge
Phone: (830) 876-2323 ext. 6
Email: countyjudge@dimmitcounty.org

ROAD RANGER USA

Reference Type: Customer
Contact Person: John R. Carabelli, VP Construction
Phone: (815) 621-9972
Email: jcarabelli@roadrangerusa.com

FERGUSON LAREDO

Reference Type: Customer
Contact person: Allen Atkinson, Project Manager
Phone: (757) 223-6720
Email: James.Atkinson@Ferguson.com

LA SALLE COUNTY

Reference Type: Customer
Contact Person: Don Smith, County Fire Chief
Phone: (512) 966-4244
Email: donsmithftcs@gmail.com

UNITED INDEPENDENT SCHOOL DISTRICT

Reference Type: Customer
Contact Person: Ignacio Alaniz, Construction Dir.
Phone: (956) 473-7963
Email: ialaniz@uisd.net

CITY OF ENCINAL

Reference Type: Customer
Contact Person: Velma Davila, City Manager
Phone: (956) 948-5226
Email: velma.encinal@yahoo.com

CITY OF LAREDO

Reference Type: Customer
Contact Person: Ramon Chavez
Phone: (956) 791-7346
Email: rchavez@ci.laredo.tx.us

CATHOLIC DIOCESE OF LAREDO

Reference Type: Customer
Contact Person: Javier Ramirez
Phone: (956) 727-2140
Email: jramirez@dioceseoflaredo.org

ARGUINDEGUI REAL STATE

Reference Type: Customer
Contact Person: Hilda Zavala
Phone: (956)722-5251 ext. 45
Email: hilda.zavala@argpetro.com

5A FITNESS-ORANGE THEORY FITNESS

Reference Type: Customer
Contact Person: Illan Arguindegui
Phone: (956) 285-8924
Email: areatx08@orangetheoryfitness.com

ROBERT MULLER, LTD.

Reference Type: Customer
Contact Person: Francine Woodul
Phone: (956) 725-0760
Email: fwoodul@sbcglobal.net



LIST OF REFERENCES

GIGNAC & ASSOCIATES, L.L.P

Reference Type: Architect
Contact: Isaac Lozano
Phone: (361) 884-2661
Email: ilozano@gignac-associates.com

GARZA/BOMBERGER ASSOC.

Reference Type: Architect
Contact: Roy Lewis
Phone: (210) 349-7000
Email: rlewis@gbarch.net

FRANK ARCHITECTS

Reference Type: Architect
Contact: Frank Rotnofsky
Phone: (956) 725-7418
Email: frank@frankarchitects.com

ARCHITECTURA S.A.

Reference Type: Architect
Contact: Jose Calzada
Phone: (210) 325-8035
Email: josecalzada@arquitecturasa.com

ABLE CITY ARCHITECTS

Reference Type: Architect
Contact: Mario Pena
Phone: (956) 722-8186
Email: Mario@able.city

MUNOZ & COMPANY

Reference Type: Architect
Contact: Randy Hohlaus
Phone: (210) 349-1163
e-mail: hohlaus@munoz-co.com

SEA - Structural Engineering Associates, Inc.

Reference Type: Architect
Contact: Sid Mielke
Phone: (210) 735-9202
Email: smielke@seatx.com

HEIGHTS VENTURE ARCHITECTS, L.L.P.

Reference Type: Architect
Contact: Eric J. Abeln
Phone: (713) 869-1103
Email: Eric.Abeln@hva.cc

PEUA CONSULTING, LLC

Reference Type: Civil Engineer
Contact: Oscar Castillo
Phone: (210) 621-5797
Email: o.castillo@peuaconsulting.com

STE ENGINEERING

Reference Type: MEP Engineer
Contact: Ramiro Aradillaz
Phone: (956) 235-0926
Email: aradillaz@yahoo.com

GUAJARDO ASSOCIATES

Reference Type: Architect
Contact: Robert G. Guajardo
Phone: (210) 691-0113
Email: ga-arch@satx.rr.com

METAFORM STUDIO ARCHITECTS

Reference Type: Architect
Contact: Eduardo X. Quiroga
Phone: (956) 568-3315
Email: ed@metaform-studio.com



February 21, 2023

Re: Letter of Recommendation

To Whom It May Concern,

Garza/Bomberger & Associates would like to take this opportunity to acknowledge the performance and the professionalism of Summit Building & Design during the construction of the Science Lab Additions/Renovations at Luna Middle School, for the Northside Independent School District. It was during this project that I had the pleasure of experiencing the expertise of their firm, working with David Acevedo on a daily basis. Summit's broad experience in the industry and commitment to excellence is clearly why we continue to reach out to them whenever we have new projects bidding.

The Science Lab Additions/Renovations project was constructed during a most difficult time with the Pandemic. Summit Building & Design was readily available to keep the Owner and the A/E apprised of the challenges encountered due to shutdowns, supply chain issues, etc. and diligently worked to achieve the most effective solution to problems or concerns that may have arisen. In the end, the project was a great success!

I would highly recommend Summit Building & Design on our future projects.

Respectfully,

Garza/Bomberger & Associates



Roy L. Lewis, AIA
Partner





ARCHITECTURA SA

ARCHITECTURE • INTERIOR DESIGN • CONSULTANTS

17038 Redland Rd. Suite 101
San Antonio, Texas 78247

t 210 . 384 . 8200

t 866 . 583 . 0968

f 210 . 319 . 3555

July 18, 2018

To whom it may concern,

Architectura SA had the opportunity to work with Summit Building & Design for the construction of the Dimmit County Courthouse Annex and Dimmit County New Fire Department project. We are pleased to report that all related business has been conducted in a highly professional and satisfactory manner and all warranties have been addressed with no problems. We are very satisfied with the performance of Summit Building & Design and would like to extend our sincere recommendation for any future construction projects.

Sincerely,

Jose J. Calzada, A.I.A.
Architectura SA, Inc.

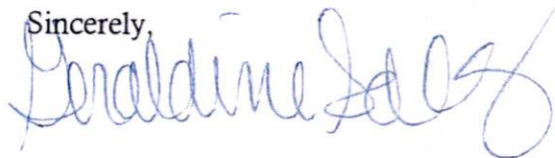
January 8, 2020

To whom it may concern:

On behalf of Harmony School of Innovation, it is my pleasure to recommend Summit Building & Design for consideration for other work.

Harmony School of Innovation was remodeled June 2014 within the time frame requested which was less than 90 Days. Summit brought knowledge, experience, integrity and a proven track record to our construction project. Their willingness to help achieve the goals of our projects from a budget and functionality aspect has been as asset. Any warranty issues have also been handled in a timely manner. Clearly it is an indication as to what can be achieved when we all work together.

Sincerely,



Geraldine Salas

Principal

956-568-9495

gsalas@harmonytx.org



May 5, 2016

To Whom It May Concern,

We are very pleased with the performance of Summit Building and Design in reference to the construction of the Encinal City Hall. Summit Building and Design has proven to the City of Encinal that they have the knowledge and experience to complete a project in a timely and professional manner.

The Encinal City Hall was a \$1.5 Million project which was completed in 2014. The Encinal City Hall consisted of a new city hall building, including municipal government offices.

The City of Encinal places trust and confidence in Summit Building and Design to deliver a quality project on time and at a fair price.

Sincerely,

A handwritten signature in blue ink that reads "Velma Davila". The signature is written in a cursive style and is positioned to the left of the official seal.

Velma Davila
City Manager





February 8, 2016

To Whom It May Concern:

I am pleased to provide a reference letter in regards to the professionalism and general character of Summit Building and Design.

For the last 3 years Summit Building and Design and STE Engineering, PLLC, my company, have collaborated in many great successful projects and they have demonstrated commitment, enthusiasm, professionalism and great ethics.

Summit Building and Design has proven to have the aptitudes, experience, and dedication needed to support any project assigned. In summary, I believe that Summit Building and Design will be a great asset in any project this Company participates.

If you would like additional information, you can reach me at my contact information listed below.

Sincerely

A handwritten signature in blue ink, appearing to read "R. Aradillaz".

Ramiro M. Aradillaz, P.E.



DIOCESE OF LAREDO

P.O. Box 2247 • 1901 Corpus Christi St. • Laredo, Texas 78044-2247
Tel. (956) 727-2140 • Fax (956) 727-2777

City of Encinal,

It was a great pleasure to work with Summit Building and Design on the "Our Lady of Guadalupe Parish Hall" remodeling project in 2013. The professionalism and attention to detail by Summit Building and Design definitely contributed to the successful completion of this \$1,188,430 project. Please contact me should you need any further information.

Sincerely,

A handwritten signature in black ink, appearing to read "Luis A. Ramirez".

01/22/14

Luis A. Ramirez
Facilities Manager
Diocese of Laredo

Robert Muller, LTD
P.O Box 450829
Laredo, Texas 78042
956-725-0760

Tuesday, October 22, 2013

David Acevedo
Summit Building and Design
4506 U.S Highway 359 & Loop 20
Laredo, Texas 78043

To whom it may concern:

Summit Building and Design completed construction of a Car Wash complex consisting of 5 open bay car washes and two automatic tandem car washes. The budget was a \$900,000.00, Summit was able to complete the on time and under budget.

David Acevedo and his team were very professional and knowledgeable in all aspects of our project. Summit assisted in construction management, over project management as well as all coordination with engineers, vendors and suppliers. If you have any question please feel free to contact me.

Respectfully,



Francine Woodul
Robert Muller, LTD.



ARGUINDEGUI REAL ESTATE, LTD.

P.O. Box 1544, Laredo, Texas 78042
Phone: (956)722-5251 (800)722-5251 Fax: (956)727-7636

July 23, 2018

To whom it may concern:

Since 2011, Summit Building & Design has completed several construction projects for our company totaling an amount of more than \$500,000.00. Summit has always completed their work in a timely fashion and performed all projects in a professional manner. They have met their financial and contractual obligations with all our projects to our satisfaction. If you have any questions, please feel free to contact me.

Respectfully,

Guillermo Trevino,
Real Estate and Property Manager



BOND AND TRADE REFERENCES

Evidence of proposer's ability to obtain the required bonds and insurance are listed below with reference letters attached to provide qualifications and eligibility to receive awards and perform the general contractor's obligations in connection with the project.

a) SureTec/Markel Insurance

William R Dawley, Vice President & Branch Manager
10001 Reunion Place, Suite 210, San Antonio, Texas 78216
Ph: (210) 634-1916
Email: Bill.dawley@markel.com

b) Alliant Insurance Services, Inc.

Steve Smith
1421 Hanz Dr., New Braunfels, TX
78130 Ph:(830) 387-0999
Email: stephen.smith@alliant.com

c) PNC

Pablo Garza, Commercial Relationship Mgr.
600 San Bernardo Ave., Laredo, TX 78040
Ph: (956) 794-8034
Email: pabloomar.garza@pnc.com

d) Lone Star Materials

Joseph De La Cruz, Office Manager
720 Pellegino Ct Laredo, Texas 78045
Ph: (956) 791-8383

e) McCoy's

Diana E. Sanchez, Office Administrator
3809 E Saunders Laredo, Texas 78041
Ph: (956) 242-9549

f) LMS Material Supply

Rey Caracheo, Manager
4802 E. Saunders Laredo, Texas 78041
Ph: (956) 726-4100

g) RNR Rebar Supply

Nick Garcia, Manager
124 Flecha Lane Laredo, Texas 78045
(956) 791-1214

h) Floors By EM, Inc.

Eloy Madrigal, Owner
1705 E. Del Mar #106 Laredo, Texas 78041
(956) 725-1355



October 11, 2022

Subject: Bond Capacity – AOC Calton, Ltd dba Summit Building & Design

To Whom It May Concern:

It is with pleasure that we express our confidence in our contractor client, AOC Calton, Ltd dba Summit Building & Design (Summit). We have handled the surety needs of Summit since 2012 and the account is in good standing.

At this time, we have a day to day bond line of \$30MM per single job and \$50MM aggregate. These are maximum limits, we anticipate we could approve larger projects depending on the situation. Of course, final determination will depend on our approval of the actual contract documents as well as Summit continuing to satisfy underwriting requirements. We consider them to be an excellent contractor and recommend them highly.

Bonds are written in SureTec Insurance Company which is rated **A** (Excellent) by A.M. Best Company and we are on the US Department of Treasury's list of approved sureties for federal work (T-List). SureTec is part of Markel Surety a subsidiary of Markel Corporation, a Fortune 500 company.

Any arrangement for bonds required by contract is a matter between SureTec and our contractor client and we assume no liability to you or third parties, if for any reason we do not execute final bonds.

Should you have any questions, please contact me at (210) 634-1916.

Sincerely,

William R Dawley, AFSB

Digitally signed by William R Dawley, AFSB
Date: 2022.10.11 14:48:49 -05'00'

William R. Dawley, AFSB
Vice President & Branch Manager

Markel Surety
10001 Reunion ■ Suite 210 ■ San Antonio, TX 78216
210-634-1916



Alliant Insurance Services, Inc.
1421 Hanz Drive
Suite 100
New Braunfels, TX 78130
O 830 387 7019
F 830 387 7022
CA License No. 0036861
www.alliant.com

April 8, 2022

RE: AOC Calton, Ltd. dba Summit Building & Design
Surety Credit & Bonding Capacity

To Whom It May Concern:

Alliant Insurance Services has the privilege of providing surety credit to AOC Calton, Ltd. dba Summit Building & Design. This contractor has steadfastly satisfied the many underwriting criteria for surety credit including:

Financial Statement Strength and Quality
Company Organization and Management
Track Record
Continuity of the Firm
Bank Relationship
Prosecution of Work

Our agency, along with their surety carrier, Markel Insurance Company carrying an A.M. Best Rating of A ("Excellent"), have issued surety bonds for AOC Calton, Ltd. dba Summit Building & Design in the past and they have performed successfully on each project. This contractor currently has the ability to secure surety credit in the approximate single limit of Thirty Five Million Dollars (\$35,000,000) for an individual project. This is not an absolute limit and we would be willing to consider larger projects should they be requested. Of course, the extension of surety credit is subject to underwriting review by the surety carrier at the time of request for final bond.

We have an excellent relationship with AOC Calton, Ltd. dba Summit Building & Design and its management staff. If you would like any further information or have any further questions, please do not hesitate to contact us.

Respectfully,

Stephen Smith
1st Vice President
Alliant Insurance Services



MATERIAL SUPPLY INC.
4802 E. SAUNDERS LAREDO, TEXAS
OFFICE: (956) 726-4100 FAX: (956) 726-4198

REFERENCE LETTER

DATE 3/1/19

NAME: REY CARACHEO (ORIGINATOR)

POSITION – CORPORATE REPRESENTATIVE FOR LMS MATERIAL SUPPLY INC.

RETURN ADDRESS: 4802 E. SAUNDERS LAREDO TX.78041

TO WHOM IT MAY CONCERN:

My name is Rey Caracheo - manager and corporate representative of LMS Material Supply Incorporated (a corporation registered and acknowledged in the state of Texas).

My duties include but are not limited to managing day to day operations and decision making in sales of building material(s) to the general public/contractors doing business in the construction industry. This profession has given me the pleasure of meeting a vast array of customers and clients. I hold a special regard to Arguindegui (Summit Building and Design). I have dealt with the company for many years and it has struck me as honest and ethical. Arguindegui (Summit Building and Design) has also reinforced its reputation in my opinion, by being a timely paying customer. Our trust in him has been gradual as trust should be.

I, Rey Caracheo (designated corporate representative) can attest to Arguindegui (Summit Building and Design) consistency to our organization in which I will add in reference – very few manage to do. This company is exemplary always paying its invoices on time. The personnel and managers there are exceptionally meticulous in their trade skills purchasing only superior quality products from us, which further illustrated to me the reputation Arguindegui (Summit Building and Design) is generating to its customers.

If you require any other additional information please feel free to contract me at 956-237-9741 from the hours of 8 am to 5 pm Monday to Friday.

Sincerely,

REY CARACHEO

LMS MATERIAL SUPPLY INCORPORATED

956-726-4100 OFFICE

EMAIL- lmsmaterialsupplyinc@gmail.com



January 25, 2019

To Whom It May Concern:

I am the branch manager of Lone Star Materials Inc., located in Laredo, TX. Summit Building & Design has been a loyal customer of ours since dating back to 2010. In that time they have had numerous large scale commercial projects such as hospitals, banks and other government projects, amongst others. They have been a driving force behind the growth of the community with their "can do" attitude. Their resume truly speaks for itself. Summit Building & Design has always paid promptly and is free to take materials as they see fit.

During the 9 years that I've worked with Summit Building & Design, they have proven themselves to be a dedicated contractor and customer. They have been a tremendous asset to us as well as other local vendors. Please feel free to contact me if you should have any questions.

Best Regards

Joseph De La Cruz
Manager



3809 E. Saunders
Laredo, TX 78041
(956) 722-0596

4-13-17

To Whom It May Concern:
Re: Arguindegui Oil / Summit Building & Design

This letter is to certify that Arguindegui Oil / Summit Building has been doing business with McCoy's since 1999. They are in good standings and all his purchases. We value their business and loyalty, and look forward in assisting them with their building and supply needs in the near future.

Sincerely,

A handwritten signature in black ink that reads "Diana E Sanchez". The signature is written in a cursive, flowing style.

Diana E. Sanchez
Office Admin

(956) 722-0596

RNR REBAR SUPPLY, INC. dba ROB-K
124 FLECH LANE
LAREDO, TEXAS 78045
(956)791-1214 FAX (956)791-1242



January 31, 2019

Ref: AOC CALTON, LTD DBA SUMMIT BUILDING & DESIGN

TO WHOM IT MAY CONCERN,

Summit Building & Design has been doing business with R.N.R. Rebar Supply, Inc. dba Rob -K since 2012

Summit has a great credit history with our company .They have a \$150,000 credit line with our company and purchase \$20,000. / \$60,000. Per month

We value their business and look forward to a long and prospers relation. If you have any further questions feel free to contact our office at (956) 791-1214

Sincerely yours,

A handwritten signature in blue ink, appearing to read 'Robert K. Easton', written over a horizontal line.

Robert K. Easton

R.N.R. Rebar Supply, Inc.



FLOORS BY EM, INC.
1705 E. DEL MAR UNIT #106
LAREDO, TEXAS 78041
(956) 725-1355

To Whom it May Concern:

This letter is to inform that AOC CALTON, LTD. dba Summit Building & Design has an Excellent credit line with our Company and has been an outstanding customer for the past 5 years. AOC CALTON, LTD has an open credit line as they needed. It is always a pleasure doing business with them in there many existing and future projects.

Please call me if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Eloy Madrigal", written over a circular scribble.

Eloy Madrigal

Owner

FLOORS BY EM, INC.

OSHA's Form 300A (Rev. 01/2004)

Summary of Work-Related Injuries and Illnesses

Year 2022



U.S. Department of Labor
Occupational Safety and Health Administration
Form approved OMB no. 1218-0176

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

Employees former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further details on the access provisions for these forms.

Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	0	0	0
(G)	(H)	(I)	(J)

Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
0	0
(K)	(L)

Injury and Illness Types

Total number of... (M)	(1) Injury	(2) Skin Disorder	(3) Respiratory Condition	(4) Poisoning	(5) Hearing Loss	(6) All Other Illnesses
	0	0	0	0	0	0

Post this Summary page from February 1 to April 30 of the year following the year covered by the form

Public reporting burden for this collection of information is estimated to average 58 minutes per response, including time to review the instruction, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3644, 200 Constitution Ave. NW, Washington, DC 20210. Do not send the completed forms to this office.

Establishment Information

Your establishment name AOC Calton DBA Summit Building and Design
 Street 4506 St HWY 359
 City Laredo State TX Zip 78042
 Industry description (e.g., Manufacture of motor truck trailers)
General Contractor
 Standard Industrial Classification (SIC), if known (e.g., SIC 3715)
1 5 4 2
 OR North American Industrial Classification (NAICS), if known (e.g., 336212)

Employment Information

Annual average number of employees 11
 Total hours worked by all employees last year 23438

Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

Carlos Perez
Company Executive

Risk Manager
Title

(956) 722-5251
Phone

1/28/2023
Date

OSHA's Form 300A (Rev. 01/2004)

Summary of Work-Related Injuries and Illnesses

Year 2021

U.S. Department of Labor
Occupational Safety and Health Administration

Form approved OMB no. 1218-0176

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further details on the access provisions for these forms.

Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	0	0	0
(G)	(H)	(I)	(J)

Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
0	0
(K)	(L)

Injury and Illness Types

Total number of (M)	(1) Injury	(2) Skin Disorder	(3) Respiratory Condition	(4) Poisoning	(5) Hearing Loss	(6) All Other Illnesses
0	0	0	0	0	0	0

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Establishment information

Your establishment name AOC Calton DBA Summit Building and Design

Street 4506 St HWY 359

City Laredo State TX Zip 78042

Industry description (e.g., Manufacture of motor truck trailers)
General Contractor

Standard Industrial Classification (SIC), if known (e.g., SIC 3715)
1 5 4 2

OR North American Industrial Classification (NAICS), if known (e.g., 336212)

Employment information

Annual average number of employees 12

Total hours worked by all employees last year 28958

Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

Carlos Pérez
Company Executive

Risk Manager
Title

(956) 722-5251
Phone

1/28/2022
Date

OSHA's Form 300A (Rev. 01/2004)

Summary of Work-Related Injuries and Illnesses

Year 2020



U.S. Department of Labor
Occupational Safety and Health Administration

Form approved OMB no. 1218-0176

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

Employees former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further details on the access provisions for these forms.

Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	0	0	0
(G)	(H)	(I)	(J)

Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
0	0
(K)	(L)

Injury and Illness Types

Total number of... (M)			
(1) Injury	0	(4) Poisoning	0
(2) Skin Disorder	0	(5) Hearing Loss	0
(3) Respiratory Condition	0	(6) All Other Illnesses	0

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Establishment Information

Your establishment name AOC Calton DBA Summit Building and Design

Street 4508 SI HWY 359

City Laredo State TX Zip 78042

Industry description (e.g., Manufacture of motor truck trailers)
General Contractor

Standard Industrial Classification (SIC), if known (e.g., SIC 3715)

1 5 4 2

OR North American Industrial Classification (NAICS), if known (e.g., 336212)

Employment Information

Annual average number of employees 15

Total hours worked by all employees last year 34159

Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

Carlos Perez
Company Executive

Risk Manager
Title

(956) 722-5251
Phone

1/28/2020
Date

OSHA's Form 300A (Rev. 01/2004)

Summary of Work-Related Injuries and Illnesses

Year 2019



U.S. Department of Labor
Occupational Safety and Health Administration

Form approved OMB no. 1218-0176

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

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Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	0	0	0
(G)	(H)	(I)	(J)

Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
0	0
(K)	(L)

Injury and Illness Types

Total number of ... (M)			
(1) Injury	0	(4) Poisoning	0
(2) Skin Disorder	0	(5) Hearing Loss	0
(3) Respiratory Condition	0	(6) All Other Illnesses	0

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Establishment information

Your establishment name AOC Carlton DBA Summit Building and Design

Street 4506 State HWY 359

City Laredo State TX Zip 79042

Industry description (e.g., Manufacture of motor truck trailers)

Standard Industrial Classification (SIC), if known (e.g., SIC 3715)

1 5 4 2

OR North American Industrial Classification (NAICS), if known (e.g., 336212)

Employment information

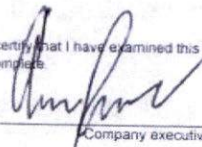
Annual average number of employees 14

Total hours worked by all employees last year 31,736

Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.



Company executive

Risk Manager
Title

956 286-8498

Phone

1/30/2020

Date

OSHA's Form 300A (Rev. 01/2004)

Summary of Work-Related Injuries and Illnesses

Year 2018



U.S. Department of Labor
Occupational Safety and Health Administration

Form approved OMB no. 1218-0178

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

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Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	0	0	0
(G)	(H)	(I)	(J)

Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
0	0
(K)	(L)

Injury and Illness Types

Total number of... (M)	
(1) Injury	0
(2) Skin Disorder	0
(3) Respiratory Condition	0
(4) Poisoning	0
(5) Hearing Loss	0
(6) All Other Illnesses	0

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Establishment Information

Your establishment name AOC Calton DBA Summit Building and Design

Street 4508 St HWY 359

City Laredo State TX Zip 78042

Industry description (e.g., Manufacture of motor truck trailers)
General Contractor

Standard Industrial Classification (SIC), if known (e.g., SIC 3715)
1 5 4 2

OR North American Industrial Classification (NAICS), if known (e.g., 336212)

Employment information

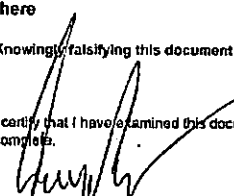
Annual average number of employees 13

Total hours worked by all employees last year 31537

Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.



Company Executive

(058) 722-5251
Phone

Risk Manager
Title

1/30/2018
Date

OSHA's Form 300A (Rev. 01/2004)

Summary of Work-Related Injuries and Illnesses

Year 2017



U.S. Department of Labor
Occupational Safety and Health Administration

Form approved OMB no. 1218-0176

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

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Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
(G)	(H)	(I)	(J)

Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
<u>0</u>	<u>0</u>
(K)	(L)

Injury and Illness Types

Total number of... (M)	(1) Injury	(2) Skin Disorder	(3) Respiratory Condition	(4) Poisoning	(5) Hearing Loss	(6) All Other Illnesses
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

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Establishment information

Your establishment name AOC Calton DBA Summit Building and Design
 Street 4506 St HWY 359
 City Laredo State TX Zip 78042
 Industry description (e.g. Manufacture of motor truck trailers)
General Contractor
 Standard Industrial Classification (SIC), if known (e.g. SIC 3715)
1 5 4 2
 OR North American Industrial Classification (NAICS), if known (e.g. 336212)

Employment information

Annual average number of employees 12
 Total hours worked by all employees last year 29945

Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

[Signature]
 Company Executive

Risk Manager
 Title

(956) 722-5251
 Phone

2/15/2018
 Date



SAFETY PROGRAM (Summary)

I. OBJECTIVE

The Safety Policy of SUMMIT BUILDING & DESIGN is designed to comply with the Standards of the Occupational Safety and Health Administration, and to endeavor to maintain a safe and injury/illness free workplace. A copy of the OSHA Safety and Health Standards 1926 and 1910 are available for all employees use and reference. These Standards shall be available in the home office at all times and will be sent to the jobsite on request. Compliance with the following Safety Policy and all items contained therein is mandatory for all employees of the company. The authorization and responsibility for enforcement has been given primarily to the SAFETY MANAGER. The SUPERVISORS share in this responsibility as well.

Summit's EMR for the past three years is:

- A. 2022: .77
- B. 2021: .75
- C. 2020: .74

II. POLICY

It is company policy that accident prevention be a prime concern of all employees. This includes the safety and well being of our employees, subcontractors, and customers, as well as the prevention of wasteful, inefficient operations, and damage to property and equipment.

III. APPLICABILITY

This Safety Policy applies to all employees of SUMMIT BUILDING & DESIGN, regardless of position within the company. The Safety Rules contained herein apply to all subcontractors and anyone who is on a company project site.

IV. IMPLEMENTATION

This Safety Policy supports six fundamental means of maximum employee involvement:

- A. Management commitment to safety.
- B. Weekly tool box safety meetings at all jobsites.
- C. Effective job safety training for all categories of employees.
- D. Job hazard analysis provided to all employees.
- E. Audio and/or visual safety presentations given at jobsites by SAFETY MANAGER.
- F. Various incentive awards for exemplary safety performance.

The GENERAL MANAGER will meet at least once a month to evaluate all areas of safety and make recommendations to the company president.

V. ADMINISTRATION

The Safety Policy will be carried out according to guidelines established and published in this and other related procedures. Specific instructions and assistance will be provided by SAFETY MANAGER as requested. Each supervisor will be responsible for meeting all of the requirements of the Safety Policy,



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and for maintaining an effective accident prevention effort within his or her area of responsibility. Each supervisor must also ensure that all accidents are thoroughly investigated and reported to SAFETY MANAGER on the same day of the occurrence.

VI. REPORTING OF INJURIES

All employees will be held accountable for filling out a Notice of Injury Form" immediately after an injury occurs, even if medical treatment is not required. (Notice must be made at or near the time of the injury and on the same day of the injury.) Employees must report the injury to their supervisor/leadsman/foreman/superintendent/project manager & SAFETY MANAGER, etc. A casual mentioning of the injury will not be sufficient. Employees must let their supervisor know:

- A. How they think they hurt themselves.
- B. What they were doing at the time.
- C. Who they were working with at the time.
- D. When and where it happened.
- E. Other pertinent information that will aid in the investigation of the incident.

Failure to report an injury immediately (meaning at or near the time of the injury and on the same day of the injury) is a violation of the Safety Policy, and they may result in immediate termination, in accordance with company policy.

VII. NOTIFICATIONS

A. In Case of Serious Injury or Death

After the injured has been taken to the hospital, the leadsman/foreman/supervisor shall notify the main office and SAFETY MANAGER as soon as possible. Statements from witnesses shall be taken. Statements are to be signed by witnesses and should include the time and date. Photographs of the area where the incident occurred and any other relevant items are to be taken. SAFETY MANAGER will assist in the investigation. The completed accident report form will sent to the main office.

B. In Case of Inspection by OSHA Inspector

The supervisor leadsman/foreman/ must notify SAFETY MANAGER that an OSHA Inspector is on the jobsite. It is the responsibility of all employees to make the inspectors visit on the jobsite as pleasant and timely as possible.

VIII. BASIC SAFETY RULES

- A. Compliance with applicable federal, state, county, city, client, and company safety rules and regulations is a condition of employment.
- B. All injuries, regardless of how minor, must be reported to your supervisor and the Safety Office immediately. An employee who fails to fill out a "Notice of Injury Form" and send it to the Safety Office can be issued a safety violation notice and may be subject to termination, in accordance with company policy. In the event of an accident involving personal injury or damage to property, all persons involved in any way will be required to submit to drug testing.



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- C. Hard hats will be worn by all employees on the project site at all times. The bill of the hard hat will be worn in front at all times. Alterations or modifications of the hat or liner are prohibited. Crane operators, when in an enclosed cab, have the option of not wearing a hard hat due to the possible obstruction of view.
- D. Safety glasses will be worn as the minimum-required eye protection at all times. Additional eye and face protection such as mono-goggles and face shields are required for such operations as grinding, jack hammering, utilizing compressed air or handling chemicals, acids and caustics. Burning goggles for cutting, burning or brazing and welding hoods for welding, etc., are required.
- E. Fall Protection Requirements
 1. Full body harnesses and lanyards shall be worn and secured any time there is a fall hazard of more than six (6) feet.
 2. Lifelines shall be erected to provide fall protection where work is required in areas where permanent protection is not in place. Horizontal lifelines shall be a minimum of 2-inch diameter wire rope. Vertical lifelines shall be 3/4 inch manila rope or equivalent and shall be used in conjunction with an approved rope grab.
 3. Structural steel erectors are required to "hook up" with full body harness and lanyard.
 4. Employees using lanyards to access the work or position themselves on a wall or column, etc., must use an additional safety lanyard for fall protection.
 5. Man lifts must be used properly. As soon as an employee enters an articulating boom lift and before the lift is started, the employee must put on the harness and attach the lanyard to the lift. Employees are not required to wear harnesses on scissor lifts.
- F. Clothing must provide adequate protection to the body. Shirts must have at least a tee sleeve. Shirts with sleeves and long pants will be worn at all times. No shorts are to be worn on projects. All employees, except welders and burners, must tuck shirt tails inside trousers. Burners and welders will not be permitted to wear polyester or nylon clothing. Sturdy work boots with rigid, slip resistant soles are required. No clogs, tennis shoes or loafers are permitted. Steel-toed tennis shoes with the ANSI label are the only alternative to the leather work boot.
- G. All personnel will be required to attend safety meetings as stipulated by project requirements in order to meet OSHA Safety Standards.
- H. Firearms, alcoholic beverages or illegal drugs are not allowed on company property or in company vehicles at any time. When drugs are prescribed by a physician, the SAFETY MANAGER must be informed. The use or possession of illegal drugs or alcoholic beverages on the jobsite will result in immediate termination.
- I. Housekeeping shall be an integral part of every job. Supervisors\foremen\leadsmen and employees are responsible for keeping their work areas clean and hazard-free. Clean up is required when a job is finished at the end of the day.
- J. Burning and cutting equipment shall be checked daily before being used. Flash back arresters shall be installed at the regulators on both oxygen and LP bottles. All gas shall be shut off and



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hoses disconnected from bottles and manifolds at the end of the work day. Caps shall be replaced on bottles when gauges are removed. When gauges are removed and caps replaced, the oxygen and LP bottles shall be separated into storage areas no less than 20 feet apart with a "No Fire or Smoking" sign posted and a fire extinguisher readily available. Makeshift field repairs will not be allowed.

- K. Drinking water containers are to be used for drinking water and ice only. Tampering with or placing items such as drinks in the water cooler will result in immediate termination. The "common drinking cup" is not allowed. Only disposable cups will be used.
- L. All tools whether company or personal, must be in good working condition. Defective tools will not be used. Examples of defective tools include chisels with mushroomed heads, hammers with loose or split handles, guards missing on saws or grinders, etc.
- M. All extension cords, drop cords, and electrical tools shall be checked, properly grounded with ground fault interrupters (GFI=s), and color-coded by a designated competent person each month. This shall be part of the assured grounding program. Cords and equipment that do not meet requirements shall be immediately tagged and removed from service until repairs have been made.
- N. Horseplay" on the jobsite is strictly prohibited. Running on the jobsite is allowed only in extreme emergencies.
- O. Glass containers or bottles of any kind are not permitted on jobsites or in company vehicles.
- P. The jobsite speed limit is 10 MPH. No employee is permitted to ride in the bed of a truck standing up or sit on the outside edges of a truck. Employees must be sitting down inside the truck or truck bed when the vehicle is in motion. Riding as a passenger on equipment is prohibited unless the equipment has the safe capacity for transporting personnel.
- Q. Adequate precautions must be taken to protect employees and equipment from hot work such as welding or burning. Fire extinguishing equipment shall be no further than 50 feet away from all hot work. Used fire extinguishers must be returned to (Responsible persons) or Subcontractors to be recharged immediately. Use of welding blinds is required in high traffic areas.
- R. All scaffolding and work platforms must be built and maintained in accordance with OSHA specifications. All ladders must be in safe condition without broken rungs or split side rails. Damaged ladders shall be removed from service. Ladders shall be secured at the top and bottom and extend three (3) feet past the working surface. Metal ladders around electrical work are prohibited. A step ladder shall never be used as an extension ladder. A step ladder must only be used when fully opened with braces locked.
- S. Crowfoot connections on air hoses shall be wired to prevent accidental disconnection. Compressed air shall not be used to dust off hands, face or clothing.
- T. Report all unsafe conditions and near accidents to SAFETY MANAGER OR SUPERVISOR so corrective action can be taken.
- U. All floor openings or excavations shall be barricaded on all sides to ensure employees are aware of the hazards. Floor holes shall be covered, with the covers secured and clearly marked.



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- V. Warning signs, barricades, and tags will be used to fullest extent and shall be obeyed.
- W. Scaffold Tag System
 - 1. Green tags are to be placed on 100 percent complete scaffolds with all braces, locks and hand, mid, and toe rails in place before use.
 - 2. Yellow tags indicate incomplete scaffolds. If scaffold is missing a hand, mid, or toe board, it must have a yellow tag and employees on it must be tied off at all times.
 - 3. Red tags indicate scaffolds that are in the process of either being erected or disassembled. These scaffolds are not to be used at any time.
 - 4. Scaffold tags should be placed in a highly visible location on the scaffolds for all employees to see.
- X. All OSHA Safety Standards will be followed for job processes requiring respiratory protection. SEE RESPIRATORY PROTECTION PROGRAM.
- Y. All OSHA Safety Standards will be followed during excavation. SEE EXCAVATION PROGRAM.
- Z. All OSHA Safety Standards concerning confined space entry will be followed. SEE CONFINED SPACE PROGRAM.
- AA. All OSHA Safety Standards concerning lockout/tag out of energized equipment will be followed. SEE LOCKOUT/TAGOUT PROGRAM.
- BB. All OSHA Safety Standards will be followed for job processes requiring fall protection. SEE FALL PROTECTION PROGRAM.

IX. ENFORCEMENT OF SAFETY POLICY

Safety violation notice(s) shall be issued to any employee, subcontractor, or anyone on the jobsite violating the safety rules or regulations by SAFETY MANAGER.

- A. Any violation of safety rules can result in suspension or immediate termination.
- B. Any employee receiving three (3) written general violations within a six (6) month period shall be terminated.
- C. Issuance of a safety violation notice for failure to use fall protection or for failure to report a job injury (at the time of the injury) may result in immediate termination, in accordance with company policy.

It is understood that SUMMIT BUILDING & DESIGN is not restricting itself to the above rules and regulations. Additional rules and regulations as dictated by the job will be issued and posted as needed.

